

PEANUT ADVISORY COUNCIL

April 30, 2025







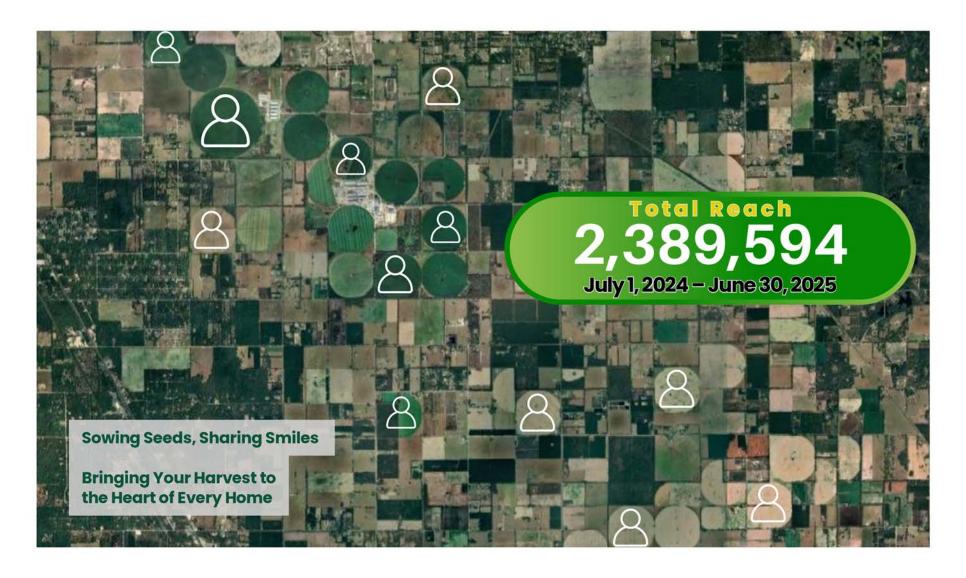




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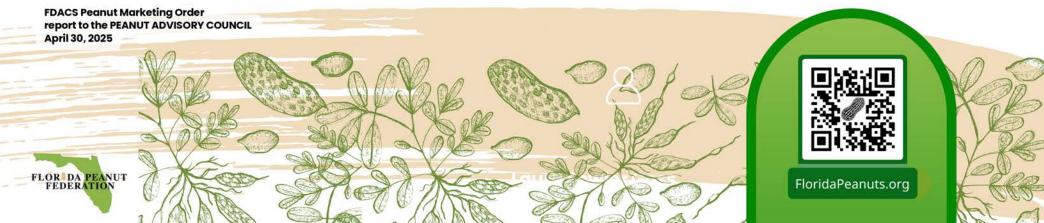
FloridaPeanuts.org

FLOR DA PEANUT FEDERATION







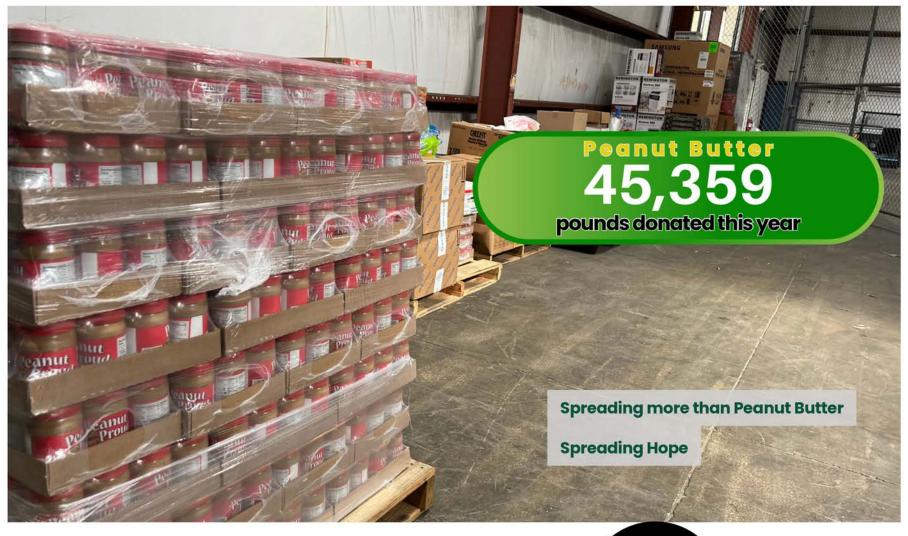
















FPF Highlights

MISSION

Through Education, Promotion, and Marketing of Florida peanuts, the Florida Peanut Federation strives to improve and develop a thriving and sustainable peanut industry – Ensuring All of Florida's peanut producers and allied partners the greatest opportunity to be successful.

