





















#### DOOM

## There's a better way



Instead of doom, shame, and fear

"What not to do"



We choose Imagination, solutions, and examples

"What we are for"



A beautiful optimistic vision of the amazing future we are making "If you want to build a ship, do not drum up the men to gather wood, divide the work and give orders. Instead, teach them to yearn for the vast and endless sea."

- Antoine de Saint-Exupery

French aristocrat, writer, poet, and pioneering aviator



🔰 @katiepatrick







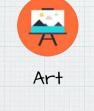
Documentaries



Media coverage

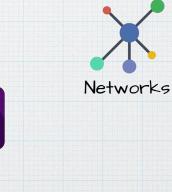
# Are we actued gudo by anything?





Books





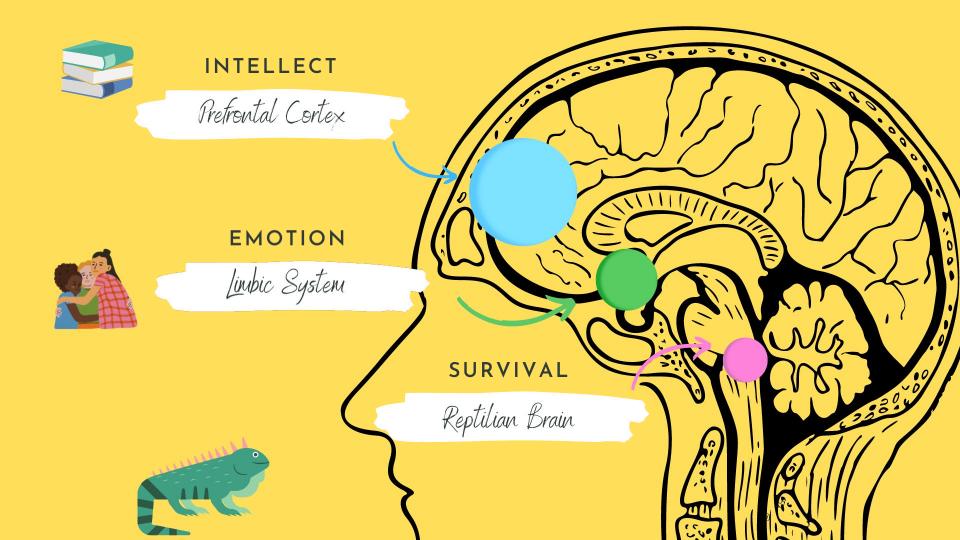
Apps

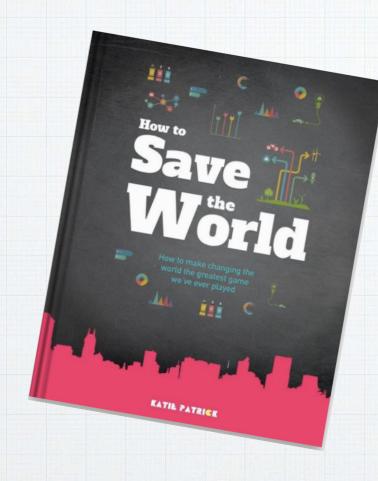


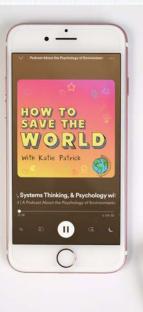
## VALUE ACTION GAP

## **INFORMATION DEFICIT HYPOTHESIS**

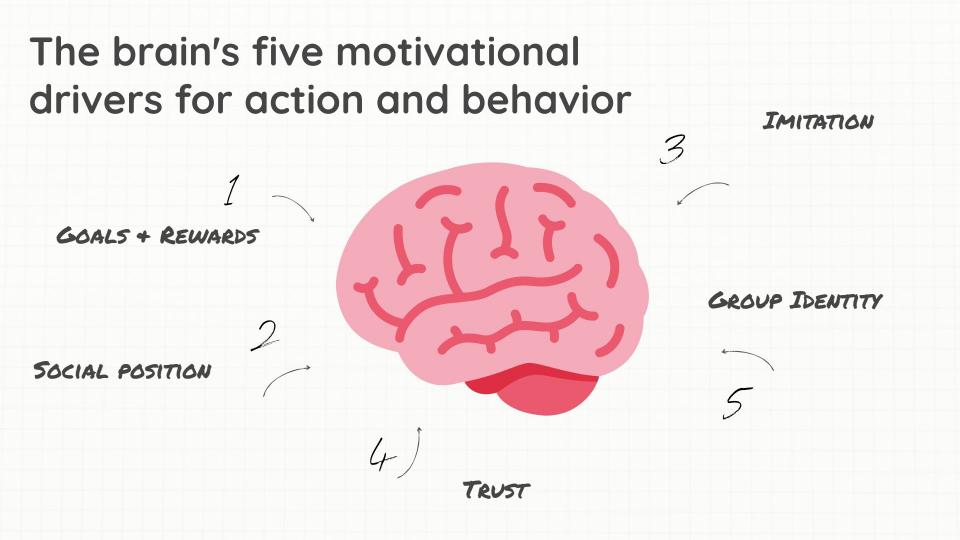
# EDUCATION CONCERN ACTION?



