

Form 320 for use in the Province of Ontario

Confirmation of Co-operation and Representation Buyer/Seller

DISCLAIMER:

The Ontario Real Estate Association ("OREA") owns certain standardized forms that are commonly used in Ontario real estate transactions ("OREA Standard Forms"), and a set of standard clauses ("Clauses") for use with these forms.

In an effort to assist its members, OREA has prepared a set of annotated OREA Standard Forms (the "Annotated Forms") providing explanations of a general nature with respect to certain provisions contained therein. These Annotated Forms are provided for personal educational purposes only and are not for commercial use. While great care and consideration is taken in researching and creating these Annotated Forms, the explanations contained therein are for informational purposes only and are not to be relied upon or construed as real estate, legal, accounting or other professional advice or a substitute thereof. The explanations are meant only to be a general simple overview and are not meant to replace the full text and legal ramification of each Form and any provision, paragraph or section therein.

Members are urged to seek legal advice on specific issues affecting them. These Annotated Forms are for members' personal educational use only and not for re-use or distribution to any third party. OREA makes no representations or warranties with respect to the accuracy of the information contained in these Annotated Forms.

© Ontario Real Estate Association 2025. All rights reserved.

These Annotated Forms were developed by OREA for use and reproduction by its members and other licensees only. Any other use or reproduction is prohibited except with prior written consent of OREA.

PROCEED TO NEXT PAGE...



Form 320 for use in the Province of Ontario

Confirmation of Co-operation and Representation Buver/Seller

GEN	ERAL	USE: T	This Form is used to indicate to all parties involved the specific types of relationships that exist in their real estate transaction.
			to set up an arrangement between brokerages and is acknowledged by the parties.
BUYE	ER:		
SELLE			
			on the property known as:
"Selle prosp	er" inc ective	cludes a e buyer,	ND INTERPRETATIONS: For the purposes of this Confirmation of Co-operation and Representation: a vendor, landlord, lessor or a prospective seller, vendor, landlord or lessor and "Buyer" includes a purchaser, tenant, lessee or a purchaser, tenant or lessee and "sale" includes a lease, and "Agreement of Purchase and Sale" includes an Agreement to Lease. be deemed to include other remuneration.
The fo	llowi	ng infori	mation is confirmed by the undersigned salesperson/broker representative(s) of the Brokerage(s). If a Co-operating Brokerage is involved the Brokerages agree to co-operate, in consideration of, and on the terms and conditions as set out below.
DECL DECL	ARATI ARA T	ON OF	INSURANCE: This declaration confirms that there is insurance in place as required by the Trust in Real Estate Services Act, 2002 (TRESA). DF INSURANCE: The undersigned salesperson/broker representative(s) of the Brokerage(s) hereby declare that he/she is insured as insured as in Real Estate Services Act, 2002 (TRESA).
	This s neithe repre	section ser the Sesented and an	Sets out that the Seller is being represented by the Brokerage or a Designated Representative of the Brokerage. In addition Seller Brokerage nor a Designated Representative of the Seller Brokerage is representing the Buyer or the Buyer is a self-party. Number 3) provides an alternative to 2) in that two different designated representatives are involved, one for the nother for the Buyer. The Seller Brokerage or a Designated Representative of the Seller Brokerage represents the interests of the Seller in this transaction. It is rither understood and agreed that:
·	This s the B	section rokerac	entered into a representation agreement with the Buyer. The Seller Brokerage or a Designated Representative of the Seller Brokerage is providing assistance to the Buyer and the Buyer is a self-represented party.
	a) a)		ne Seller Brokerage has entered into Representation Agreement with the Buyer and there is Multiple Representation.
	-, b)	=	ne Designated Representative who represents the Seller also represents the Buyer and there is Multiple Representation.
	•	ional co	mments and/or disclosures by Seller Brokerage: (e.g., The Seller Brokerage represents more than one Buyer offering on this property.)
	The fo	PERTY Sollowing	SOLD BY BUYER BROKERAGE g option is taken when the Brokerage is working with the Buyer in the process of purchasing a property that is not listed. ne Brokerage or a Designated Representative of the Brokerage represents the Buyer and the Brokerage will be paid by the Buyer directly. TING BROKERAGE
	a)		O-OPERATING BROKERAGE - REPRESENTATION:
	•	Tł	his choice indicates that the Co-operating Brokerage or a designated representative from the Co-operating Brokerage is epresenting the Buyer. The Co-operating Brokerage or a Designated Representative of the Co-operating Brokerage represents the interests of the Buyer
	b)		in this transaction. O-OPERATING BROKERAGE - COMMISSION:
	~1	Th 1)	nis option sets out that the Co-operating Brokerage will receive a commission as stated on the MLS® System. The Seller Brokerage will pay the Co-operating Brokerage the commission as indicated in the MLS® information for the property in the amount of
		Th 2)	nis option sets the amount of commission to be paid as determined by sources other than MLS® System. The Co-operating Brokerage will be paid as follows:

