



**Your business needs
Our business solutions**

The image features a white background with a series of concentric circles in shades of gray at the bottom. The circles are centered and overlap, creating a ripple effect. The bottom edge of the circles is irregular and wavy, resembling a horizon or a cloud. The text is positioned in the center of the circles.

We are **innovators**
in business **technology**
solutions and services

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Our History

In 2006 BSN was born building a network of Technological Solutions to meet the needs of customers.

The first solutions were developed for Guatemala and El Salvador but at the end of 2010 **BSN** is formed as a company with an integral profile to advise and understand the needs of its customers, developing business solutions through a successful methodology that allows them to create and meet customer expectations to date.

BSN from the beginning **has worked hand in hand with its business partner Microsoft**, becoming a reference of technologies applied to the business.



Company growth in recent years

BSN Latam is opening its borders to an American market providing services in USA and Latin America.

Where our solutions together are announced in a mutual growth that makes our strategic relationship stronger and stronger.

BSN Opened their new associate offices in Miami, Florida to serve US/Americas with High End Enterprise Solutions consulting services



Our mission / vision



OUR MISSION

We are innovators in technological solutions and services, which make it possible to streamline the management processes and thereby improve the competitiveness of our customers.

OUR VISION

To become a business services platform, with a scalable architecture that allows us to integrate our clients' business processes with their business vision.empresarial.

Our values

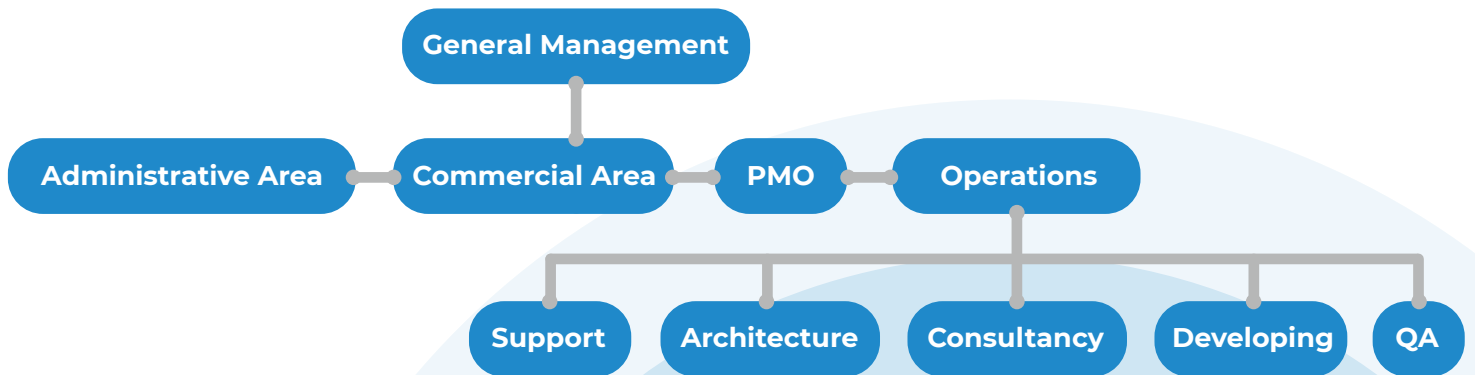


Our values proposition

“**Technological solutions**
that integrate management
with **business vision**”



Our organization



Staffing

Based on our experience as a systems consultant and having our own tools and databases, we can manage the search and selection of professionals, consultants, technicians, testers, managers, etc. more quickly and effectively. **We carry out a demanding selection and constant monitoring of the personnel** that is part of our company, achieving a close link that results in a low turnover coefficient.



