

Mike DeLong, PMP

President

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SUMMARY

Innovative Mechanical Engineering and Project Management Professional® with almost 20 years of proven success helping Food Processors and their Partners with critical capital projects that increase revenue, slash operating costs, unlock production capacity, and enhance safety performance. Rational and objective problem solver that advises clients with a principled and creative approach to achieve guaranteed results.

LEADERSHIP & PROFESSIONAL ASSOCIATIONS

2019-Present: President of Advisory School Board, St. Nicholas Catholic School

2012-Present: PMP® certification, member of Project Management Institute

2009-2019: Registered P.Eng. in NB, Canada (paused while not practicing in Canada)

HIGHLIGHTED SKILLS

- Project & Program Management
- Project Development
- Process Improvement
- Budgeting and Cash Flow
- Business Development
- Communication & Collaboration
- Strategic Planning
- Food Plant Engineering
- Engineer, Procure, Construction Management Methodology
- Consulting & Coaching
- Autocad, MS Project, MS365

EXPERIENCE

11/2022-PRESENT **Founder and President, Projex Consultants / Heyburn, ID**

- Leading project development of greenfield food processing facility >\$200M USD
- Project Management of greenfield start-of-the-art Kettle Chip processing facility
- Processing advisor to organic French Fry startup business
- Advising OEMs to increase their French Fry industry market share
- Providing pre-engineering and PM on processing upgrades to improve downtime by 50%
- French Fry Process Equipment SME to EPC firm on >\$400M USD project

5/2017 – 11/2022 **Engineering Project Manager, McCain Foods USA / Burley, ID; Othello, WA; various NA sites**

4/2012 - 2/2016

- Managed all aspects of fast-paced, high-visibility capital projects across multiple food production facilities, including the two largest projects in scope and complexity in company history (up to \$350M USD)
- Provided mentorship for project team and partners on Budget, Cost, Scope, Schedule, Quality, Risk, Safety, & Start-up Management best-practices while delivering >50 successful projects
- Advised technical and marketing teams on project development engineering aspects
- Directed Value Engineering efforts to save >\$5M USD on recent major projects
- Implemented innovations in Construction Safety Management, achieving TRIR better than industry benchmark
- Highly experienced in specification, design, installation, and commissioning of frozen French fry process line equipment from raw receiving through packaging and palletizing, including utility and building systems, as well as vegetable appetizer & onion ring line optimization.
- Launched and facilitated weekly learning series for North American Engineering team

2/2016 - 5/2017 **Engineering Manager - Othello Plant, McCain Foods USA / Othello, WA**

- Leader and mentor to Engineering & Maintenance team of 70 employees responsible for care & performance of fixed assets on the facility campus
- Reduced unplanned mechanical downtime to <2% by fostering collaboration and focus, and coaching on key elements of maintenance
- Developed & managed strategic capital plan & department budgets, & oversaw capital program execution
- Coached 6 direct reports to improved performance

3/2010– 4/2012

[Project Engineer, AV Nackawic](#) / New Brunswick, Canada

- Prepared short & long term capital project plans and managed project execution.
- Engaged key internal & external stakeholders and managed implementation of the odor pollution control project portfolio to eliminate community odor complaints.
- Implemented project and start-up processes to achieve 100% on-time start-ups.

8/2007 – 3/2010

[Project Engineer, Stantec](#) / New Brunswick, Canada

- Demonstrated problem-solving skills through design, project, and construction management services to multiple clients in pulp & paper and food manufacturing industries.
- Completed 1yr secondment with McCain Foods for Delmas, South Africa expansion and AV Nackawic, NB, Canada capital project engineering, managing various critical scope packages.
- Developed cultural awareness and excellent interpersonal skills while providing management services to multiple clients with a diverse cultural background

EDUCATION

B.Sc. Mechanical Engineering – University of New Brunswick, NB, Canada
 PMP® Continuing Education - PMI, IIL, ProjectManagement.com
 OSHA 30 Certificate

ACTIVITIES

Travel, outdoor recreation, fitness, personal development, home renovations, and community service through volunteering.