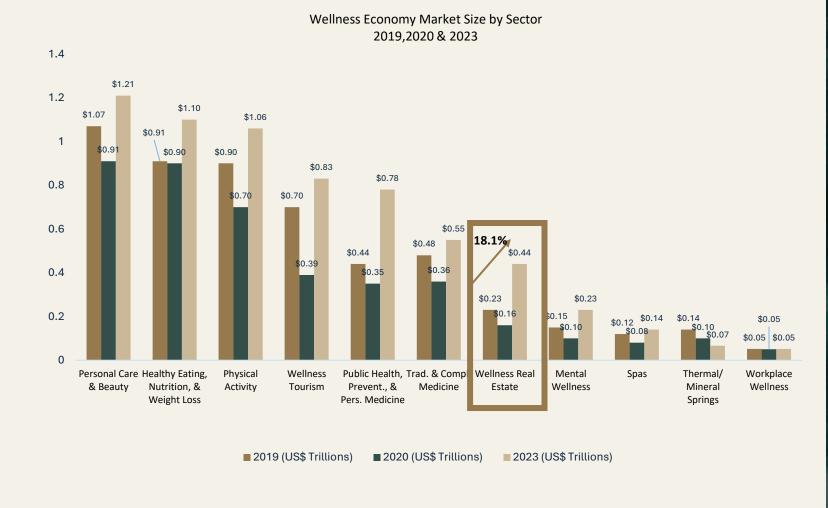






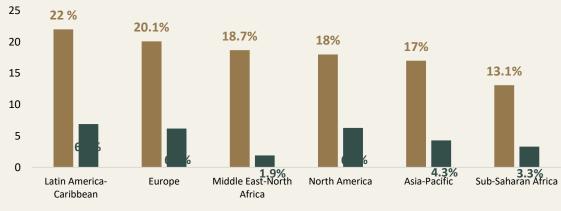
### Wellness is Multidimensional





### Wellness Real Estate

Wellness Real Estate Versus Construction Output, Regional Compound Annual Growth Rate, 2019-2023



■ Wellness Real Estate Annual Growth Rate (%) ■ Total Construction Output Annual Growth Rate (%)

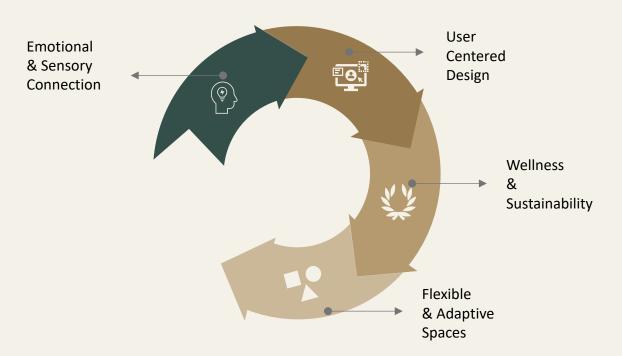
# Khaleej Times

# UAE's wellness property market to jump from Dh503 million to Dh31 billion

Many residential projects cater to middle-income families looking for homes that offer a healthier lifestyle without breaking the bank

**Source:** Khaleej Times, Global Wellness Institute

# Human-Centric Spatial Experience



#### Most important factors to HNWI when selecting a home in Dubai

| 1                                | Proximity to parks and green spaces               | 88%                          |
|----------------------------------|---|------------------------------|
| 2                                | Proximity to a hospital / healthcare centre       | 86%                          |
| 3                                | Beach access                                      | 84%                          |
| 4                                | Sea views   | 82%                          |
| 5                                | Proximity to a regional mall                      | 81%                          |
| 6                                | Skyline views                                     | <b>75</b> %                  |
| 7 🖺                              | Proximity to high-quality schools                 | <b>73</b> %                  |
| 8 🗒                              | Proximity to Dubai Metro stations                 | 68%                          |
| 9                                | Pet friendly                                      | 62%                          |
| 10                               | Golf course views                                 | <b>58</b> %                  |
| Percentages indicate number of t | imes each option was selected by HNWI respondents | Source: Knight Frank, YouGov |

## **Luxury Buyer Preferences**

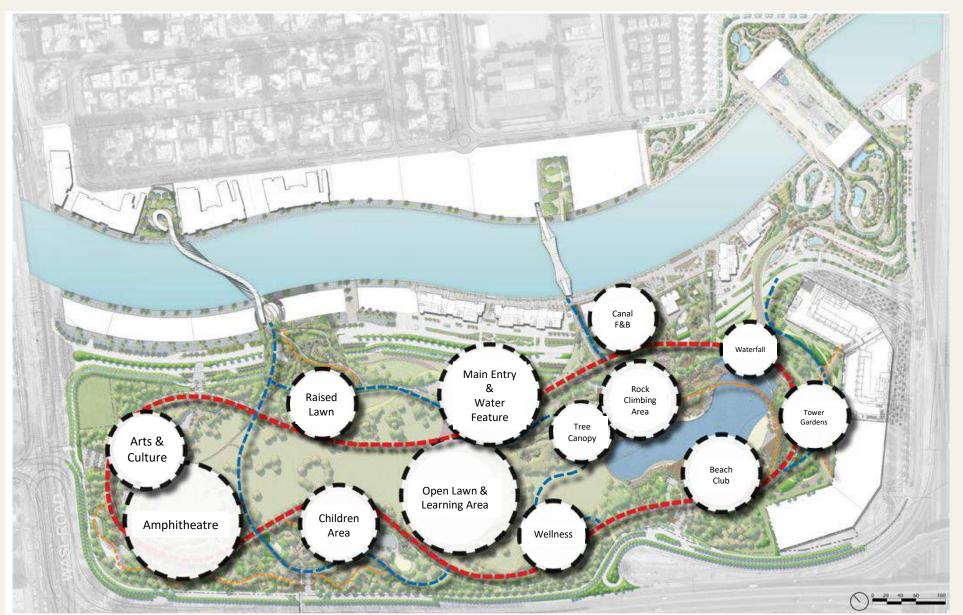


No 1. Factor for High Net Worth Individuals when selecting a home in Dubai: **PROXIMITY TO PARKS & GREEN SPACES** 

Safa Gate ticks off 80% of the top factors mentioned in the study.

