



# Smart City / P3 Strategies for HPBs

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Let's build the future... Together!

*On LinkedIn and Twitter @ZackHuhn*



# Quick, Personal Intro

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Named Top 50 Global Leader in Smart Cities  
Three Years in a Row (*17, 18, 19*)

Named Next Nine Community Leader (WCPO)

Former CEO, Venture Smarter Inc

Co-Founder of the Smart Regions Initiative

Founder of the Smart Cincy Campaign

IEEE Standards Association SDB Board

National Institute of Standards and Technology  
GCTC Leadership

SME Advisor for the US Congressional Smart  
Cities Caucus

Department of Homeland Security Science and  
Technology Directorate

# Setting the stage: What do we mean by 'Smart'?

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Optimize or altogether replace existing systems and infrastructure in order to:

- Cut Costs and/or Generate Revenue
- Improve Operational Efficiencies
- Mitigate Risks
- Enhance Experiences

# 72%

of Cincinnatians surveyed said that improving public safety, in one way or another, is a personal priority in building a 'Smart Cincy'

# To Clarify:

## *Tech-enabled vs Tech-centered*

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Becoming smart is not about technology, rather, enabled by it. Building a smart city, or smart facility requires smart strategies and policies to accompany and lead the technological transformations.

*You don't have to have a digital twin of your city, campus, or facility to make it 'smart' and high performing... (Although, it opens up some pretty cool possibilities if you do!)*

# Key Themes of Smart Places

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Connectivity

Safety/Security

Mobility

Sustainability

# Connectivity

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Connecting people, places, things, and information online and offline

# Mobility

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Moving people and goods efficiently and effectively, providing equitable access to all regardless of socioeconomic or physical barriers



# Security

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Not only providing safe physical spaces, but also protecting information, digital identities, and respecting digital/privacy rights in the age of tech

# Sustainability

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Triple-bottom-line: more than environmental sustainability, financial sustainability and community impact, too!

- Reduce waste and emissions
- Transition to clean power sources
- Save time, dollars, and resources
- Be mindful of Corporate Social Responsibility

# Discover, Collaborate, Build

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What are your goals?

What are your limitations?

What are your available resources?

# Discover, Collaborate, Build

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Develop a Framework and Action Plan

Develop an Ecosystem

Develop a Business Model

# Discover, Collaborate, **Build**

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*Build your future-ready project in layers:*

Traditional Infrastructure

Digital Infrastructure

Integrated Feedback and Improvement Loops

# Partnerships, Partnerships, Partnerships!

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Public-Public

Public-Private

Business-Business

# Examples and Use Cases

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## **Connectivity**

smartLINK/Newport partnership

## **Safety/Security**

ASG/Isotec

## **Mobility**

Columbus Partnership/COTA

## **Sustainability**

EV Charging Stations (P3)

# 'Quick Wins' for Smart Spaces and Places

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- Enhance Broadband and Wireless Capabilities
- Secure Points of Entry and Reduce Staff Burdens
- Reduce Waste and Emissions Mindfully
- Increase Mobility Options For Tenants and Guests



# Taking Action - *Discover, Collaborate, Build*

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**Discover** your priorities, resources, and capabilities.

**Collaborate** with stakeholders, subject matter experts, and technical experts.

**Build** your future-ready community, campus, or facility with confidence.

# Let's Connect

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