



Cutting Edge Training for the Professional Technician since 1989
MECHANIC'S EDUCATION ASSOCIATION

1805 Maplewood Avenue
Springfield, NJ 07040

Phone: (973) 263-1966
www.meatraining.com

April 18, 2016

To Whom It May Concern:

Like the automobile, MEA is an invention that works. The automobile and MEA both move forward with the times by their own designs, but evolve together.

In 1989, MEA started with 1 teacher, 1 protégé. At that time 66 auto Repair shop owners payed a monthly fee to MEA for educating every auto shop employee (mechanic/auto tech) that worked in the shops. In other words, every auto shop became its own neighborhood automotive school, and MEA as its source. Over time, the protégés became the teachers and the students became the protégés. In 2010, MEA had 5 teachers and 275 protégés.

As stated above, the MEA evolved with the automobile. So the teachers went from teaching their protégés about carburetors, electronics and drum brakes to teaching about fuel injections, computers, the internet, Facebook, etc. because automobiles progressed. Plus, society wanted & bought "evolved" automobiles and MEA teachers, protégés, and students had to fix them.

Before Super Storm Sandy devastated NJ, MEA had 10 primary teachers and 11 secondary teachers ready to teach thousands of students online/Facebook throughout the state, across the country, and around the world. That's why after Super Storm Sandy hit, MEA's economic injury became so great, being affected in both an indirect and direct way.

Teachers are not a product. We couldn't just put them on the shelf and wait for better times. They required things as payroll, workman's comp. and health insurance to support themselves, as well as their families. Since MEA's economic injury was so great from Super Storm Sandy and without the support the SBA agreed upon, we had no choice but to downsize our teachers.

We have been striving, since the devastating hit of Super Storm Sandy, to get MEA back to its original state when it was constantly evolving with the automobile and society. MEA is functioning with only 2 teachers. We know two teachers CAN NOT make the same money that 5 can. There is great need for more teachers and protégés. (See Motor Magazine 1992 Article and the letter from our India connection. These documents will give you an insight on how MEA supports the automobile industry and the efforts that are required to do so.)

During the aftermath of Super Storm Sandy, I met with SBA loan representatives in designated disaster centers. We agreed it would take up to 2 million dollars in economic injury loans to get MEA back to its original state. So I put everything I owned up for collateral and signed on the dotted line. I did not receive what I needed to get MEA back to its ever evolving state. Then, SBA