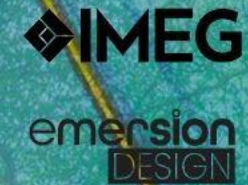




2026

REBUILD

CONFERENCE



THURSDAY, OCTOBER 1, 2026 | CROSSROADS MASON

**Creating Better Facility Management Outcomes through
Sustainability & Operational Resilience**

October 1st, 2026



Tremco CPG ReBUILD Presenters:



David L. Hart

Certified Technical Roof Consultant, LEED AP, CDT

Tremco Roofing & Building Maintenance

T: 513.489.1125

M: 513.505.6562

Email dhart@tremcoinc.com



Matt Brockman

VP Business Development

Tremco Roofing & Building Maintenance

M: 216.534.9164

Email mbrockman@tremcoinc.com

Why This Topic Is Important:

Facility Operations & Leadership Staff today are faced with a relentless growing responsibility burden, declining Capital/Operations Infrastructure budgets and staff headcount, and increased expectations for operational function, resilience and effective sustainability impacts. These competing demands are complex and require new approaches. Shared case studies will demonstrate how organizations are realizing success and better outcomes.

Time Management: As Built + New Design:



One Partner For The Entire Retail Store

Time Management: As Built + New Design:



Supporting The Entire Hospital

Supporting Clients :

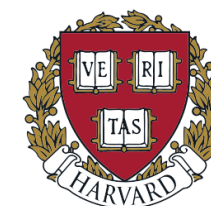
Healthcare

Manufacturing

Banking/Investment

Telecommunications

Education



REBUILD



Learning Objectives:

1. Understand where significant operational & financial infrastructure risks are present.
2. Learn how to prepare an effective, sustainable, infrastructure capital plan.
3. Review actual case study examples of where effective sustainability benchmark tracking increased construction project landfill diversion, while reducing greenhouse gas emissions and energy savings.
4. Uncover how resiliency, sustainability and facility operation cost reductions are synergistic partnership outcomes.
5. Significantly improve deployed capital ROI effectiveness.

Operational Risks:

Critical Facilities and Physical Assets

- Aging plants, buildings, production equipment, or infrastructure
- Single points of failure with no redundancy
- Deferred maintenance backlog
- Capital constraints

Risk Indicators

- Frequent outages or breakdowns
- Rising maintenance costs
- Low building & equipment reliability
- Emergency repairs becoming routine

Financial Risks:

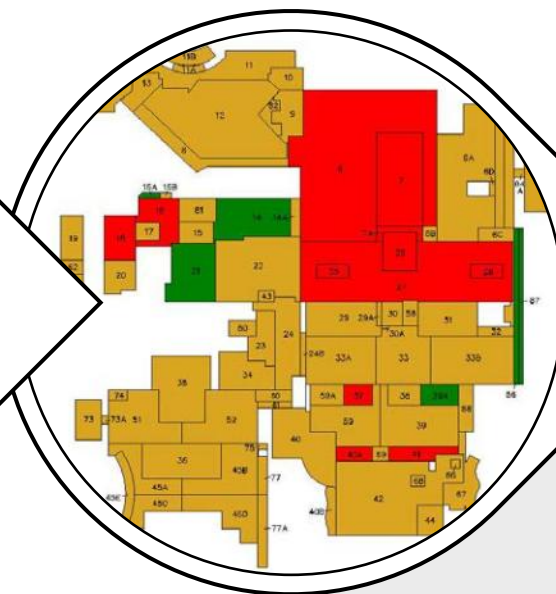
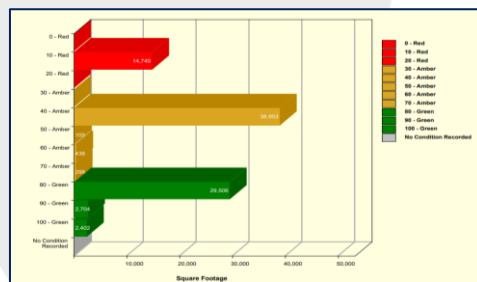
High-Risk Financial Infrastructure Areas

- Ability to meet customer obligations during disruptions
- Working capital management
- Infrastructure requiring major replacement or modernization
- Large unfunded capital needs
- Cost overruns on major projects
- Supply chain and vendor dependencies
- Regulatory violations or penalties

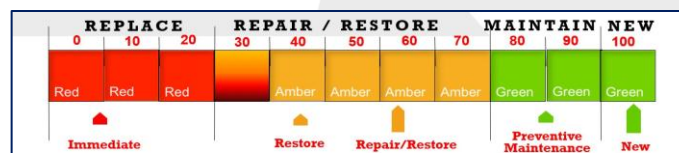
Preparing Effective, Sustainable, Infrastructure Capital Plan:



