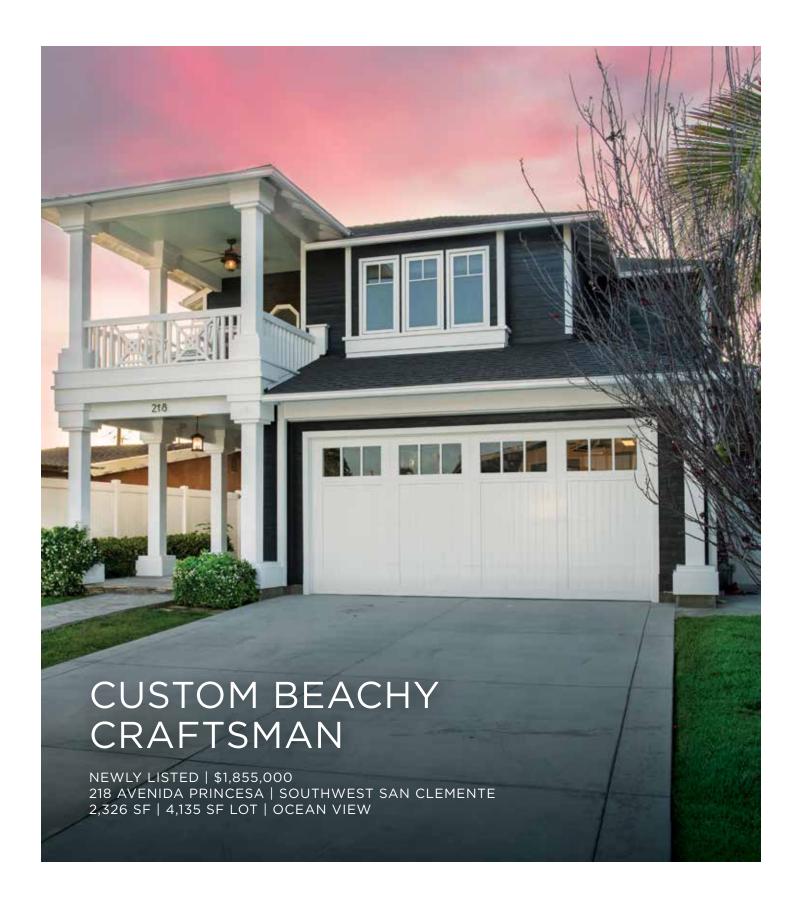




CHRISTIAN WACH
949.370.3917 | cwach@pacificsir.com
christianwach.com | DRE #01922260



# CHRISTIAN WACH



It's official. Summer is here! Backyard barbecues, summer camps and days spent at the beach. The month of July is all about fun in the sun and here in South Orange County, we know how to make that happen. Staying active and enjoying the outdoors is easy to do with miles of coastline and beaches to explore. Keep cool by walking the beach trail in the morning before the vacationing crowds fill it up, or head to the hills and take in the solitary views by hike or by bike.

From local summer concert series, movies in the park, and farmers markets loaded with summer produce, there is something for everyone to take advantage of in our community calendar this month. July gives us 31 days to get out there and make some summer memories, so start planning your neighborhood barbecues and July 4th festivities now!

We hope you enjoy the feature on this month's family, the Joneses, as well as the wonderful articles written by our local advertisers. We strive to make this publication about you. If you know of, or are a local family and would like to be featured, reach out to us! If you write a blog, or just know about one locally that you'd love to share, let us know! Wishing our families, and especially our military, all the best as we celebrate our Independence this July 4th!

We can't wait to hear from you.

# Happy July 4th!





Lani Wilson Publisher

lwilson@bestversionmedia.com

Joanna Larson Content Coordinator ilarson@bestversionmedia.com



Last month we ran this photo of Christian Wach in the feature article without giving proper credit to the photographer, Andrea Coleman. We apologize for the oversight.