over 15 Million total impressions

in the past ten years

more than 20 promotional activities

per quarter consistantly since 2021

over 200,000 pounds of peanut butter

donated to Food Banks, pantries, programs

tripled the number of partner organizations

and collaborations between 2020 & 2025

over 3 Million student encounter hours

through peanut education programs

tens of thousands of promotional items

given to consumers, building loyalty and Love for Peanuts







Dear Farmers

April 25, 2025

Dear Farmers,

As we close another marketing year, I want to take a moment to reflect on the successes we've shared and express my excitement for the future ahead. Your dedication to Florida agriculture and your unwavering support of the Florida Peanut Marketing Order continue to inspire and drive everything we do.

In the 2024-25 year, Florida Peanut Federation proudly carried out 123 promotional activities across education, philanthropy, marketing, advocacy, and industry relations. Through FPF, 45,359 jars of peanut butter were donated, 86% supporting student weekend backpack programs, providing nourishment to thousands of children facing food insecurity and highlighting the generosity and heart of Florida's peanut farmers. Through these efforts, we connected with nearly 2.5 million consumers, proudly telling the story of Florida peanuts across communities near and far.

Looking ahead to 2025-26, I am energized to build on this momentum. Together, we will strengthen our advocacy, deepen industry partnerships, and create even more opportunities to promote Florida peanuts and support the farmers who make it all possible.

Thank you for trusting me with the honor of representing you and for your commitment to growing a stronger future for our industry. I look forward to all we will accomplish together in the year ahead.

Sincerely,

Laure Inles Loss

Laura Fowler Goss, Executive Director

support for or recommendation 129

















Goals & Deliverables

1. Peanut Consumption Increase Peanut Consumption through strategic marketing campaigns



MARKETING ORDER CONTRACT DELIVERABLE requirement to reach 100,000 Floridians through five events

2. Farmer Support Advance peanut research through bringing together farmers & research groups to identify specific industry needs



MARKETING ORDER CONTRACT DELIVERABLE sponsor/support five industry-focused activities

3. Community Support Provide support through philanthropic programs, predominately donations of peanut butter



FPF BOD GOAL procure & distribute \$40,000 of peanut butter

INDUSTRY

- · research funding
- research reporting
- · grower education
- encouragement
- partnerships

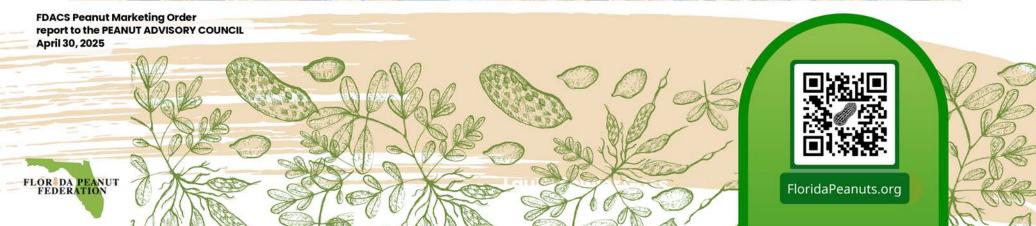
CONSUMERS

- · community outreach
- mass consumer direct
- students
- media reach

HUMANITARIANISM

- nutritional information
- philanthropic donations
- allergy education
- homelessness support
- partnerships







2024 Highlights

July was a full month of revamped and upgraded activities. One of the most prominent, launched at Florida Farm Bureau Young Farmer's & Rancher's conference was the #FloridaPeanuts 'You are an Influencer' campaign, encouraging social media users to hashtag peanut posts.

August, as school was taking in, FPF broadcast the Elementary Education Guide, a program filled with peanut activities, holiday celebration guides, educational worksheets, and lesson plans, a resource free to elementary school teachers, Family Consumer Extension agents, 4H club leaders, and the like throughout Florida.





September saw Hurricane Helene hit the Suwannee River Valley region of Florida to the extreme detriment of agricultural producers. FPF provided resources to the ag community, while providing peanut butter donations to hurricane victims, first responders, emergency operations staff, and volunteers; specifically the distribution of 'Quick Lunch Comfort Kits' was of great success!