Leverage Data



Asset Condition Reporting



Capital Planning

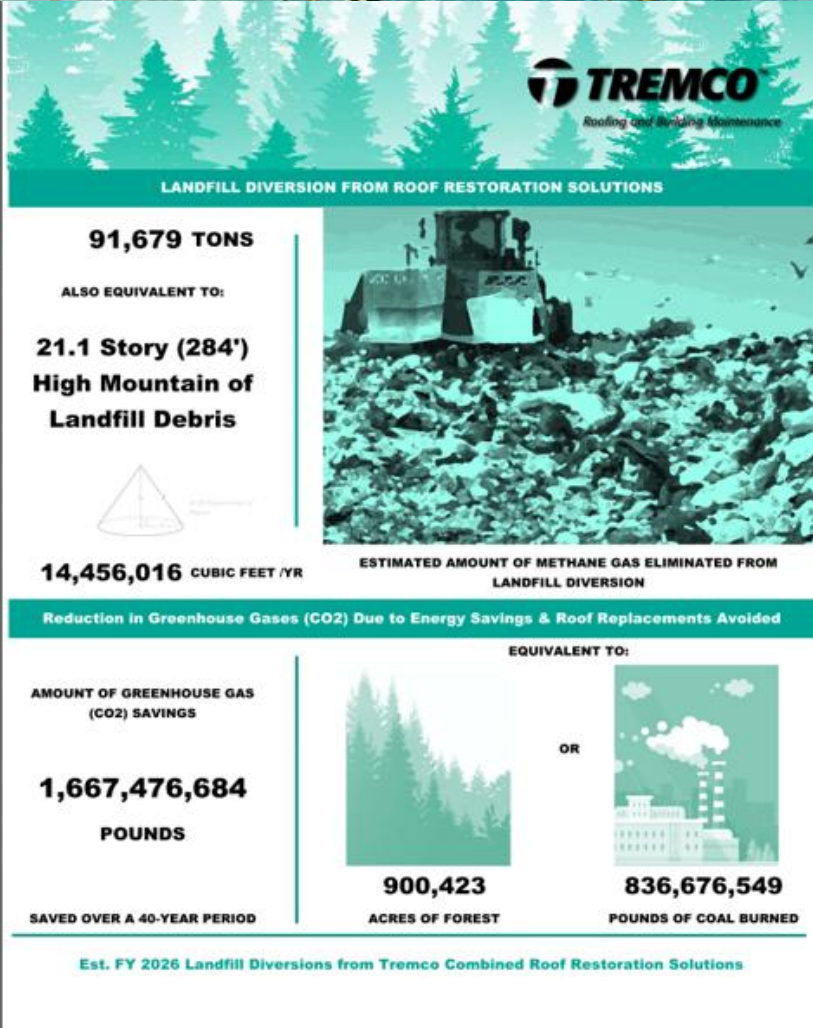
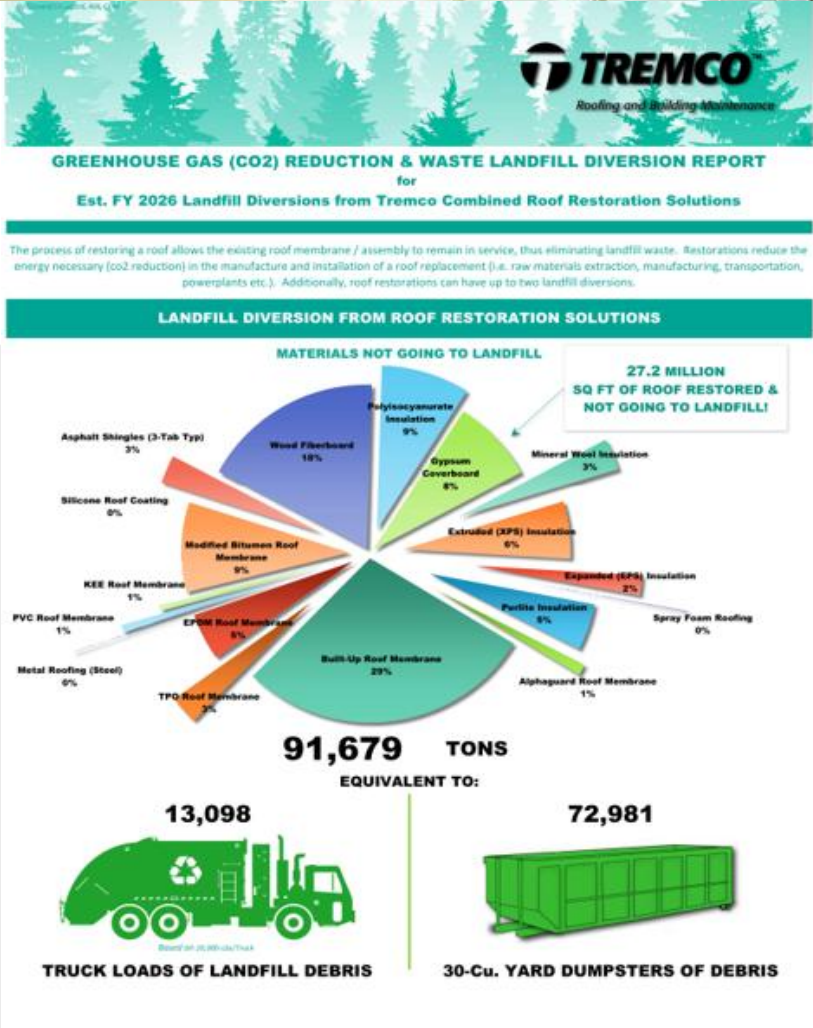
- PM + Repair
- Restoration
- Replacement