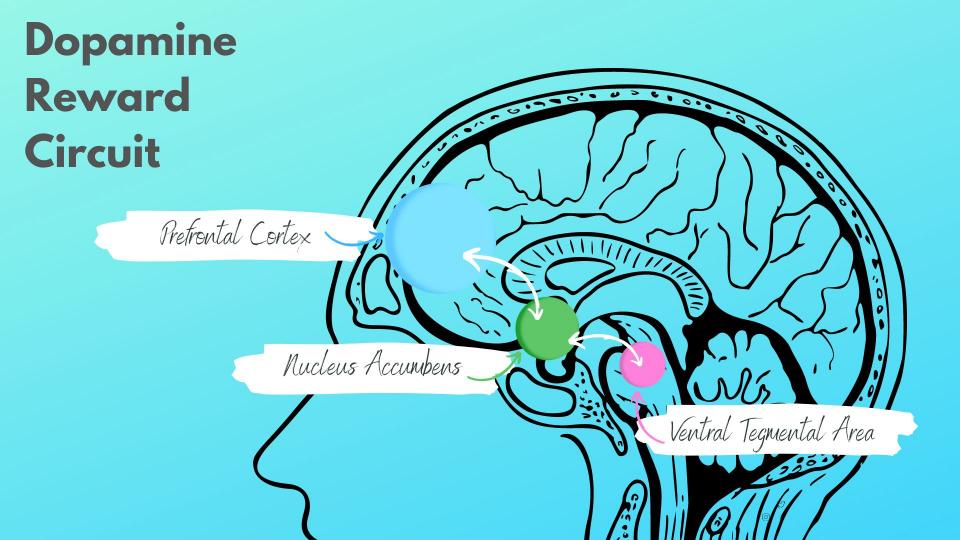


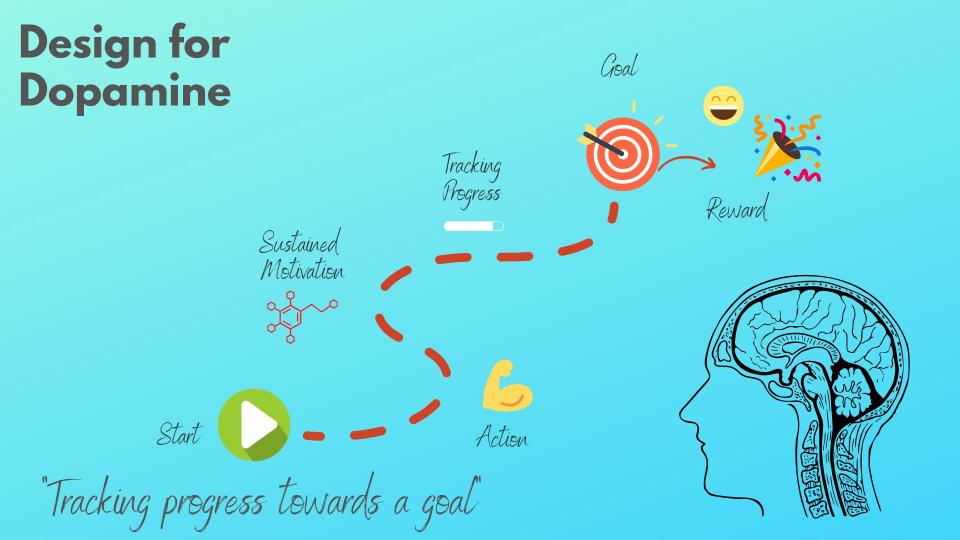






# Goals & Rewards





# Looking at the data

"You can achieve amazing progress if you set a clear goal and find a measure that will drive progress toward that goal. This may seem pretty basic, but it is amazing to me how often it is not done and how hard it is to get right."

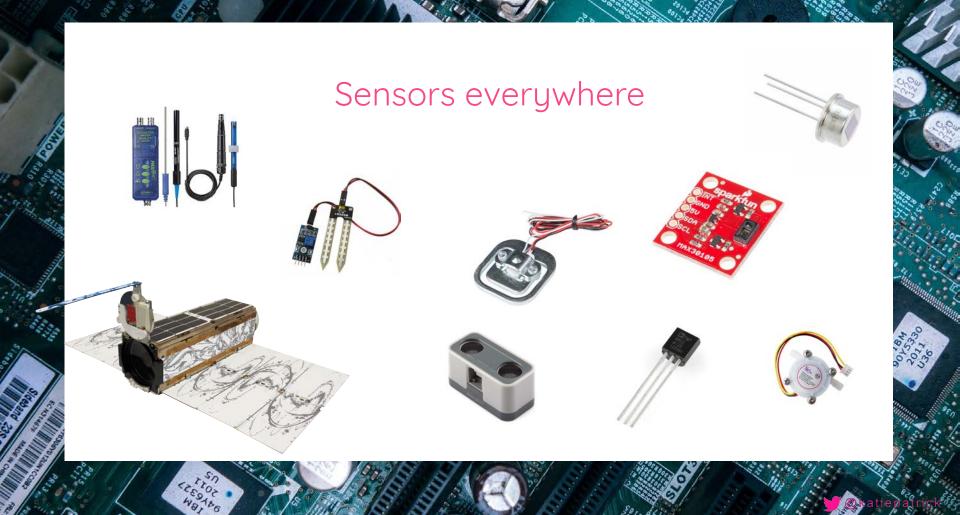
Bill Gates, 2013 Annual Letter



#### Real-time data-driven environmental change

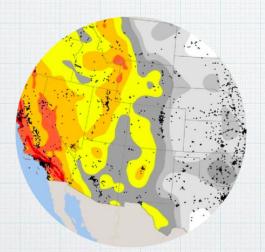


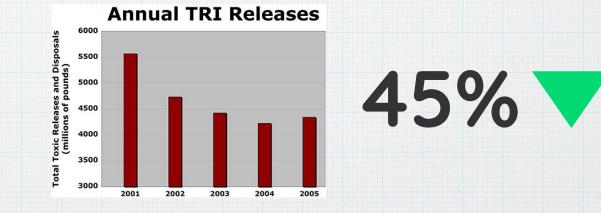




#### Transparency & disclosure

#### **EPA Toxic Release Inventory**



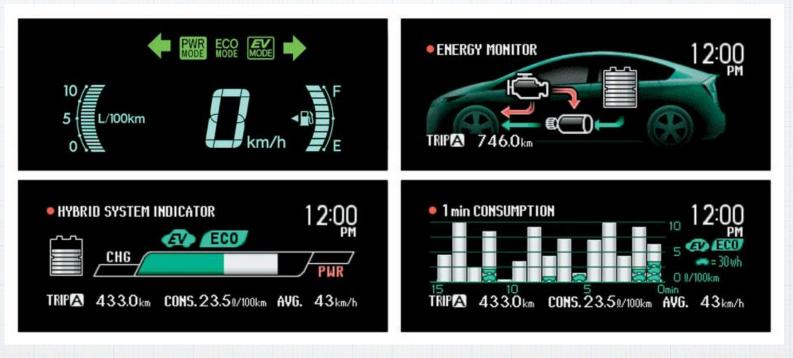


Reinventing Environmental Regulation from the Grassroots Up: Explaining and Expanding the Success of the Toxics Release Inventory, A. Fung and D. O'Rourke



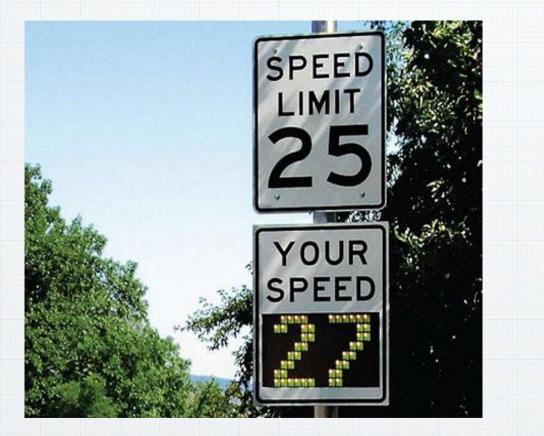
#### **Feedback loops**

#### **Toyota Prius dashboard**



🔰 @katiepatrick

#### Speeding in school zones

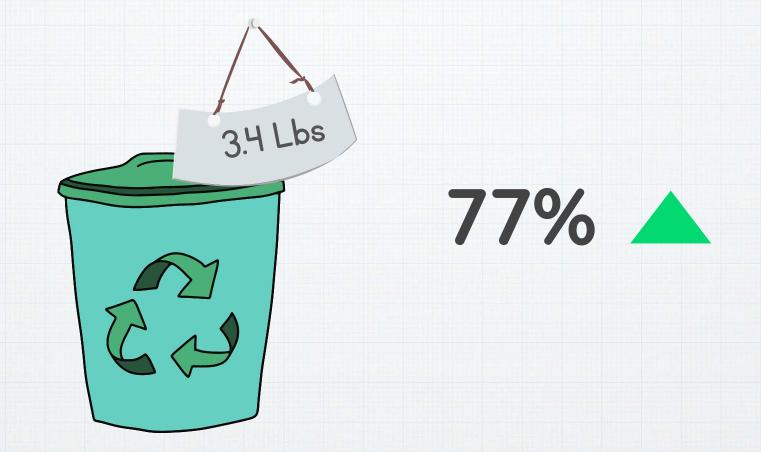




Harnessing the Power of Feedback Loops, Thomas Goetz, Wired Magazine



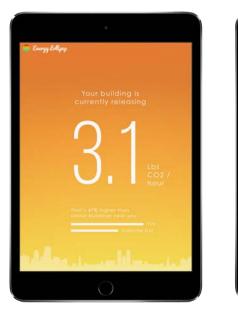
#### A hand-written sign that shows the amount of recycled paper



