









We think people deserve better.

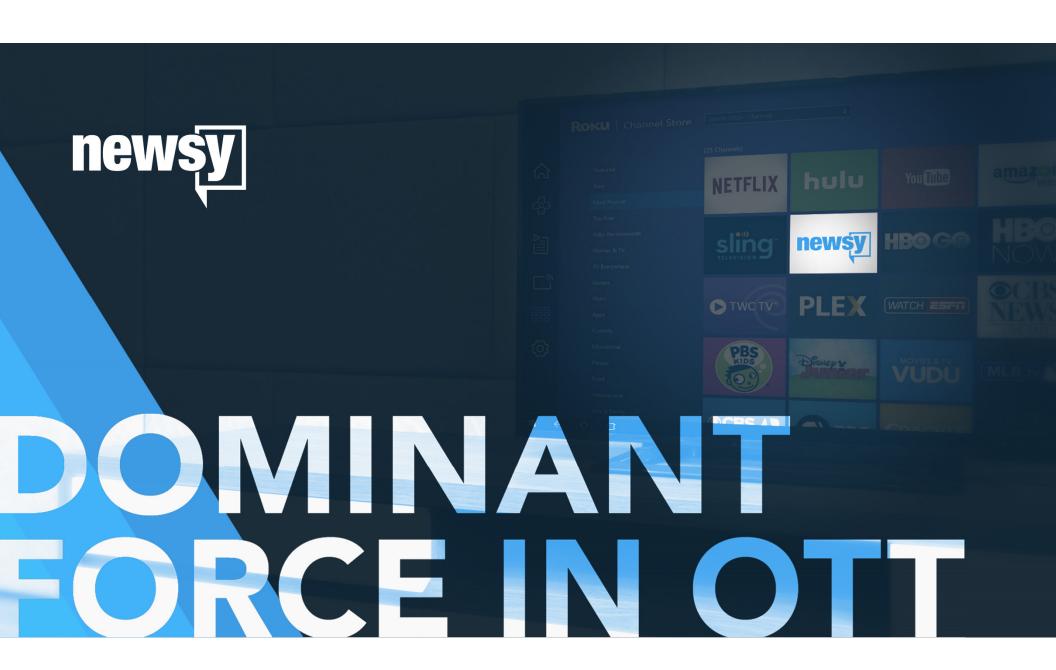
# DISTINCTIVE BRAND OF JOURNALISM







# GREAT JOURNALISM BRAND NEEDS TO BE GREAT ON ALL PLATFORMS







### BE PART OF A BIGGER STORY...





DIVERSE FORMATS



CUSTOM CONTENT OR TOPICAL ALIGNMENTS



LEVERAGE CONTENT BEYOND NEWSY'S PLATFORMS



## NEWSWORTHY STORIES WORTH TELLING

CEO ACTIVISM

BLACKROCK'S LETTER TO CEOs

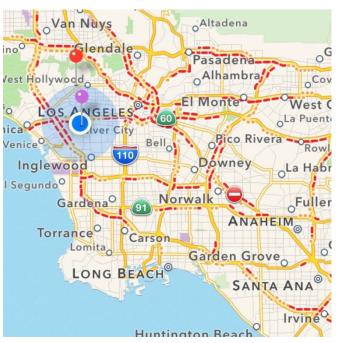
CONSUMERS VOTING WITH THEIR \$

WHAT MATTERS TO TODAY'S CONSUMERS

BRAND'S IMPACT ON PEOPLE, PLANET & SOCIETY



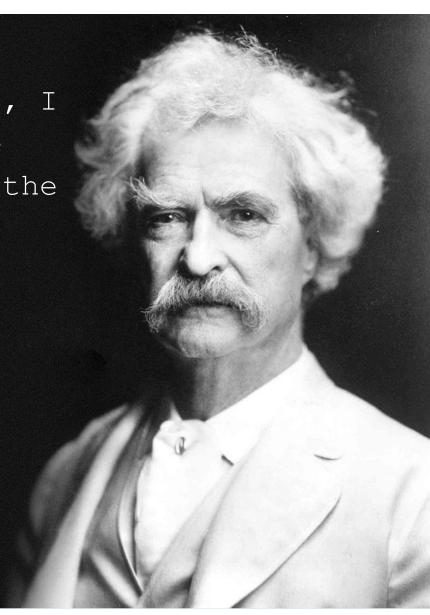




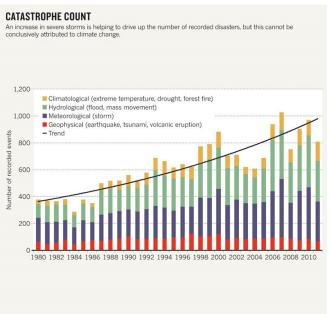


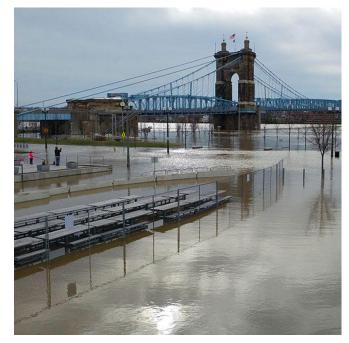
"When the end of the world comes, I want to be in Cincinnati because it's always twenty years behind the times."

Mark Twain - (supposedly)

