

Idorsia



Idorsia – building momentum in 2023

Octavian Seminar – 14 Jan 2023

The following information contains certain “forward-looking statements”, relating to the company’s business, which can be identified by the use of forward-looking terminology such as “estimates”, “believes”, “expects”, “may”, “are expected to”, “will”, “will continue”, “should”, “would be”, “seeks”, “pending” or “anticipates” or similar expressions, or by discussions of strategy, plans or intentions. Such statements include descriptions of the company’s investment and research and development programs and anticipated expenditures in connection therewith, descriptions of new products expected to be introduced by the company and anticipated customer demand for such products and products in the company’s existing portfolio. Such statements reflect the current views of the company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of the company to be materially different from any future results, performances or achievements that may be expressed or implied by such forward-looking statements. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated or expected.



“Our achievements in 2022 provide the foundation for our success in 2023.”

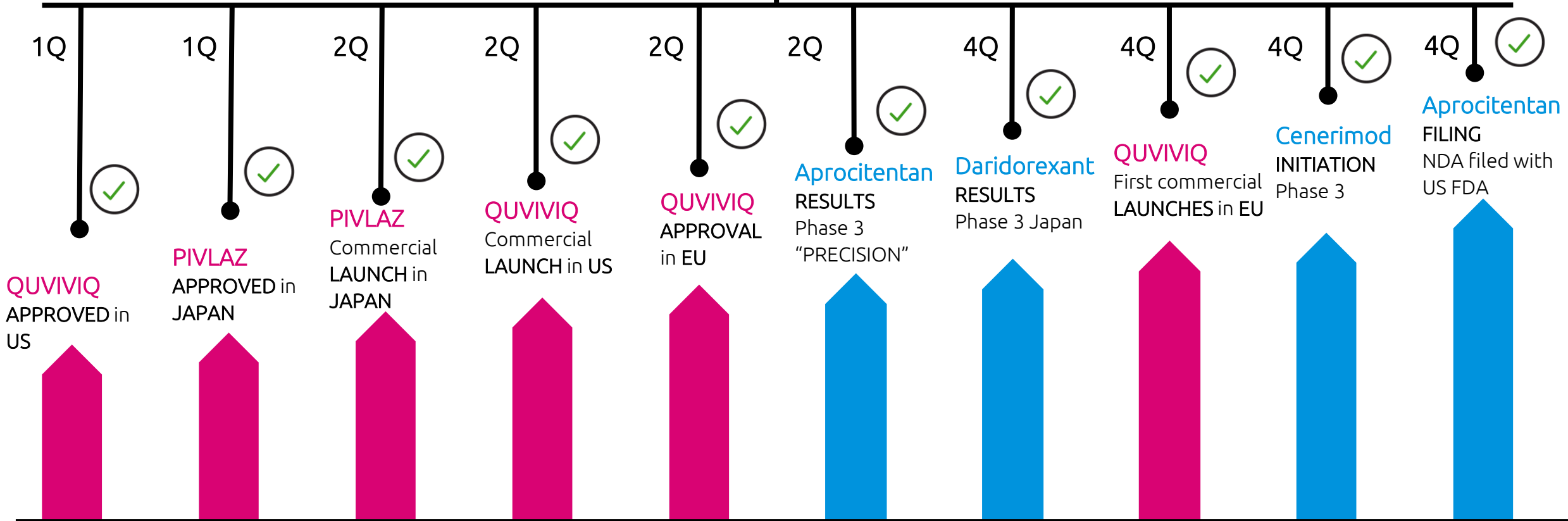
Jean-Paul Clozel
Chief Executive Officer

2022 was a transformative year for Idorsia

2022

Idorsia became a commercial company...

...plus a key year for future growth



QUVIVIQ™ (daridorexant)

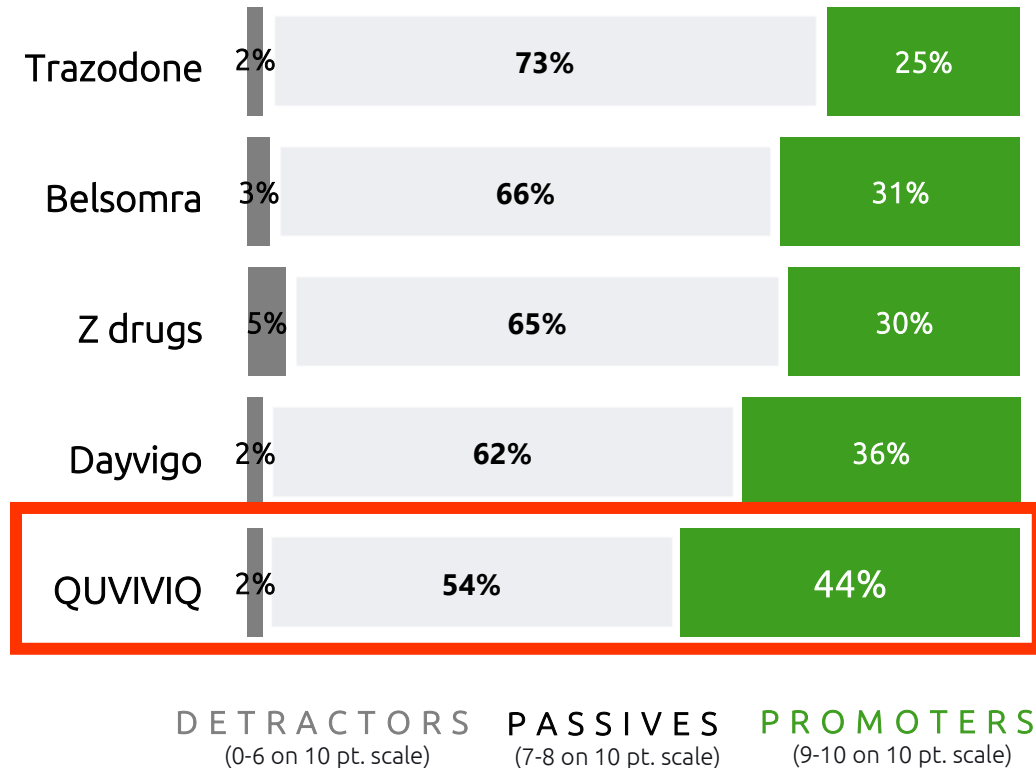
QUVIVIQ™
daridorexant 25mg, 50mg
tablets