Prioritize Repair, Maintenance, Restoration

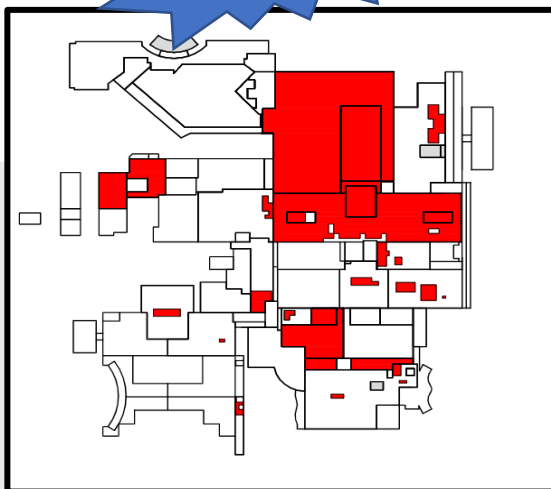


Sustainable Results & Impact:



Healthcare Case Study – Roof Restoration:

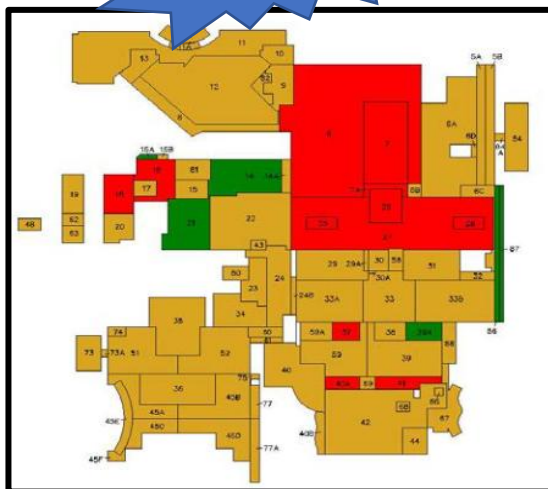
STEP 1



Roofing Assessments

- Roof Construction
- Roof Age
- Remaining Service Life
- Roof IR Diagnostics

STEP 2



Roof Condition Reporting

-  PM + Repair
-  Restoration
-  Replacement

STEP 3



Roofing Restoration

Roof Restoration (vs) Roof Replacement

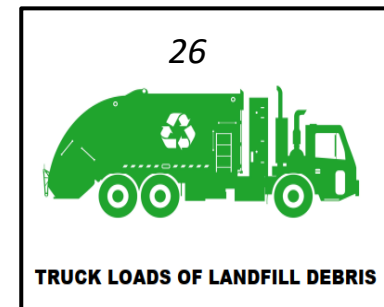
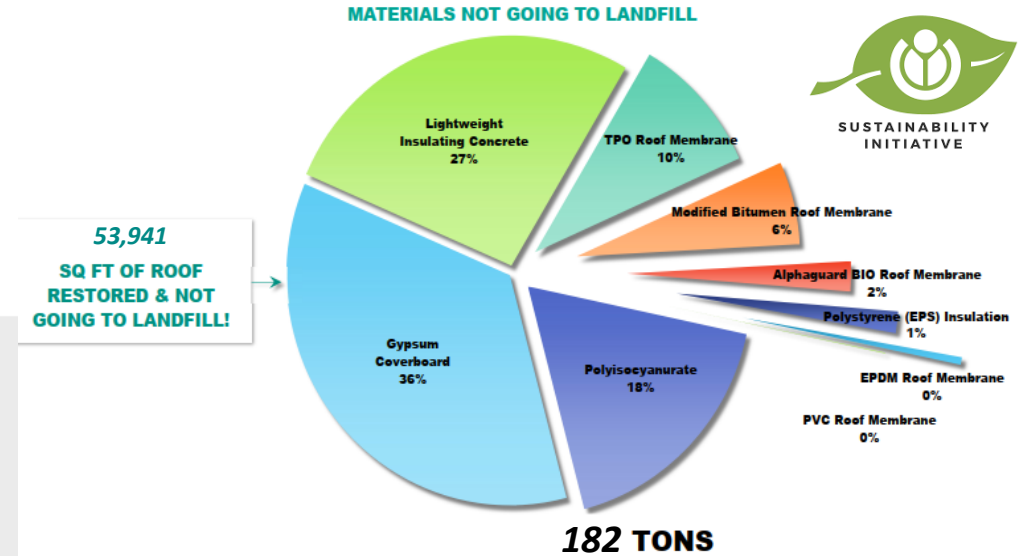
Capital Avoidance = +60.00%