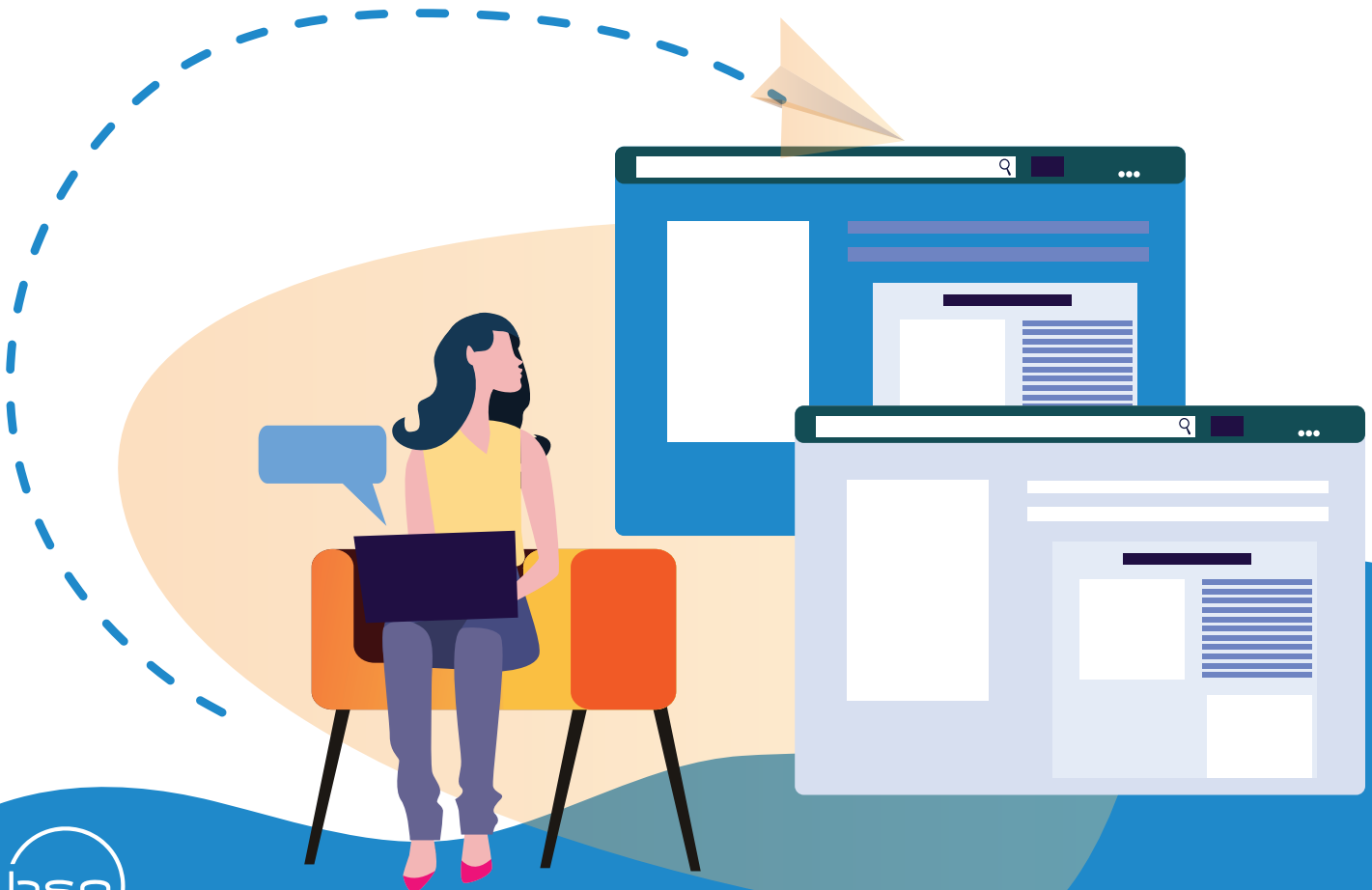
DevOps Services

Our objective **is to help organizations create products and services faster** by focusing on communication, collaboration and integration between developers, system administrators and other quality assurance (QAs) to carry out the adoption of **new integrated technologies** in the cloud, and the latest challenges in IT



Cloud Consumption Acceleration Program for Microsoft Clients

We have adopted an easy-to-follow framework to guide you through the adoption process. Each phase is divided into simple steps that guide you to the best practices, resources, and tools you need to migrate and implement a custom cloud adoption approach.



Cloud Consumption Acceleration Program for Microsoft Clients

ENVISION

ONBOARD

DRIVE VALUE

GO LIVE

Identify and prioritize migration scenarios aligned to needs of the organization. This stage is critical to your journey as you set business goal to measure success.

- **Assessment business needs and business drivers for migration.**
- **Define strategy and foster and stakeholders (VP Finances & Operation), support.**
- **Planification with align cloud adoption plan to business outcomes.**
- **Assessment cloud adoption.**

Define a service architecture that enables business adoption and governance of the cloud. Prepare the environment within and adoption approach with Early Adopters.

- **Design the new cloud architecture for migration process.**
- **Define operating model alignment and Azure DevOps.**
 - **Migration scenarios.**
 - **Best practice for cloud migration.**

Design and build a POC to be migrated within the new architecture that allows measuring and planning the complete execution migration and assessing the new cloud platform in the organization through a LIVE DEMO

- Define and build a migrate process for the POC scope (Timeframe 2-3 weeks)
- Create a Project Plan for complete migrate process to cloud.
- Best practice for migration process execution

Implementation of the Production to Live S with the onsite/remote 24/7 Accompaniment and SLA's. management of the cloud adoption process for the organization and end users learning adoption curve.