As per Knight Frank report 2024 **Al Wasl ranks in Top 5 areas of investment for high-net-worth individuals** investing in Dubai\* along with Palm Jumeirah, Palm Jebel Ali & Business Bay.

### Safa Park



#### **Established in 1975**

- One of the oldest & most popular parks in Dubai
- Area 6,889,952 sq ft (158 acres) 2024 Visitors of Parks and recreational facilities in Dubai:

7% increase from 2023 - over 31 million visitors throughout the year

Over 300000 visitors to Safa Park in 2024

## **Higher Quality of Life**

Benefits of Parkside & Water Living

### Improved Mental Health

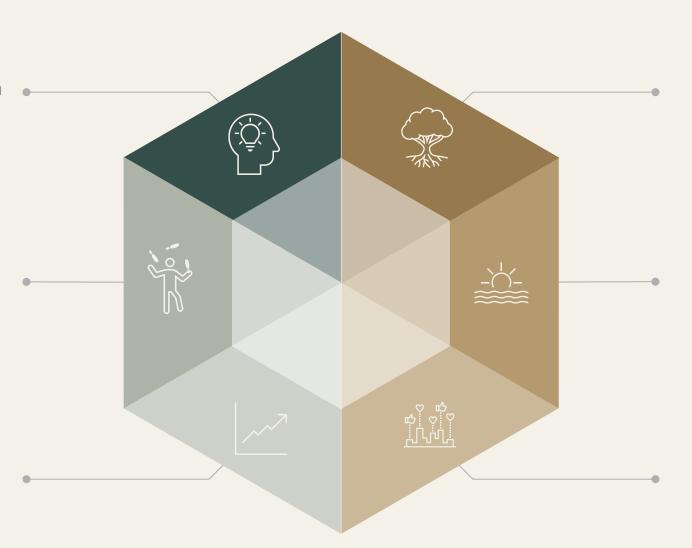
People living within 300 meters of a green space have **lower stress levels** and **reduced anxiety and depression** 

# Increased Physical Activity & Longevity

Access to green spaces is linked to a longer **life expectancy** 

### **Higher Property Values**

Homes near parks can see an 8%–20% increase in value



### Cleaner Air & Better Respiratory Health

Green spaces act as natural air filters, reducing pollutants and improving air quality

# Heat Reduction & Climate Benefits

Parks help reduce the urban heat island effect, lowering temperatures by up to 2-4°C

# Social Connections & Community Engagements

Parks build social interaction, stronger communities, and reduce loneliness.

### Central Park & Turin Park Case Study



**Size** – 36,800,000 sq. ft. (843 acres)

**Historic Landmark** – Approximately 42 million Visitors

Citywide Price Avg. – \$2,127 per square feet increased YOY from \$1,697

Property adjacent to Park – \$4,000 - \$10,000 per square foot (YOY 2-5% growth)

**Premium** of 25-50% for prime park-side apartments

Record Breaking Sale – \$238M sale at 220 Central Park South



**Size** - 5,381,950 sq ft (123.8 acres)

Parco Del Valentino - Turin's most famous large park

Citywide Price Avg. - Euro 1500 per square meter - 6.3% higher year-on-year

Property adjacent to Park - Euro 2500 - Euro 3000 per square meter

**Premium** - Approximately 70-100% for prime park-side apartments

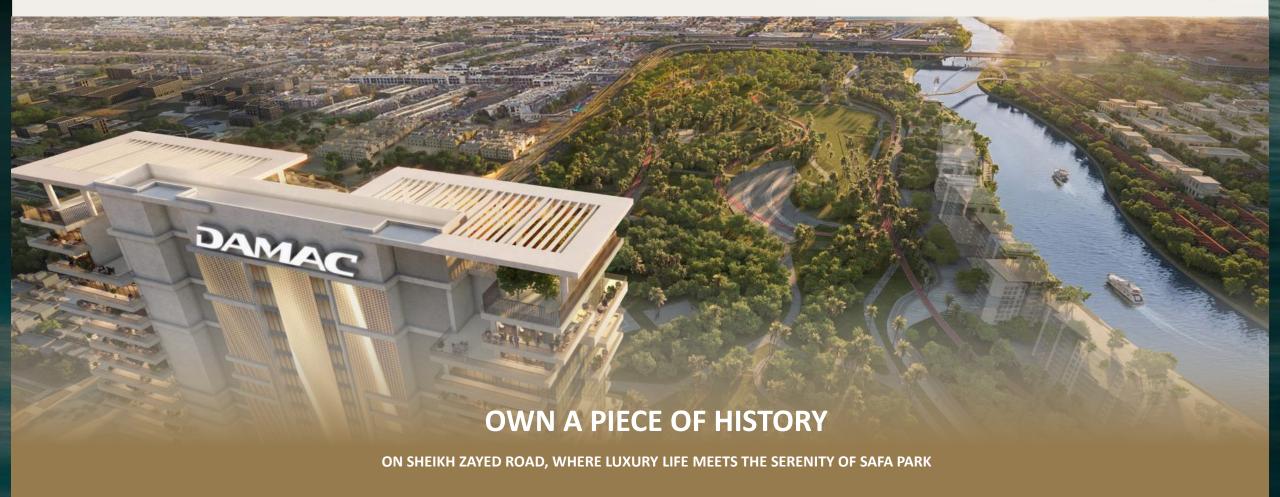
**Priciest District** - Historical Centro at Euro 3849 per square meter

Source: <u>elliman.com</u>, <u>knightfrank.com</u>, <u>streeteasy.com</u>, <u>therealdeal.com</u>, <u>cityrealty.com</u>, zillow.com, corcoran.com, savills.com, bloomberg.com, rebny.com, realassetinsight.com

Source: realadvisor.it, news.tecnocasagroup.it, torinotoday.it, immobiliare.it









The Golden Triangle



Dubai Canal

Safa Park

Sheikh Zayed Rd.