#### **PUBLICATION TEAM**

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**CONTENT COORDINATOR** | Joanna Larson

**DESIGNER** | Lindsy Hemmersbach

**COVER STORY | Sarah Stokes** 

**CONTRIBUTING PHOTOGRAPHER** | Michelle Marie Photography

#### **ADVERTISING**

#### FOR INFORMATION REGARDING ADVERTISING IN THIS PUBLICATION, CONTACT:

Lani Wilson - Phone: (310) 560-6525 Email: lwilson@bestversionmedia.com

#### **COMMUNITY SUBMISSION INFORMATION**

Are you part of a local organization? Contact us for information on how you can submit articles, updates, reminders, events and more to reach the residents "south of the pier."

#### FEEDBACK/IDEAS/SUBMISSIONS

Do you have feedback, ideas, or submissions? We are always happy to hear from you! Go to www.bestversionmedia.com and click

"Submit Content." You may also email your thoughts, ideas, and photos to jlarson@bestversionmedia.com. Articles submitted for consideration should be less than 400 words, must be formatted in Arial 12-point font, single-spaced and should not include any special formatting. We reserve the right to edit as necessary and cannot guarantee publication.

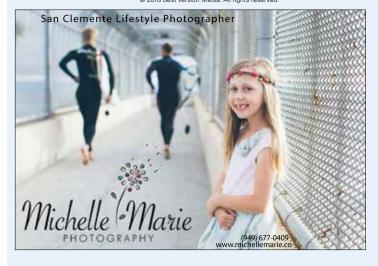
#### **CONTENT SUBMISSION DEADLINES**

The deadline for content is the 5th of the month for publication the following month. If the 5th falls on a Saturday or Sunday, we will need to receive your submission the preceding Friday.



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#### Real Estate: Christian Wach

With over \$70 million sold in the past two years, Christian has quickly earned a solid reputation in southwest San Clemente as a leading REALTOR®. A native of San Clemente and former professional surfer who has competed around the world, Christian's passion for Southern California's beautiful beach communities—specifically his intuitive knowledge of the Southwest market, friendly approach, and tenacity—has amounted to multiple noteworthy sales. Christian is driven to provide the highest level of service and care to clients all over Orange County.



## Personal Injury Attorney: Case Barnett Law

Case Barnett Law was founded by the husband and wife team Case and Nicole Barnett. The firm specializes in elder abuse, child injury and personal injury law. Together, Case and Nicole have written numerous books and legal guides to help consumers make smart decisions about their legal issues. The Barnetts live in San Clemente with their two toddlers and love taking morning beach walks together as a family.



#### Mortgage: The Moore Team

The Moore Team, a 3rd generation home loan team, has been helping their clients finance their dream homes in Southern Orange County for nearly two decades. The Moore Team believes in providing unparalleled customer service through dedication and teamwork, making sure your home financing experience is second to none.



#### Senior Living: San Clemente Villas

To learn more about becoming an expert contributor, contact

Lani Wilson at lwilson@bestversionmedia.com or (310) 560-6525.

Aileen and Paul Brazeau TRULY care for the wellbeing and happiness of the residents of their San Clemente Villas complex for over 65-age seniors. Please call for a free tour at (949) 489-3400.



#### Orthondontics: Dr. Frank Mogavero

An honors graduate from UCLA in both bioengineering and denstistry, Dr. Mogavero received his orthodontic training at Baylor, taught at USC, and is a board-certified orthodontist. Since 1990, he has specialized in all areas of orthodontics, from early interceptive treatment to advanced airway and surgical treatment for adults with clear or metal braces. He is a premier provider for Invisalign, using the digital iTero scanner. Dr. Mogavero and his wife, Anna, are raising their five children in beautiful San Clemente.



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# Financial Services: Derek Greer

Growing up on a farm, Derek pursued a degree in agribusiness and resource management with an emphasis in financial services. His diverse background and training enables him to help clients accomplish their long-term goals through comprehensive, individualized financial planning. Derek's office is located in the heart of downtown San Clemente. He lives locally with his wife, Rory, and their young daughter, Maizie.



# **Meet the Jones Family**

#### BY SARAH STOKES

he love story of Jeff and Jules Jones began right here in San Clemente. The couple lived and worked here in town independently, but knew of each other through mutual friends. At the time Jules, a NASM certified fitness trainer, was working as a sales and public relations manager at San Clemente Gym. Jeff, a licensed BRE real estate broker, has his office, Secure Lending, Inc. in downtown San Clemente.