Katzev, R. & Mishima, H.R. (1992). The use of posted feedback to promote recycling. Psychological Reports,



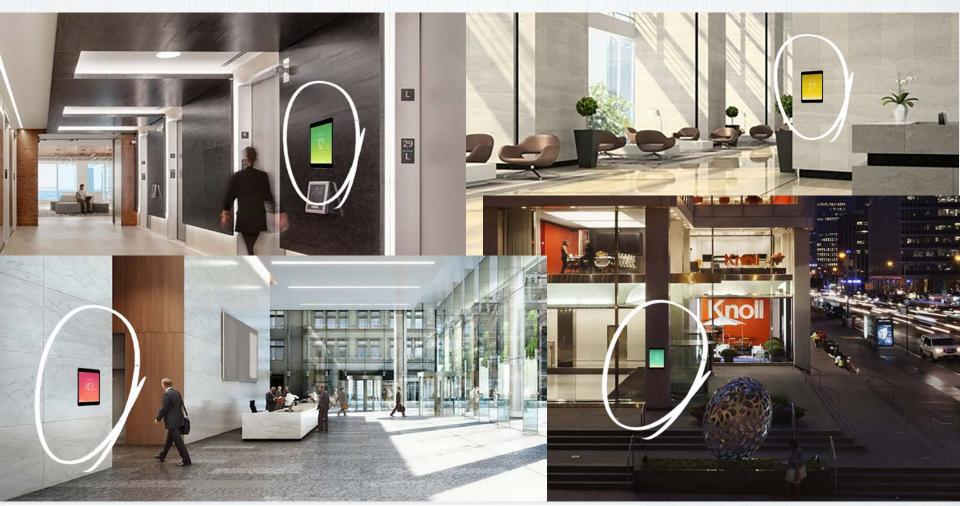
#### Ambient messaging











\*Petersen, J.E., Shunturov, V., Janda, K., Platt, G. and Weinberger, K. (2007), "Dormitory residents reduce electricity consumption when exposed to real-time visual feedback and incentives". International, Journal of Sustainability in Higher Education



Ambient Persuasive Technology Needs Little Cognitive Effort: The Differential Effects of Cognitive Load on Lighting Feedback versus Factual Feedback



"Ambient persuasive technology can persuade the user without receiving

the user's conscious attention"

# **12 - 56%**

\*Petersen, J.E., Shunturov, V., Janda, K., Platt, G. and Weinberger, K. (2007), "Dormitory residents reduce electricity consumption when exposed to real-time visual feedback and incentives". International Journal of Sustainability in Higher Education



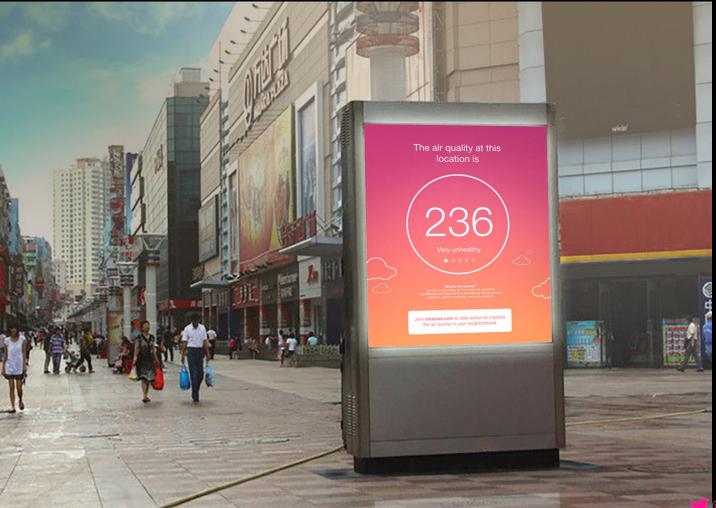
# The air quality at this location is

Join cleaniar.com to take action to improve the air quality in your neighborhood.

Unhealthy for ensitive groups

121

akatiepatric

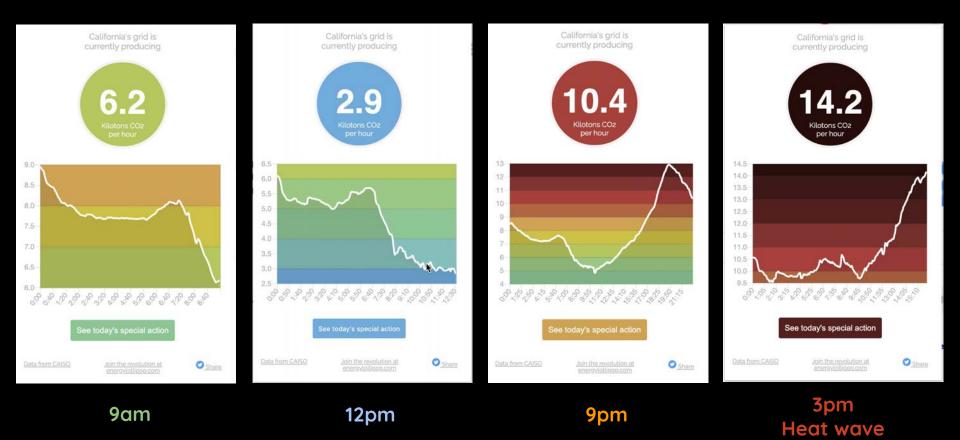


🔰 @katiepatrick



#### Energy Lollipop on the Chrome store

#### @energylollipop







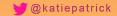




# Tracking Progress

# 

## PROGRESS BAR



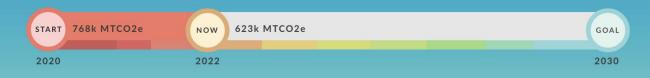








Tracking Mountain View's progress towards zero emissions





#### COMPARISON

Last month, Mountain View residents released 22% less emissions per household than nearby areas in Santa Clara County. Great job!