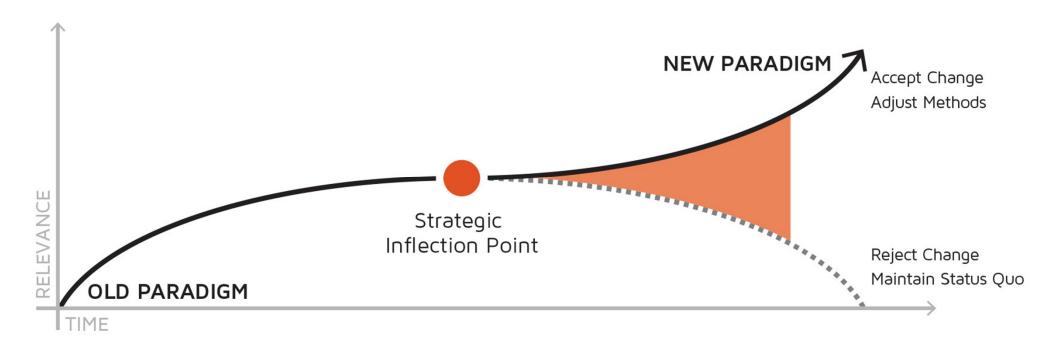


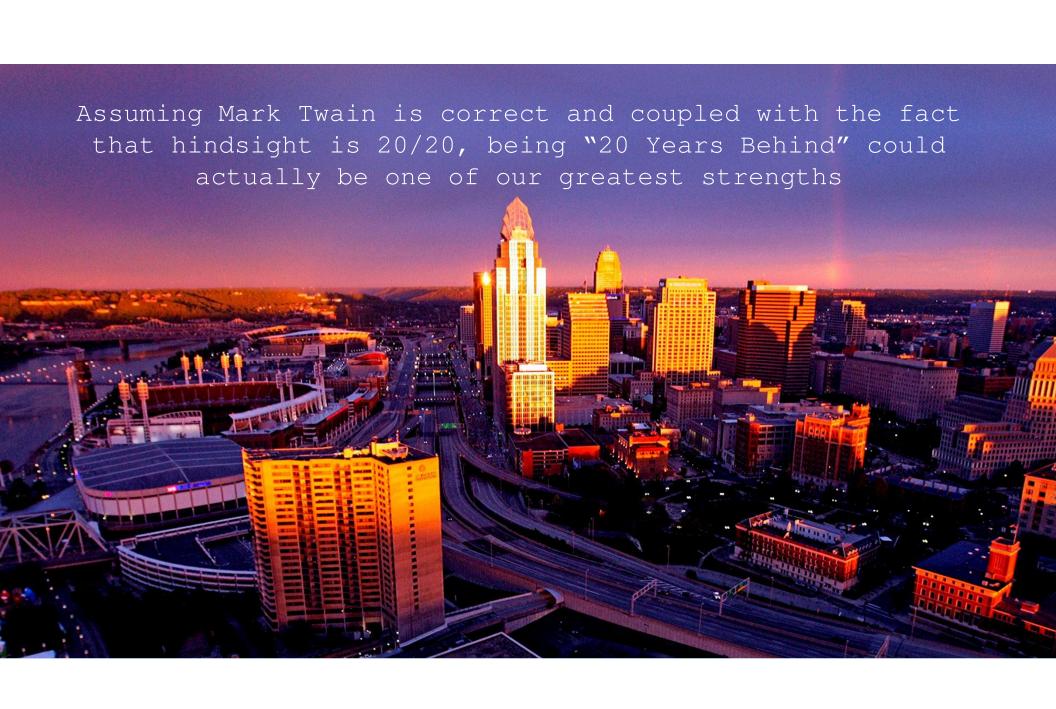






An inflection point is an event that results in a significant change in the progress of a company, industry, sector, economy or geopolitical situation and can be considered a turning point after which a dramatic change, with either positive or negative results, is expected to result.

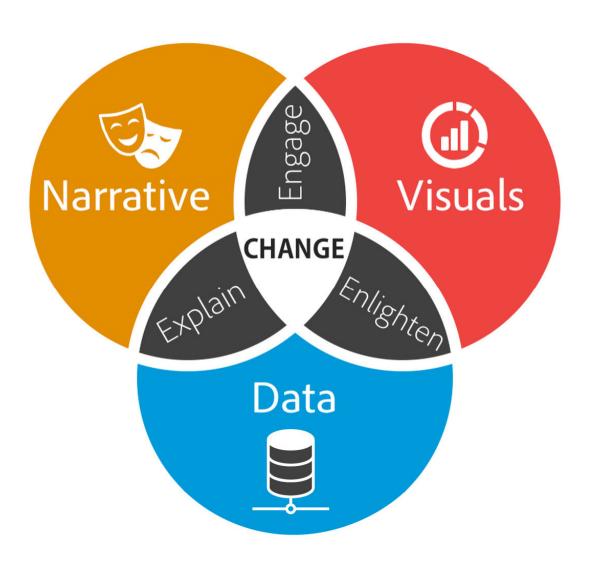




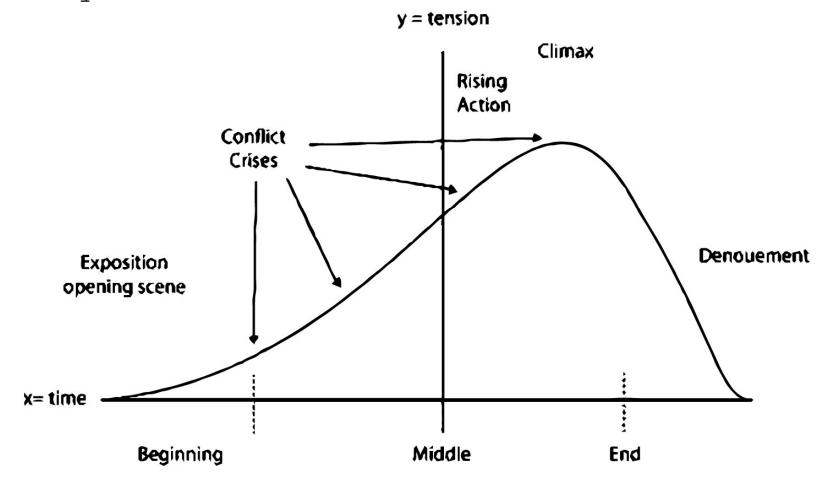
#### STORY TELLING BASICS

Storytelling is the most effective way to merge meaning and emotions.

#### Story Mix



The Story Arc



#### Advanced Theory

#### 1. There are only 7 basic plot lines

- Overcoming the Monster
- Rags to Riches
- The Quest
- Voyage and Return
- Comedy
- Tragedy
- Rebirth

#### 2. The Meta-Plot

• Referring to itself or to the conventions of its genre; self-referential

#### 3. Theme & Variation

- Systems Biology
- Cultural Habit Change
- Community/Collaboration
- Innovation
- Docu-style

# STORY DISCOVERY

# CINCINNATI 20 DISTRICT®



#### PHASE 1

#### Prospective 2030 District

- Reviewed the 2030 Districts Network materials
- Formed an exploratory committee of interested stakeholders and provide those contacts to the Network
- 3. Outreached to property owners, managers and developers
- Sent to Network written intent to work to form a 2030 District
- Identify approximate boundaries for the District and approximate square footage