BURJ AL ARAB



DUBAI





Commercial & Business Hubs



Beach, Retail & Entertainment



**Top Rated Schools** 



Finest Healthcare facilities

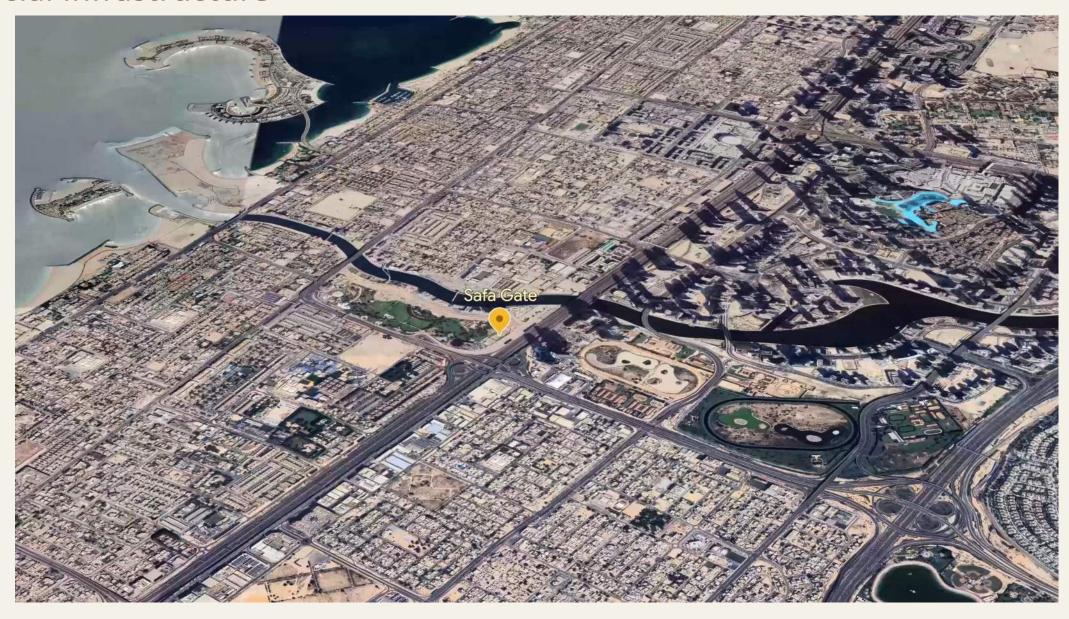


Luxury Hotels & Restaurants



Conferences & Exhibition Centres

# Social Infrastructure



# Social Infrastructure Proximity

#### Education (Max 10 mins away)

- Horizon English School Dubai
- Jumeirah English Speaking School
- Jumeirah College
- Safa British School
- Canadian University Dubai
- Jumeirah University
- American University

#### Malls (Max 13 mins away)

- Dubai Mall
- City Walk
- Beach Park Plaza
- Box Park
- Mercato Mall

#### Healthcare (Max 10 mins away)

- Medcare Hospital Al Safa
- Mediclinic Dubai Mall
- Aster Clinic Business Bay
- Prime Medical Centre Jumeirah
- Emirates Hospital

#### Business

- Business Bay
- Dubai World Trade Centre
- DIFC
- Sheikh Zayed Road
- Downtown

#### Hospitality (Max 10 mins away)

- Bulgari Hotel and Resort
- Four Seasons Jumeirah
- Armani Hotel Dubai
- Burj Al Arab
- Ritz Carlton (DIFC)
- Four Seasons (DIFC)

#### Leisure

- Dubai Water Canal
- Jumeirah Beach
- Meydan Grand Stand
- Safa Park
- Zabeel Park
- Burj Park

# Connectivity













## Al Wasl - Primary PSF Growth Q1 2024 - Q1 2025





Current PSF Trend in the area 3500 to 4000 approx.



**PSF 1BR : 2974 AED** 

**PSF 2BR: 2959 AED** 

- Source: Property Monitor
- Growth is from Q1 2024 to Q1 2025
- Areas taken into consideration: Al Wasl City Walk, Safa One and Dubai Water Canal

### **Rental Growth**

Renewal % vs New Rentals

2024

Al Wasl (including Canal Front)

Rental Contracts Renewed: 74%

New Rental Contracts: 24%

#### **Rental Increase**

2024 to 2025 Rental Increase for

Long Term Rental Contracts:

1 Bed – 9.92%

2 Bed – 5.09%

3 Bed – 3.31%

### **Average Rentals**

Q1 2025

1 BR - 171,000

2 BR - 249,875

3 BR - 408667

5 BR - 693000

Typology wise ROI Long & Short term

Q1 2025

Long Term Gross ROI

Up to 7.6%

**Short Term Gross ROI** 

up to 9.43%



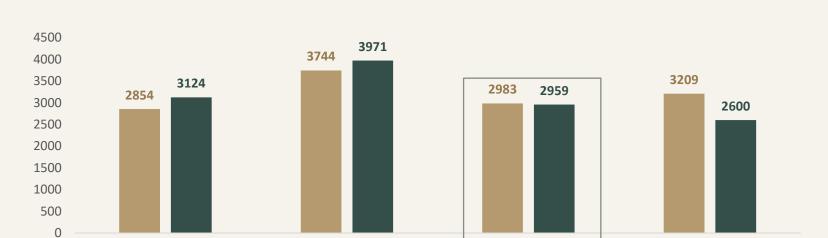




- Source: Property Monitor, airdxb, booking.com
- Data is for transactions in AL Wasl & Dubai Canal area

# Benchmarking

Canal Front Residences



■1 BR ■ 2 BR

Safa Gate

Crest Lane

Eden House- The Park

Average PSF

Unlike other developments where 2BR units are significantly pricier than 1BR, Safa Gate's pricing remains identical for both (1BR: 2,983 AED | 2BR: 2,959 AED

## Why Safa Gate?



#### **Wellness Real Estate**

Fastest-growing sector: +18.1% annually (2019-2023)

UAE's residential wellness market to grow nearly 7x by 2027



### **Strategic Location - Golden Triangle**

Golden Triangle: Sheikh Zayed Road, Dubai Canal, Safa Park.