#### ACTIONS

#### Progress on climate upgrades made across Mountain View's 33,000 households.

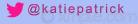
	0 households	10,000 hous	eholds	20,0	00 households		30,000 house	holds
Electric Vehicles		12% <sup>%</sup> 10%	10% 1	0% 1		6 10%	10%	10%
Gas-Free Buildings		22% 10%		0% 1	0% 10%			
Energy Storage	1%					6 10%		
Solar Roofs	9%	10% 10%		0% 1		6 10%		
Demand Response	3%	10% 10%		)% 1	0% 10%	10%		



## Rewards

## THE REWARD CENTER OF THE BRAIN





### Badges, awards, and rewards

#### Wikipedia volunteers





Fostering Voluntary Contributions to a Public Good: A Large-Scale Natural Field Experiment at Wikipedia, Jana Gallus,

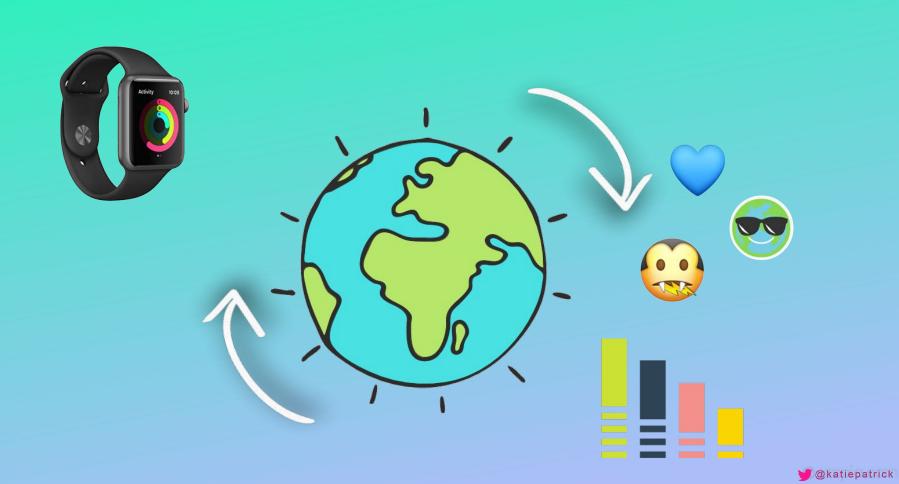






\*Percentage of households with an EV, are gas-free, & using clean grid electricity.







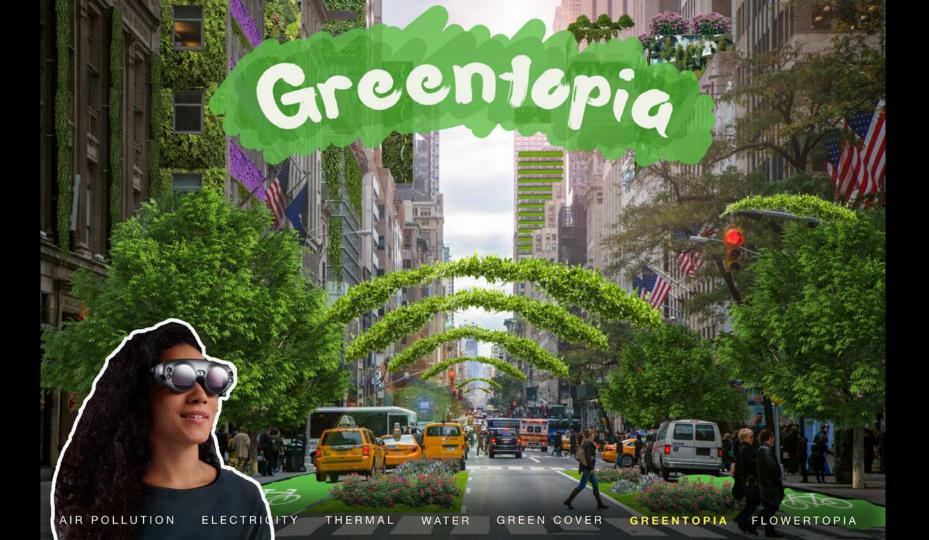
@energylollipop

# Novelty













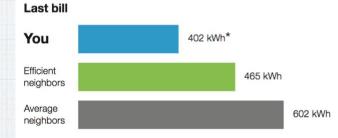


# Social Position

## 2.5 Social comparison

#### Opower

#### Here's how you compare to neighbors



::	Great
:	Good
	Using more than average



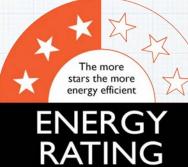


### Star ratings

Ford	Falcon FG/FG-X	08-14	*	*	*	*	*
Holden	Statesman/Caprice WM/WN	06-14	*	*	*	*	*
BMW	5 Series E39	96-03	*	*	*	*	*
Holden	Statesman/Caprice WK/WL	03-06	*	*	*	*	*
Mercedes Benz	E-Class W211	02-09	*	*	*	*	*
Toyota	Aurion	12-14	*	*	*	*	*
Holden	Commodore VE	06-13	*	*	*	*	
Mercedes Benz	E-Class W210	96-02	*	*	*	*	
Mitsubishi	380	05-08	*	*	*	*	
Toyota	Aurion	06-12	*	*	*	*	
Ford	Fairlane & LTD AU	99-02	*	*	*		
Ford	Fairlane & LTD BA/BF	03-07	*	*	*		
Ford	Falcon BA/BF	02-08	*	*	*		
Holden	Commodore VY/VZ	02-07	*	*	*		
Holden	Monaro	01-05	*	*	*		
Lexus	ES300/Windom	92-01	*	*	*		
Mitsubishi	Magna TL/TW/Verada KL/KW	03-05	*	*	*		
Nissan	Maxima	06-09	*	*	*		
Toyota	Avalon	00-05	*	*	*		
Volvo	850/S70/V70/C70	92-99	*	*	*		
Ford	Fairlane N & LTD D	95-98	*	*			
Holden	Statesman/Caprice WH	99-03	*	*			
Ford	Falcon AU	98-02	*				
Ford	Falcon EF/EL	94-98	*				
Holden	Commodore VT/VX	97-02	*				
Holden	Stateman/Caprice VR/VS	94-98	*				
Holden/Toyota	Commodore VR/VS/Lexcen	93-97	*				
Mitsubishi	Magna TE/TF/TH/TJ/ Verada KE/KF/KH/KJ/ Diamante	96-03	*				
Mitsubishi	Magna TR/TS/Verada KR/KS/ V3000/Diamante	91-96	*				
Nissan	Maxima/Cefiro	95-99	*				

22%

Safe Pick Safe Pick



25%

A joint government and industry program Clothes Dryer Model> Load capacity xx kg R