#### PHASE 2

#### **Emerging 2030 District**

- An exploratory committee with active participation from 5 different property owners and/or managers
- Written intent to meet or surpass the energy, water and vehicle emissions reduction targets called for by Architecture 2030 in the 2030 Challenge for Planning and the form a District
- 3. A proposed timeline for progressing to an Established District as well as a draft business plan outline for the District
- A letter of intent from a local sponsor organization

#### PHASE 3

#### Established 2030 District

- A private sector led Advisory or Leadership Board/Committee with a minimum recommended composition of 40% property owners, managers, and developers, 20% professional stakeholders, and 20% community stakeholders. The roster should be kept up to date with the Network.
- 2. A District boundary
- A detailed business plan outlining the initial two years of the District. At a minimum, the plan should include organizational structure, program information, staffing and financial information.
- Signed commitments letters from at least ten owners/managers or 10 million square feet of commercial real estate or 10% of the CRE square footage within the stated District boundary
- 5. Signed commitment letter from the local municipality
- 6. A mission aligned with 2030 District goals
- Set targets for energy, water and vehicle emissions reductions that meet or exceed the 2030 Challenge for Planning targets
- A letter stating the District has adopted Generally Accepted Accounting Principles and a financial management system
- 9. An MOU or a letter of support from a sponsor organization if one will be involved or if a sponsor organization will not be involved, documentation on the local groups non-profit status including the organizational structure
- 10. Signed the 2030 District Charter with the 2030 Districts Network