Serene living near key business and leisure hubs;

Excellent connectivity: iconic highway, metro, water transport, e-mobility



### **Evolving Luxury Buyer Preferences**

Al Wasl: Top 5 choice.

Key features: proximity to parks, sea views, skyline vistas.

Highly efficient layouts



### **Upcoming Freehold Market**

Al Wasl: 35.53% price growth (Q1 2024 to date).

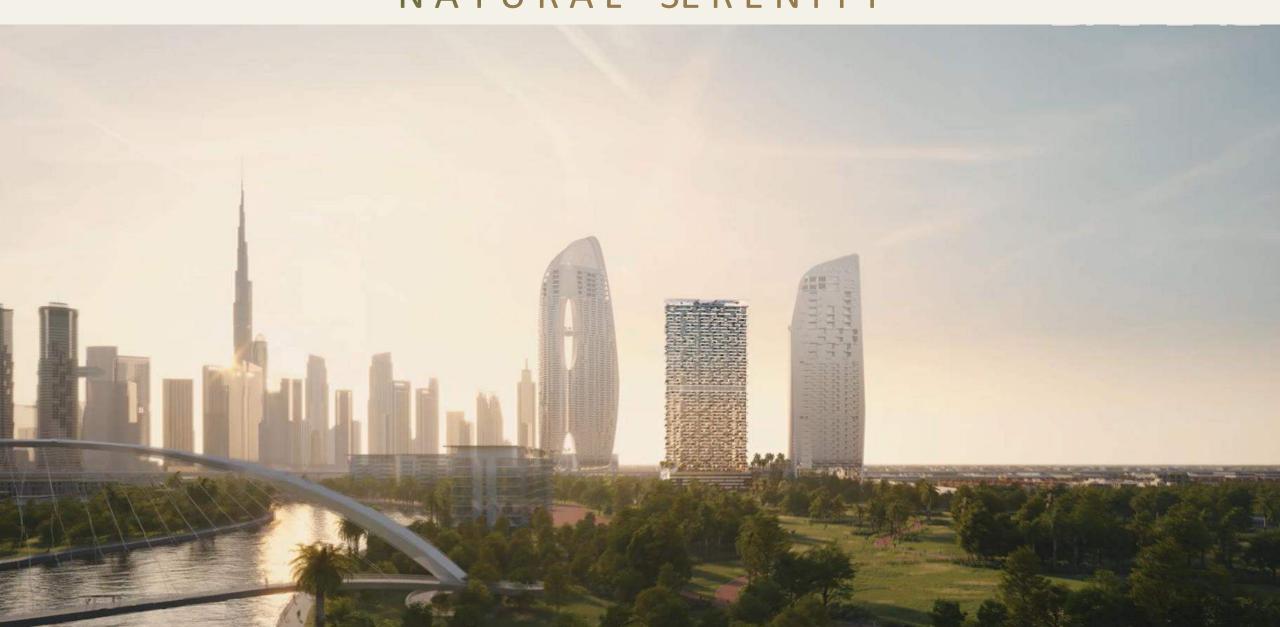
Rental yields up to 10%; steady rental price increases.

Most competitive PSF in the area; AED 2900+



# URBAN VERVE MEETS NATURAL SERENITY









#### G+5P+50F+R

49th & 50th LEVEL 3 & 5 Bedroom Duplex

#### **CROWN LEVEL AMENITIES**

Retreat Pool Sunset Bar Zen Plunge Pool Observation Deck Roof Garden

27<sup>th</sup> – 48<sup>th</sup> LEVEL Luxury 1 & 2 Bedroom

26th LEVEL MEP

1st - 25th LEVEL Luxury 1 & 2 Bedroom

#### 1st LEVEL

1 Bedroom Co-working Pods Eclipse Cinema **Gravity Gym** Lumiere Spa-light Therapy Experience Aurora Pool Cigar Lounge Special Lighting Chamber Running Track



#### LUXURY 1 BEDROOM



| Typology | <b>Total Units</b> | AVG AREA | PRICE (AED)<br>Min | PRICE (AED)<br>Max | PRICE (AED)<br>Avg |
|----------|--------------------|----------|--------------------|--------------------|--------------------|
| 1-BR     | 603                | 807      | 1.997M             | 3.924M             | 2.407M             |



#### **LUXURY 2 BEDROOM**



| Typology | Total Units | AVG AREA | PRICE<br>(AED) Min | PRICE (AED)<br>Max | PRICE (AED)<br>Avg |
|----------|-------------|----------|--------------------|--------------------|--------------------|
| 2-BR     | 97          | 1111     | 2.772M             | 3.916M             | 3.288M             |

### SUPER LUXURY - 3 BEDROOM

#### LOWER FLOOR



#### **UPPER FLOOR**



| TYPOLOGY          | TOTAL<br>UNITS | AVG AREA | PRICE (AED) Min | PRICE (AED)<br>Max | PRICE (AED) AVG |
|-------------------|----------------|----------|-----------------|--------------------|-----------------|
| 3-BR Super Luxury | 2              | 3124     | 15.894M         | 15.894M            | 15.894M         |

### SUPER LUXURY - 5 BEDROOM

#### LOWER FLOOR



#### **UPPER FLOOR**



| Typology             | Total Units | AVG AREA | PRICE (AED)<br>Min | PRICE (AED)<br>Max | PRICE (AED)<br>Avg |
|----------------------|-------------|----------|--------------------|--------------------|--------------------|
| 5-BR Super<br>Luxury | 3           | 5196     | 25.205M            | 25.860M            | 25.641M            |