Daridorexant is available in the US and the first countries in Europe under the tradename QUVIVIQ. In addition, daridorexant is approved throughout the European Union and in Switzerland and is currently under review in Canada.

QUVIVIQ has the highest level of satisfaction

Level of Satisfaction with Insomnia Treatments

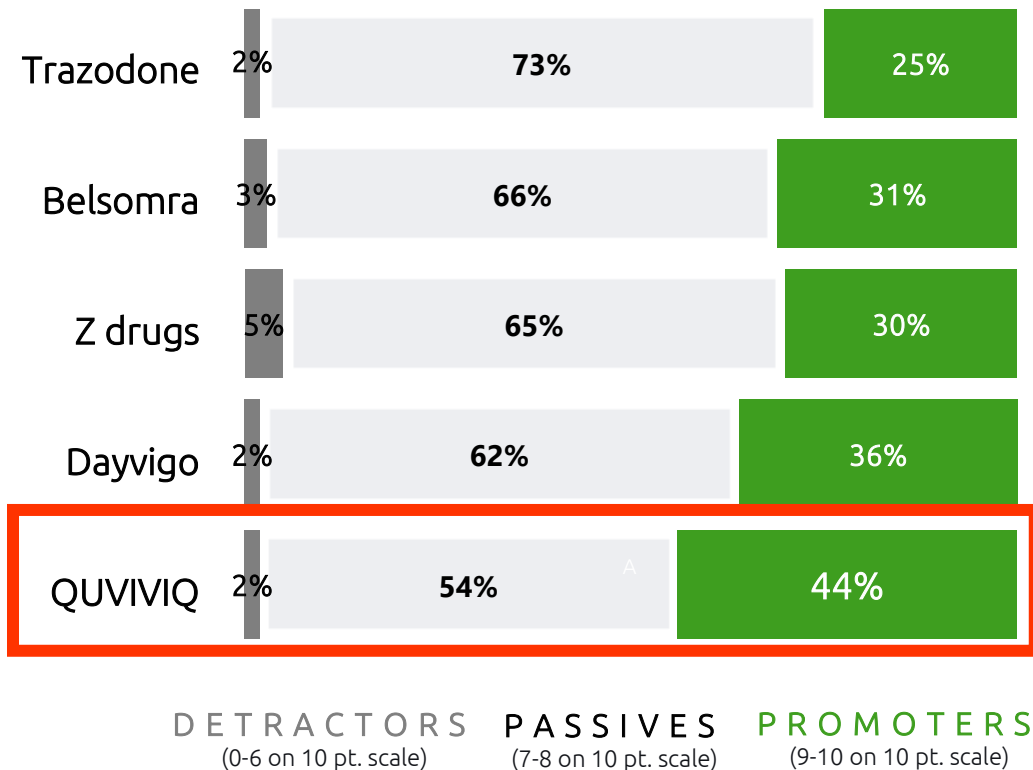


Source: Q3 2022 HCP ATU

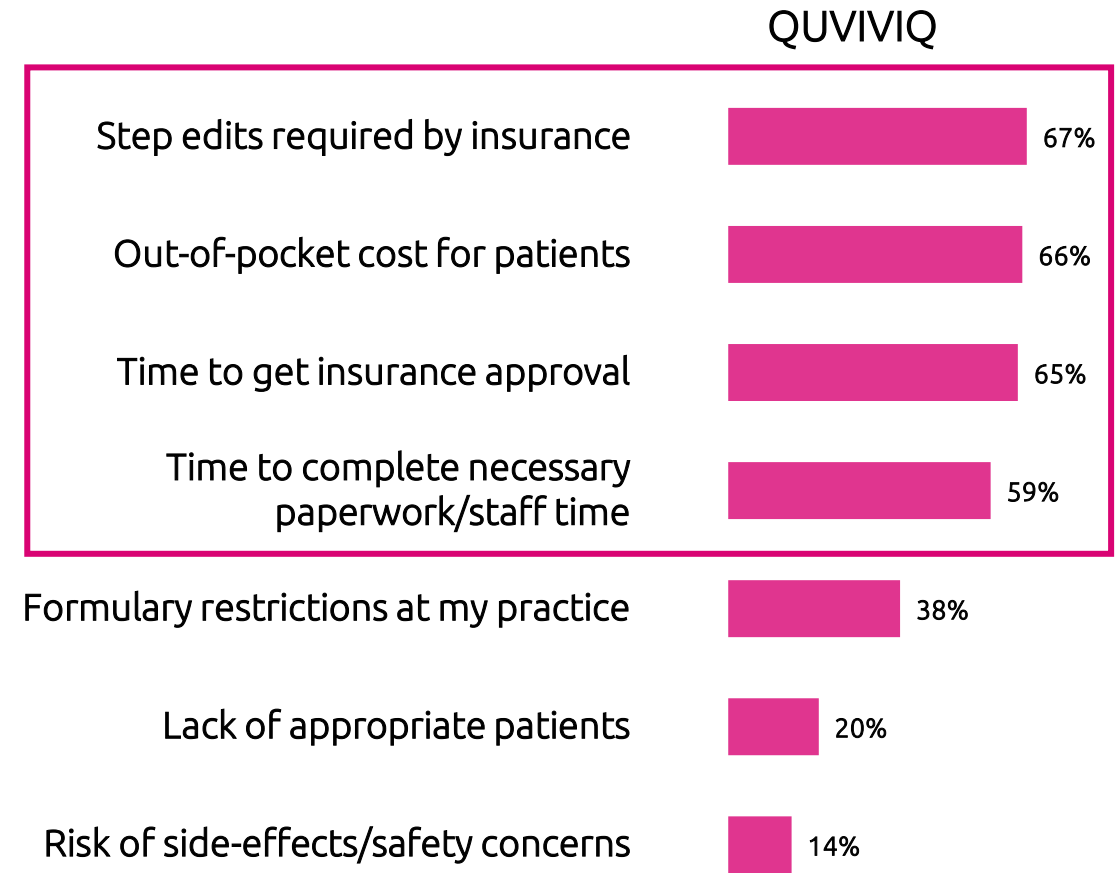
Daridorexant is available in the US and the first countries in Europe under the tradename QUVIVIQ. In addition, daridorexant is approved throughout the European Union and in Switzerland and is currently under review in Canada.