38 Activities

17 New 21 Recurring 23 Consumer-focused 17 Industry-focused 22











Oct - Nov - Dec

FLOR DA PEANUT FEDERATION October held many coalition and individual farmer meetings centered around the LSFIR MFL Draft Rule. The public comment period closed 10/31/24, FPF submitted a thorough letter, provided information for the ag community to share personal comments, and widely discussed the impact of the potential rule. Meetings were far and wide, aiming to keep FL Ag in production.

November was the month of FFB AEST LINC conference in St. Augustine. Laura Goss served as a featured industry leader in the panel discussion linking agricultural classroom students with ag industry for the benefit of both, while hosting a refreshment booth for conference attendees.

December, as it usually does, played host to FPF Christmastime Coloring Contest for students. This year, the contest was expanded to include a graphic design contest and a writing contest. More than 9400 students participated from schools and 4H groups throughout the state, with the top three winners enjoying a custom Christmas peanut gift basket and peanut butter taste test kit.

70 Activities

29 New 41 Recurring 53 Consumer-focused 30 Industry-focused

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47







2025 Highlights

January was filled with student Peanut Education Programs, pre-season meetings, industry conferences, and meetings that set the tone for the year. FPF sponsored and presented at each row crop meeting, showcasing research, legislative efforts, and the hope of a successful season for our all time most favorite crop - peanuts.

February hosted the Annual Membership Meeting & Banquet for Florida Peanut Federation. The evening was filled with allied members, stakeholders, peanut farmers, and supporters from across Florida. Membership updates, marketing activity reports, and special recognition made for a grand event of over 300 guests.





March saw the Florida Strawberry Festival reach record attendance, with the Florida Peanuts static display and promo team at the main gate, more than 600,000 folks passed by our booth, many receiving peanuts, a cookie, and or a recipe card with nutritional information - showcasing that peanuts and strawberries are 'Better Together'. This annual promotion is a highlight of the year.

51 Activities

12 New 39 Recurring 26 Consumer-focused 33 Industry-focused 37











Apr - May - Jun

FLOR DA PEANUT FEDERATION April saw celebrations for Earth Day, Every Kid Healthy Week, and Student Health Fairs. As schools being statewide testing, snacks were offered because 'Peanuts Help Brains Work.' Additionally, thousands of jars of peanut butter were distributed to our partners in the fight against food insecurity.

May will bring celebrations for Nurse Appreciation Week, Teacher Appreciation Week, and Memorial Day will kick off the summertime festivities. Several festivals are planned for this month, including everyone's favorite CARES dinner that will showcase the sustainability efforts of North Florida's elite farm families.





June is when we celebrate National Peanut Butter Cookie Day, when Florida 4H hosts camps and conferences, including Peanut Day Camps, which we are so proud to have founded. Florida FFA gathers for annual convention in June.

45 Activities

9 New 36 Recurring 41 Consumer-focused

9 Industry-focused

34















FloridaPeanuts.org



Performance Summary & Investment

At Florida Peanut Federation, we believe that every program and initiative must demonstrate real value for Florida's peanut industry. We track a wide range of performance metrics — including consumer reach, media impressions, industry engagement, event participation, and philanthropic impact to measure our effectiveness. We conduct a thorough review of each activity to evaluate outcomes, identify areas for improvement, and ensure that every investment supports the long-term success of Florida peanut farmers. Success isn't just about numbers — it's about meaningful results, smart stewardship, and continuous progress.

EFFECTIVENESS METRICS POINTS DETAIL

Output Metrics	20	Assess the immediate results, number of activities, products delivered, services provided, understand volume and scale of program
Outcome & Impact Metrics	40	Changes or benefits that occur as a result, example: increased knowledge, changes in behavior, improvements in quality of life; Broader, long-term effects of program on target audience, include economics, improved health, reduced stress, etc.
Participant Feedback & Social Return on Investment	20	Participant satisfaction, perception of program, suggestions for improvement & Social value generated by program in relation to resources invested, impact on society
Stakeholder Engagement	10	Engagement and satisfaction level of stakeholders, positive relationships
Future Sustainability	10	Program's ability to continue impact over time, assessing expenses, support, adaptability

FDACS Peanut Marketing Order 2024-25 Investment

\$ 200,000

Florida Peanut Federation raised funds invested

\$ 22,000

Total \$ 222,000

COST PER CONSUMER 9.29 ¢

2023-2024 9 CENTS 2022-2023 10 CENTS 2021-2022 11 CENTS

2024-25 MEDIA IMPRESSIONS

2024-25 EARNED MEDIA

2,120,800

6,173,500





Effectiveness Metrics

The following chart compares key performance metrics from this year's activities to last year's, highlighting growth in reach, engagement, and impact across our promotional, educational, and advocacy efforts. This review helps demonstrate year-over-year progress and ensures accountability in our mission to support Florida's peanut farmers.

