

***Coaching and Leadership International Academy, LLC (CLIA)***

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State of New Hampshire Registration #: 20180007004136

Concord, NH

 CLIA was established in 2018 as for a profit institution

Certified by the Department of Education, Concord, NH, U.S.A.

[**www.coachingandleadership.net**](http://www.coachingandleadership.net)

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| **CLIA OFFERS:** |
| **CONSULTATION IN:*** Organizational Behavior
* Strategic Planning
* Business Planning
* Market-Leading
* Management
* Entrepreneurship
* eLearning

Applying CLIA Model skills such as:* Emotional Intelligence
* Collaboration
* Perception
* Creativity
* Mindfulness
* Discipline

 **A new paradigm for learning process based on high levels of interaction.**The learning process includes introductory assessment, sessions for individuals or groups using the phenomenal model of *Dr. Lozanov*, which is a learning/teaching theory based on how the brain actually learns, *Socratic Method* which is a form of cooperative argumentative dialogue between individuals, based on asking and answering questions to stimulate critical thinking and to draw out ideas and underlying presumptions, *applying theory* in the business world, self-assessment, scenarios and evaluation of participant’s work. **Face-to-face or online****The learning process provides a source of inspiration in the art and science of taking visions and bringing them to reality.****COMING SOON!****NEW TRAINING!*** **CEO’s LEADERSHIP**
* **MANAGEMENT and LEADERSHIP**
* **DESIGNING THINKING**
* **LEADERSHIP COACH/COACHING LEADERS**
* **FOUNDATION OF EMOTIONAL INTELLIGENCE FOR CHILDREN 6-10 YEARS**
* **LEADERSHIP THEORY PARADIGMS**
* **EMPOWERING WOMEN IN LEADERSHIP**
* **LEADERS THINKERS**
* **BUILD A LEADERSHIP TEAM FOR TRANSFORMATION**
* **MODELING BEHAVIORS**
 | **OFFICIAL PROFESSIONAL CERTIFICATE TRAINING PROGRAMS IN:****LEADERSHIP FUNDAMENTALS**Leadership Fundamentals is often the first leadership development program. Participants will be guided to understand how to implement leadership theories, motivate others, learn new personal skills and build diverse teams in their organizations.**THE SCIENCE AND ART OF COACHING**In this training, participants will learn how coaching is a process that helps people to achieve the goals they set for themselves. They learn that coaching paves the way for success in their future through human collaboration and mutual interaction. Participants develop authentic and powerful coaching skills and knowledge, as well as how to design their own models and styles for coaching.  Upon completion participants will be ready to begin their own successful coaching practice or integrate coaching skills into their current personal and professional lives.  There are several fields of coaching such as; Life, Business and Women Executive Coaching which the training covers.**CONCEPT OF ENTREPRENEURSHIP** Entrepreneurship is a process of designing a business model, starting a business, and then running the business or organization for profit or social needs. Participants will improved their confidence, skills, and knowledge to pursue entrepreneurial ventures and will focus on the fundamentals of entrepreneurial leadership.**ORGANIZATIONAL BEHAVIOR ANALYSIS**Organizational behavior is a field of study that focuses on people's behaviors and their performance in organizations. Participants will discover the relationship between human behavior and organizational culture.**MARKETING STRATEGIES**Marketing is a social process involving the activities necessary to develop exchange relationship among people, organizations, and nations. Participants will learn powered data analysis and analytics, communication, interpersonal skills and problem solving. **STRATEGIC PLANNING PROCESS**Strategic planning is a process of defining strategy or direction and making decisions to pursue the organizations goals. Participants will be instructed on how to apply a SWOT analysis in order to help their organization better assess and adjust organizational direction in response to a changing environment. **THE POWER OF EMOTIONAL INTELLIGENCE**Emotional Intelligence is the ability to understand one's own emotions and those of other people and how that knowledge can be used in positive ways. In this training, participants will master the skills required to understand, perceive, control and evaluate human emotions that can be used to maintain control under pressure.THE TRAINING IS PROVIDED BY CERTIFIED BUSINESS COACH **DR. MARKOVA,** MBA, MIT**Who can be benefited?****Companies** that want their executives, managers and employees to bring their full creative potential to work. **Organizations** that want to be recognized respected and get results when attempting to promote their interests in government, industry and social spheres of influence. **Individuals** who want to be more successful leaders in their business and lives. |

The **Coaching and Leadership International Academy (CLIA)** is an institution that strives for excellence in serving and providing quality trainings. Sustainability and quality are at the core of what we do. Our **mission** is to prepare individuals and groups to become effective leaders and coaches in the fields of business, education, health care, industry, government and personal life.

[**https://www.amazon.com/SCIENCE-HUMAN-SKILLS-COACHING**](https://www.amazon.com/SCIENCE-HUMAN-SKILLS-COACHING)