Additional comments and/or disclosures by Co-operating Brokerage: (e.g., The Co-operating Brokerage represents more than one Buyer offering on this property.)

INITIALS OF BUYER(S)/SELLER(S)/BROKERAGE REPRESENTATIVE(S) (Where applicable)

CO-OPERATING/BUYER BROKERAGE The trademarks REALTOR®, REALTORS®, MLS®, Multiple Listing Services® and associated logos are owned or controlled by The Canadian Real Estate Association (CREA) and identify the real estate professionals who are members of CREA and the quality of services they provide. Used under license. **SELLER BROKERAGE**

The following section provides that commission to be paid will be processed through certain trust accounts. Commission will be payable as described above, plus applicable taxes.

COMMISSION TRUST AGREEMENT: If the above Co-operating Brokerage is receiving payment of commission from the Seller Brokerage, then the agreement between Seller Brokerage and Co-operating Brokerage further includes a Commission Trust Agreement, the consideration for which is the Co-operating Brokerage procuring an offer for a trade of the property, acceptable to the Seller. This Commission Trust Agreement shall be subject to and governed by the MLS® rules and regulations pertaining to commission trusts of the Seller Brokerage's local real estate board, if the local board's MLS® rules and regulations so provide. Otherwise, the provisions of the OREA recommended MLS® rules and regulations shall apply to this Commission Trust Agreement. For the purpose of this Commission Trust Agreement, the Commission Trust Amount shall be the amount noted in Section 4 above. The Seller Brokerage hereby declares that all monies received in connection with the trade shall constitute a Commission Trust and shall be held, in trust, for the Cooperating Brokerage under the terms of the applicable MLS® rules and regulations.

SIGNED BY THE BROKER/SALESPERSON REPRESENTATIVE(S) OF THE BROKERAGE(S) (Where applicable)

(Name of Co-operating/Buyer Broker	age)		(Name of Seller Brokerage)						
Tel.:	Fax:		Tel.: Fax:						
(Authorized to bind the Co-operating,	/Buyer Brokerage) (Date)		(Authorized to bind the Seller Brokerage) (Date)						
(Print Name of Salesperson/Broker/Br	oker of Record)		(Print Name of Salesperson/Broker/Broker of Record)						
Where is there is Multiple Representation as noted above, e.g., the Seller Brokerage also represents the Buyer, then the Buyer and Seller would initial the oval to signify their consent. CONSENT FOR MULTIPLE REPRESENTATION The Buyer and Seller confirm that they have previously consented to Multiple Representation.									
The Buyer and Seller consent with their initials Multiple Representation for this transaction. INITIALS OF BUYER(S) INITIALS OF									
ACKNOWLEDGEMENT I have received, read, and understand the above information.									
(Signature of Buyer)	(Date)		(Signature of Se	ller) (Date)				
(Signature of Buyer)	(Date)		(Signature of Se	ller) (Date)				