2024-25
COMPARED TO
2023-24

EFFECTIVENESS METRICS	PO	INTS	QUARTER 1	QUARTER 2	QUARTER 3	QUARTER 4	
Output Metrics	20	20%	5%	80%	25%	50%	IMPROVED
Outcome & Impact Metrics	40	40%	90%	75%	85%	80%	IMPROVED
Participant Feedback & Social Return on Investment	20	20%	10%	10%	5%	5%	
Stakeholder Engagement	10	10%	50%	75%	80%	5%	IMPROVED
Future Sustainability	10	10%	25%	80%	10%	10%	
			PONED	PONED	POOVED	POONED	-

FDACS Peanut Marketing Order report to the PEANUT ADVISORY COUNCIL April 30, 2025





FloridaPeanuts.org

Marketing Order Activities

	~	≣ FOCUS	~	# REA ~	# N. ~	E CORE PRO	GRAM		
202502	21			Sum 975,296	Sum 172				
Black History Month GWCarver	Lending Lib	Consumer	9	2,500	2	Education	Advocacy	Philanthropy	Partnerships
Consumer Interaction Online		Consumer	Ð	14,584		Advocacy	Promotion	Education	
Peanut Recipes Online		Consumer		2,000		Advocacy	Philanthropy	Promotion	Education
Farmer Encouragement		Industry		1,500		Advocacy			
Research Support		Industry		15		Philanthropy	Advocacy	Partnership	s
Suwannee & Columbia Co UF IF	AS Row Cro	Industry		36	3	Education	Partnerships	9	
Little Farm Hands @ Florida Sta	ite Fair	Consumer	(1)	200,000	2	Promotion	Advocacy	Education	www.FloridaPeanuts.o
National FFA Week		Consumer	9	550	4	Advocacy	Promotion	Education	Post Office Box 163, McAlpi LaurageFloridaPeanusFeder
FPF Board of Directors Meeting	E.	Industry		21		Partnerships	Advocacy	Educa	ACTUATIV NAME. Post Bur
Chiefland 4H Club Meeting		Consumer	6	40	2	Education	Partnerships	Ď.	ACTIVITY CATEIN 9/38/2016 FOCUS DIRECTOR
USDA Ag Auditor Training at FD	ACS	Industry		45	2	Education			ADDING Althous
Soil Health and Cover Crop Day	- Sponsor D	Industry	Consumer	120	1	Promotion	Education	Partners	MAON Plantin LOCALE
Power Up Patrol - Florida State	Fair	Consumer		500	3	Philanthropy			LOCATION: North Central Finding
National Peanut Buying Points A	Association	Industry		250	6	Partnerships	Promotion		MACHACTUAL 21,000
Hamilton Co Peanut Pre-Season	n Grower M	Industry		67	2	Education	Partnerships	9	MATERIALS PROVIDED PROMOTERMS
Mayo Ag Services Trade Show		Industry		290	17	Promotion	Partnerships	5)	F000
FPF Annual Membership Meetin	ng & Banquet	Industry		490	118	Advocacy	Promotion	Education	PACKS PEAKUTS 248 EAKS OF PEAKUTS 2485 PEAKUT BUTTON 4,566
Lafayette Co Peanut Pre-Seaso	n Grower M	Industry		81	5	Education	Partnerships	9	EQ.VI
Branford Elementary Cooking C	lub	Consumer	80	560	2	Education	Promotion	Advoca	
Florida Strawberry Festival		Consumer	9	651,647	1	Promotion	Education	Advoca	
	# 27 m m m m m m m m m m m m m m m m m m	-				-			(A) (3)

