



Need help collecting your patient balances? Free up your phone lines & your team by outsourcing to **The Owl Advantage**.

With our Patient AR Service, we will continuously work your outstanding patient balances by sending electronic patient statements, customized collection letters, outgoing collection calls, bad debt clean up, account audits & facilitate online payment options for your patients. Our services are customizable so that you can choose the approach & methods that suit your practice. Our collection methods follow firm, effective "soft collections" strategies meant to recover monies while maintaining a positive relationship with your patients as much as possible.

SECURE CONNECTION: We will establish an encrypted, secure, HIPAA compliant remote connection with two-factor authentication to your workstation in your office and access it directly just as if we were an employee right in your office. Setup can take as little as a few hours.

NO LONG TERM CONTRACTS: Only 60 days notice is required to end services. Everything is customizable to suit your needs & preferences.

Outsourcing on average is 38% cheaper than the expenses of an in-house employee and your outsourced team never calls in sick or needs vacation & they require no training.

FEES:

Patient AR Service

- One time Registration Fee \$600 (waived for existing Insurance AR clients)
- Account Audit to determine source of balance
- Electronic Statement sent through your existing dental software
- Bad Debt Accounts cleaned from Aging Report
- Weekly & Monthly Email Report of accounts worked, tasks completed & AR status

TOTAL OFFICE COLLECTIONS FOR THE BILLING MONTH	\$0 - \$50,000	\$50,000 - \$100,000	\$100,000 - \$150,000	\$150,000 - \$200,000	\$200,000 - \$300,000	\$300,000 - \$400,000	Over \$400,000
PATIENT AR SERVICE FEE	\$600	\$850	\$1,150	\$1,500	\$1,900	\$2,320	0.58% of total monthly collections

Optional Add Ons

- Outbound Collection Calls: \$1.90 per call (must have online payment capability in order to collect payment by phone)
- Mailed Custom Collection Letters: \$2.80 per letter

WHY CHOOSE US?: We are unmatched in the industry for quality of service, accuracy, efficiency & communication. Our team is composed of only highly experienced dental office managers & insurance specialists. Our service is much more than just a billing company, we act as a virtual office manager & a supplement to your team by providing support for all aspects of dental practice management & administration. While we are working your patient accounts we are always on the lookout for any red flags, ways you could collect more, improvements to your systems and more to ensure that your practice is running as efficiently & set up for the maximum level of success. Our other optional services include insurance billing, outstanding claims, insurance payment posting, fee schedule updates, credentialing, team training, consulting and more. We are always available for questions & advice. Our team works from our two locations in Florida and are direct employees, no independent contractors, no outsourcing to foreign countries.

If you choose our company, I can confidently assure you that we will exceed your expectations. Thank you for your time & I hope to hear from you soon!

Schedule your complimentary consultation call now! <https://theowladvantage.com/contact-us>



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