

National Wholesale Distributors (PC1)

| MILANO Ball Valves Signature HD Quarter-Turn Valves AVOS Thermoplastic Valves & Fittings | .4287 | | | | |
|--|---------------------------|------------------------|----------------------------------|-------------|----------------------------------|
| | | | | | |
| 3700 & 3700V Ball Valves & Accessories | .55 | | | | |
| 4000 Ball Valves & Accessories | .55 | | | | |
| 4000D, 4000DV, & 4001 | .45 | | | | |
| | | | | | |
| | | 3/4" | 1" | | Home (Pro Pack) |
| | | | | | |
| Coole Du | MAP/Retail | \$150 | \$19 | 5 | \$225 |
| ScaleRx | MAP/Retail 4-15 Units | \$150 \$130 | \$19 \$15 | | • |
| ScaleRx | - | | | 5 | \$225 |
| ScaleRx | 4-15 Units | \$130 | \$15 | 5 0 | \$225 \$155 |
| ScaleRx | 4-15 Units 16-99 Units | \$130 \$105 | \$15 \$13 | 5 0 | \$225 \$155 \$130 |
| ScaleRx | 4-15 Units 16-99 Units | \$130 \$105 | \$15 \$13 \$11 | 5 0 5 | \$225 \$155 \$130 |
| ScaleRx CondensateRx | 4-15 Units 16-99 Units | \$130 \$105 \$85 | \$15 \$13 \$11 t | 5 0 5 | \$225 \$155 \$130 \$115 |

EFFECTIVE DATE: 1/1/2025

Freight Terms

ScaleRX: Prepaid at all price tiers

MILANO, Signature HD, Thermoplastic, CondensateRx: \$3000

3700 Series: **\$5000** 4000 Series: **\$5000**

ScaleRx may be combined with MILANO, Signature HD, CondensateRx, and Thermoplastic to meet freight minimum.



4000 Non-Stocking Distributor Program (PC2)

| MILANO Ball Valves Signature HD Quarter-Turn Valves AVOS Thermoplastic Valves & Fittings | .4287 | | | | |
|---|---------------------------|---------------|--------------|---|--------------------|
| | | | | | |
| 3700 & 3700V Ball Valves & Accessories 4000 Ball Valves & Accessories 4000D, 4000DV, & 4001 | .45 | | | | |
| | | | | | |
| ScaleRx | | 3/4" | 1" | | Home (Pro Pack) |
| | MAP/Retail | \$150 | \$19 | 5 | \$225 |
| | 4-15 Units | \$130 | \$15 | 5 | \$155 |
| | | | | | |
| | 16-99 Units | \$105 | \$13 | 0 | \$130 |
| | 16-99 Units 100+ Units | \$105 \$85 | \$13 \$11 | | \$130 \$115 |
| | | | | | |
| | | | \$11 | 5 | |
| CondensateRx | | \$85 | \$11 t | 5 | \$115 |

EFFECTIVE DATE: 1/1/2025

Freight Terms

ScaleRX: Prepaid at all price tiers

MILANO, Signature HD, Thermoplastic, CondensateRx: \$3000

3700 Series: **\$5000** 4000 Series: **\$5000**

4000 Partial Stocking distributors agree to maintain at least \$5,000 of inventory for promotion to MRO users and smaller projects.

ScaleRx may be combined with MILANO, Signature HD, CondensateRx, and Thermoplastic to meet freight minimum.



4000 Partner Distributor Program (PC3)

| MILANO Ball Valves Signature HD Quarter-Turn Valves AVOS Thermoplastic Valves & Fittings | .4287 | | | | |
|---|-------------|---------|------|--------------------|--|
| | | | | | |
| 3700 & 3700V Ball Valves & Accessories 4000 Ball Valves & Accessories 4000D, 4000DV, & 4001 | .405 | | | | |
| | | | | | |
| ScaleRx | | 3/4" | 1" | Home (Pro Pack) | |
| | MAP/Retail | \$150 | \$19 | 5 \$225 | |
| | 4-15 Units | \$130 | \$15 | 5 \$155 | |
| | 16-99 Units | \$105 | \$13 | 0 \$130 | |
| | 100+ Units | \$85 | \$11 | 5 \$115 | |
| | | | | | |
| CondensateRx | | Full Ki | t | Standard Kit | |
| | List/Retail | \$49.95 | 5 | \$43.50 | |
| | 4+ Units | \$30 | | \$25 | |

EFFECTIVE DATE: 1/1/2025

Freight Terms

ScaleRX: Prepaid at all price tiers

MILANO, Signature HD, Thermoplastic, CondensateRx: \$3000

3700 Series: **\$5000** 4000 Series: **\$5000**

4000 Series Stocking distributors agree to maintain at least \$10,000 of inventory for promotion to MRO users and smaller projects. AV partners with 4000 Series Distributors to develop new end users and meet demand from projects where AV is already specified.

ScaleRx may be combined with MILANO, Signature HD, CondensateRx, and Thermoplastic to meet freight minimum.