100,000

2 Advocacy Promotion Education

www.FloridaPeanuts.org

Post Office Box 163, McAlpin, FL 32062 Laura@FloridaPeanutFederation.org

FLOR DA FEANUT





CONTYNAME. Post Hurricane Helene Peanut Butter Donations ACTIVITY CATEIN 9/28/2024 - 9/20/2024 OviPoliw Peanut Butter donated to Burrinan-Helene Victime, first responders, smerpancy operation staff, & vulnatum - created 'Quick South Confort Packs' including peanut butter, jelly, bread and/or crackers - delivery

www.FloridaPeanuts.org

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FLOR DA PEANET Post Office Box Isii, McAlpin, FL 12062

FDACS Peanut Marketing Order report to the PEANUT ADVISORY COUNCIL April 30, 2025

St. Lucie County Fairposter fun facts





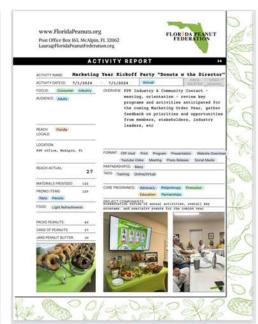
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Marketing Order Activities







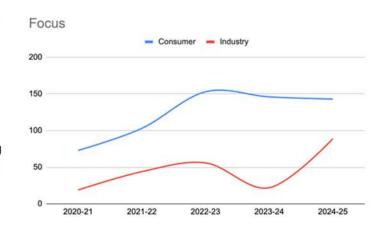


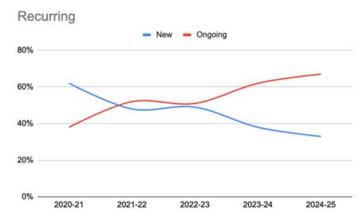


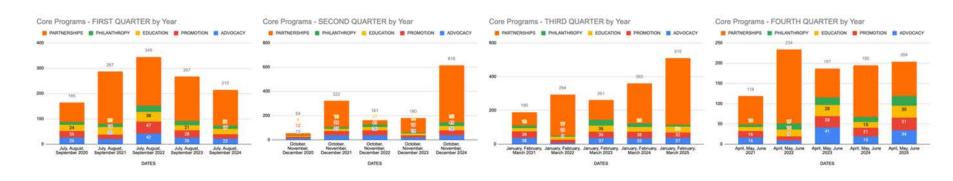


Activities Year over Year

Tracking activities year over year shows our continued investment in high-impact programs, stronger advocacy, and greater consumer engagement- ensuring that every dollar works harder for Florida's peanut industry.











