



TIME FRAMES & EXPECTATIONS

1) LISTING YOUR HOME

- Upon initial contact agent looks up home and spends hours looking at comparable properties and the area where you live.
- Set appointment that is mutually beneficial to seller and Realtor.
- Bring comparables and assisting paperwork to meeting
- Realtor fills out the paperwork
- Realtor sets up professional photographer/staging/contractors/etc as needed.
- Realtor starts entering home into MLS and pre-marketing home on social media.
- Realtor returns to home for appointments and take room measurements, install signs and lockbox as needed.

2) MARKETING YOUR HOME

Your home will be entered into Greenville MLS which includes Spartanburg, and also entered into Anderson MLS. Once entered here your home will be sent to hundreds of websites and will be entered in all social media and my personal website.

Open Houses, print advertising, video tour with model, etc will be discussed with each homeowner.

Home is then sent to the homeowner and other relevant people that may know someone who wants a house like yours.

We answer our phones during business hours and will return phone calls the next morning if we miss one in the evening. You speak directly to your agent, not an assistant. We only employ Realtors. Many phone calls usually come from the signs we provide, so answering the phone is vital.

3) CONTRACT TO CLOSE

- We assist in negotiating the offer(s), advise you as much as possible and relay paperwork back and forth.
- Once an agreement is made, we contract all needed people such as other agent, attorney, etc
- We arrange all appointments with you throughout the listing period and contract period (buyers, Realtors and inspectors)
- When repairs are requested, we contact you and help you negotiate the repairs. Once repairs are agreed upon we will coordinate the contractors, Realtors, etc.
- We keep in touch with the other parties to make sure we stay on track for the closing date.
- Your agent will show up at closing, remove the lock box and signs from your now SOLD property.

Please keep in mind, every homeowner's situation is different. If at anytime you are unhappy - let us know! We cannot fix a problem that we do not know about! We will assist you with all the above information in detail when you decide to sell your home. We deal with these details on a daily basis and most home owners only go through this once every few years. Feel free to contact us if you have any questions. Thank you!