Healthcare Case Study – Roof Restoration:

\$3,373,463. Capital Cost of (4) Roof Replacement Sections

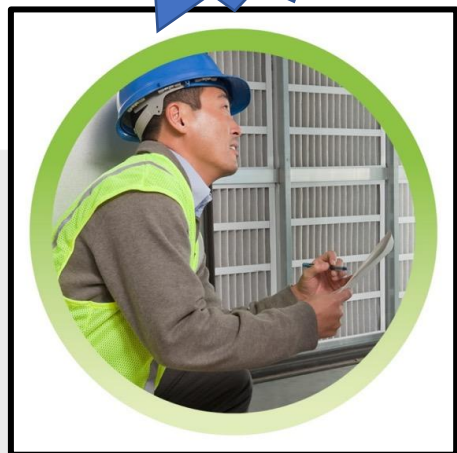
\$1,240,644. Cost of (4) Roof Restoration Sections

Documented Savings = \$2,132,819. or 64.2%



Manufacturing Case Study – HVAC Restoration:

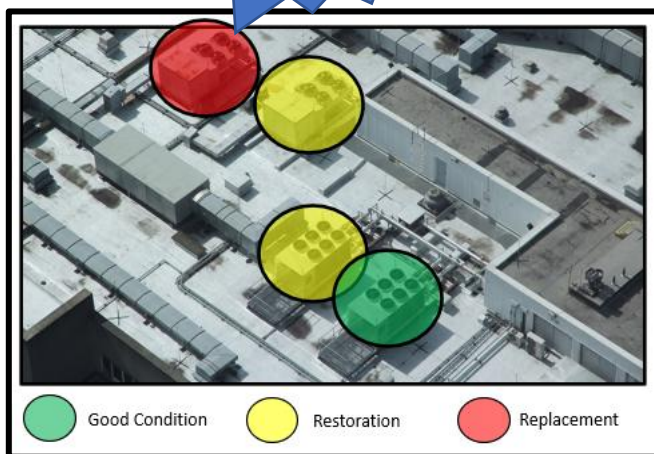
STEP 1



HVAC Assessments

- Visual Conditions of Equipment
- Performance Assessment
- Detailed Mechanical Inventory
- Remaining Useful Life Estimate

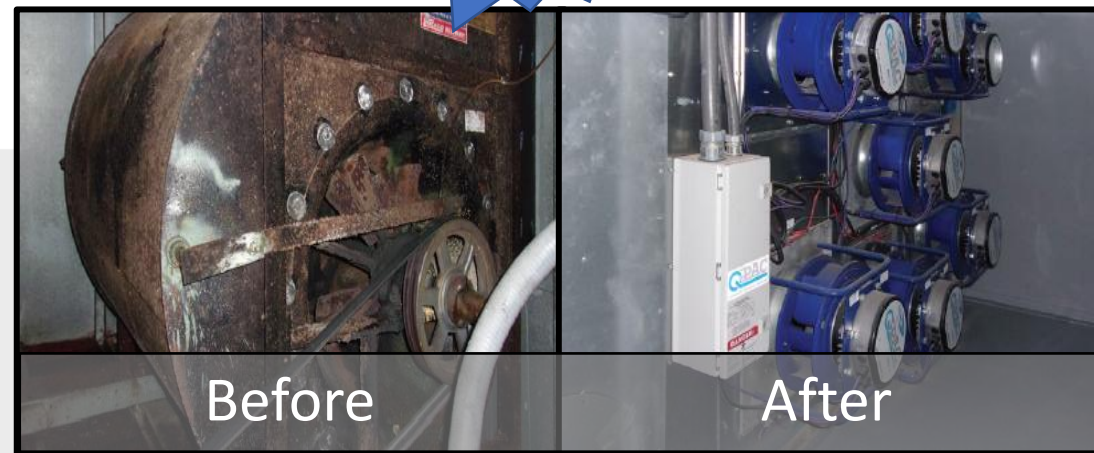
STEP 2



HVAC Condition Reporting

- Good – (Maintenance + Repair)
- Restoration – (Restore In Place)
- Replacement – (Replace Before Failure)

STEP 3



HVAC Restoration

AHU Restoration (vs) AHU Replacement

Capex savings = +60.0%

Manufacturing Case Study – HVAC Restoration:



HVAC New Life is an innovative bundled restoration service that ensures optimal performance and a longer lifespan for air handler units (AHU).