Peanut Research

B ~	A Research To ~	A Project description	⊙ Institution ∨	A Investig ~	⊙ Category ∨	A Seemingl V	A Seemin ~	⊙ State ∨	A Y v	A 0.~	□ T.~	S Project v	A NPB Web Link 1/22/ ~
2103	Peanut Production	Characterizing Breeding Germplasm and P	University of Florida	Tillman	Breeding/Gene	2004, 2103	2024, 2023	Southeast	2024	NPB	2025	\$22,000.00	https://nationalpeanutboa
2109	Peanut Production	Calculating Zinc Toxicity Thresholds for Pe	University of Florida	Matcham	Other	2023, 2109	2024, 2023	Southeast	2024	NPB	2025	\$8,000.00	https://nationalpeanutboa
2112	Peanut Production	Calcium Fertilization for Florida Peanut Pro	University of Florida	Singh	Production/Agr	2045, 2112	2024, 2023	Southeast	2024	NPB	2025	A Research Topic	Pearut Production
2104	Peanut Production	Establish the Single Cell RNAseq Technolo	University of Florida	Wang	Breeding/Gene	2104, 2005	2024, 2023	Southeast	2024	NPB	2025	A Project dissorbition	Effects of Climate and Landscape Structure on Thrips Population Dynamics and Tomate Sported Will Virus Incidence Within Feb.
2108	Peanut Production	Effects of Climate and Landscape Structur	University of Florida	Esquivel	Pest/Disease	2108, 2021	2024, 2023	Southeast	2024	NPB	2025		the Florida Ean Handle
0000	Peanut Production	Blanching Characteristics and Evaluation o	University of Florida	MacDonald	Agronomy	10001, 10000		Florida			2025	El Institution	University of Florida
0001	Peanut Production	Blanching Characteristics and Evaluation o	University of Florida	MacDonald	Agronomy	10001, 10000		Florida	2018-19		2025	A investigator	Espirel
2122	Peanut Production	Occurrence and Performance of Chmical	Florida State University	Paula-Moraes				Southeast	2024	NPB	2025	○ Culvegory	Psychianse
2123	Peanut Production	Effect of Different Rates and Split Applicat	Florida State University	Sidhu				Southeast	2024	NPB	2025	A Seemingly Same Project as Budget#	2108, 2021
1563	Peanut Production	Molecular & Conventional Breeding to Impr	Texas A&M AgriLife Res	Baring	Breeding/Gene	2068, 1982, 18	2024, 2023,	Texas	2018	NPB	2025	Frequet Years	2024, 2023
2133	Peanut Production	Seed increase of wild peanut accessions f	Texas A&M AgriLife Res	Simpson	Breeding/Gene	2133, 2054, 18	2024, 2023,	Other	2024	NPB	2025	⊕ State	Southwest
2134	Peanut Production	Preservation and maintenance of the U.S	USDA-ARS	Tallury	Breeding/Gene	2134, 1971, 187	2024, 2023,	Other	2024	NPB	2025	n. Year	2024
1971	Peanut Production	Preservation and maintenance of the U.S	USDA-ARS	Tallury	Breeding/Gene	2134, 1971, 187	2024, 2023,	Other	2023	NPB	2025	A Organization	NPS.
2053	Peanut Production	Peanut Genome Initiative - Phase 2 goals:	The Peanut Foundation	TBD	Breeding/Gene	2053, 1875, 1864	2023, 2022, 2	Genomic	2023	NPB	2025	SS. This data from	2205-01-22
1878	Peanut Production	New Answers for Insect Control in the Abs	North Carolina State Un	Brandenburg	Pest/Disease	1990, 1878, 179	2023, 2022, 2	Virginia	2022	NPB	2025	S. Project NPB Budget	\$12,979.00
1964	Peanut Production	Evaluation of new runner peanut lines for r	Clemson University	Anco	Breeding/Gene			Virginia	2023	NPB	2025	A NEW West Link 1/22/2006	https://pubmatesenetheed.com/mate/from/mate/chi-databat 2006
1965	Peanut Production	Mobile App Development for Image-Assist	Clemson University	Kirk	Other			Virginia	2023	NPB	2025	If Propert ID	661
1968	Peanut Production	Investigating the Effect of Heat Stress on	Clemson University	Rustgi	Food Science			Virginia	2023	NPB	2025	if Report NO	2108
1967	Peanut Production	Gene expression analysis to determine the	Clemson University	Narayanan	Production/Agr	1967, 1891, 1797	2023, 2022, 2	Virginia	2023	NPB	2025	Games.	THE STATE OF THE S
1972	Peanut Production	Development of Disease Management Stra	University of Arkansas	Faske	Pest/Disease	2067, 1972, 187	2024, 2023,	Central	2023	NPB	2025	\$30,330.00	https://nationalpeanutboa
1877	Peanut Production	Development of Disease Management Stra	University of Arkansas	Faske	Pest/Disease	2067, 1972, 187	2024, 2023,	Central	2022	NPB	2025	\$35,605.00	https://nationalpeanutboa
1974	Peanut Production	Valencia Peanut Breeding for Drought Tole	New Mexico State Univ	Puppala	Breeding/Gene	2070, 1974, 195	2024, 2023,	At-Large	2023	NPB	2025	\$15,200.00	https://nationalpeanutboa
1976	Peanut Production	Toward a smartphone tool for peanuts wat	Virginia Polytechnic Inst	Chandel	Production/Agr			Virginia	2023	NPB	2025	\$17,663.00	https://nationalpeanutboa
1978	Peanut Production	Effect of digging early to reduce losses to	Virginia Polytechnic Inst	Langston	Production/Agr			Virginia	2023	NPB	2025	\$11,300.00	https://nationalpeanutboa
1975	Peanut Production	Dry and hot mid-season weather effect on	Virginia Polytechnic Inst	Balota	Production/Agr	1975, 1897, 1804	2023, 2022, 2	Virginia	2023	NPB	2025	\$18,123.00	https://nationalpeanutboa