QUVIVIQ has the highest level of satisfaction with access being the strongest barriers to prescribing

Level of Satisfaction with Insomnia Treatments



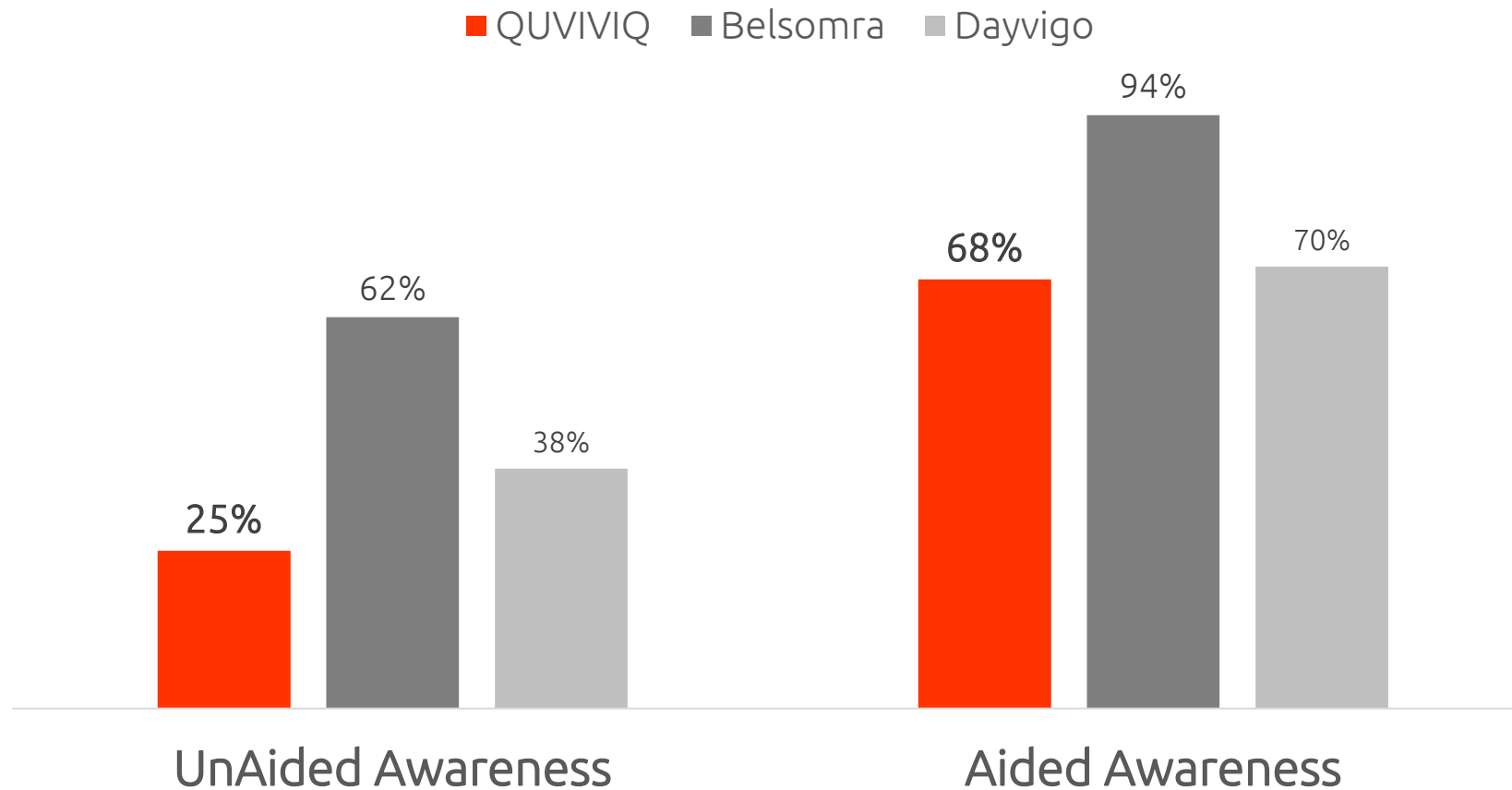
Barriers to Prescribing Treatments



Source: Q3 2022 HCP ATU

Daridorexant is available in the US and the first countries in Europe under the tradename QUVIVIQ. In addition, daridorexant is approved throughout the European Union and in Switzerland and is currently under review in Canada.