#### **EXCLUSIVE AMENITIES**



AURORA POOL



CO-WORKING PODS



SUNKEN POOL SEATING



LUXURY POOL CABANA



RUNNING TRACK



OUTDOOR YOGA



GYM

GRAVITY



**FUSION** SPA



**SPECIAL** LIGHTING CHAMBER



**ECLIPSE** CINEMA



CIGAR LOUNGE



OUTDOOR GYM













### **ROOFTOP CROWN AMENITIES**



OBSERVATION DECK



ROOFTOP SUNSET BAR



ROOF GARDEN



ZEN PLUNGE POOL



RETREAT POOL





































# LOBBY





Floor to Ceiling Height: 8 m



### SUPER LUXURY





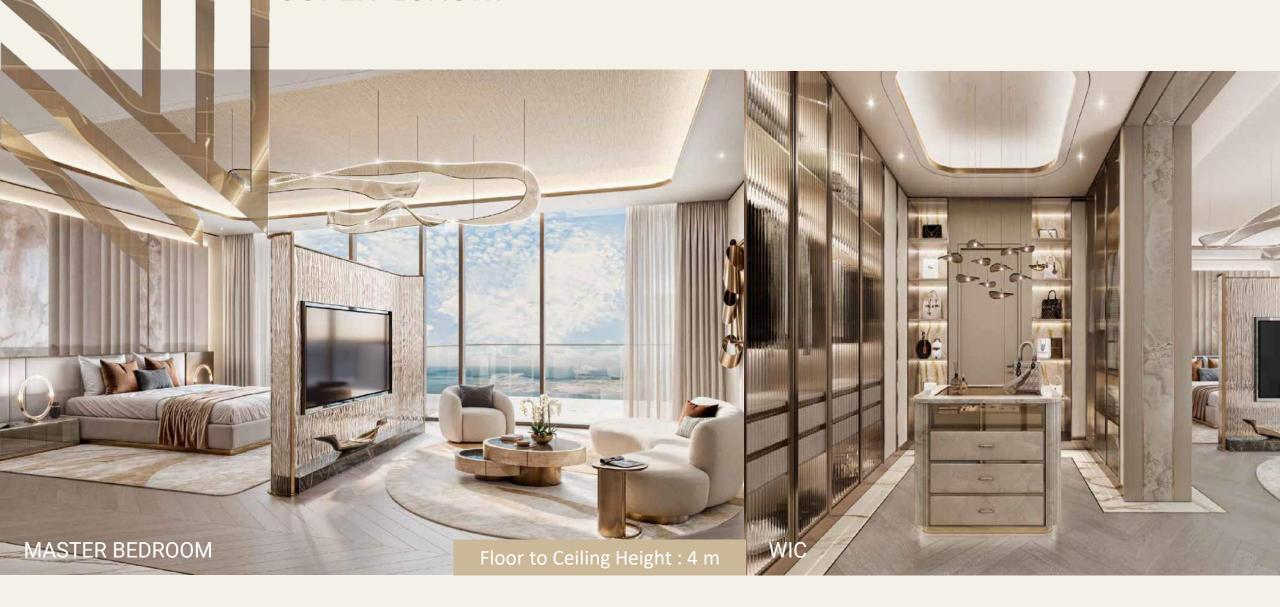
## SUPER LUXURY





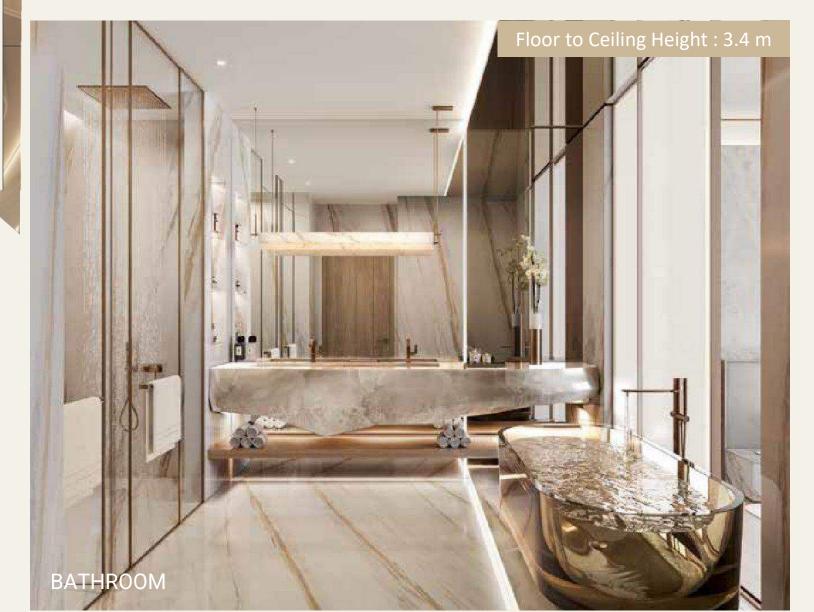


### SUPER LUXURY





## SUPER LUXURY



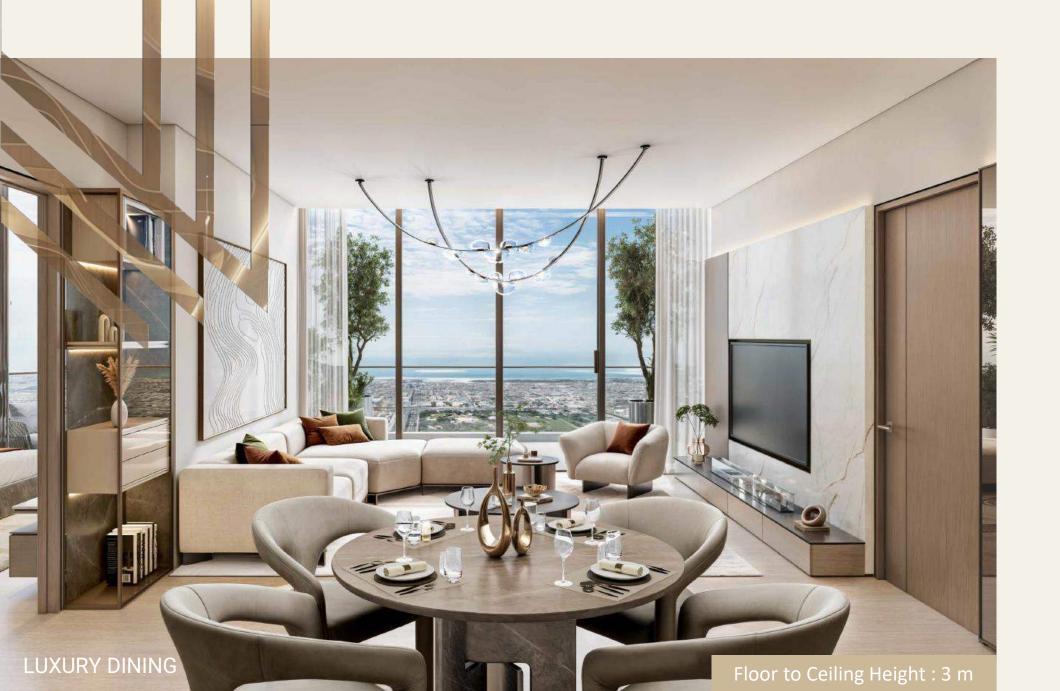


## LUXURY

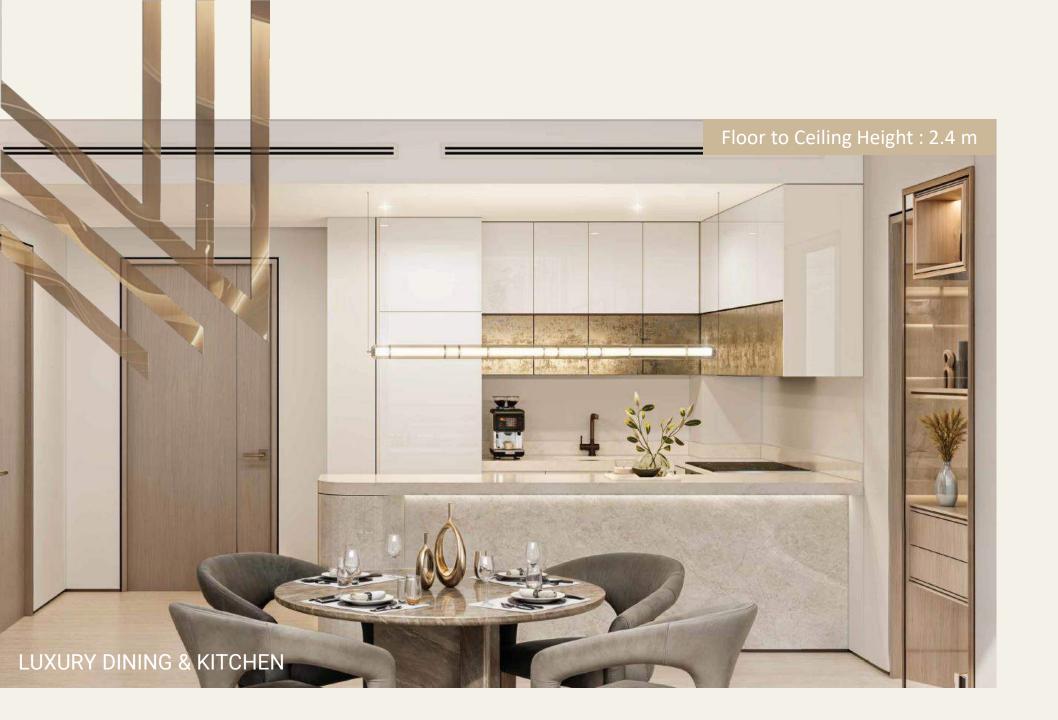




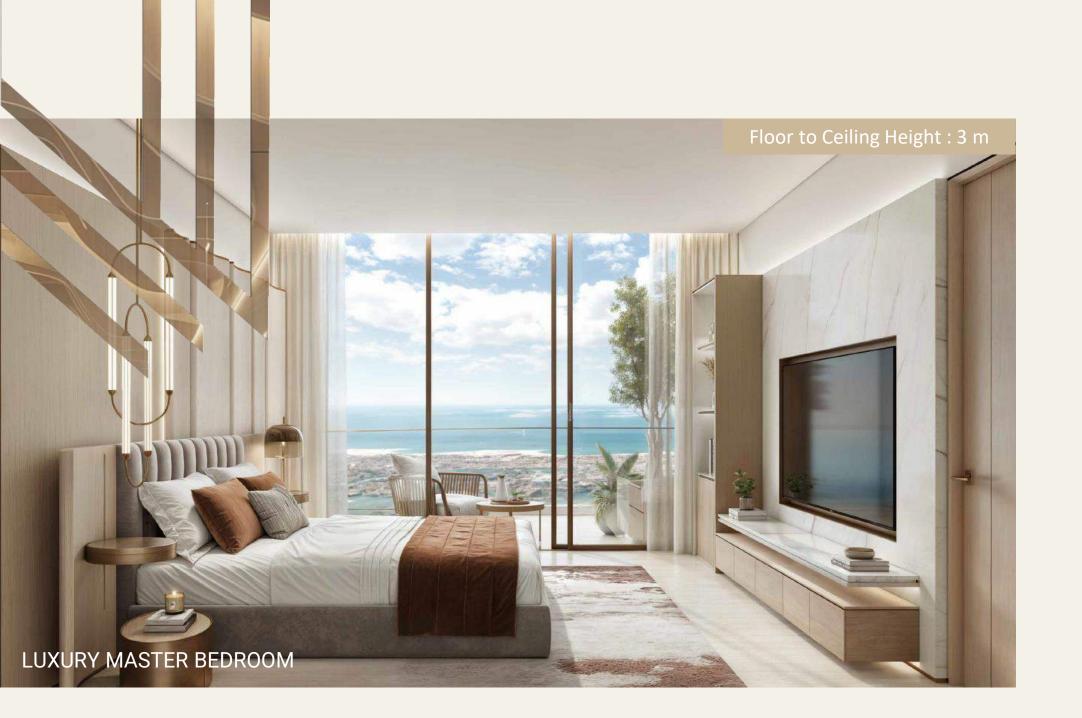




















| BUILDING / FLOOR | 1-BR | 2-BR | 3-BR SUPER<br>LUXURY | 5-BR SUPER<br>LUXURY | TOTAL |
|------------------|------|------|----------------------|----------------------|-------|
| P1               | 10   | 1    |                      |                      | 11    |
| P2               | 10   | 1    |                      |                      | 11    |
| P3               | 10   | 1    |                      |                      | 11    |
| P4               | 10   | 1    |                      |                      | 11    |
| P5               | 10   | 1    |                      |                      | 11    |
| 1                | 6    |      |                      |                      | 6     |
| 2                | 12   | 2    |                      |                      | 14    |
| 3                | 12   | 2    |                      |                      | 14    |
| 4                | 12   | 2    |                      |                      | 14    |
| 5                | 12   | 2    |                      |                      | 14    |
| 6                | 12   | 2    |                      |                      | 14    |
