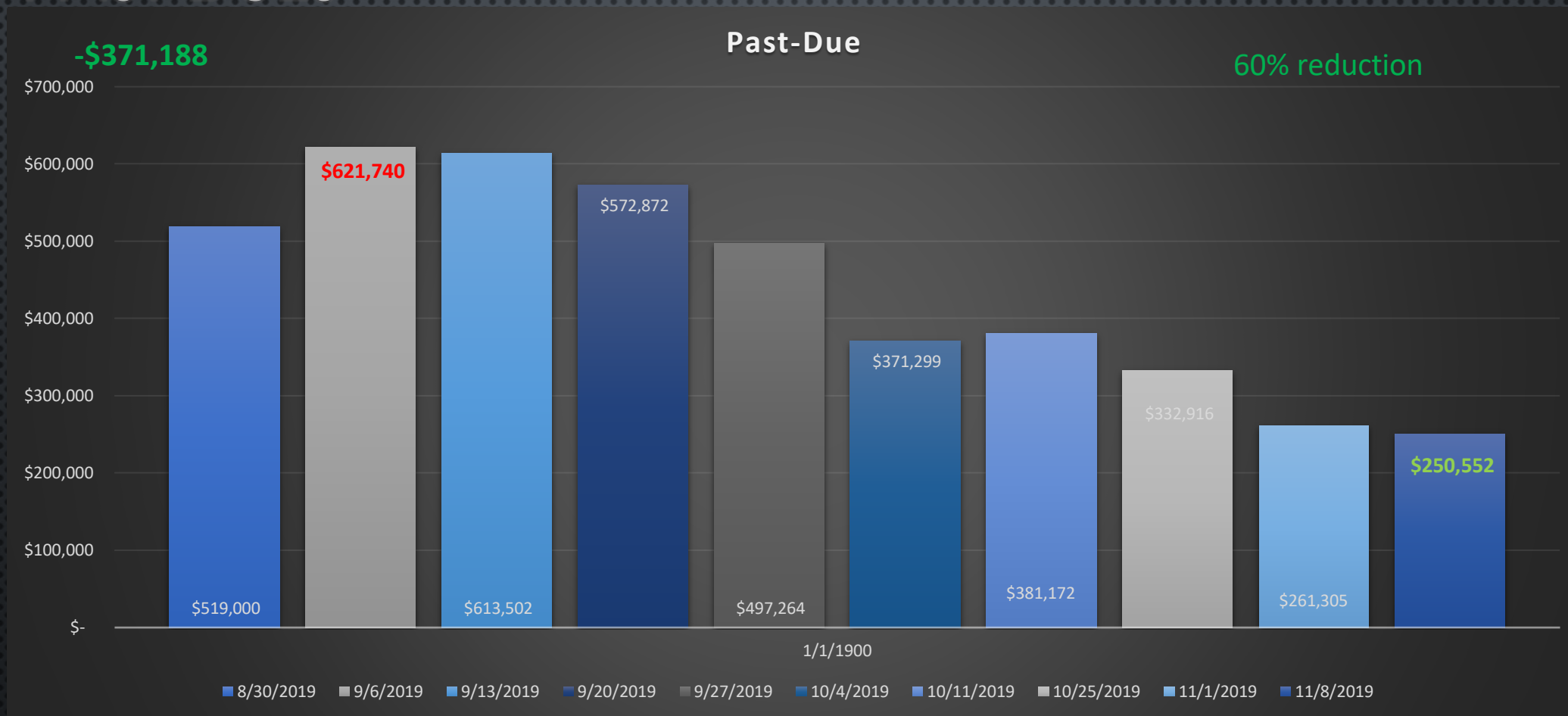


# AETNA BEARING

60 DAY UPDATE



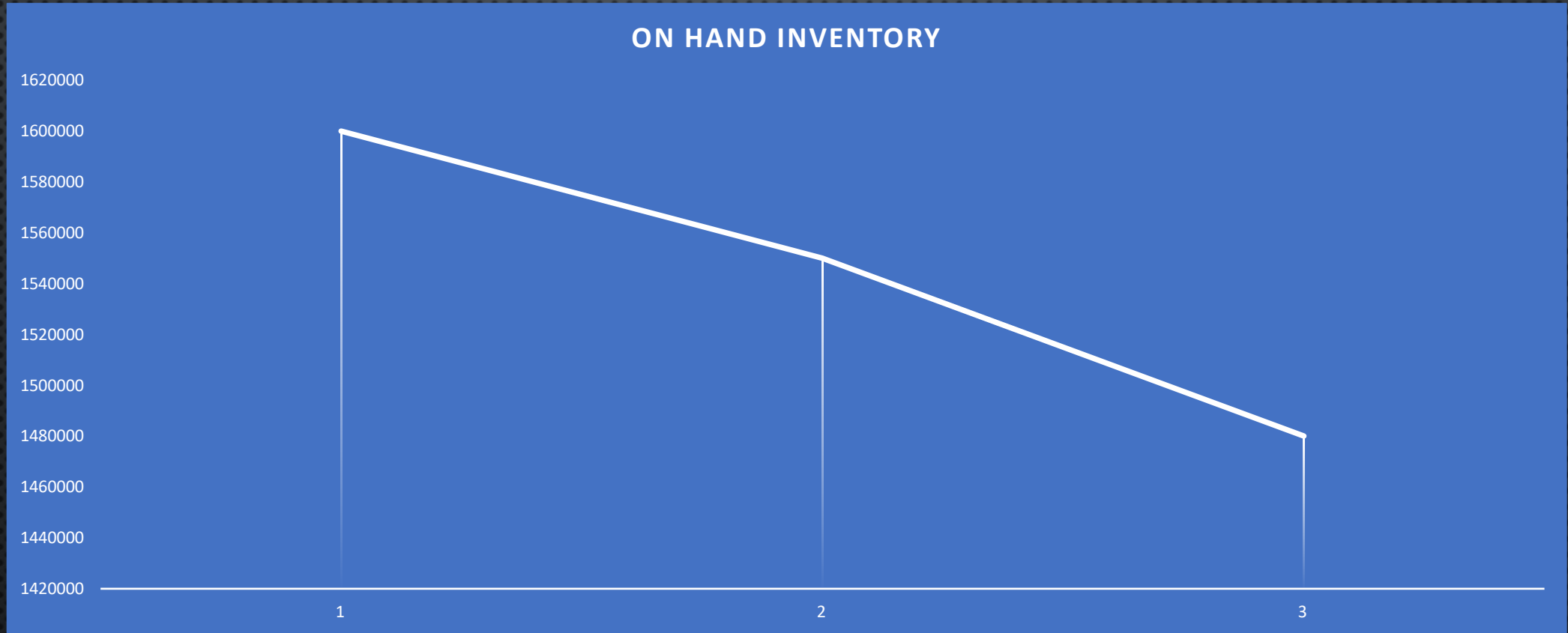
# PAST DUES



-\$120,000

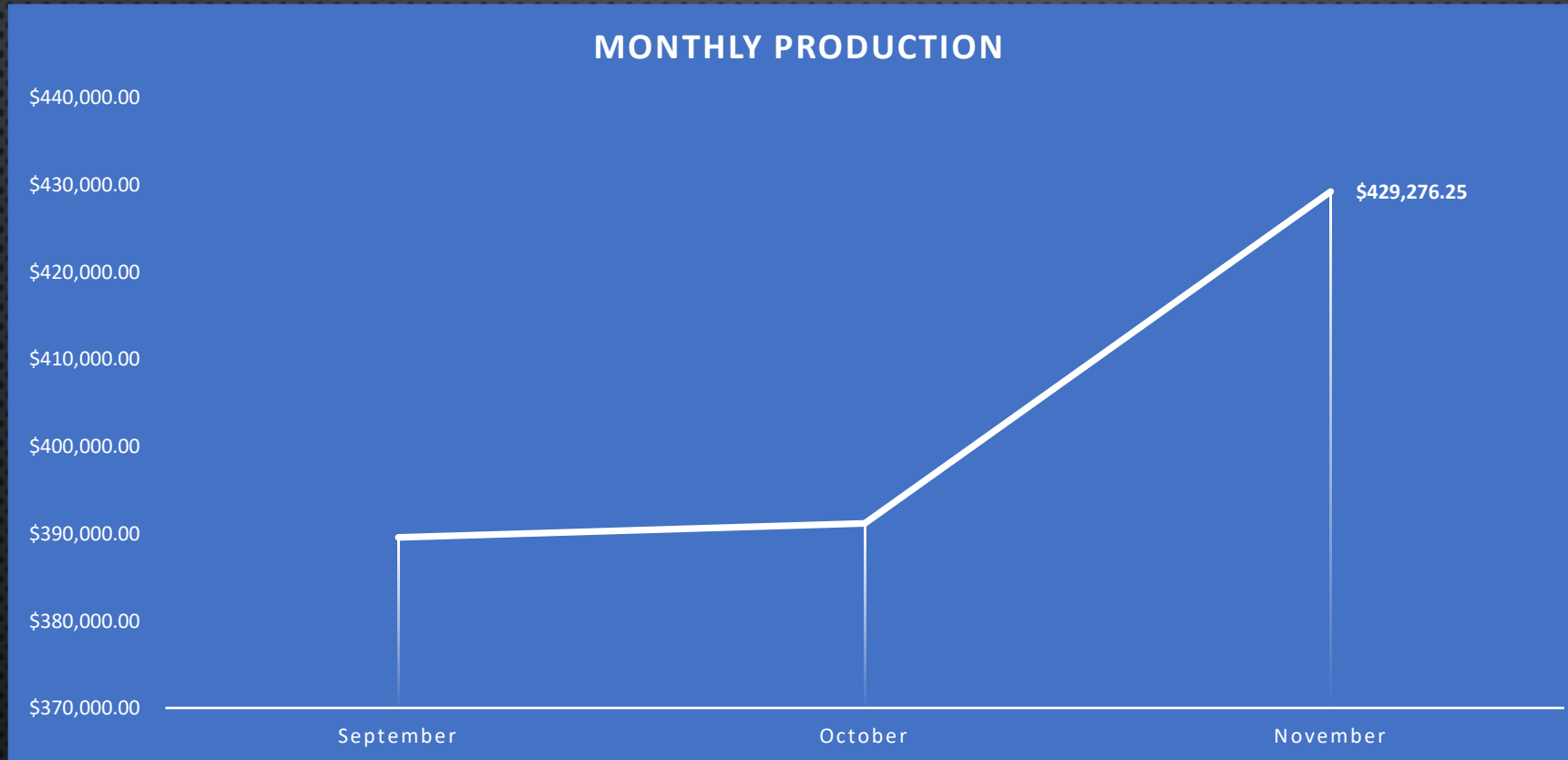
7.5% Reduction

# INVENTORY REDUCTION





# EFFICIENCY INCREASE



**+\$39,722 – 9.5%**

General output  
increase