HCP awareness of QUVIVIQ continues to grow



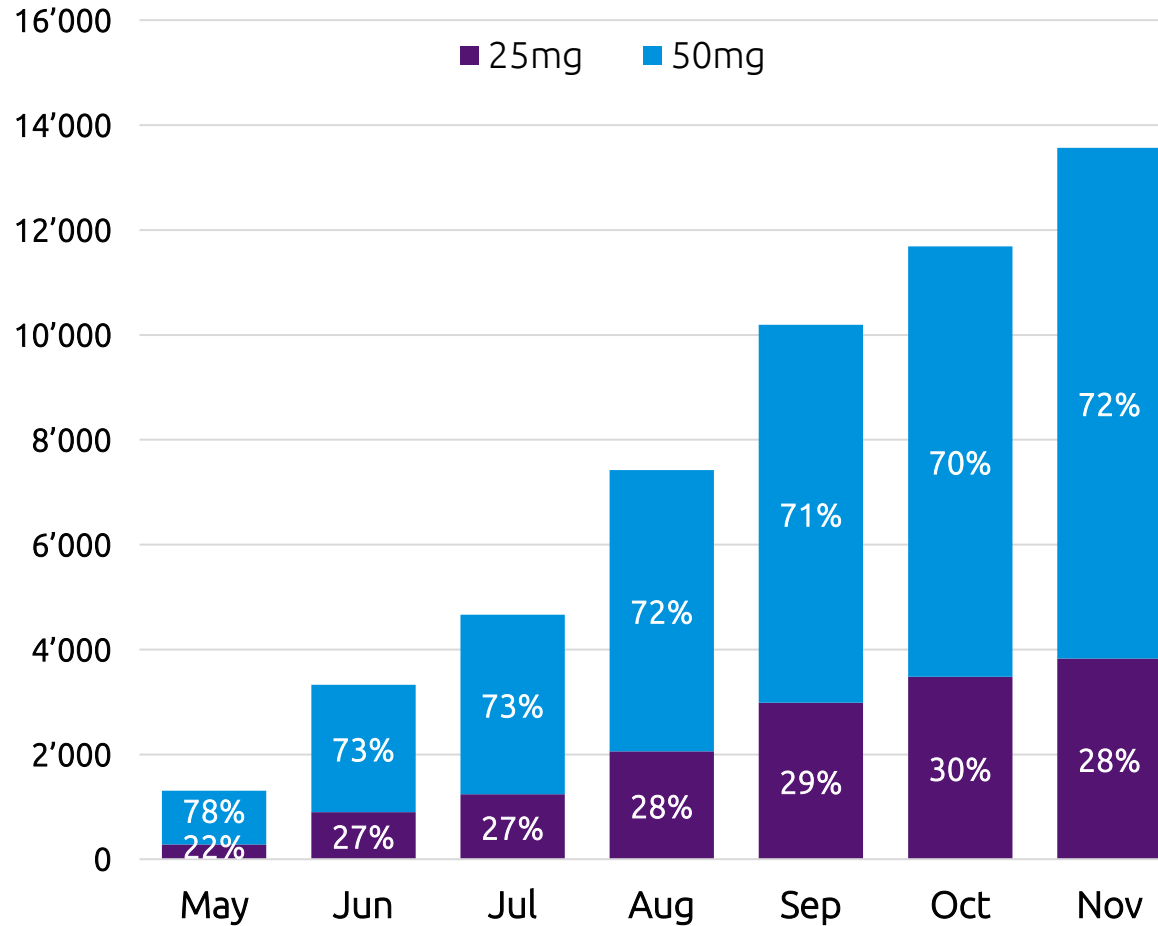
Source: HCP ATU – October 2022 Pulse

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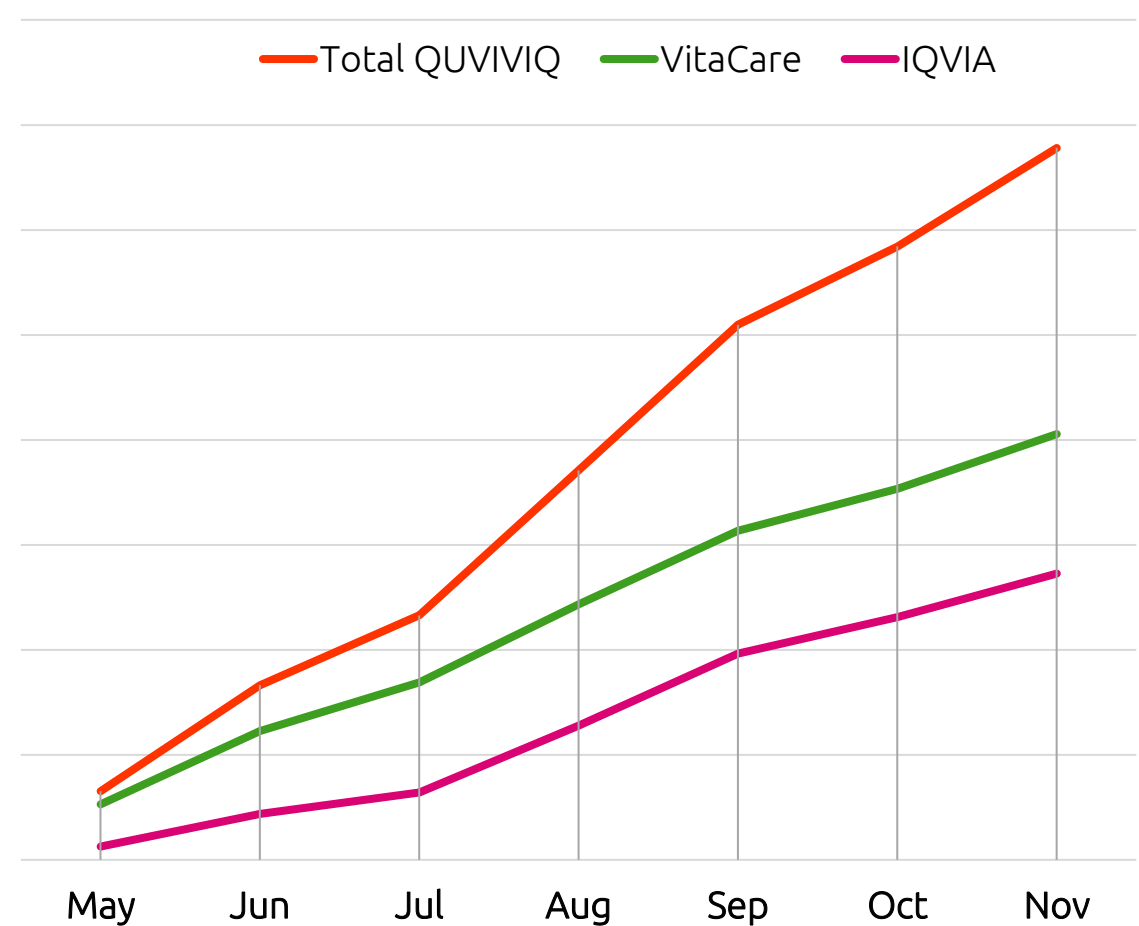
Strong & growing demand...



