

# DION ROSS



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## CORE COMPETENCIES

Project Management

Supply Chain Leadership

Marketing/Sales Strategies

Budgeting & Forecasting

Global Transportation Logistics

Inventory Control

Delivery tracking

Materials Accountability

Training & Development

Superior Negotiation Skills

Warehouse Management

Conflict Resolution

Customer Service Focus

## PROFILE SUMMARY

Seasoned Global Sourcing professional with 17+ years of expertise in Supply Chain Logistics and Management; Air freight, Ocean Freight, and Ground Freight; Operations; Warehousing; Industrial Route Optimization, and Productivity. Possesses in-depth knowledge of delivery chain best practices, including customer service, safety, cost management, and federal/state regulatory requirements.

## PROFESSIONAL EXPERIENCE

**Director of Supply Chain and International Logistics | Corporate Implementations  
Pentagon Technologies Group Inc. of Hayward CA USA | March 2020 - Present**

Leading the supply chain organization on a quest to deliver excellence. Managing to the tune of corporate SOPs while fostering innovation and change. Championing the sourcing and fulfillment of chemicals and wares on an international platform amid the extreme supply challenges of our post-pandemic world. Assisting and guiding the corporate team through a change management process during the merger/buy-out by an international publicly traded entity. Led the build-out project for the new corporate office, thus providing a destination for suppliers and international visitors and a home for the supply chain management organization. Provided departmental stability and camaraderie within a company plagued with high attrition rates.

- Coordinated dynamic interactive change management events
- Architected and implemented a corporate TMS System, with integrated POD billing
- Implemented an SNG based TMS for LAM and AMAT, as a customer mandate
- Championed VMI contracts and new age consignment programs
- Implemented a nationwide chemical supply network
- Moved and shipped room sized robotic equipment and complete cleanrooms
- Reverse engineered legacy product builds to generate BOMs that promote the inventory management process
- Created a new corporate fulfillment warehouse to combat post pandemic challenges and keep production units up and running
- Forged a positive work environment that produced a top Team with an exemplary work ethic and the least attrition companywide 2 years in a row
- Purchased Company Trucks and Vehicles, implemented a new Fleet Management system with GPS, DOT tracking, Insurance monitoring & service reporting.
- Coordinated Facilities Management including specialty office builds, chemical tank installations and retrofit construction contracts
- Managed City and Government permits and licensing respective to operations and chemical usage
- Implemented a ECO-Responsible Hazardous Waste management platform that projected Corporate Social Responsibility and maintained compliance
- Vendor management and SQA (Supplier Quality Assurance)

## MANAGEMENT SKILLS

Report & Documentation  
Organizational Structuring  
Administrative Support  
Technical Support  
Policy and Procedures  
Time Management  
Operational Enhancement  
Decision Making  
Effective Communication  
Team Leadership  
Performance Improvement

## ADDITIONAL / TECHNICAL SKILLS

Proficient in Microsoft Office Suite (Word, Excel, and PowerPoint)  
Multitasking  
Effective communication skills, both verbal and written

## REFERENCES

Available Upon Request

### **Logistics Implementation Consultant | T6- Services - SAMSUNG- via Future State Events | July 2018 - September 2018**

- Successfully implementing and planning the 2018 Premier Summer Event for the Silicon Valley giant SAMSUNG. With only four weeks to "Go-Live", I was contracted to step in and manage this essential event at a critical stage
- Tasked with securing a venue to host 2000 plus employees, design an appropriate international menu, spearhead the event, and show flow, develop, and implement the security protocol for VIP executives and attendees, coordinate games and amusement while maintaining a strict budget.

### **T6- Services - Logistics & Property Management Sutter | Raj Singh, Empyrean Towers, Hotel Travelers, NDO Group, OWOW LLC | October 2015 - June 2018**

- A property management folio of 7 Properties, 3 SRO Hotels owned by multiple investor groups. Contracted to champion this politically turbulent commercial property management assignment in late 2014, the task was to implement their turn-around plans rapidly.
- Initiating an instantaneous business infrastructure, utilizing my proprietary T6 Crash-Cart technology, which I designed and created during an implementation project for healthcare giant Kaiser Permanente.
- Assumed the first SRO hotel with 105 rooms 4 months later followed the second with its 85 rooms.
- Encountering: prodigious vector issues, criminal activity, substance abusing tenants and threats of physical violence were on the daily order. With gentrification as the primary instigator, this politically charged project captured the attention of journalists, news agencies, and government officials.
- My services allowed the investors to remove themselves from the pressures of news interviews and City Council meetings. Thus, positioning me to take an active role in the passing of the historical moratorium on SRO conversions in Downtown Oakland in 2017. This challenging and often dangerous assignment is a specific attestation of my abilities as a property manager, skilled communicator, corporate liaison, political emissary, and implementation specialist.

### **TOP FORM - Product Design Logistics | X2C Executive Director International Product / Project Implementations & Logistics | August 2014 - October 2015**

- 39 New product launches for X2C by D-zine

### **Executive Analyst Project Implementations & Logistics | Kaiser Permanente - W2 & Corp to Corp via WA Hines | July 2007 - August 2014**

- The implementation of OneLink, Health Connect, ISD10, FP&A and Claims Connect. Crowned, "The most prestigious projects of the decade".
- Responsible for resource management of a 125-person strong contractor and consultant pool, national and international.
- Managed travel and event budgets of \$3.2 million per year

## **EDUCATION / CERTIFICATIONS**

- **International Work Experience:** Germany & EU, China, United Arab Emirates
- **Education:** High School-Diploma USA, Some College Courses-BRD, Hotel Management APR-BRD
- **Languages proficiency:** Spoken Fluently: English, German - In Progress: Spanish
- **Certifications:** US D.O.T. Advanced Hazmat 49-CFR, California Notary Public