



Remote solutions for the dental practice including:

- Insurance Benefit Verification
- Insurance Claim Submission (Dental & Medical)
- Insurance Payment Posting
- Outstanding Insurance Claim Research
- Fee Schedule Updates
- Patient AR Collection
- Patient Account Audits
- Coaching, Training & Practice Setup
- Speaking & Group Meetings
- Custom Projects

We work with all softwares including Eaglesoft, Open Dental, Dentrix, Dentrix Ascend, Dentrix Enterprise, WinOMS, Practiceworks, Curve, Tab32, Carestack, Denticon & more!

We work with all practices from small startups to large multi location groups. We are experienced with General Practices, Pedodontics, Oral & Maxillo/Craniofacial Practices, Periodontics, Endodontics, Prosthodontics & Orthodontics.

We are experienced with PPOs, HMOs, Medicaid, Medicare, Union Benefits, Tricare & other state programs.

We are Lifetime AADOM Members, HIPAA Certified, utilize Connectwise Control for encrypted remote connections & hold current Cyber, Liability & Collection Agency Bonds/policies.

INSURANCE VERIFICATION SERVICES

Registration Fee: \$600.00 (waived if already enrolled in other services)

Rush Verification (less than 2 business days): \$6.00/each

EXPANDED VERIFICATION: Full breakdown of benefits including maximum, deductible, coinsurances, waiting periods, preventive frequencies, claims mailing address & payor ID and up to 8 custom procedure codes.

ELIGIBILITY ONLY VERIFICATION: Verification that plan is effective, remaining maximum & deductible.

MONTHLY RATE:

0 TO 30 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION: \$260.00/MONTH

W/ DATA ENTRY: \$325.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$185.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$225.00/MONTH

31 TO 50 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION: \$425.00/MONTH

W/ DATA ENTRY: \$525.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$300.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$370.00/MONTH

51 - 100 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION: \$775.00/MONTH

W/ DATA ENTRY: \$975.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$550.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$680.00/MONTH

101-200 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$1,450.00/MONTH

W/ DATA ENTRY: \$1,850.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$1,015.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$1,295.00/MONTH

201-300 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$1,950.00/MONTH

W/ DATA ENTRY: \$2,550.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$1,365.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$1,785.00/MONTH

301-400 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$2,500.00/MONTH

W/ DATA ENTRY: \$3,300.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$1,750.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$2,310.00/MONTH

401-500 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$3,000.00/MONTH

W/ DATA ENTRY: \$4,000.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$2,100.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$2,800.00/MONTH

501-600 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$3,600.00/MONTH

W/ DATA ENTRY: \$4,800.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$2,520.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$3,360.00/MONTH

601-700 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$4,200.00/MONTH

W/ DATA ENTRY: \$5,600.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$2,940.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$3,920.00/MONTH

701-800 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$4,800.00/MONTH

W/ DATA ENTRY: \$6,400.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$3,360.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$4,480.00/MONTH

801-900 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$5,400.00/MONTH

W/ DATA ENTRY: \$7,200/MONTH

ELIGIBILITY VERIFICATION ONLY: \$3,800.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$5,050.00/MONTH

901-1,000 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$6,000.00/MONTH

W/ DATA ENTRY: \$8,000.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$4,200.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$5,600.00/MONTH

1,001-2,000 VERIFICATIONS PER MONTH

EXPANDED VERIFICATION & ELIGIBILITY: \$6,530.00/MONTH

W/ DATA ENTRY: \$8,800.00/MONTH

ELIGIBILITY VERIFICATION ONLY: \$4,500.00/MONTH

ELIGIBILITY VERIFICATION ONLY W/ DATA ENTRY: \$6,100.00/MONTH

INSURANCE AR SERVICES

INSURANCE AR SERVICE

(Claim Filing, Insurance Payment Posting, Outstanding Insurance Research including handling of rejected claims)

Registration Fee: \$600.00 (waived if already enrolled in other services)

MONTHLY FEES CALCULATED ON ACTUAL TOTAL INSURANCE COLLECTIONS:	
\$0 - \$24,000.00	\$150 BASE RATE/MONTH + \$800/MONTH
\$24,000.01 - \$100,000.00	\$150 BASE RATE/MONTH + 3.5% OF TOTAL INSURANCE COLLECTIONS
\$100,000.01 - \$150,000.00	\$150 BASE RATE/MONTH + 3.25% OF TOTAL INSURANCE COLLECTIONS
\$150,000.01 - \$200,000.00	\$150 BASE RATE/MONTH + 3.00% OF TOTAL INSURANCE COLLECTIONS
Over \$200,000.01	\$150 BASE RATE/MONTH + 2.75% OF TOTAL INSURANCE COLLECTIONS

CLAIMS RESEARCH ONLY SERVICE

(BiWeekly research of all open claims over 30 days aging)

Registration Fee: \$600.00 (waived if already enrolled in other services)

MONTHLY FEES CALCULATED ON ACTUAL TOTAL INSURANCE CLAIMS RESEARCHED	
1 - 50 claims researched/month	\$300.00
51 - 100 claims researched/month	\$500.00
101 - 200 claims researched/month	\$950.00
201 - 300 claims researched/month	\$1,425.00
301 - 400 claims researched/month	\$1,900.00
401 - 500 claims researched/month	\$2,375.00

INSURANCE PAYMENT POSTING ONLY SERVICE

(Insurance checks/EFTs/virtual payments posted into patient account ensuring correct adjustments & documentation of payment summary with patient responsibility & explanation.)