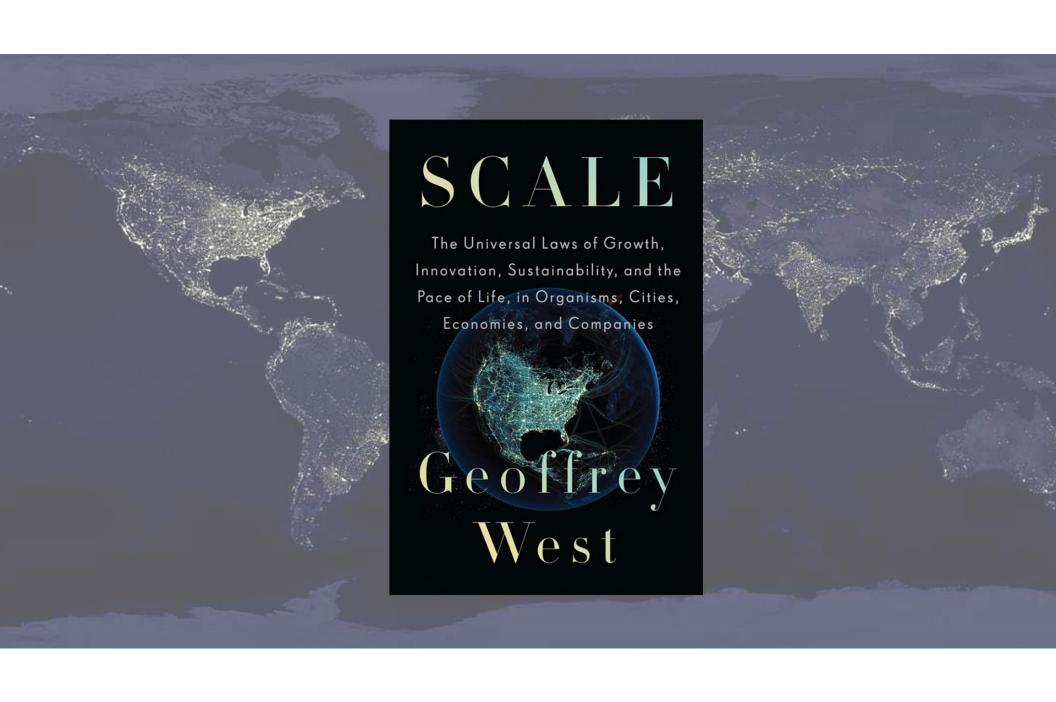






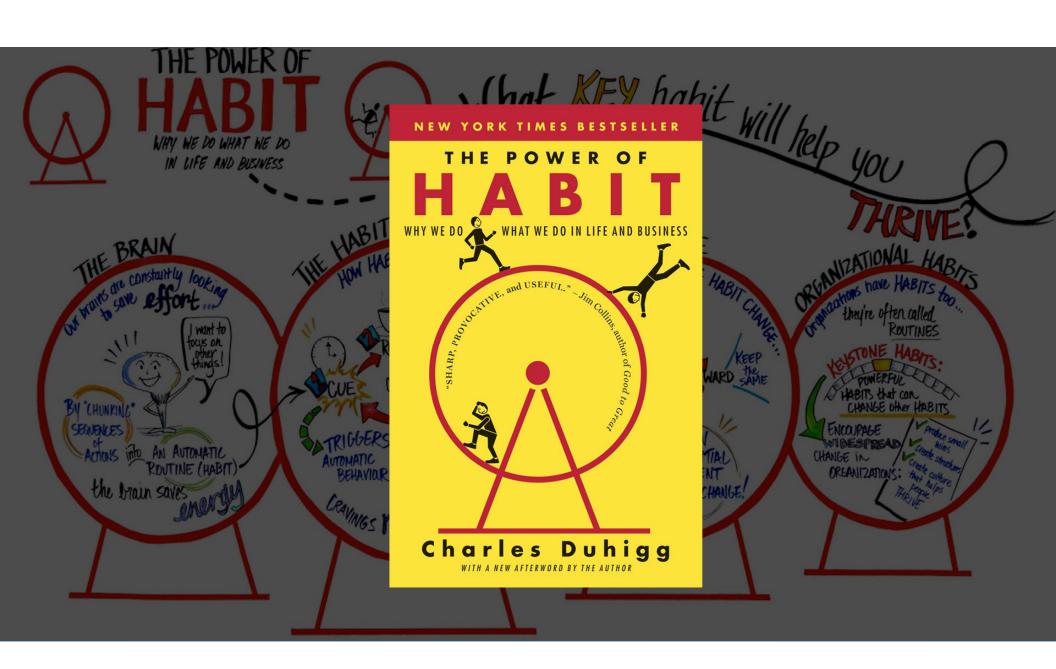






Charles 1 Montgomery Transforming Our Lives

Through Urban Design











#### To date

- 300k in funding etc....
- Trying to sign on remaining founding members. As of this presentation we have 1 signed on.
- Looking to move into Established District by the end of 2018
- Still looking for a brand to sponsor the film, so if you know anyone that's looking for a 30-60 minute documentary on starting a sustainability district in a mid-west city...
- Because we're still writing this story. It continues to evolve, and is very much a work in progress, but we're headed in the right direction.

This is us right now y = tensionClimax Rising Action Conflict Crises **Denouement Exposition** opening scene x= time Beginning Middle End

Welcome to the Cincinnati 2030 District Building Audit Program. Please enter your information to begin the process.

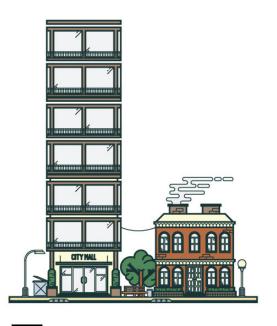
NAME		
ORGANIZATION		
ADDRESS		
CITY, ST, ZIP		

Please tell us a little about your property









LARGE

X MEDIUM

SMALL

Submit

Below are a few suggestions based off the information you provided to begin taking charge of your sustainability efforts. Click on each to expand for more information.

#### Commercial Building Energy Solutions:

#### Low Cost

- LED Lighting Replacement and Upgrades Read More
- Energy Efficient Computer and Other Office Equipment

#### Moderate Investment

- Light Scheduling
- Energy Monitoring System
- Power Factor Improvement

#### Capital Investment

- HVAC Replacement and Upgrades
- Solar Thermal and Heating Systems

Cincy 2030 - Digital Energy Audit - Screen 4 - Show sustainable videos from community, ie. District 3

Want some more ideas? Here are a few examples of sustainability working in our community.







Are you a member of the Cincinnati 2030 Distict? Would you like to be? Contact us below to learn more and recieve your FREE 2030 AUDIT.

Contact us today to start your FREE Energy Audit!

What about you? How can you be your own change agent and get your story out there in order to get buy in?

Yet is the most powerful word in the English dictionary