**\$476,664** annual  
capacity increase

**35%**

Efficiency  
increase Hour to  
Hour



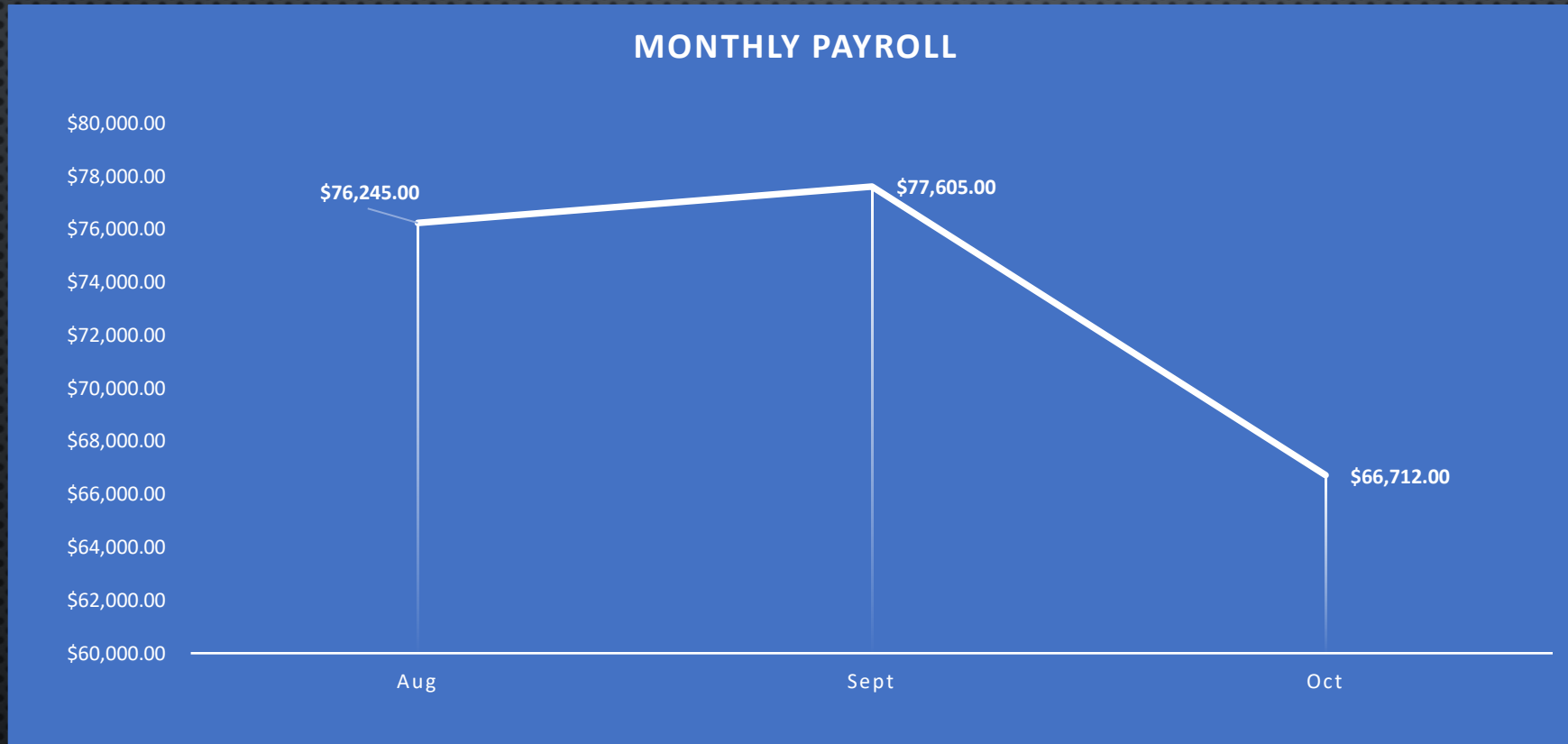
## POSITION ELIMINATION

**-\$103,000 \_ CNC Programmer**  
**-\$100,000 \_ Operations Director**

**\$16,917 / Month**  
**\$203,000 / Year**



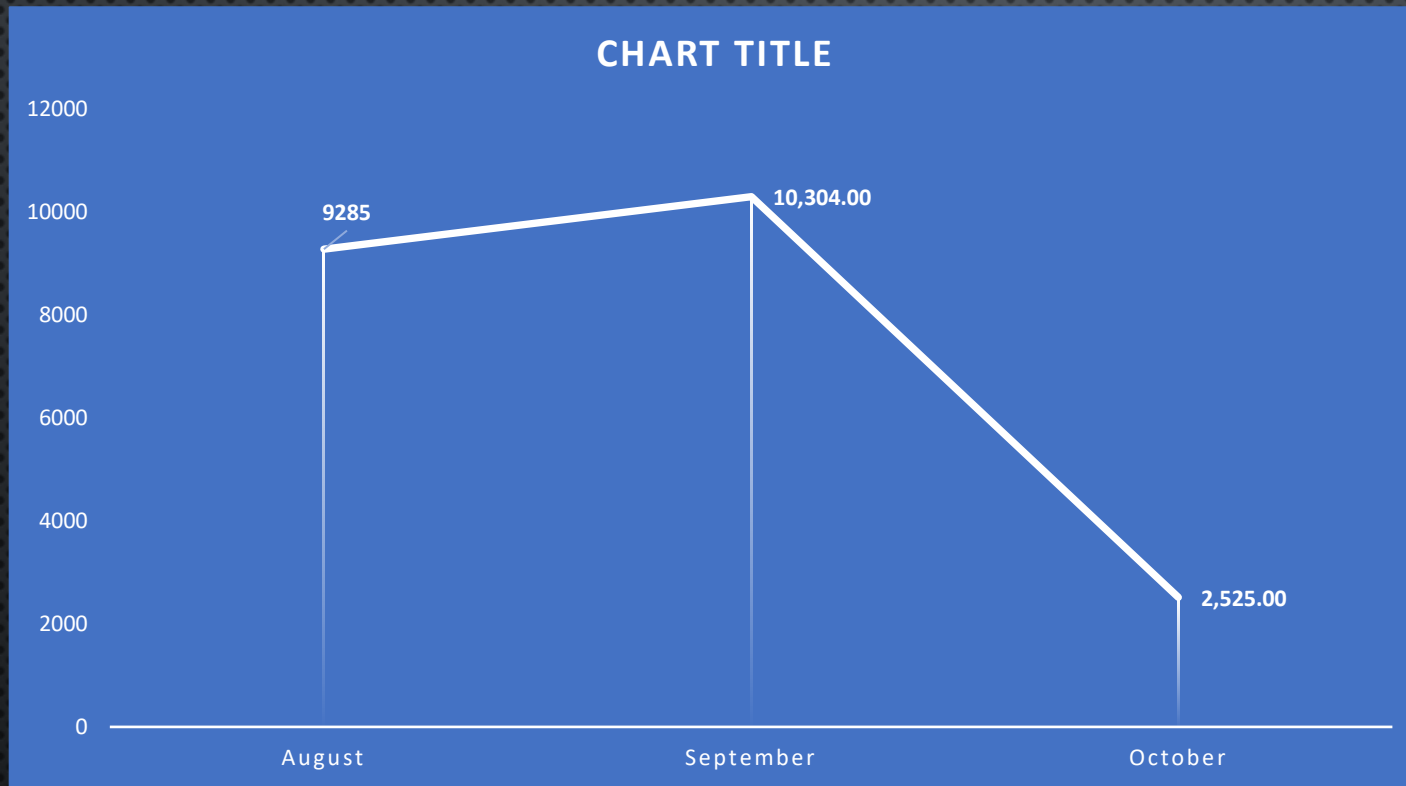