- Identify your transformation journey and maturity vectors
- Training for the accelerate cloud management
- Design principles and advanced operations
- Design the new manage organizational alignment

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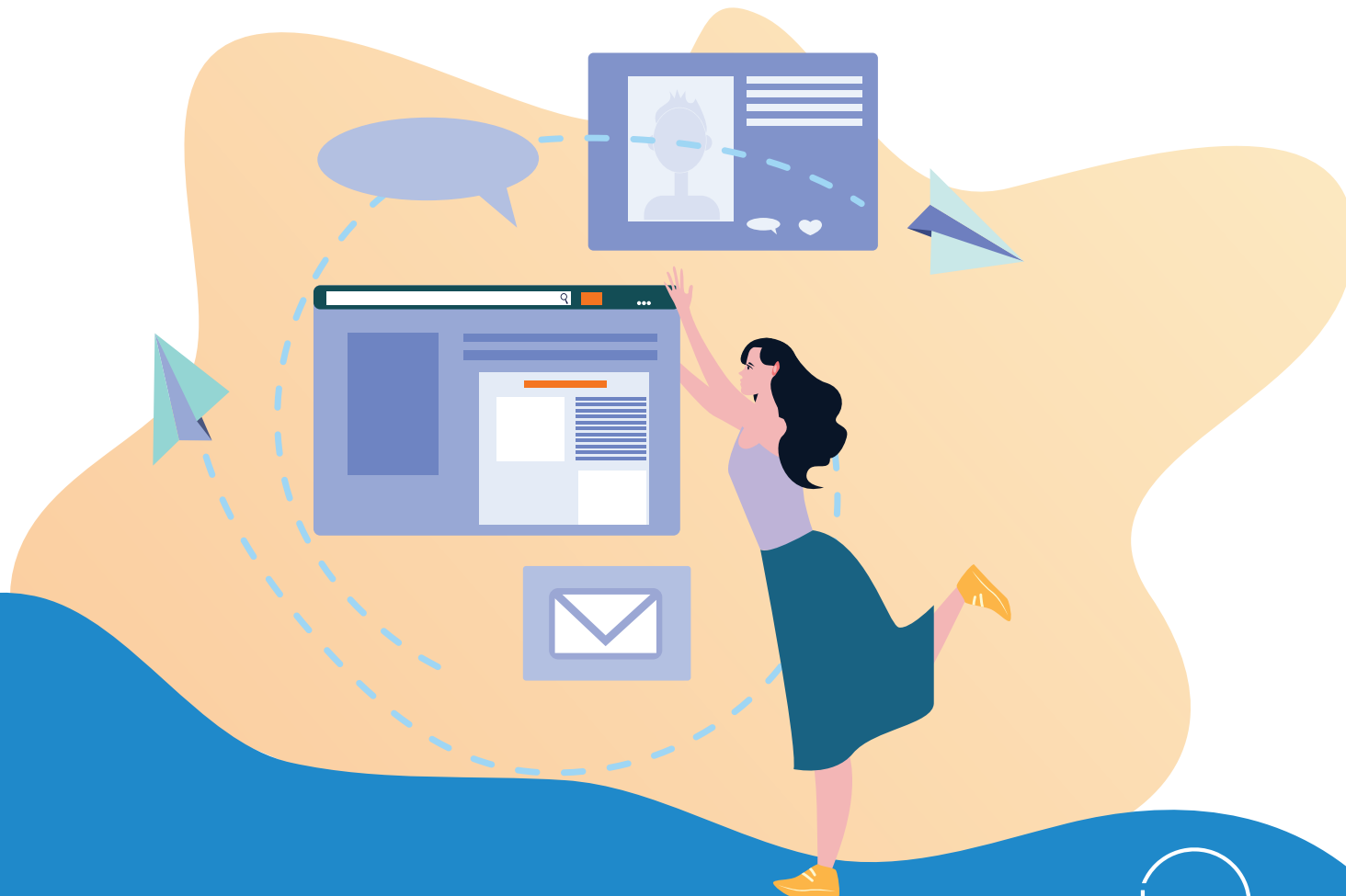
Acceleration Key Capabilities

1. Our Techniques in the Evangelization Processes
2. Commercial Skills Approach (Business Insights vs. Azure)
3. Stakeholders Personalize 2 .Microsoft Tech Know How
4. Up to Date Professional Skills & Certification
5. Commercial Team
6. Our goal is reduced risks (DevOps Oriented)
7. Business Maturity Mindset.
8. Our Proposition is simple, peace of mind to the MS Business
9. Our Methodology ensures ROI
10. Honestly & Professionalism
11. Proven Experiences & Competitive Services Prices



How BSN can do it?

- Leverage the **portfolio MSN Partner Network programs CO-OPS**.
- Introduction of systematic approach to do task with seek in the different aspect to raise the goals.
- Accompany license partner to define the strategy for onboarding.
- Conform multidisciplinary teams to create value offers to promote and impulse the **Azure in the region**.
- Develop and release ideas to create modernizations projects, implement and the related training to the customers.
- Couching and manage the process to get results quickly serving as catalyst.



Finally, Why BSN?

We know the market, the technology and be able to produce innovations new forms of services.