Peanut Butter Donations

	A Name ~	⊙ Status ∨	☐ Date ∨	⊙ P/U or D/O ∨	A Base Loca ~	A Primary ~	A Notes ~	# FP ~	# F ~	£ Pa
~	STANDING Count 2							∨ Sum 0	∨ Sum 0	Sum 0.0
1	Promised Land Family Ministries	STANDING								0.0
2	OBrien Baptist Church	STANDING								0.0
+										
v	Scheduled Count 4							Sum 3,330	Sum 240	/ Sum 2.3
3	Westwood Christian Church	Scheduled	4/22/2025	Self Pickup	Live Oak, FL	Carmen Frier		1,440	120	1.0
4	Blessings of Citrus County	Scheduled	5/6/2025	Delivered	Lecanto, FL	Rachelle Garr	Matt deliv	1,440	120	1.0
5.	Hamilton County School District	Scheduled	5/8/2025	Delivered	Jasper, FL	Patrick Howell	Patrick will	400		0.2
6	Clay County Botique	Scheduled	4/24/2025	Self Pickup	Green Cove Spri	Maggie Mosley	Waiting to	50		0.0
+										
٠.	STATUS Count 6							Sum 2,712	Sum 106	- Sum 1.8
7	The Worship Room	Competed	4/10/2025	Self Pickup	Lake City, FL	April Ganskop		156	13	0.1
5	Bag of Blessings by Mt Carmel Baptist Church	Competed	4/10/2025	Self Pickup	Lake City, FL	Josh Fuller		156	13	0.1
9	First Baptist Church of Live Oak	Competed	4/11/2025	Self Pickup	Live Oak, FL	Toby Brock		300	25	0.2
0	Sunshine Bend Community Dev Corp	Competed	4/12/2025	Self Pickup	Madison, FL	Clyde Alexan		420	35	0.2
11	Evergreen Baptist Church	Competed	4/11/2025	Delivered	Branford, FL	Renee Williams	She is tryi	240	20	0.1
12.	Mount Gillad Church Food Pantry	Competed	4/11/2025	Self Pickup	Dowling Park, FL		Angela goi	1,440		1.0
+										
	STATUS Count 7							Sum 8,904	Sum 162	- Sum 6.1
3	Food Pantry of Gilchrist County	Planning	7/1/2025	Self Pickup	Trenton, FL	Rick Clark		996	83	0.6
4	Hamilton County School District	Planning	7/1/2025	Delivered	Jasper, FL	Patrick Howell		1,200		0.6
10	Blessings of Citrus County	Planning	7/1/2025	Delivered	Lecanto, FL	Rachelle G B		1,440		1.0
6	Blessings of Citrus County	Planning	9/1/2025	Delivered	Lecanto, FL	Rachelle G B		1,440		1.0
2	Food 4 Kids	Planning	7/1/2025		Gainesville, FL	Margo & Dawn		2,880		2.0
8	Altrusa & Mt Caramel for Columbia Co Stude	Planning	7/1/2025		Lake City, FL	Shellie at Hop		948	79	0.6







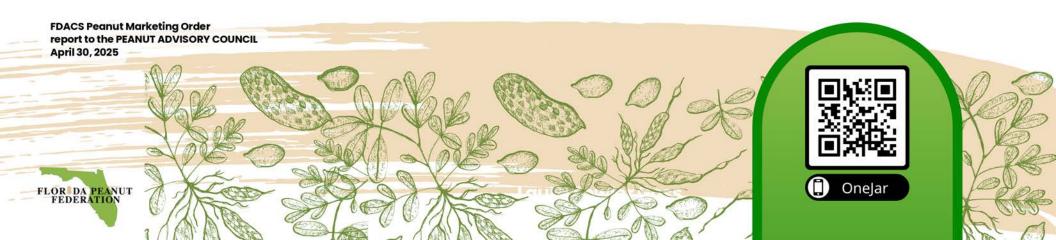














Peanut Policy

Representing Florida peanut farmers, the Florida Peanut Federation invested in advancing legislative priorities, focusing on two critical policy issues — one at the state level and one at the federal level. Through this work, we are helping to sustain and strengthen the future of agriculture in Florida.















FEDERATION

INTENTIONALITY

Maximum Growth

Did we foster growth in each area of programming?



Use of Resources

with our audience?

Were we good stewards of resources (finances, time, staff, products)?

Accomplishments
Did we celebrate accomplishments

DisappointmentsDid we handle disappointments well and make strategic pivots?

Culture & Identity Is our group recognizable and

well respected?



LOOKING FORWARD

Innovative & Collaborative

- 1. BUILD ON PAST SUCCESSES
- 2. FOCUS ON SUSTAINABILITY
- 3. SUPPORT THE FARMERS