| 7                | 12   | 2    |                      |                      | 14    |
| 8                | 12   | 2    |                      |                      | 14    |
| 9                | 12   | 2    |                      |                      | 14    |
| 10               | 12   | 2    |                      |                      | 14    |
| 11               | 12   | 2    |                      |                      | 14    |
| 12               | 12   | 2    |                      |                      | 14    |
| 13               | 12   | 2    |                      |                      | 14    |
| 14               | 12   | 2    |                      |                      | 14    |
| 15               | 12   | 2    |                      |                      | 14    |
| 16               | 12   | 2    |                      |                      | 14    |
| 17               | 12   | 2    |                      |                      | 14    |
| 18               | 12   | 2    |                      |                      | 14    |
| 19               | 12   | 2    |                      |                      | 14    |
| 20               | 12   | 2    |                      |                      | 14    |
| 21               | 12   | 2    |                      |                      | 14    |

| 22          | 12  | 2  |   |   | 14  |
|-------------|-----|----|---|---|-----|
| 23          | 12  | 2  |   |   | 14  |
| 24          | 12  | 2  |   |   | 14  |
| 25          | 12  | 2  |   |   | 14  |
| 27          | 12  | 2  |   |   | 14  |
| 28          | 12  | 2  |   |   | 14  |
| 29          | 12  | 2  |   |   | 14  |
| 30          | 12  | 2  |   |   | 14  |
| 31          | 12  | 2  |   |   | 14  |
| 32          | 12  | 2  |   |   | 14  |
| 33          | 12  | 2  |   |   | 14  |
| 34          | 12  | 2  |   |   | 14  |
| 35          | 12  | 2  |   |   | 14  |
| 36          | 12  | 2  |   |   | 14  |
| 37          | 12  | 2  |   |   | 14  |
| 38          | 12  | 2  |   |   | 14  |