"We knew each other from different circles. We kind of got to know each other from seeing each other in town," says Jules.

"My office is downtown and I walk by the gym to go to lunch," adds Jeff. "We started saying hi and waving. It was this mutual knowledge of each other."

One day, they happened to be walking to the pier at the same time. "I was 41 when we finally met," recalls Jeff. "Jules was meeting friends down at the beach and they didn't come for a while. So we talked, but we are both really independent. I had to push her a little bit. What was funny is that she had a date that night with another Jeff Jones, but she ended up marring *this* Jeff Jones."

"And this was before social media, so we met the old fashioned way," adds Jules. "I feel very lucky."

Jeff agrees. "I waited for the right person and I found her."

The couple married in June of 2010. They welcomed daughter, Jolina, now seven, into the family not long after. Jolina currently attends Concordia Elementary School and will

be starting second grade this fall. "Jolina is part of Adventure Guides, Girl Scouts, Elite Soccer and city tennis classes," says Jules. "She is the light of our lives and is so talented, kind, considerate and special to us. She excels in sports, loves math and her favorite talent is arts and crafts."

Jolina also frequently goes to work with her dad, and especially loves attending broker previews. "She's learning and going to become a whiz," says Jeff. "It's always bring your kid to work day in San Clemente. This town embraces that."





### Southwest is so eclectic and you have people from all walks of life around you... Active seniors, professional surfers, [and] a fire captain. It's a special town."

Jeff, who received a bachelor's degree in finance from San Diego State University and an MBA from Pepperdine University, has been in the same local San Clemente office as an independent mortgage broker since 2001, and has been in the industry for over 25 years. "I grew up in San Diego and got a job in the Irvine/Newport Beach area after college. I wanted to get closer to San Diego and I wanted a family, so I bought a place here in San Clemente about 20 years ago. My business was established in Orange County, so it made sense to be here. I could see what a great community this was to raise kids. Also, being a surfer my whole life, San Clemente was a perfect fit. I've traveled all over the world and coming back to San Clemente never gets old and makes me appreciate where we live even more. We are truly blessed to live here," says Jeff.

Jules is originally from Paradise, a small town in Northern California. "I used to come down here for spring break and visit. This place has a small town feel. Everyone is really friendly. I love that we live in a town where all ages mix together in harmony," says Jules. "We are a small family. I don't have family here but in San Clemente, they embrace moms. There are moms groups and generations of people that have grown up here that are amazing. Even the restaurants here in town are welcoming to kids and families. Jolina knows the butcher at Ralph's and our mailman. She feels like she knows everyone in town. It's been great for my daughter."

Jules volunteers in Jolina's classroom and at PTA events at Concordia. Working with children is something she particularly enjoys and led to being named Employee of the Year at Rancho San Clemente Tennis Club. Jeff was once was a teaching tennis pro in San Diego and now enjoys teaching as a volunteer coach for Jolina's City of San Clemente tennis class.

"Being a small business owner, it's fantastic to have these friendships and people I surf with and play tennis with. I've been in a baseball league with friends here in town. You can mesh business and pleasure together," says Jeff. "I'm a seasoned veteran in the mortgage business, tried and true, through thick and thin. I've built my business on referrals through years of relationships. Your name is everything in real estate and I've tried to be that person that follows through and earns that name. I'm hoping that as I get older I can volunteer in the community even more and spend time helping some of these younger kids get into this business. So for me, it's cool to mentor and give back and pass on my knowledge. We can keep this small town feel alive."

An important influence on Jeff and a big motivation behind his work ethic were his parents. His father, Wayne A. Jones, flew F4 jets in Vietnam as well as multiple aircraft carrier missions during the Cold War era between the U.S. and Russia during his 30 years in the Navy. He ended his career as the commanding officer at the Christchurch, New Zealand base where he would take trips to Antarctica on an annual basis. "Because of my dad's service, as well as my grandfather, who was also a 20-year Naval aviator, I have the highest respect for the military. Even my mom was in the Naval Reserves and made enormous sacrifices raising her two kids. For that reason, I go out of my way to take care of any clients that are VA eligible, especially since we live right next to Camp Pendleton," says Jeff. "Unfortunately, my dad passed away when my daughter was only one. My parents' dedication, persistence and drive for success was a huge motivation for me."