QUVIVIQ Monthly TRxs by Strength



QUVIVIQ Monthly TRxs by Source



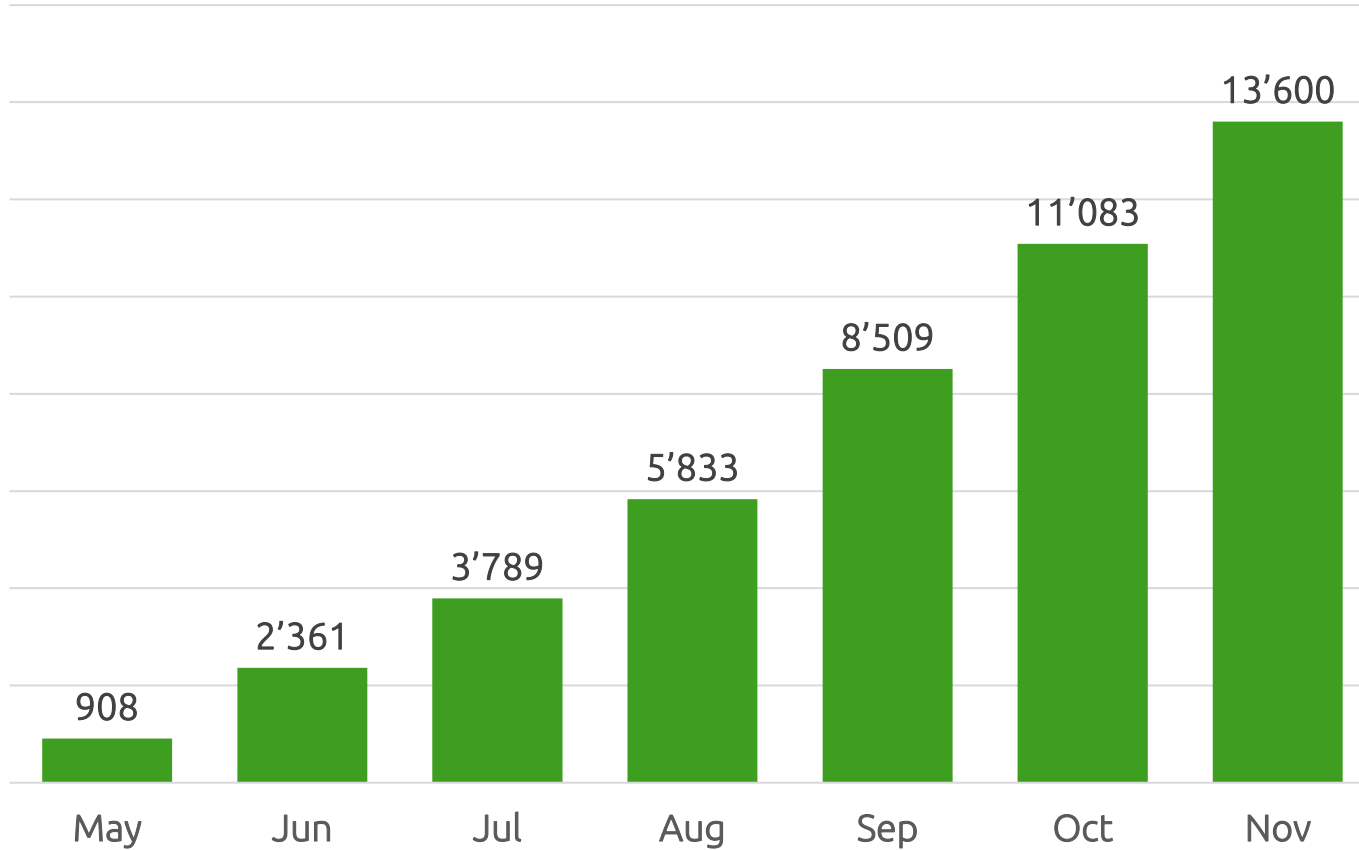
Source: IQVIA + VitaCare Pharmacy Services

