

BUYER'S DESIRES WORKSHEET

BUYER PROFILE	NOTES / DESCRIPTION	NEED	WANT	
Motivation for buying:				
Timeframe for moving:				
If there's a home currently on the market that seems just right for you, are you prepared to buy it? Y or N				
Concerns / experience with buying process?				
Currently own home? Y or N Rent: Lease or Tenant-at-Will Lease Ends:				
Need to sell before buying? Y or N Current home listed? Y or N List Price: \$				
Estimated equity: \$				
Pre-approved? Y or N, Mortgage Company:				
Budget:				
Are you currently working with another agent? Y or N Do you have a contract? Y or N				
Questions for me?				

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HOME PROFILE	NOTES / DESCRIPTION	NEED	WANT	Nice to have (could possibly add later)
Towns:				
Specific Area within Town:				
Property Type: On/Off Main Street:				
Property size:				
Property description, landscaping, views:				
Home style / age:				
Home size:				
Total rooms, floors:				
Total full/half baths:				
Total bedrooms:				
Master bedroom, bath, closets, location:				
Living room:				
Dining room:				
Family room:				
Kitchen, eat-in, open, island, condition:				
Laundry location:				
Deck, sunroom, pool:				
Porch, heated:				
Fireplace(s):				
Flex rooms: office, gym, guest, rec:				

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Garage # cars, attached/detached:				
Overall condition, no work, some work:				
Basement, finished, walk-out:				
Heat Fuel: gas, propane, oil:				
Heat Type: forced air, baseboard:				
A/C, central:				
Electric: AMPS:				
Windows: Flooring:				
Water / Sewer / Septic:				
Taxes: Condo Fee:				
Availability:				
Other:				
Is there a house/neighborhood you would like me to send a letter to?				