Illustrative Plug-in Management Content that can be Combined to Courses and Learning Journeys

Illustrative Communication, Collaboration, Team Content

Conversations

Standard Conversations
- How to do development conversations
- How to do performance appraisals
- How to give performance feedback

Crucial Conversations
- How to negotiate conflict
- How to solve problems

Development Conversations
- How to support, guide and instruct people

Service
- How to have service-oriented conversations

Communication with Groups

Meetings
- How to run meetings
- How to moderate meetings
  - Creative solution development (ex. Design Thinking)
  - Problem solution
  - Conflict solution

Negotiations
- How to navigate (vendor) negotiations
- How to stay in control in negotiations

Presentations
- How to deliver convincing presentations

Key Notes
- How to inspire audiences

Team

Organization
- How do we organize efficiently as a team and a remote team?
  - Standard tasks
  - Innovative challenges
- What kind of rules should guide our work?

Development
- How do we want to develop as a (remote) team?

Coordination with others
- How do we coordinate with other teams and units?
- How do we manage interfaces and develop service level agreements?

Remote
- How to work in a remote team

Overarching Skills

Taking on a New Job / Role
- How transfer into a new position (the first 90 days)
- Taking on a new role: Mentoring

Helpful foundational skills
- How do we construct reality via conversations
- Framing as a helpful technique in conversations
- How to handle complexity in conversations

For more details on how to work in remote environments, please request to see our program: Core Skills Development: Smart Remote (Team) Work and Virtual Leadership

The list is not complete and serves illustrative purposes.

Executive Training Centers
EMBRACING THE POWER OF TEAM