Energy consumption

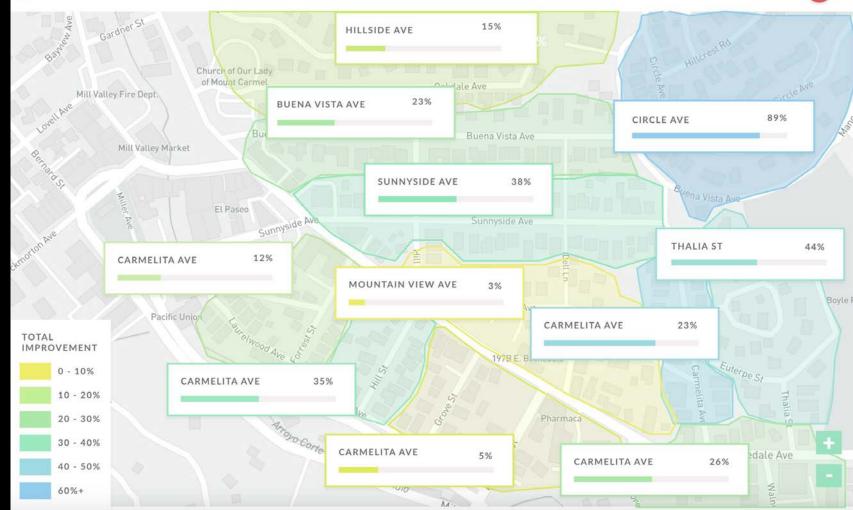


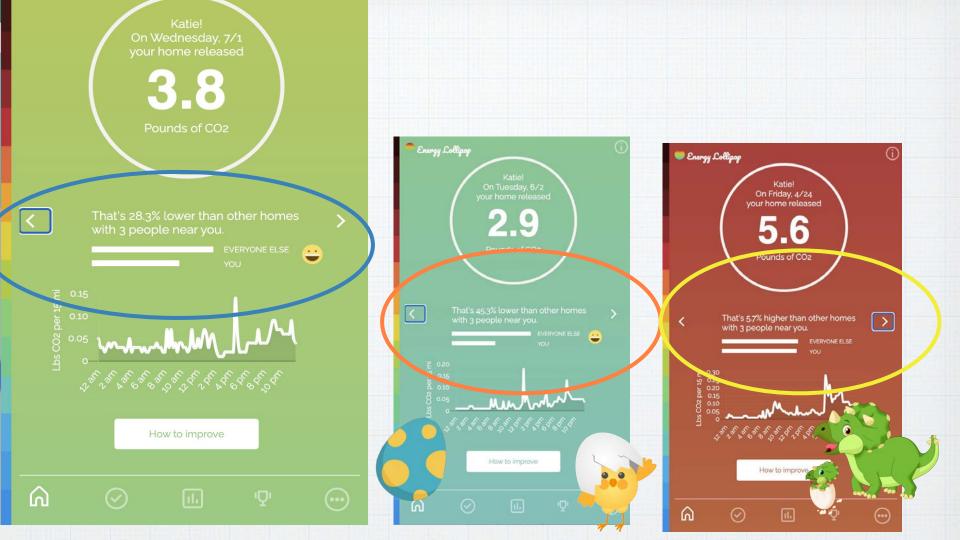
When tested in accordance with AS/NZS 2442.2 Actual energy use and running costs will depend on how you use the appliance. Compare all models at www.energyrating.gov.au