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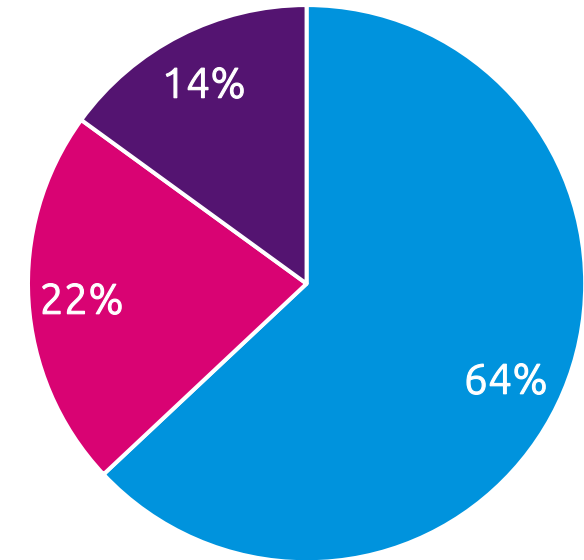
...along with sustained growth in our writer base



Cumulative QUVIVIQ Writers



% Writers by Specialty



- Primary Care Physicians
- Psychiatrist
- Other

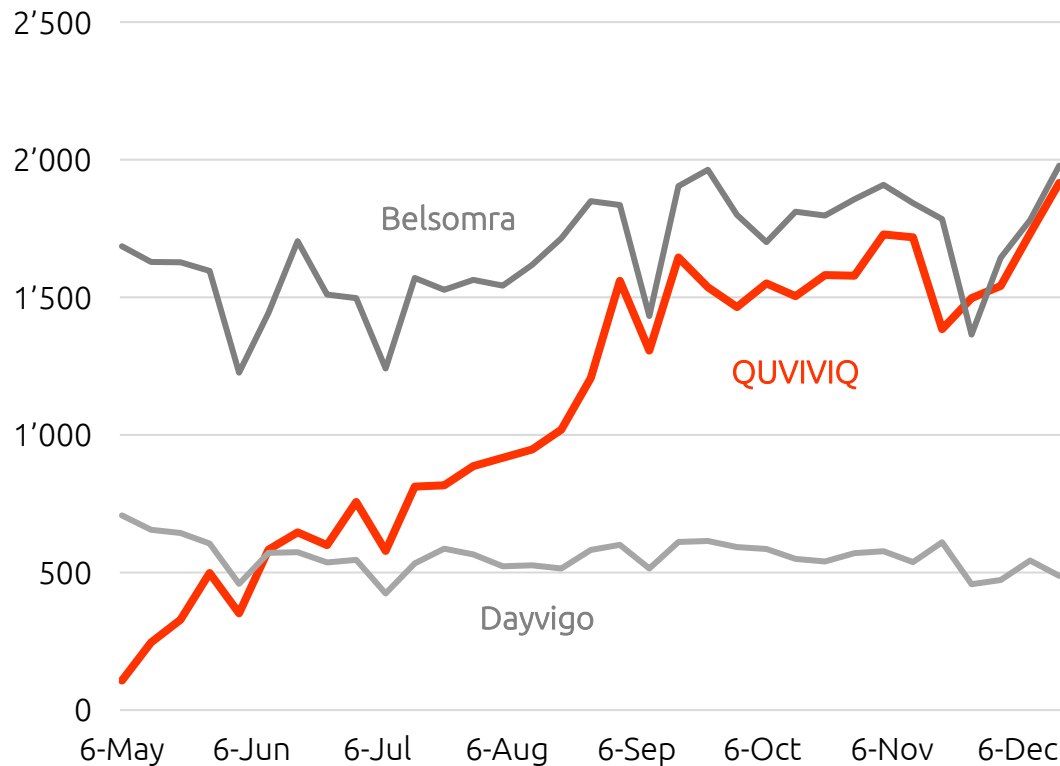
Source: IQVIA + VitaCare dispenses through 2022-11-30

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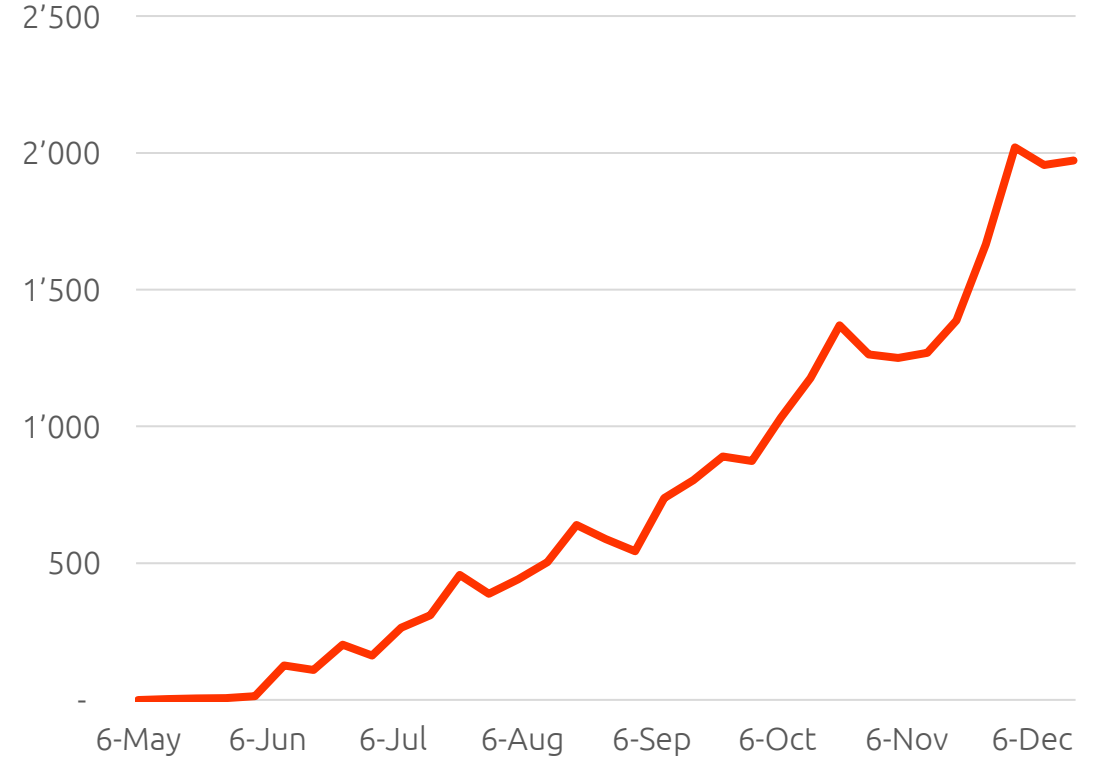
Quickly becoming the leading branded insomnia medicine in NBRx – with accelerating CBRx