It's also probably a large reason why, for the Joneses, their family motto is 'Live in the moment and don't take anything for granted.' The family loves keeping active and spending



time together, taking summer trips to the Pepperdine Alumni Family Camp in Malibu and making annual ski and snowboarding trips to places like Aspen and Utah, as well as getaways to Hawaii. "Through the Adventure Guides, Catalina has been a fantastic annual trip for daddy/daughter bonding time," adds Jeff. "Having a small but strong family has been motivation for us to get out and enjoy the San Clemente community."

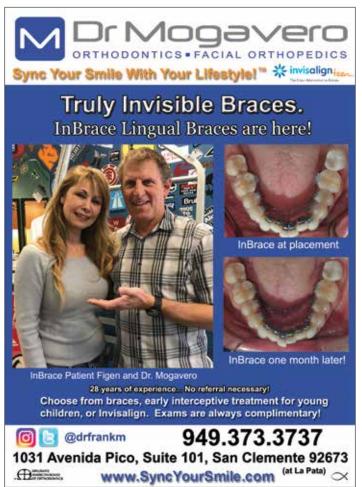
To make the most of their local neighborhood, the family moved to their current home near T Street in 2014. "We previously lived up on the hill off of Avenida Salvador and although we loved the view, we wanted to be close the beach to raise our daughter, where she could ride her bike on flat streets and enjoy the beach lifestyle," says Jeff.

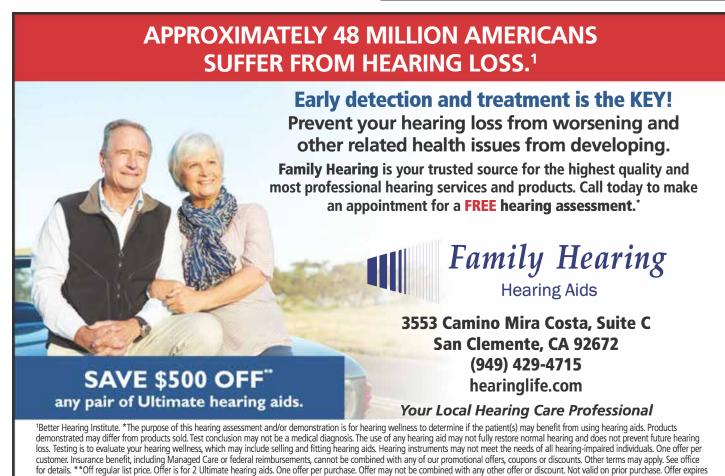




"We love our neighborhood as it a perfect fit for our lifestyle," says Jules. "It's such a central location where we love being close to our favorite places downtown like San Clemente Gym, the public library, all the coffee shops, the pier and beaches, the municipal golf course and SLR tennis park. We have great neighbors who have been extremely generous and loving to our daughter."

The Jones family is looking forward to continuing to work and live in Southwest San Clemente. "Southwest is so eclectic and you have people from all walks of life around you," says Jules. "Active seniors, professional surfers, a fire captain. It's a special town."





7/31/18. Information within this offer was correct at time of printing.



#### July-September, daily 52ND ANNUAL SAWDUST ART FESTIVAL

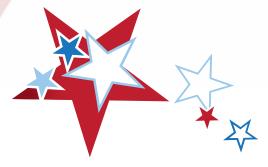
935 Laguna Canyon Road, Laguna Beach 10am-10pm

This daily, summer event showcases over 200 Laguna Beach artists. With live music, demonstrations, classes and outdoor cafes set in a cool eucalyptus grove, this event is sure to be a summer highlight. Cost: \$4-9, children 5 and under free www.sawdustartfestival.org

#### Sunday, July 1st VILLAGE ART FAIRE

9am-3pm

Put on by the Downtown Business Association, come stroll and shop Avenida Del Mar where more than 60 vendors will have arts, crafts and other one of a kind items.