Our focus is to collaborate and participate in solutions win to win, to produce results just in time, we know the partner programs from more than 16 years.

The solutions we offers are compound in many levels of actions to guarantee the results expected.

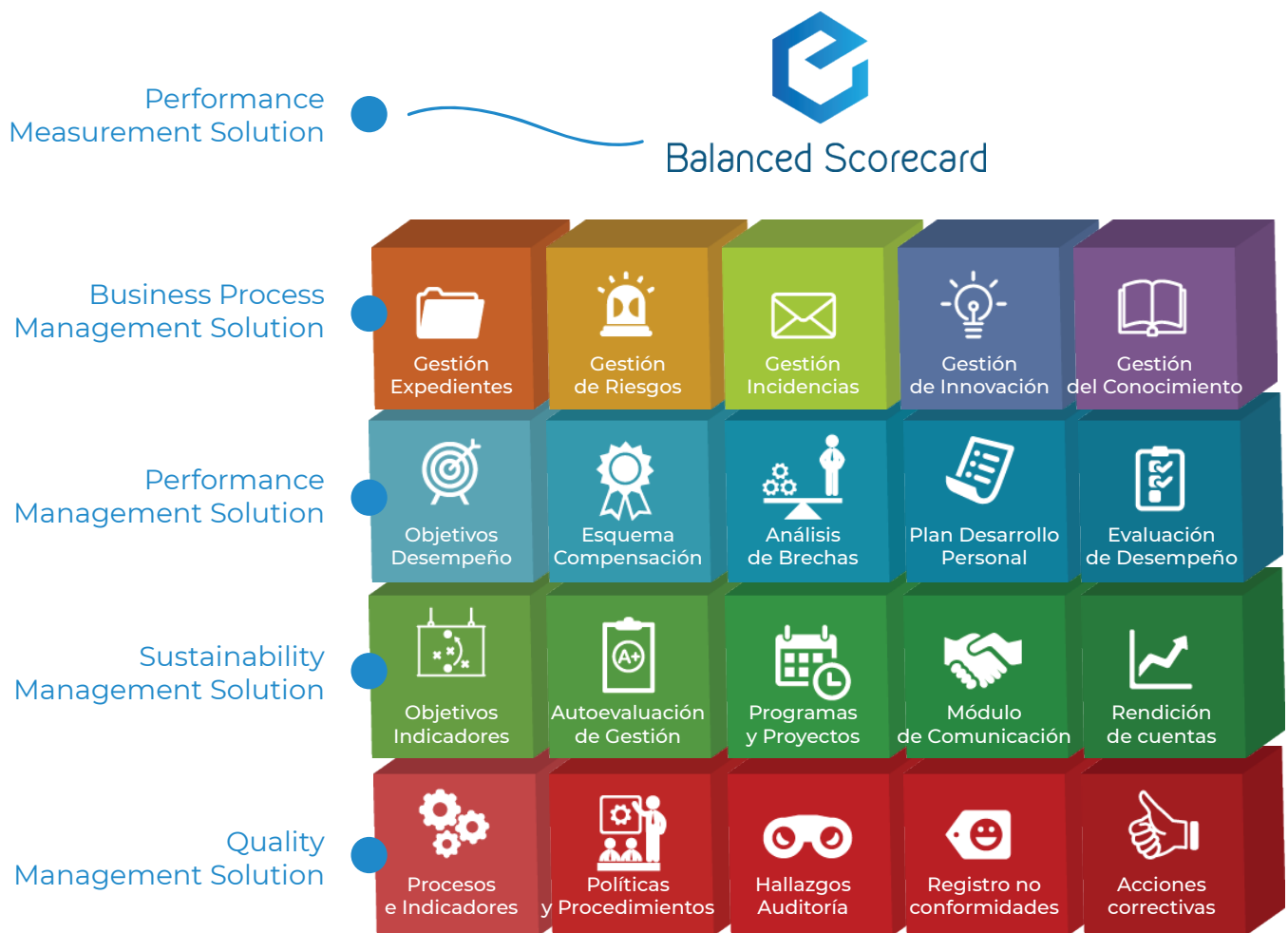
We support our operations with a hi performance professionals to make good things.

We have a wide spectrum of services, connected people and deep experience to produce best consulting services to our customers.