New to brand prescriptions (NBRx)



Continued brand prescriptions (CBRx)



Source: IQVIA + Vitacare Fills data

Daridorexant is available in the US and the first countries in Europe under the tradename QUVIVIQ. In addition, daridorexant is approved throughout the European Union and in Switzerland and is currently under review in Canada.



On track to become a global brand

QUVIVIQ[™]
daridorexant 25mg, 50mg
tablets

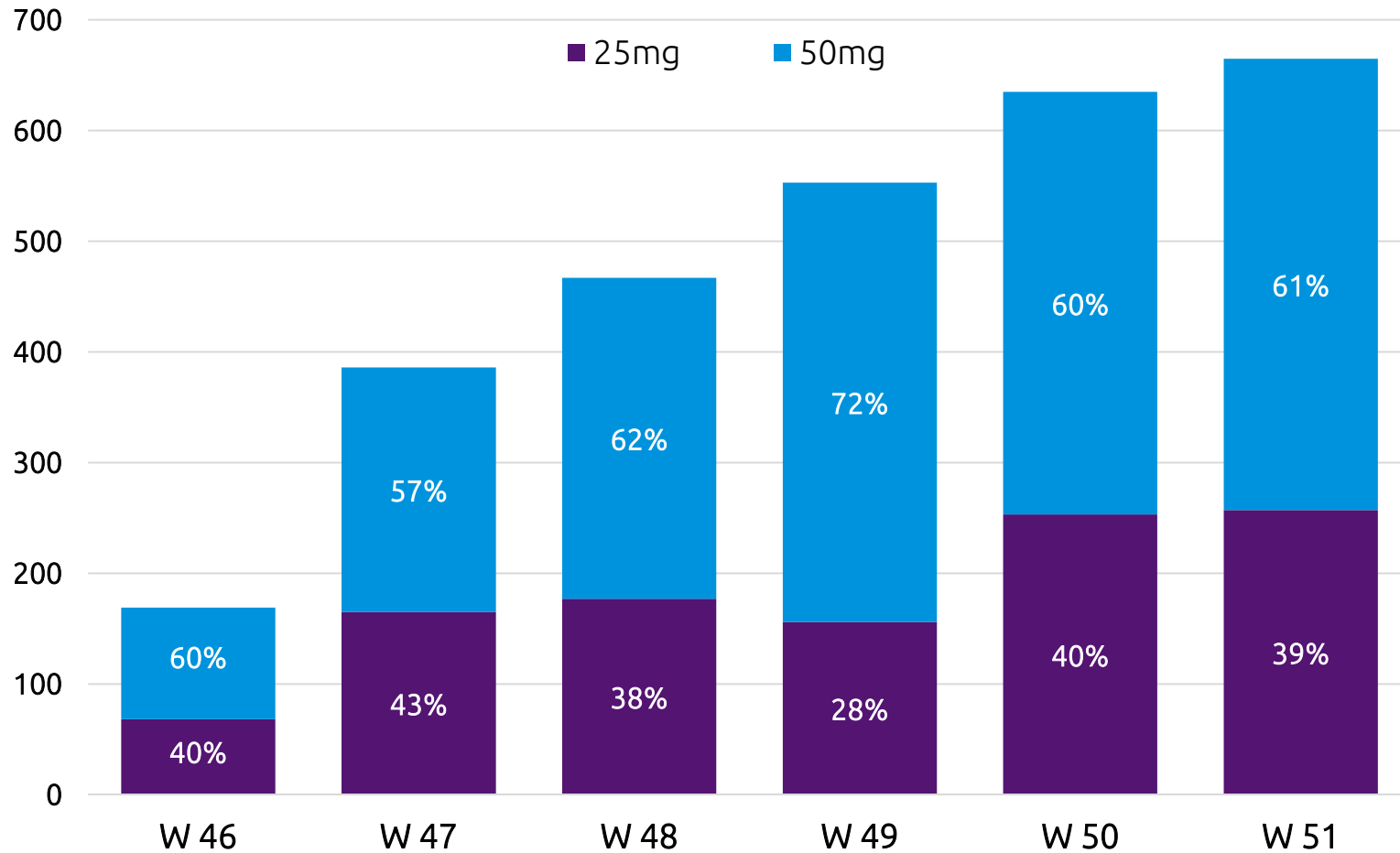


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QUVIVIQ off to a great start in Germany



Volume of packs purchased by pharmacies



Daridorexant is available in the US and the first countries in Europe under the tradename QUVIVIQ. In addition, daridorexant is approved throughout the European Union and in Switzerland and is currently under review in Canada.

Source: IQVIA



PIVLAZ™ (clazosentan)



PIVLAZ

clazosentan

Clazosentan is only marketed in Japan under the tradename PIVLAZ™. In other countries, clazosentan is investigational, in development and not approved or marketed.

