

## Options for Disposing of a Postcard Collection

There is not one simple answer that applies to everyone who wants to dispose of a group of postcards.

First, if you want to research the value of your cards, you can speak with postcard collectors and/or dealers, do a search on the computer on a site such as Ebay, or hire a professional appraiser. After that you'll be better able to decide if you want to sell or donate your cards.

Donating involves finding a willing recipient. We, the Twin City Postcard Club, are always interested in accepting your cards. Some charities may also be interested.

Selling can be a bit more involved. Auction houses are always willing to sell your cards for quite a large commission. Joining our club and selling your cards as a dealer at one of our shows or at a club meeting is another option. If you're able and willing to sell on a location such as Ebay, that can be a way to dispense with the cards individually. A postcard dealer can look at your collection and offer you a "wholesale" price for the cards. We, at the club, can connect you with a dealer who may possibly be interested in purchasing your collection. Most dealers are not licensed appraisers, however.

Things to know:

1. Most cards have an individual value as a stand-alone item. This varies greatly from card to card. Some have no value and others can be worth quite a lot. Condition of the card and card rarity are most important.
2. Postally used cards can have an equal value to unused ones.
3. Do not let a dealer pick out the "best" cards and offer a price only for the ones selected. You will be left with cards that have little or no value. Sell the collection as an entire lot.