

---

## Pricing Analyst

---

Located in Red Deer, Peavey Industries LP is the corporate parent to retail brands Peavey Mart, MainStreet Hardware, and Ace Canada. We are 100% Canadian owned and operated.

Peavey is an engaging workplace. We are proud to promote from within and provide training to make this possible. We offer flex-time and comprehensive benefits.

Committed to Canadians, connected through communities.

**Job Overview:** The Pricing Analyst will maintain and improve the processes, procedures and internal/external communications of all retail pricing requirements to meet company sales and margin goals. The Pricing Analyst will also provide cross-functional support and training of business-wide tools and reporting to maximize Peavey Mart's profitability.

**Ideal Candidate:** This could be drafted up by the hiring manager or recruiter. A short blurb on 'must have' competencies for the role and an overall sense of what we are looking for in a candidate. 2 – 3 sentences max.

### Responsibilities

- Responsible for determining pricing and timing of pricing execution to ensure optimal gross margin return on investment
- Responsible for managing and maintaining the pricing tool on a weekly basis and undertaking ad-hoc retail price/margin reviews as required, by the Director of Merchandising and Director of Merchandise Operations
- Identify seasonal opportunities to maximize top & bottom-line financial plan using various pricing strategies and merchandising programs
- Develop and manage tiered markdown strategies for clearance/Red Tag to minimize gross margin degradation while maximizing sell through
- Identify any problems and recommended solutions (technical, procedural, quality), to management and Merchandising team
- Attend and prepare for seasonal planning meetings, as required and provide feedback through planning processes
- Analyze, interpret and amalgamate data from disparate sources, and then translate these data findings into actionable information
- Ensure a high level of accuracy in analyses and reporting
- Validate data, review and report on data/findings/recommendations to the Director of Merchandise Operations at the weekly Margin Management Meeting
- Facilitate group trainings & presentations to introduce new tools or methodologies created to manage functional area
- Interface with Marketing, Merchandising, Inventory and Merchandising Operations to streamline and make efficient use of corporate information

- Develop a strong, supportive relationship with the Director of Merchandise Operations, Director of Merchandising, as well as Inventory, Marketing & Merchandising personnel
- Work with Training and Development department to create SOPs, policies, and procedures
- Maintain relationships with Peavey Industries third party pricing tool vendors
- Maintain relationships with Peavey Industries third party pricing tool vendors
- Positively communicate and demonstrate the company's Core Values
- Included in this list, are any additional tasks as assigned by Supervisor

### Qualifications

- Education in Business or a related field/equivalent experience
- 3-4 years of experience in business analysis and research, experience in retail considered an asset
- Experience working with Microsoft Power BI and AQT
- Results oriented/driving Performance
- Data management and analytics
- Microsoft Suite (Word, Excel, PowerPoint, Project)
- Financial acumen (quantitative)
- Flexibility/adaptability/trainable
- Price management and analysis
- Initiative/independence/creativity
- Presentation/listening skills
- Problem solving
- Data entry and management

### Employee Perks

- Employee ownership program
- Employee discount
- RRSP matching program
- Competitive group benefits
- Inclusive work culture
- Laid back atmosphere
- Work-life balance

**\*Only those selected for an interview will be contacted.**