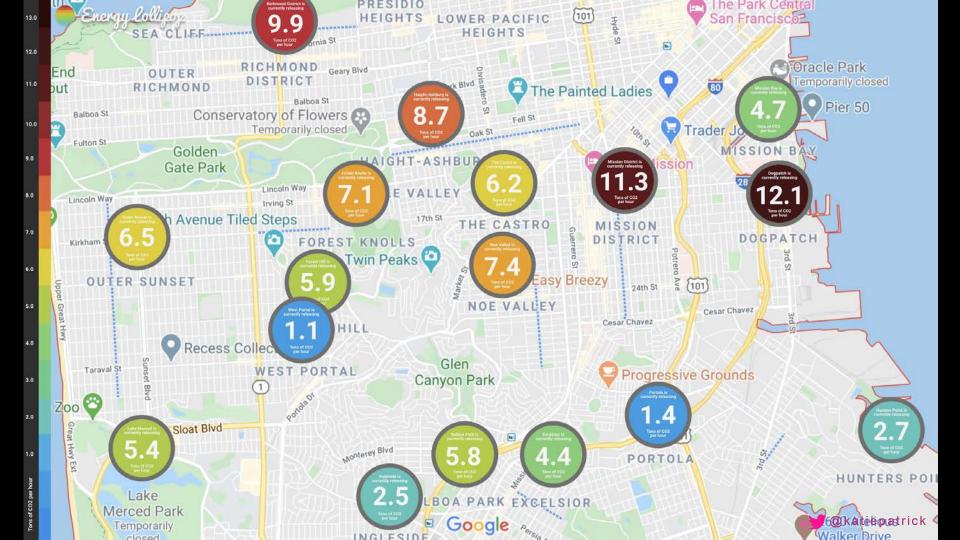
🔰 @katiepatrick

#### SUNNYSIDE AVE BLOCK CLUB Neighborhood clubs

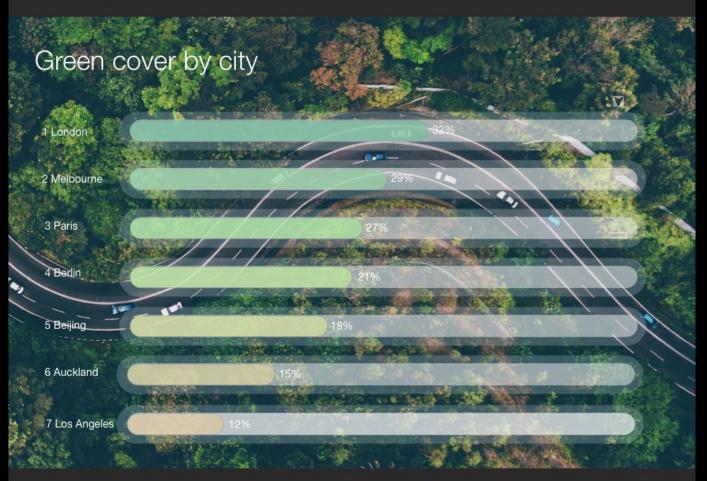




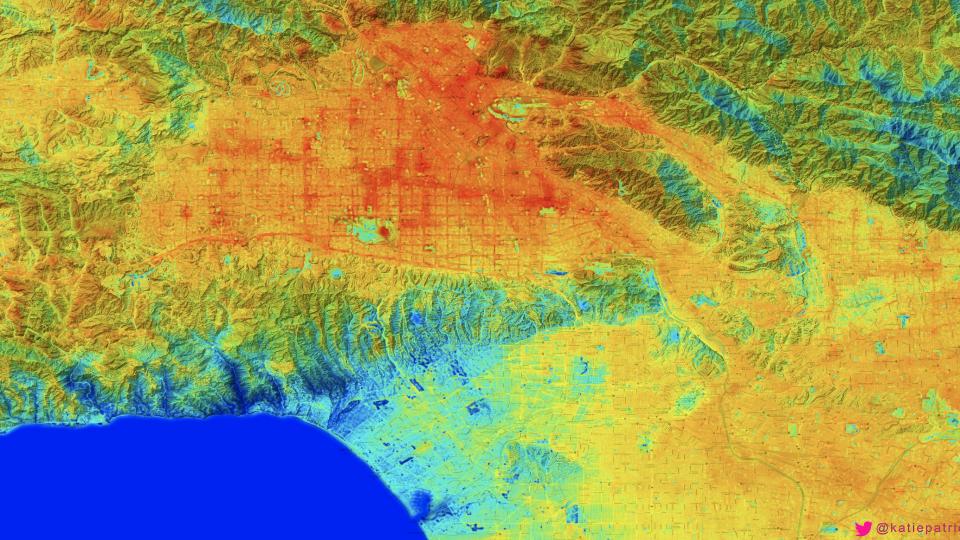




#### URBANCANOPY



🍠 @katiepatrick

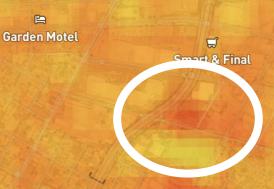


## WHAT IS THIS RED SPOT?

ಟ

E **Redwood City** E Safeway

E Whole Foods Market



99 La Estraellita

E Mi Rancho

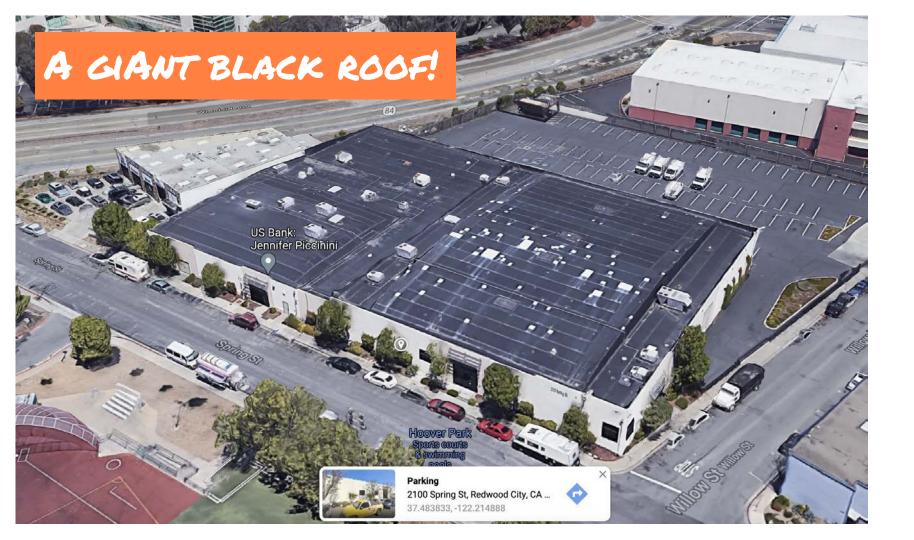
Supermarket

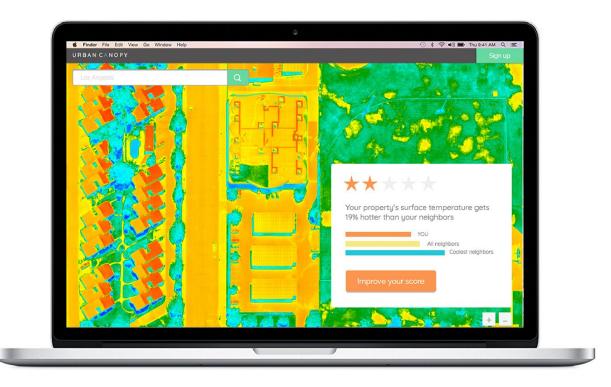
Redwood **Comfort Inn** Junction

99 La Tres Marias

90

8 **Stanford Medicine Outpatient Center** 







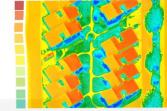


#### ENERGY UTILITY

Sandra Lee 364 Waterloo St Sacramento California

### What's your property's heat score?

The Electricity Utility helping to make your summer cooler, greener, and less expensive. This picture is a thermal image that shows you the surface temperature of your property and sumounding neighborhood during the hottest time of the year.



Why do urban heat islands matter? During summer the panet surfaces made home connet or asthchaft store heat, making to day up to 250 hotter than summoring areas. This means you need more a summer and creating a peak load on the electricity grid. Good more is that the heat such as plenting more treas, while roods, previous heat at their panet a summer and unstaining more these, while roods, previous heat and tarring paned a

#### How your heat score co to your neighbor



to yours at urbancanopy.

# How your heat score compares to your neighbors



Your roof is 33% hotter than your cool roof neighbors.

Other building owners with similar scores to you have succesfully reduced their score into the green zone How you're doing



### URBAN OVEN INDEX

Cline see getting analy for in summer. This not just global dimits change canany, in Union environmental one hoster who thay even to be bacause hister in this much dark analytic and the two more than the second second second second buffage to consense vast anomator of electricity parkers AC, which releases to the second second and an unner that second second second consenses and can lead to unner that second second second consenses and can lead to unner that second consenses and can lead to unner that second constant second second second parkers and the vector second second your city that have the inplaset turface temperatures. That mean thay are controlling the main to sum cities extreme unlead that.



### COOLEST COMPANY INDEX

Chies are particle really har to summe, it's must stat global situation schenge country in Libbos environmental are holling libbo hary and to be because there is no modidevir application of an environmental and holling statistication. Extreme that course libbility to consume vant amounts of electricity to power AC, which releases OCQ amountour due on libbility summer backholds. Extreme here due course nore fraudies thm mit other another events contained, there are the top 10 business in your city that how the coolest sufficies temperatures.





# How much energy do you use compared to your neighbors?

1

Most energy efficient sportment	1st	#12	98 kWh	Genarias)
	2nd	#5	112 KWh	Gause ymt
	3rd	#11	123 kWh	Grampool
	4th	#3	131 kWh	1000
	5th	#8	136 kWh	000
	6th	#1	142 kWh	101.000
kerapo artrorita orgy uses	7th	#6	149.kWh	9044681
	8th	#2	155.kWh	Prints - Patients
	9th	#4	173 kWh	Parameter Transformers
	10th	#9	228 kWh	Houring Ingrowniant
	11th	#10	273 kWh	Room for Improvisioners
	12th	#7	398 kWh	Ficon to inproviment

am how to improve your r

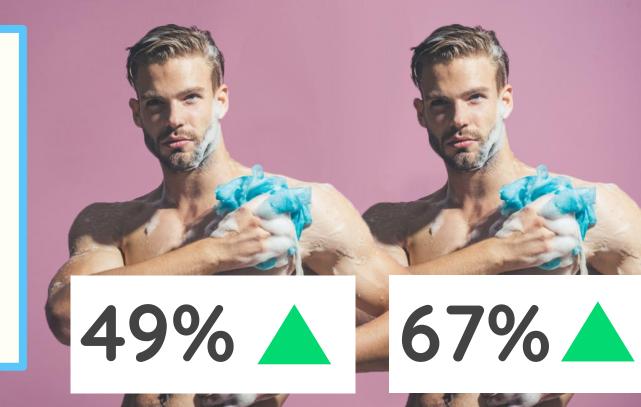
Second were treating to an interest



# Imitation

### Soaping up

Please help save water and turn off the shower while soaping up.