It's ideal for healthcare facilities that operate 24/7 as the work can be staged in phases to create far less disruption than total equipment replacement. HVAC New Life is also perfect for restoring AHUs in areas of the building with difficult access that makes replacement unfeasible. Best of all HVAC New Life can be procured using CAPEX since the useful lifespan of the equipment asset has been increased.

HVAC New Life combines our powerful PURE-Steam™ coil cleaning with, exceptional coatings, insulation and retrofit options to effectively restore an AHU for many years of continued service. Based on the data acquired through our HVAC Engineering Assessment any of these items can be performed in combination to meet the equipment needs.

Optional Fan Array Retrofit

- Built-in Redundancy
- No More Belts or Grease
- Custom Assembly, Plug and Play

5

2 PURE-Coat

Multicoat Siloxane Coating

- Anti-viral, Anti-microbial and Corrosion Resistant
- 10,000 Hour ASTM B-117 Salt Spray Test Certificate
- Low VOC Application

5
YEAR
WARRANTY

1 PURE-Steam

HVAC Hygienic Cleaning

- Disinfects Coils at up to 350° F and 350 psi
- Optimizes Airflow and Static Pressure
- Improves Energy Efficiency

4 PURE-cell

HVAC Insulation System

- Zero-Porosity
- Fiberglass Free
- Repels Moisture

3 PURE-Liner 2.0

Drain Pan Protection

- Anti-viral, Anti-microbial & Corrosion Resistant
- Exceeds ASTM E84 NFPA 25/50 Standards
- Low VOC Application

Coils Before



Coils After PURE-Steam

Blower Unit Before



Blower Unit After PURE-Coat

Drain Pan Before



Drain Pan After PURE-Liner

Insulation Before



Insulation After PURE-Cell



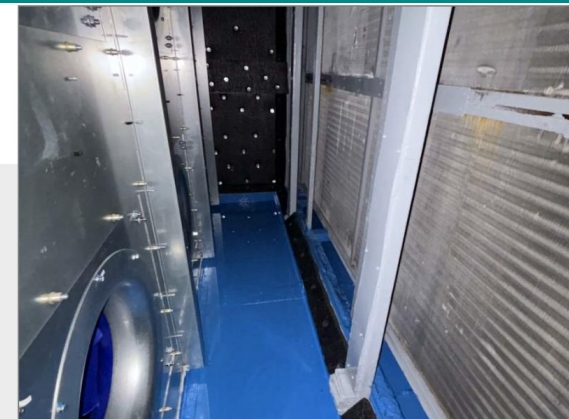
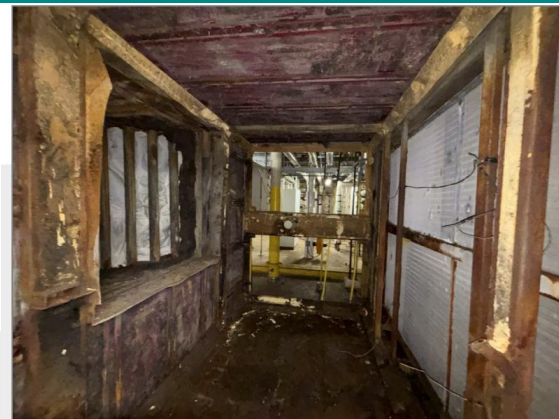
Manufacturing Case Study – HVAC Restoration:



Before



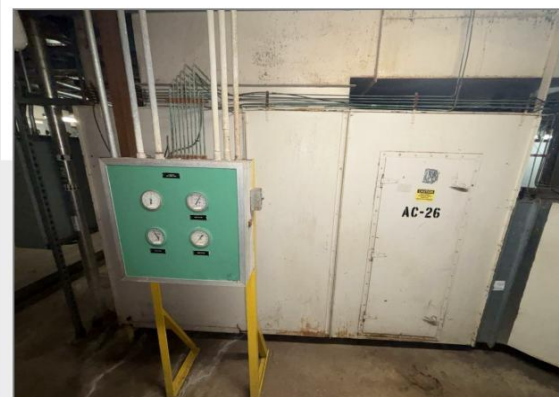
After



Before



After



Before



After

\$1,001,235. Capital Cost of (1) AHU Replacement

\$255,145. Cost of (1) AHU Restoration

Documented Savings = \$746,090. or 74.5%

Manufacturing Case Study – HVAC Restoration:



