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## **Pricing Analyst**

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**Type of Employment:** Full Time

**Location:** London, Ontario

With its Corporate office in Red Deer, Alberta and its Regional office in London Ontario, Peavey Industries LP is the corporate parent to retail brands Peavey Mart, MainStreet Hardware, and Ace Canada. We are 100% Canadian owned and operated.

Peavey is an engaging workplace. We are proud to promote from within and provide training to make this possible. We offer comprehensive benefits.

Committed to Canadians, connected through communities.

**Job Overview:** The Pricing Analyst will maintain and improve the processes, procedures and internal/external communications of all retail pricing requirements to meet company sales and margin goals. The Pricing Analyst will also provide cross-functional support and training of business-wide tools and reporting to maximize Peavey Mart's profitability.

**Ideal Candidate:** This could be drafted up by the hiring manager or recruiter. A short blurb on 'must have' competencies for the role and an overall sense of what we are looking for in a candidate. 2 – 3 sentences max.

### **Responsibilities**

- Responsible for determining pricing and timing of pricing execution to ensure optimal gross margin return on investment
- Responsible for managing and maintaining the pricing tool on a weekly basis and undertaking ad-hoc retail price/margin reviews as required, by the Director of Merchandising and Director of Merchandise Operations
- Identify seasonal opportunities to maximize top & bottom-line financial plan using various pricing strategies and merchandising programs
- Develop and manage tiered markdown strategies for clearance/Red Tag to minimize gross margin degradation while maximizing sell through
- Identify any problems and recommended solutions (technical, procedural, quality), to management and Merchandising team
- Attend and prepare for seasonal planning meetings, as required and provide feedback through planning processes
- Analyze, interpret and amalgamate data from disparate sources, and then translate these data findings into actionable information
- Ensure a high level of accuracy in analyses and reporting
- Validate data, review and report on data/findings/recommendations to the Director of Merchandise Operations at the weekly Margin Management Meeting

- Facilitate group trainings & presentations to introduce new tools or methodologies created to manage functional area
- Interface with Marketing, Merchandising, Inventory and Merchandising Operations to streamline and make efficient use of corporate information
- Develop a strong, supportive relationship with the Director of Merchandise Operations, Director of Merchandising, as well as Inventory, Marketing & Merchandising personnel
- Work with Training and Development department to create SOPs, policies, and procedures
- Maintain relationships with Peavey Industries third party pricing tool vendors
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- Positively communicate and demonstrate the company's Core Values.
- Included in this list, are any additional tasks as assigned by Supervisor

#### Qualifications

- Education in Business or a related field/equivalent experience
- 3-4 years of experience in business analysis and research, experience in retail considered an asset
- Experience working with Microsoft Power BI and AQT
- Results oriented/driving Performance
- Data management and analytics
- Microsoft Suite (Word, Excel, PowerPoint, Project)
- Financial acumen (quantitative)
- Flexibility/adaptability/trainable
- Price management and analysis
- Initiative/independence/creativity
- Presentation/listening skills
- Problem solving
- Data entry and management

#### Employee Perks

- Employee ownership program
- Employee discount
- RRSP matching program
- Competitive group benefits
- Inclusive work culture
- Laid back atmosphere
- Work-life balance

**\*Only those selected for an interview will be contacted.**

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