Aronson, E, & O'Leary, M (1982-83). The relative effectiveness of models and prompts on energy conservation: A field experiment in a shower room. Journal of Environmental Systems

# Social imitation

## People copy each other all the time



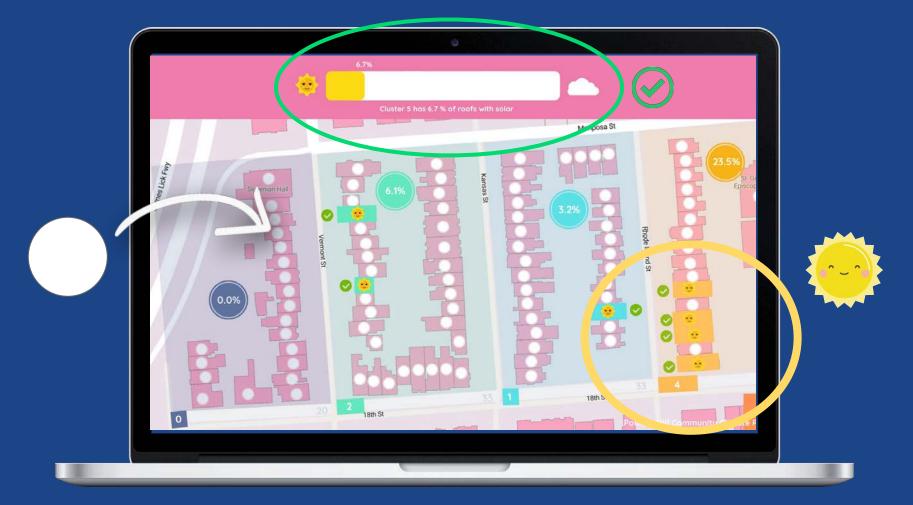
# Neighbors













### Here's your house:

You have three badges available for big-ticket CO2-slaying items – that's getting off gas, switching to an electric vehicle, and installing solar.



112 Sunnyside Ave







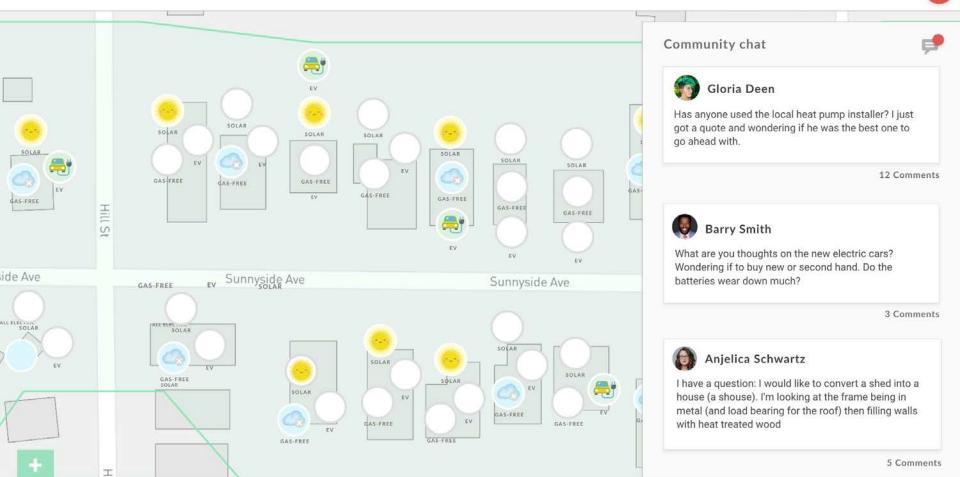
Electric Vehicle

**Gas-free** 

Solar

SUNNYSIDE AVE BLOCK CLUB 38 homes

9.7











My zero waste pledge is to ... I pledge to make my own plastic-free lunch



# Pledges



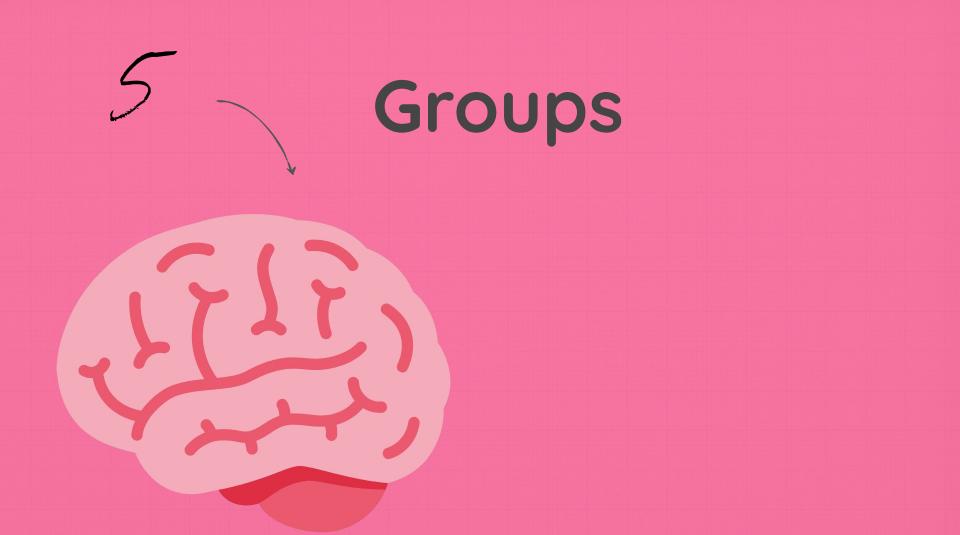


Pledge Met! Target: eliminate coffee cups from this stack (lower right)! Umm, on-the-go lifestyle habits proving challenging to change. Edit caption