Our Vision of Business Solutions

Automation Solution of the Strategic Plan



Office 365

 Office 365



Identify
sponsors

Training sessions
for end users
and trainers



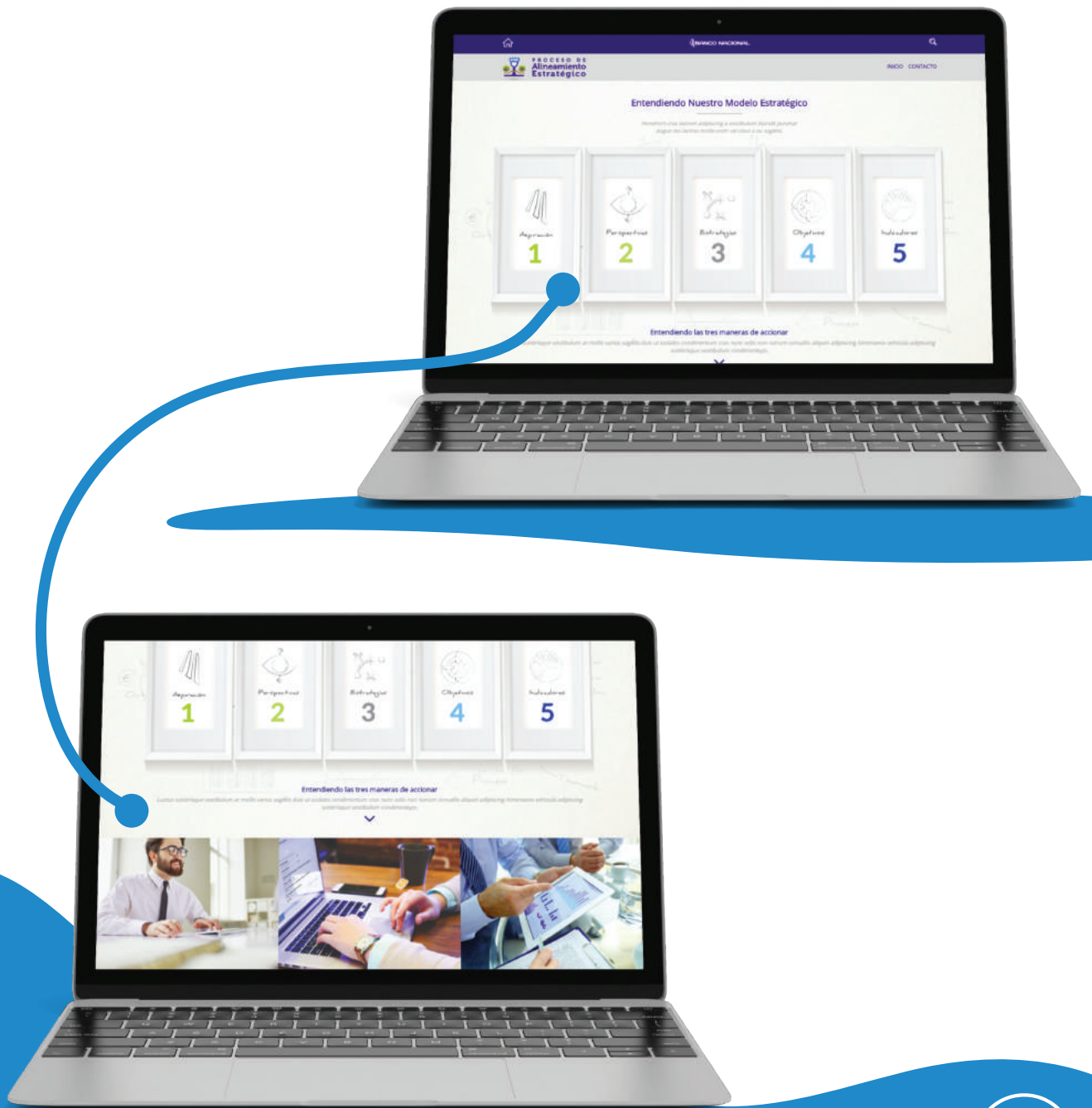