# Wednesdays MARKET AT NORTH BEACH

3-7pm

This seasonal market includes a certified farmers' market, live music, an artisan market comprised of local artists and crafters, and food trucks. For up-to date information about weekly offerings and the music line-up, visit www.san-clemente.org.

#### **Sundays**

#### SAN CLEMENTE FARMERS MARKET 9am-3pm

Opened in 1994, the market extends for a few blocks along the north side of Avenida del Mar between Ola Vista and Calle Seville. The wide selection of fruits and vegetables includes produce from organic growers, fresh flowers, plants and some prepared foods.

# Wednesday, July 4th 4TH OF JULY FIREWORKS SHOW

9-10pm

Come down to the San Clemente Pier for the city hosted fireworks show. The display can also be seen from many nearby beaches and hilltop areas.

# 2018 San Clemente Movie & Music Series

Free concerts (6pm) and movies (8pm)

Friday, July 6th

Movie @ San Gorgonio: Mary Poppins

Thursday, July 12th

Concert @ Linda Lane: Kelly Boys Country

Friday, July 20th

Movie @ San Gorgonio: Coco

Thursday, July 26th

Concert @ Linda Lane: Wigs & Ties

Thursday, August 16th

Concert @ the Pier: Wheeland Brothers

Thursday, August 30th

Concert @ the Pier: Tunnel Vision

#### Saturday, 7/21 & Sunday, 7/22 SAN CLEMENTE OCEAN FESTIVAL: "THE GREATEST SHOW ON SURF"

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- **2. Get any witness contact information at the scene.** You will need this later.
- **3. Take photographs.** Include photos of any injuries, damage to the vehicles involved, the weather, the roads, traffic signs, any dangerous road conditions and anything else that may be useful.
- **4. Seek medical treatment.** No matter what and ASAP. You may not even realize how hurt you are. Also, getting medical treatment early can prevent symptoms from getting worse. You will need documentation of your medical treatment to help link your accident with your injuries. Adjusters love to say that you aren't injured if you didn't seek medical treatment.
- **5. Make an insurance claim.** Make a claim with your own insurance company ASAP. Be careful of what you say and don't trust that your own insurance company will not try to deny your claim or relay information to the other side's adjuster. Remember, never speak to the negligent driver's insurance adjuster!
- **6.** Don't discuss the accident with ANYONE until your case has been settled. No online chats and no social media images documenting what happened to you. This can all be used against you.

- 7. Don't sign ANY documents until you do your research or contact an attorney. Medical release of information, etc.
- **8. Keep track of medical expenses and lost wages.** Document everything. This will all be included in your demand letter.
- **9. Understand Your Insurance**. Review the declaration page of your auto insurance policy to see if you have medical payments coverage and/or under/uninsured motorist coverage. Both of these policies can help cover your damages if the negligent driver has inadequate insurance.
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- The 1 kind of insurance that could save your family even before you have an accident (page 27)
- What every **winning demand package** contains (page 55)
- How to handle the deceptive insurance adjuster (page 37)
- Who will pay your medical bills while you are waiting to settle your claim (page 47)
- A complete checklist of the 11 items every demand package should have (page 40-41)

- Sample **Demand Letter template** (page 79-91)
- How to understand your insurance declarations page and ensure that you aren't leaving money on the table (page 29)

To Settling Your Case <u>Without Hiring An Attorne</u>l

- How to handle the property damage portion of your claim (page 45)
- Things you should do to protect your rights and win your claim... a post-accident checklist (page 24)
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## BUSINESS PROFILE

# San Clemente Villas by the Sea

By Aileen Brazeau



hen Paul and Aileen Brazeau built and founded San Clemente Villas by the Sea, a vibrant, high quality assisted living community in South Orange County, they insisted on many key features for those over age 65, especially:

- Vibrant Assisted Living packed with exciting activities
- Long term quality care for residents with memory impairment

The philosophy of care at San Clemente Villas is based upon respect, dignity, patience and helping residents achieve as much selfsufficiency as possible in an environment where they feel at home. Activities include: theater & library with computers, pool & spa, and comfortable outdoor patio areas for important social interactions.