## My zero waste pledge is to ...







# **100 DAYS TO #BEATPLASTICPOLLUTION**

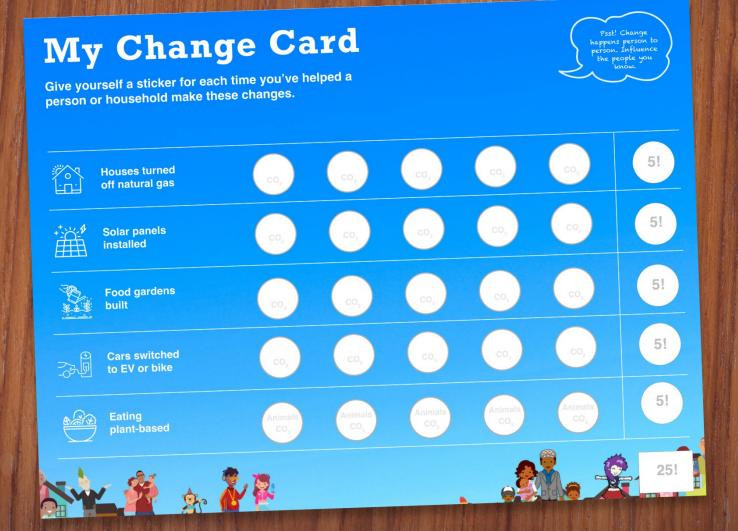


kead.me/bpp-sntsu

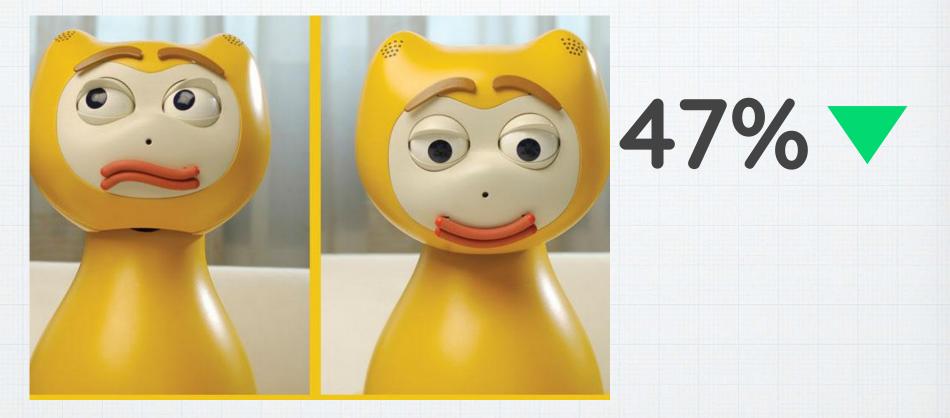
Lead.me/bpp-dip

Lead.me/bpp-coo

lead.me/bpp-mtr

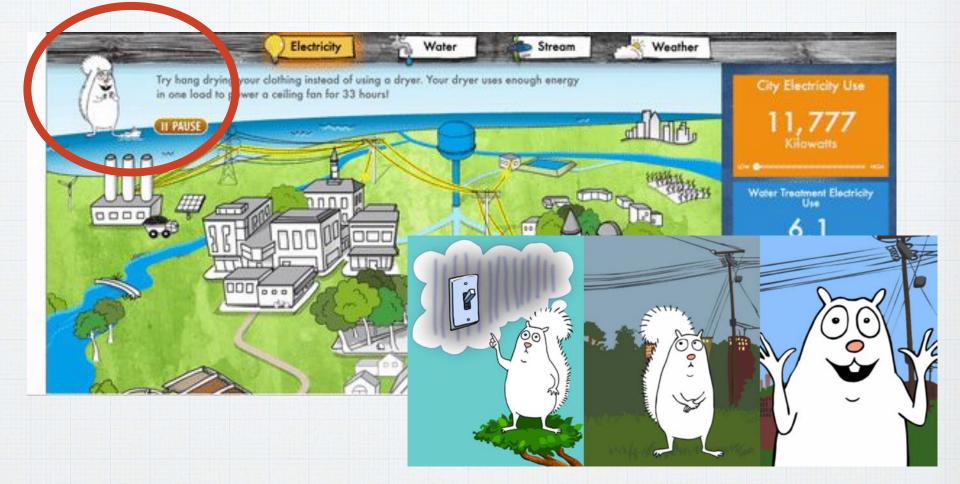


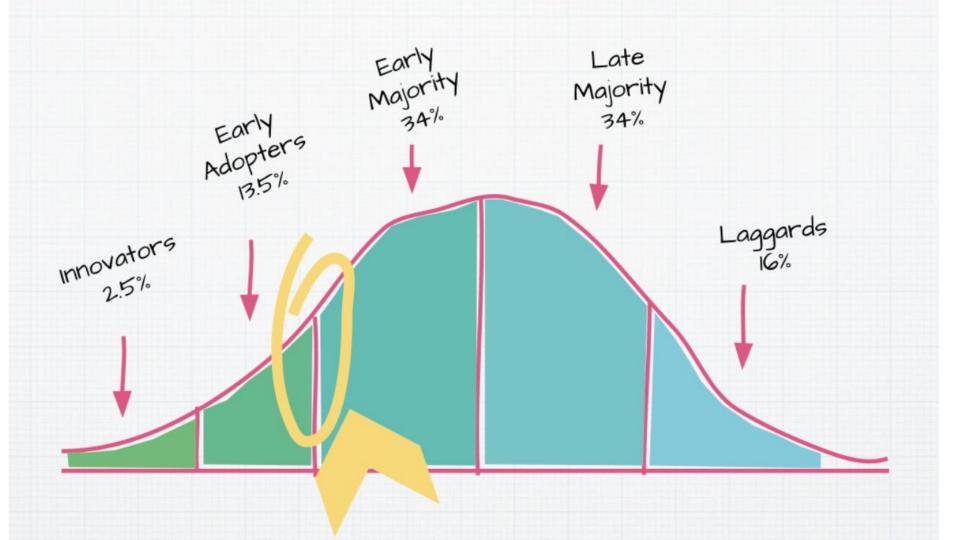
### The iCat



Using Negative and Positive Social Feedback From a Robotic Agent to Save Energy, Eindhoven University of Technology, Department of Human-Technology, Interaction

### **Environmental Dashboard**







# **Ecological** Imagination

Environmental imagination exercises lead to increased political engagement and pro-environmental behaviors

Earth Imagination Day

### Imagine - Inspire - Engineer

WHAT'S YOUR "I HAVE A DREAM . . ." FOR THE PLANET?



Earth Imagination Toolkit

world we do want



### What makes up an eco-city?



Green roofs



Shading by trees

and vines



Electric cars, trains, buses, and trucks

**Electric charging stations** 

for bicycles and cars

Green walls



Wetlands to treat waste water





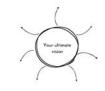
it beautiful





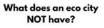


Come up with one hundred ideas for what it will take to reach your vision of a vibrant ecologically harmonious world. Add your ideas for how to get there, branching off the circle in the middle of the page. Don't hold back - throw down everything you can think off You never know which idea could be your special calling.





MAGINE







stations, cool power











Natural gutters and swales to absorb rainfall runoff

Art to make



Nice lighting

















HOW DOES A CHILD'S EARTH IMAGINATION PROJECT INFLUENCE THE WHOLE FAMILY?

# THIS IS WHAT PARENTS SAID



"(Our daughter) has taught us so much about sustainability and we've made many changes in our house and life as a result.

We're all so excited about what she's learning and grateful to her for teaching us.







We are putting a water tank in our garden and solar panels on the roof.

We've joined a food co-op which means less packaging and more sourcing food from local farmers. We have also started composting.



"We have cherished spending time with (our child) to watch her interpret concepts into action. When we went for a walk during the day and she saw rubbish in the creeks and wanted to clean them up."

> - PARENT OF ECO-IMAGINEER, FAMILY 1





What would a "Before and After" of our communities look like?





































"The practical dreamers have always been, and always will be, the pattern-makers of civilization."

- Napoleon Hill



"Over the long term, the future is decided by optimists."

- Kevin Kelly, Author