Energy Savings tied to greater HVAC Efficiency

- Air flow velocity improvement, +28.8%
- Lower heating & cooling expense



Reduces Risks due to Poor IAQ

- Environmental improvement



Landfill Avoidance

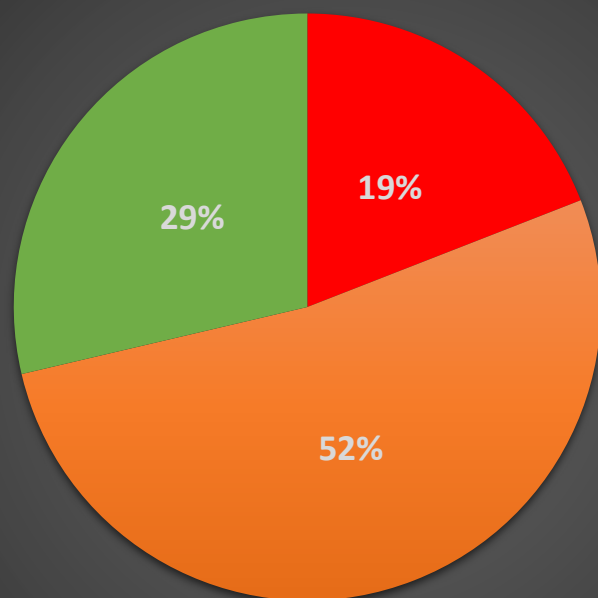
- Restore in place (VS) replacement



Synergistic Partnership Outcomes:

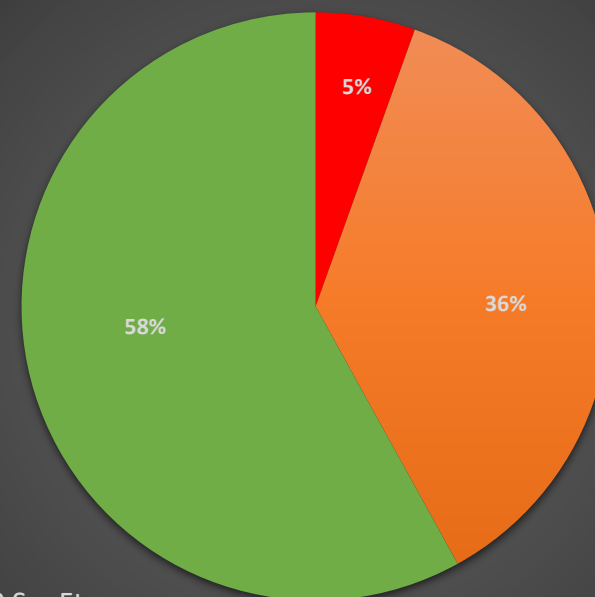
Large Healthcare Customer Example: Documented Value – 9 Year Partnership

2017 Condition Data



■ Red 3,285,439 Sq. Ft.
■ Amber 9,000,999 Sq. Ft.
■ Green 4,938,231 Sq. Ft.

