Massachusetts Chapter of IAAO, Inc. Presents:

IAAO - Workshop 452 - Fundamentals of Ratio Studies

May 6-7, 2026 (exam via Proctor Free)

Chelmsford Police Station - 2 Olde North Rd Chelmsford MA

Fundamentals of Assessment Ratio Studies

This workshop provides a very basic introduction to the development and uses of assessment sales ratio studies based upon the IAAO Standards on Ratio Studies: January, 2007. The workshop covers the topics of sales analysis, sampling, and the development of assessment ratio studies. The workshop also covers managerial and technical issues, which include staffing, timing of studies, use of study results, statistical testing and assessment regressivity and progressivity. This workshop includes an exam.

Why This Workshop Is Helpful : This workshop helps assessment professionals:

- Build confidence in understanding ratio study fundamentals
- Strengthen compliance with IAAO and state certification expectations
- Improve ability to explain assessment equity and uniformity to taxpayers, boards, and oversight agencies
- Understand when and how ratio studies should be used operationally — not just academically

This session is especially valuable for offices preparing for certification, revaluation cycles, or internal performance review of assessments.

Who Should Attend

Ideal for:

- New assessors and appraisal staff
- Assistant assessors and analysts
- Staff preparing for professional designation coursework

Also beneficial for:

- Supervisors who review ratio study results
- Jurisdictions implementing new CAMA or analytics tools

Recommended prerequisites: Course 101

Workshop duration: 2.5 days (2 days Classroom Instruction : .5 days Exam via Proctor Free)
Exam included: Yes – remote via Proctor Free : IAAO recertification credit: 18.5 hours

Instructor: Ellen M. Brideau, MAA CHNA – Chief Assessor, City of Lowell

The seminar is being held at the Chelmsford Police Station - 2 Olde North Rd - Chelmsford MA

- On-site lunch, morning and afternoon coffee and snacks are included in the registration fee.

REGISTRATION (by April 3, 2026): IAAO (or MA Chapter) Member $375.00 Non-member $425.00

NAME: _____ IAAO Member No ___ / Yes ___ # _____

JURISDICTION/COMPANY: _____ Phone: _____

ADDRESS: _____ City/Town: _____, State _____ ZIP _____

EMAIL: _____ Make Checks Payable to: Mass Chapter of IAAO

Mail to: Ellen Brideau Chief Assessor, City of Lowell, 375 Merrimack St - Rm 36 Lowell, MA 01852 Questions & Reservations: ebrideau@lowellma.gov Include form with payment and email for reservations. Mass Chapter of IAAO, Inc. FID# 04-3311850 http://masschapteriaao.org/ http://www.iaao.org/