Various workShops

Selection of suitable
materials from the
Microsof knowledge base

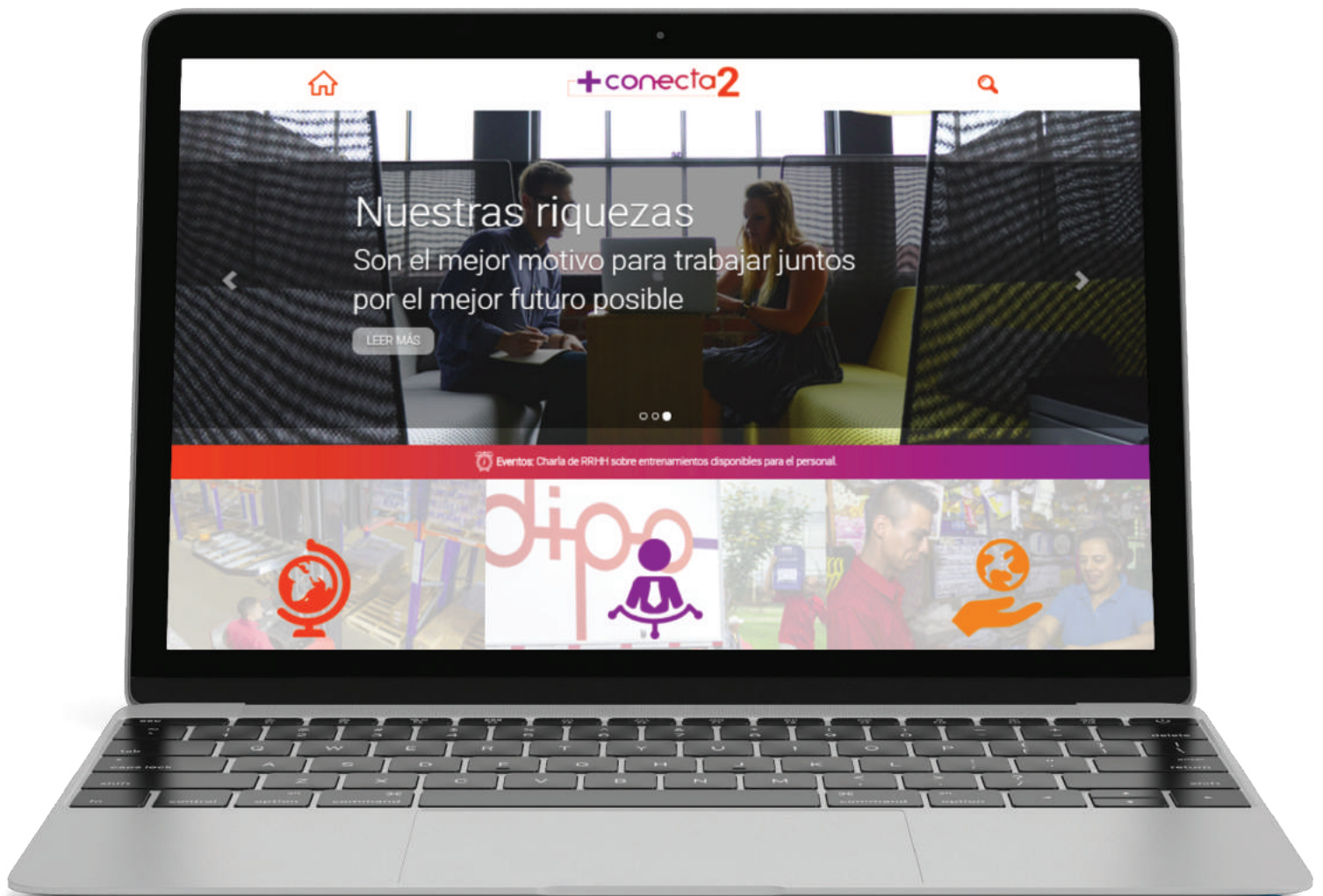


Success Stories

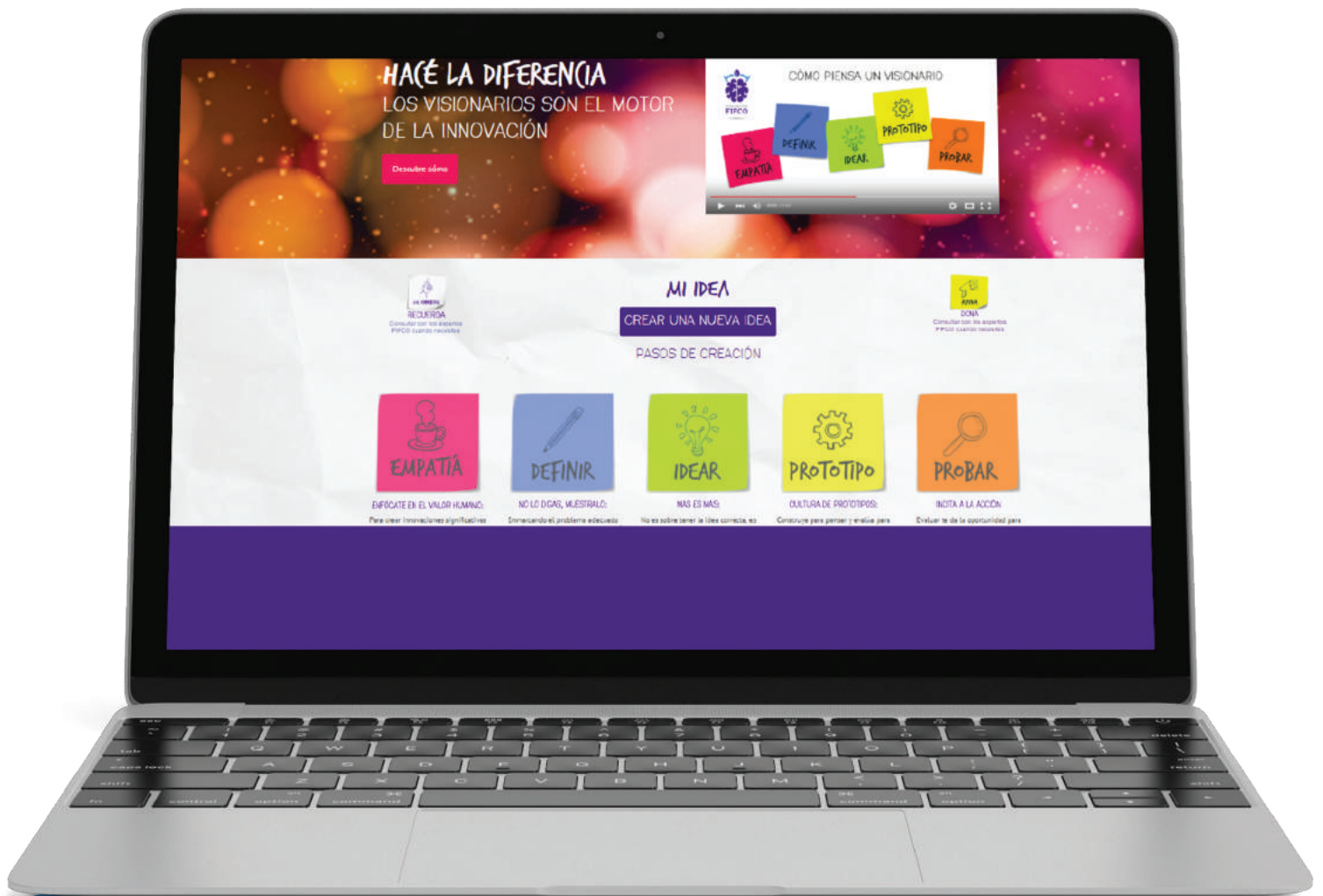
Performance management