| 39          | 12  | 2  |   |   | 14  |
| 40          | 12  | 2  |   |   | 14  |
| 41          | 12  | 2  |   |   | 14  |
| 42          | 12  | 2  |   |   | 14  |
| 43          | 12  | 2  |   |   | 14  |
| 44          | 12  | 2  |   |   | 14  |
| 45          | 12  | 2  |   |   | 14  |
| 46          | 11  | 2  |   |   | 13  |
| 47          | 10  | 2  |   |   | 12  |
| 48          | 10  | 2  |   |   | 12  |
| 49          |     |    | 2 | 3 | 5   |
| Grand Total | 603 | 97 | 2 | 3 | 705 |
|             |     |    |   |   |     |



# **Floor Configuration Breakdown**

| Levels     | Total Number of Units |  |  |
|------------|-----------------------|--|--|
| Podium 1-5 | 11                    |  |  |
| 1          | 6                     |  |  |
| 2-45       | 14                    |  |  |
| 46         | 13                    |  |  |
| 47-48      | 12                    |  |  |
| 49         | 5                     |  |  |

### F&A – Luxury



#### **Apartment features:**

- · Balconies as per layout
- · Central air conditioning
- Adequate TV/phone infrastructure
- Built-In Wardrobes, wherever applicable

#### Convenience:

- Elevators
- · Security access control

#### **Living and Dining:**

- · All rooms feature double glazed windows
- · Porcelain tiled floors
- Painted plastered walls
- Painted ceilings

#### **Bedrooms:**

- All rooms feature double glazed windows
- Painted plastered walls
- Built-in wardrobes

#### Kitchen:

- Fitted kitchens with refrigerator, oven, hob, hood, washing machine and dishwasher.
- Porcelain tiled floors
- Painted walls
- Kitchen cabinets
- Porcelain kitchen backsplash and countertop

#### **Bathroom**

- · Sanitary ware
- Sanitary fittings and accessories
- Porcelain tiled floors
- Porcelain vanity
- Mirror

#### **Balcony:**

· Porcelain flooring

#### Common building services & amenities:

- Drop-off and entrance
- Concierge desk
- Pool and landscape plaza
- Gymnasium
- Children's play area
- Cinema & lounge
- · Podium and rooftop entertainment areas