Registration Fee: \$600.00 (waived if already enrolled in other services)

INSURANCE COLLECTIONS FOR THE MONTH	MONTHLY FEE
\$0 - \$24,000.00	\$525.00
Over \$24,000.01	\$150.00 plus 1.5% of Insurance Collections

FEE SCHEDULE UPDATE SERVICE

(Obtain current year's in network fee schedules & enter into your dental software.) This should be done at the beginning of each calendar year for all contracted insurance companies.

Fee: \$50.00/per fee schedule

PATIENT AR SERVICES

PATIENT AR SERVICE

(Account Audit with balance explanation, Electronic Statement Submission & Management, Bad Debt Cleanup – Additional options: Outgoing Collection Calls & Custom Collection Letters.)

Registration Fee: \$600.00 (waived if enrolled in other services)

TOTAL OFFICE COLLECTIONS FOR THE BILLING MONTH	\$0 - \$50,000	\$51,000 - \$100,000	\$101,000 - \$150,000	\$150,000 - \$200,000	\$201,000 - \$300,000	\$301,000 - \$400,000	Over \$401,000
PATIENT AR SERVICE FEE	\$600	\$850	\$1,150	\$1,500	\$1,900	\$2,320	0.58% of total monthly collections

PATIENT ACCOUNT AUDITS

Registration Fee: \$600.00 (waived if enrolled in other services)

Complete Audit of Patient Account: Includes verification of insurance adjustments, EOB balancing & balancing of all transactions on account.

Insurance Adjustment Audit Only of Patient Account: Includes application of correct in network fees to services on account only.

MONTHLY FEES CALCULATED ON ACTUAL TOTAL ACCOUNTS AUDITED FOR EACH TYPE		
	COMPLETE AUDIT	INSURANCE ADJUSTMENT AUDIT ONLY
ACCOUNT WITH LESS THAN 10 DATES OF SERVICE	\$50 per account	\$30 per account
ACCOUNT WITH 11-20 DATES OF SERVICE	\$85 per account	\$50 per account
ACCOUNT WITH 21-30 DATES OF SERVICE	\$150 per account	\$90 per account
ACCOUNT WITH 31-40 DATES OF SERVICE	\$250 per account	\$150 per account
ACCOUNT WITH 41-50 DATES OF SERVICE	\$400 per account	\$240 per account



COACHING & TRAINING SERVICES

Our CEO & Co-founder, Pam Wilkening, will visit your office to develop a highly customized support plan to achieve your goals. Specializing in Practice Management Coaching, Insurance AR, Patient AR, Team HR, Team Relations, Efficiency & Flow, Practice SOPs & Systems, Doctor & Team Training, Patient Experience, Practice Growth & Construction, New Practice Setup & custom projects.

INCLUDES TRAVEL TO YOUR OFFICE, CUSTOM COACHING/TRAINING, DIGITAL FILES OF ALL SUPPORTED/REFERENCE DOCUMENTS INVOLVED IN SESSION & 1 MONTH FOLLOW UP SUPPORT ON COVERED TOPICS VIA EMAIL/PHONE.			
	OFFICE LOCATION LESS THAN 50 MILES OF ZIP 32043	OFFICE LOCATION W/IN 350 MILES OF ZIP 32043	OFFICE LOCATION OVER 350 MILES FROM ZIP 32043 *subject to travel costs
HOURLY (minimum 3 consecutive hours, must be same day)	\$175/hour	\$275/hour	—————
1 DAY (6 hours)	\$1,000	\$1,500	\$3,000*
2 DAY (6 hours per day, days must be consecutive)	\$2,000	\$3,000	\$5,500*
3 DAY (6 hours per day, days must be consecutive)	\$3,000	\$4,500	\$7,500*
LONG TERM TRAINING AVAILABLE	CUSTOM QUOTE	CUSTOM QUOTE	CUSTOM QUOTE

MISCELLANEOUS FEES

MAILED CLAIM/STATEMENT FEES	\$2.10/claim or statement
OUTBOUND PATIENT COLLECTION CALLS	\$1.90/call
CUSTOM PATIENT COLLECTION LETTERS	\$2.80/letter
LATE PAYMENT FEE	\$75.00/month
RETURNED CHECK FEE	\$75.00/check
CREDIT CARD PAYMENT FEE	2.99% processing fee per payment