The services and care at San Clemente Villas encourages independence, while providing assistance for adults who need help with dining, bathing, taking medications, healthy nutrition, exercise and other dally chores. Overall, taking a custom approach towards each individual seeks to satisfy both the needs and desires of the family, and of course, the resident.

The staff at San Clemente Villas believes in:

- Listening to their residents and soliciting input from family.
- Recognizing the services and activities that are essential to a good quality of life.
- Integrating additional items that seniors and families want.
- Always respecting the residents' and families preferences.

As situations change, specific services can be added to the residents' care as needed. San Clemente Villas by the Sea is committed to delivering exceptional care and will provide assisted living services as part of their overall offering of "care-as-needed."

This Business Profile is provided to welcome San Clemente Villas to South of the Pier Magazine. Contact San Clemente Villas at (949) 489-3400 with questions or to schedule a tour.

...taking a custom approach towards each individual seeks to satisfy both the needs and desires of the family, and of course, the resident."

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# BUSINESS PROFILE

# **Our Savior's Lutheran**

# Preschool and Kindergarten

By Joan Lundbohm



ur Savior's Lutheran Preschool and Kindergarten is a developmental preschool, and our teachers inspire the awe and wonder of learning in each child who comes through our doors. We believe each student is a child of God. We strive to instill a solid Christian foundation based on our Lutheran heritage, as well as a solid foundation of self-esteem to carry them

through elementary school and beyond. To that end, our curriculum is based on Howard Gardner's Theory of Multiple Intelligences, which lays the foundation to build self-confidence in students. Each child is uniquely gifted and as professionals we carefully observe to determine what their learning style is so that we can present information in the way that they learn best. Each month, curriculum is devoted to an intelligence, and teachers have the freedom to create lesson plans based on the needs and interests of the children in their classroom. Intelligences are

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Our Savior's Lutheran Preschool and Kindergarten is an ELEA Accredited School. We are an OC Quality Start School and we joined OC Quality Start to rededicate the school to a model of excellence and best practices. We are voluntarily entering a two-year period of self-study that concludes with an assessment by the Orange County Department of Education.

All students who enter Our Savior's in the fall of 2018 will be evaluated in partnership with families using the Ages and Stages Questionnaire. We will use the Desired Results Developmental Profile (DRDP) as our assessment tool, the same tool used by the Capistrano Unified School District.

We value parents and schedule private parent/teacher conferences in November and March. We invite you to visit and see what is new. Our Director, Joan Lundbohm, a CA Director Mentor, is happy to schedule a tour.

This Business Feature is provided to welcome Our Savior's Lutheran Preschool and Kindergarten to South of the Pier Magazine. You can email Joan at j.lundbohm@oursaviorsschool.net.





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Derek B Greer Financial Advisor 300 S El Camino Real Ste 102 B San Clemente, CA 92672 949-4921274

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- 2. Request citizenship with many people (and they will often request it back). The more citizens you have in your Myopolis, the more exposure you will build. Exposure, interaction, comments etc. increase the likelihood that you will trend higher.
- 3. Interact with many posts.

Comment, share, pingworthy, agree etc. The more interactions you have the more you will increase interest in people becoming your citizens. The more citizens, the more exposure for you and your brand.

4. Invite people to Myopolis.

media sites, or people who are new to social media, the larger your base. Remember, people don't need to leave their current social media communities (although once they experience Myopolis they may make that choice).

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**5. Build your own communities that matter.**Get four or five close friends, colleagues or clients to use Myopolis as their primary means of connecting. Even small groups begin to carry heavy influence and motivate people to remain active.

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# ANOTHER**raving**fan

"Bree delivered us the unicorn we didn't know we were looking for - a home in Cyprus Cove under \$1.6M! With her knowledge and connections in the neighborhood she provided us with an opportunity to secure our home before it went on the MLS or Zillow, ultimately avoiding a bidding war in this competitive market. Once our offer was accepted she continued to deliver value by negotiating credits through the escrow process. Bree is awesome and we would highly recommend her to anyone looking to buy or sell a home in Orange County."

- Buyers, 245 Avenida Vista Del Oceano



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