## **Launch Payment Plan**

Within 29 months of booking

27th Instalment



| DESCRIPTION     | MILESTONE EVENT             | (%) VALUE | 28th Instalment | Within 30 months of booking | 1   |
|-----------------|-----------------------------|-----------|-----------------|-----------------------------|-----|
| Deposit         | Immediate                   | 20        | 29th Instalment | Within 31 months of booking | 1   |
| 1st Instalment  | Within 3 months of booking  | 1         | 30th Instalment | Within 32 months of booking | 1   |
| 2nd Instalment  | Within 4 months of booking  | 1         | 31st Instalment | Within 33 months of booking | 1   |
| 3rd Instalment  | Within 5 months of booking  | 1         | 32nd Instalment | Within 34 months of booking | 1   |
| 4th Instalment  | Within 6 months of booking  | 1         | 33rd Instalment | Within 35 months of booking | 1   |
| 5th Instalment  | Within 7 months of booking  | 1         |                 | ŭ                           |     |
| 6th Instalment  | Within 8 months of booking  | 1         | 34th Instalment | Within 36 months of booking | 1   |
| 7th Instalment  | Within 9 months of booking  | 1         | 35th Instalment | Within 37 months of booking | 1   |
| 8th Instalment  | Within 10 months of booking | 1         | 36th Instalment | Within 38 months of booking | 1   |
| 9th Instalment  | Within 11 months of booking | 1         | 37th Instalment | Within 39 months of booking | 1   |
| 10th Instalment | Within 12 months of booking | 1         | 38th Instalment | Within 40 months of booking | 1   |
| 11th Instalment | Within 13 months of booking | 1         | 39th Instalment | Within 41 months of booking | 1   |
| 12th Instalment | Within 14 months of booking | 1         | 40th Instalment | Within 42 months of booking | 1   |
| 13th Instalment | Within 15 months of booking | 1         | 41st Instalment | Within 43 months of booking | 1   |
| 14th Instalment | Within 16 months of booking | 1         | 42nd Instalment | Within 44 months of booking | 1   |
| 15th Instalment | Within 17 months of booking | 1         | 43rd Instalment | Within 45 months of booking | 1   |
| 16th Instalment | Within 18 months of booking | 1         |                 |                             |     |
| 17th Instalment | Within 19 months of booking | 1         | 44th Instalment | Within 46 months of booking | 1   |
| 18th Instalment | Within 20 months of booking | 1         | 45th Instalment | Within 47 months of booking | 1   |
| 19th Instalment | Within 21 months of booking | 1         | 46th Instalment | Within 48 months of booking | 1   |
| 20th Instalment | Within 22 months of booking | 1         | 47th Instalment | Within 49 months of booking | 1   |
| 21st Instalment | Within 23 months of booking | 1         | 48th Instalment | Within 50 months of booking | 1   |
| 22nd Instalment | Within 24 months of booking | 1         | 49th Instalment | Within 51 months of booking | 1   |
| 23rd Instalment | Within 25 months of booking | 1         | 50th Instalment | Within 52 months of booking | 1   |
| 24th Instalment | Within 26 months of booking | 1         | 51st Instalment | On Completion               | 30  |
| 25th Instalment | Within 27 months of booking | 1         |                 | Total                       | 100 |
| 26th Instalment | Within 28 months of booking | 1         |                 | 10tai                       | 100 |

1



4% DLD FEE TO BE PAID IN ADDITION TO THE INITIAL DEPOSIT

ACD: 31 OCT 2029



## **Regular Payment Plan**

| Description     | Milestone Event             | % Value |
|-----------------|-----------------------------|---------|
| Deposit         | Immediate                   | 20      |
| 1th Instalment  | Within 3 months of booking  | 1       |
| 2th Instalment  | Within 4 months of booking  | 1       |
| 3th Instalment  | Within 5 months of booking  | 1       |
| 4th Instalment  | Within 6 months of booking  | 1       |
| 5th Instalment  | Within 7 months of booking  | 1       |
| 6th Instalment  | Within 8 months of booking  | 1       |
| 7th Instalment  | Within 9 months of booking  | 1       |
| 8th Instalment  | Within 10 months of booking | 1       |
| 9th Instalment  | Within 11 months of booking | 1       |
| 10th Instalment | Within 12 months of booking | 1       |
| 11th Instalment | Within 13 months of booking | 1       |
| 12th Instalment | Within 14 months of booking | 1       |
| 13th Instalment | Within 15 months of booking | 1       |
| 14th Instalment | Within 16 months of booking | 1       |
| 15th Instalment | Within 17 months of booking | 1       |
| 16th Instalment | Within 18 months of booking | 5       |
| 17th Instalment | Within 19 months of booking | 1       |
| 18th Instalment | Within 20 months of booking | 1       |
| 19th Instalment | Within 21 months of booking | 1       |
| 20th Instalment | Within 22 months of booking | 1       |
| 21th Instalment | Within 23 months of booking | 1       |
| 22th Instalment | Within 24 months of booking | 1       |

| 23th Instalment | Within 25 months of booking | 1  |
|-----------------|-----------------------------|----|
| 24th Instalment | Within 26 months of booking | 1  |
| 25th Instalment | Within 27 months of booking | 1  |
| 26th Instalment | Within 28 months of booking | 1  |
| 27th Instalment | Within 29 months of booking | 1  |
| 28th Instalment | Within 30 months of booking | 5  |
| 29th Instalment | Within 31 months of booking | 1  |
| 30th Instalment | Within 32 months of booking | 1  |
| 31th Instalment | Within 33 months of booking | 1  |
| 32th Instalment | Within 34 months of booking | 1  |
| 33th Instalment | Within 35 months of booking | 1  |
| 34th Instalment | Within 36 months of booking | 1  |
| 35th Instalment | Within 37 months of booking | 1  |
| 36th Instalment | Within 38 months of booking | 1  |
| 37th Instalment | Within 39 months of booking | 1  |
| 38th Instalment | Within 40 months of booking | 1  |
| 39th Instalment | Within 41 months of booking | 1  |
| 40th Instalment | Within 42 months of booking | 5  |
| 41th Instalment | Within 43 months of booking | 1  |
| 42th Instalment | Within 44 months of booking | 1  |
| 43th Instalment | Within 45 months of booking | 1  |
| 44th Instalment | Within 46 months of booking | 1  |
| 45th Instalment | Within 47 months of booking | 1  |
| 46th Instalment | Within 48 months of booking | 1  |
| 47th Instalment | Within 49 months of booking | 1  |
| 48th Instalment | Within 50 months of booking | 1  |
| 49th Instalment | On Completion               | 20 |



4% DLD FEE TO BE PAID IN ADDITION TO THE INITIAL DEPOSIT

ACD: 31 OCT 2029

### PRICING AND AREA SUMMARY

| SAFA GATE<br>BEDROOMS | AVG AREA | PRICE (AED) |         |         |
|-----------------------|----------|-------------|---------|---------|
|                       |          | Min         | Max     | Avg     |
| 1-BR                  | 807      | 1.997M      | 3.924M  | 2.407M  |
| 2-BR                  | 1,111    | 2.772M      | 3.916M  | 3.288M  |
| 3-BR Super Luxury     | 3,124    | 15.894M     | 15.894M | 15.894M |
| 5-BR Super Luxury     | 5,196    | 25.205M     | 25.860M | 25.641M |

ACD: 31 OCT 2029