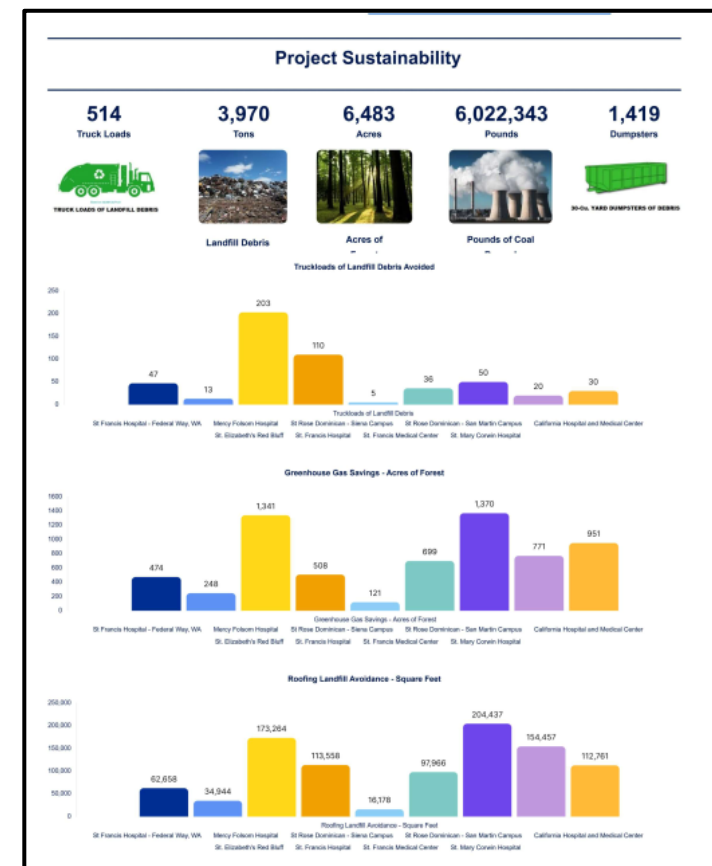
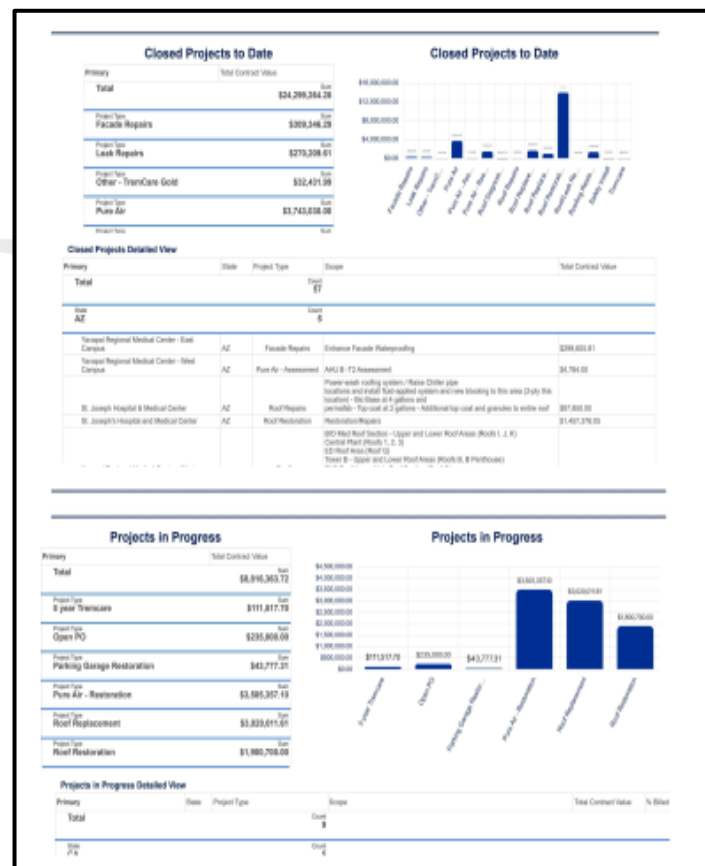
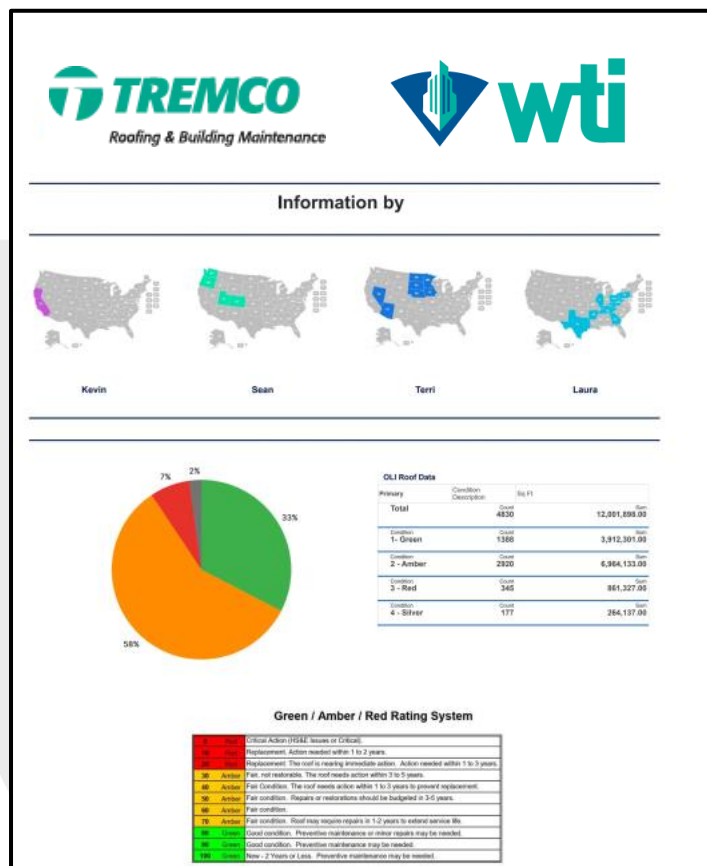
2026 Condition Data



■ Red 943,770 Sq. Ft.
■ Amber 6,285,900 Sq. Ft.
■ Green 9,994,999 Sq. Ft.