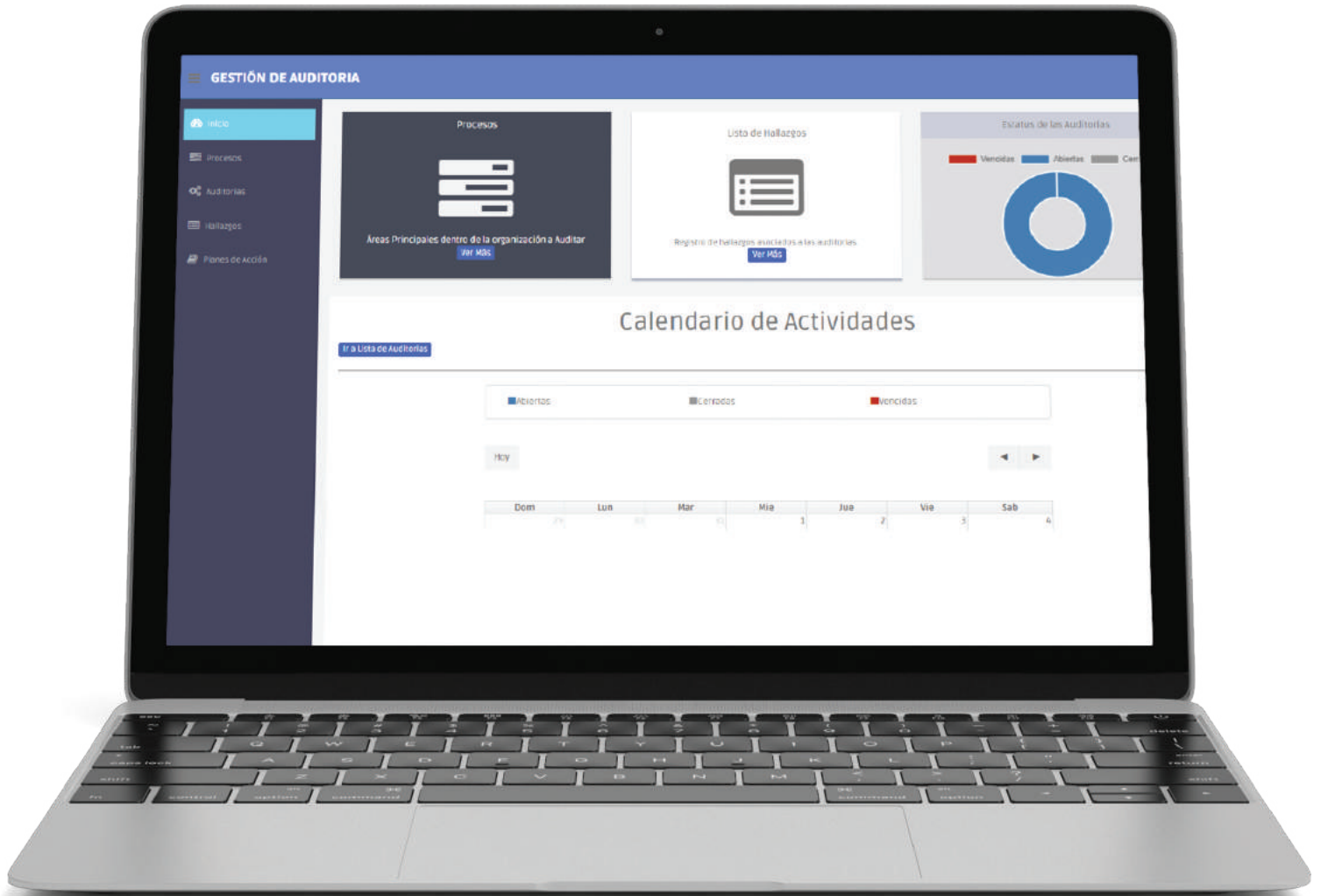
Document management



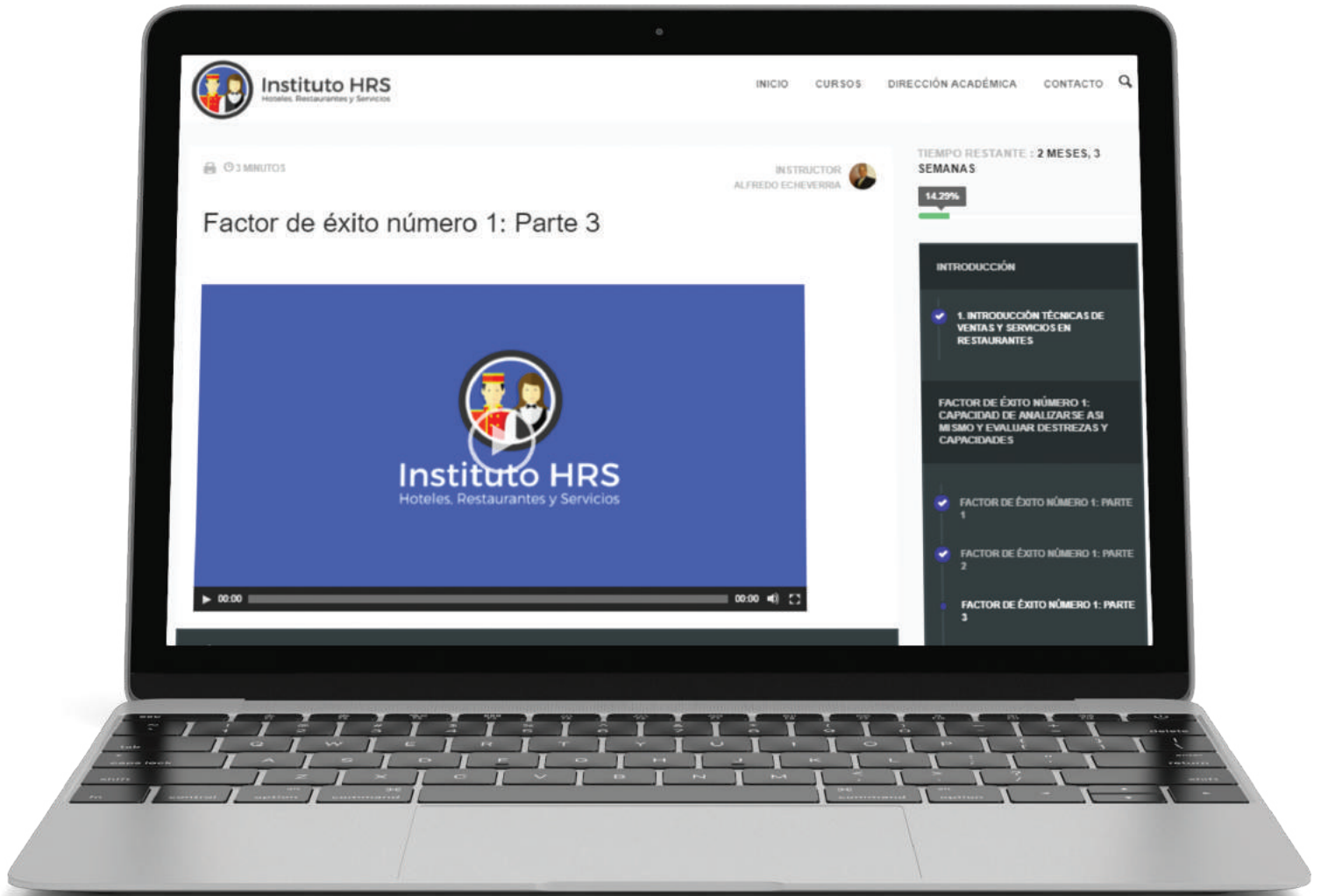
Innovation management



Quality management



Knowledge management



Strategic management



Sustainability management



Electronic Invoice Solution - Unbilling





Gold
Microsoft Partner





**Your business needs
Our business solutions**



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