



**Lead Yourself**



***Set yourself up for success:***  
How to understand your new job  
How to understand and balance stakeholder expectations  
What to do on the first day  
What to do during the first 90 days  
How to organize yourself  
How to develop yourself

**Lead Others**



***Set your team up for success:***  
How to build a team  
How to maintain a team  
How to develop people to become high performers  
How to run meetings  
How to have crucial conversations and solve conflict  
How to develop a performance-based culture

**Lead Your Unit**



***Set your organizational unit up for success:***  
How to understand and organize work efficiently  
How to continuously improve work  
How to get the information you need to manage successfully

***Competencies***

Leadership Effectiveness  
Coaching Effectiveness  
Supervising Style  
Holding Others Accountable  
Problem Solving  
Effective Communication  
Time Management  
Teambuilding  
Decision-making

Our courses provide participants with strategies for effective supervision, the skills and knowledge required to communicate with and lead a team in the *manufacturing work environment and drive business results.*

All courses include a *personalized assessment.*

***Outcomes***

- ✓ Personal accountability
- ✓ Effective supervision
- ✓ Improved team spirit
- ✓ Improved unit results

Since 2002, Executive Training Centers, Inc.® has been providing training options both live and online to meet learning needs anytime and in any format.

We understand the challenges and development needs of new managers and new leaders firsthand because we went through management positions ourselves before we started in the training business. Therefore, our trainings are pragmatic. Our participants value the immediate applicability of our content. We created these three courses for new managers who want to build positive relationships with their Team.