National + Regional Dashboards:

Large Healthcare Customer Example: Documented Value – 9 Year Partnership



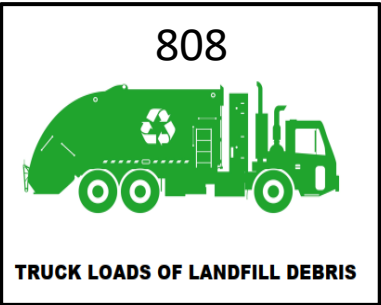
Significantly Improve Deployed Capital ROI Effectiveness:

Roof Restoration Summary: \$70.8M Capital Avoidance

Fiscal 2020	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	671,594	\$ 35.00	\$ 23,505,790	
Roof Restoration Cost	671,594	\$ 12.49	\$ 8,388,209	\$ (15,117,581)
Fiscal 2021	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	498,843	\$ 35.00	\$ 17,459,505	
Roof Restoration Cost	498,843	\$ 11.79	\$ 5,881,359	\$ (11,578,146)
Fiscal 2022	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	646,015	\$ 39.00	\$ 25,194,585	
Roof Restoration Cost	646,015	\$ 13.04	\$ 8,424,036	\$ (16,770,549)
Fiscal 2023	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	351,131	\$ 45.00	\$ 15,800,895	
Roof Restoration Cost	351,131	\$ 15.37	\$ 5,396,883	\$ (10,404,012)
Fiscal 2024	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	334,072	\$ 50.00	\$ 16,703,600	
Roof Restoration Cost	334,072	\$ 16.63	\$ 5,555,617	\$ (11,147,983)
Fiscal 2025	Total Sq. Ft.	Sq. Ft. \$	Total Spend	Capital Avoidance
Roof Replacement Cost	166,815	\$ 55.00	\$ 9,174,825	
Roof Restoration Cost	166,815	\$ 20.29	\$ 3,384,676	\$ (5,790,149)
Total Roof Restoration Program Savings				\$ (70,808,419)

Significantly Improve Sustainability ROI Effectiveness: :

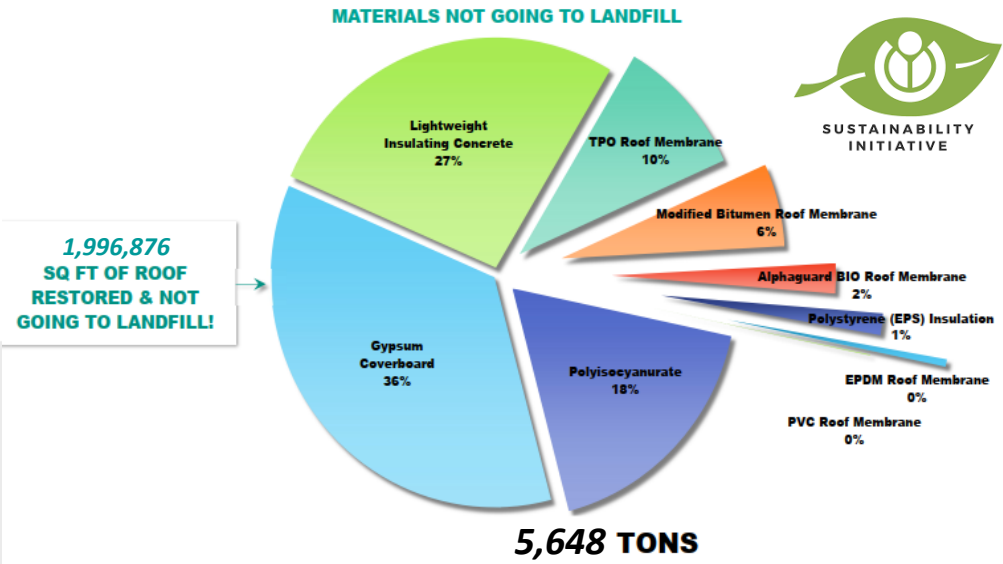
TREMCO ROOF RESTORATION SYSTEMS: By eliminating the need to tear off the entire roofing systems due to age or damage, our restoration systems cuts down on landfill waste.



Capital Roofing Restoration Program

Multi Year Sustainability Summary:

Fiscal Year	Roofing Sq.Ft. Restored	Landfill Avoidance	Truck Loads of Waste
2021	498,843	1,344 Tons	192
2022	646,015	1,860 Tons	266
2023	351,131	896 Tons	128
2024	334,072	727 Tons	104
2025	166,815	821 Tons	118
Total	1,996,876	5,648 Tons	808



Resourcing + Infrastructure + Support:

Program Support

VP Business Development
Tremco Lead Account Managers
National Account Business Manager (Roofing)
National Account Business Manager (AHU/HVAC)
National Account Manager (Façade/Parking Garage)

Program Manager (Roofing)
Program Manager (AHU/HVAC)
Program Manager (Façade/Parking Garage)
Program Administrator (Leak Response)

Construction Manager (Roofing)
Construction Manager (Roofing)
Construction Manager (Façade)
Construction Manager (Parking Garage)
Construction Manager (AHU/HVAC)

Dedicated Superintendents
Building Envelope Field Estimators
General Field Superintendents
Dedicated Foremen's



Thank you!!