# PAYROLL REDUCTION



**\$114,396**  
Annual Savings  
In Crisis Mode

**12.5%**

# KERN INDUSTRIES



75%

Reduction in usage

**\$87,234 /  
year**



# MISCELLANEOUS

Borematic Repair - \$5,000

Repaired air leaks / compressors = Running plant on one compressor - \$8,000 / year

Packaging from PCA – Over \$11,000 / year at current production levels.



# SUMMARY OF SAVINGS

## IMMEDIATE

- **\$371,188** – PAST DUE REDUCTION
- **\$120,000** – INVENTORY REDUCTION
- **\$100,000** – OPERATIONS DIRECTOR
- **\$591,188**

## LONG TERM

- **\$476,664** – ANNUAL EFFICIENCY IMPROVEMENT
- **\$103,000** – CNC PROGRAMMER
- **\$114,396** – PAYROLL REDUCTION
- **\$87,234** – KERN INDUSTRIES
- **\$8,000** – AIR COMPRESSOR
- **\$11,400** – PACKAGING
- **\$800,694**



# SAFETY

All Machines guarded  
PPE enforced  
LOTO program  
SDS update  
Formal Training



# MORALE

Lunches  
Ergo Mats  
Reduced overtime  
Reviews  
Engagement  
Training

Resulting in **HIGH RETENTION**