Successful launch in Japan

Approved in January 2022, launched in April 2022

 **PIVLAZ**
clazosentan



Expert engagement to
improve treatment of
aSAH patients














>95%
of target accounts
are ordering
PIVLAZ



~25%
of aSAH patients
treated with
PIVLAZ in
November 2022

Clazosentan is only marketed in Japan under the tradename PIVLAZ™. In other countries, clazosentan is investigational, in development and not approved or marketed.

Our drug discovery engine continues to deliver

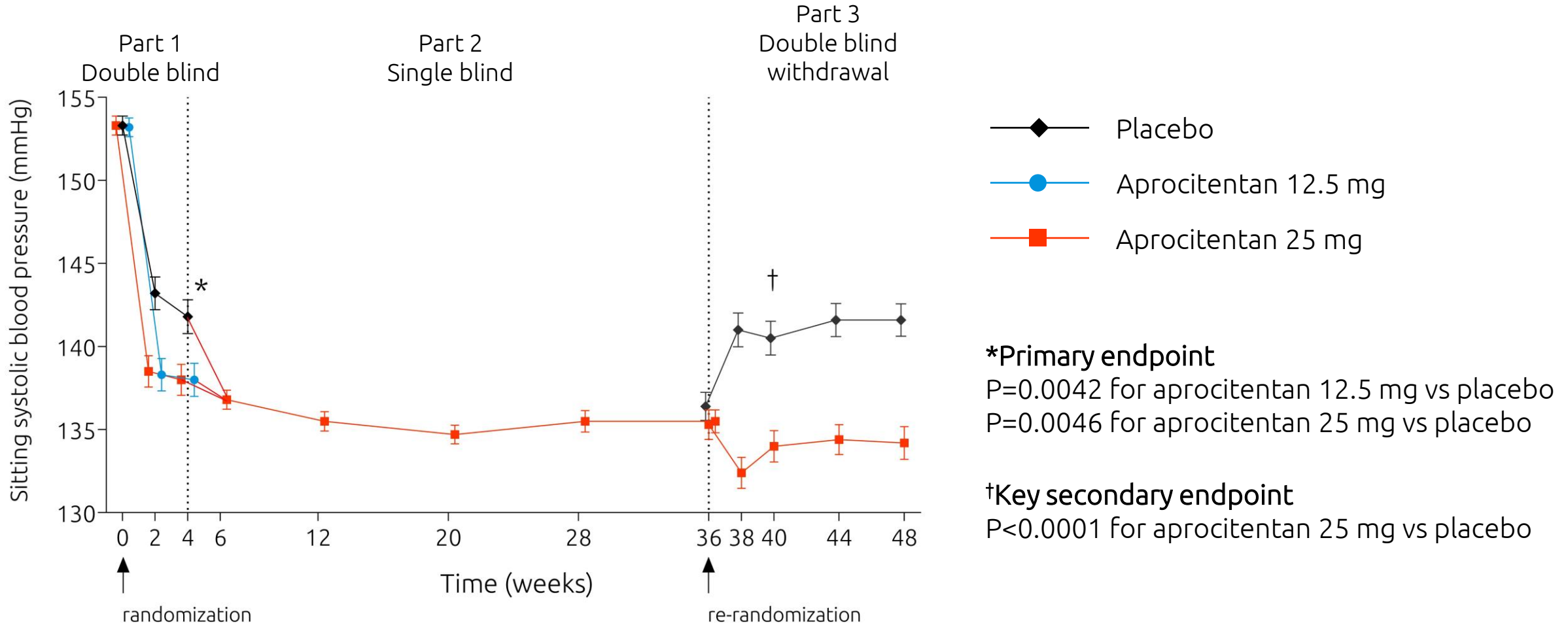
Compound	Mechanism of action	Target indication		Status
QUVIVIQ™ (daridorexant)	Dual orexin receptor antagonist	Insomnia		Commercially available as QUVIVIQ in the US and the first countries in Europe. Approved in Switzerland. Under review in Canada. Phase 3 in Japan successful – filing expected in H2 2023. Phase 2 in pediatric insomnia – recruiting.
PIVLAZ™ (clazosentan)	Endothelin receptor antagonist	Cerebral vasospasm associated with aneurysmal subarachnoid hemorrhage		Commercially available as PIVLAZ in Japan. Global Phase 3 – complete.
Aprocitentan*	Dual endothelin receptor antagonist	Difficult-to-control hypertension		NDA submitted, MAA in preparation
Lucerastat	Glucosylceramide synthase inhibitor	Fabry disease		Phase 3 primary endpoint not met, Open Label Extension study ongoing
Selatogrel	P2Y ₁₂ inhibitor	Suspected acute myocardial infarction		Phase 3 recruiting
Cenerimod	S1P ₁ receptor modulator	Systemic lupus erythematosus		Phase 3 recruiting
ACT-1004-1239	ACKR3 / CXCR7 antagonist	Multiple sclerosis		Phase 2 in preparation
Sinbaglustat	GBA2/GCS inhibitor	Rare lysosomal storage disorders		Phase 1 complete
ACT-1014-6470	C5aR1 antagonist	Immune-mediated disorders		Phase 1
ACT-777991	CXCR3 antagonist	Recent-onset Type 1 diabetes		Phase 1
IDOR-1117-2520	Undisclosed	Immune-mediated disorders		Phase 1

* In collaboration with Janssen Biotech to jointly develop aprocitentan, Janssen Biotech has sole commercialization rights worldwide.



Neurocrine Biosciences has a global license to develop and commercialize ACT-709478 (NBI-827104), Idorsia's novel T-type calcium channel blocker. ACT-709478 was investigated in a Phase 2 study for the treatment of a rare form of pediatric epilepsy. The study did not meet the primary endpoint. ACT-709478 was generally well tolerated. Neurocrine continues to analyze the data generated in the study to determine next steps.

Aprocitentan has significant and sustained efficacy

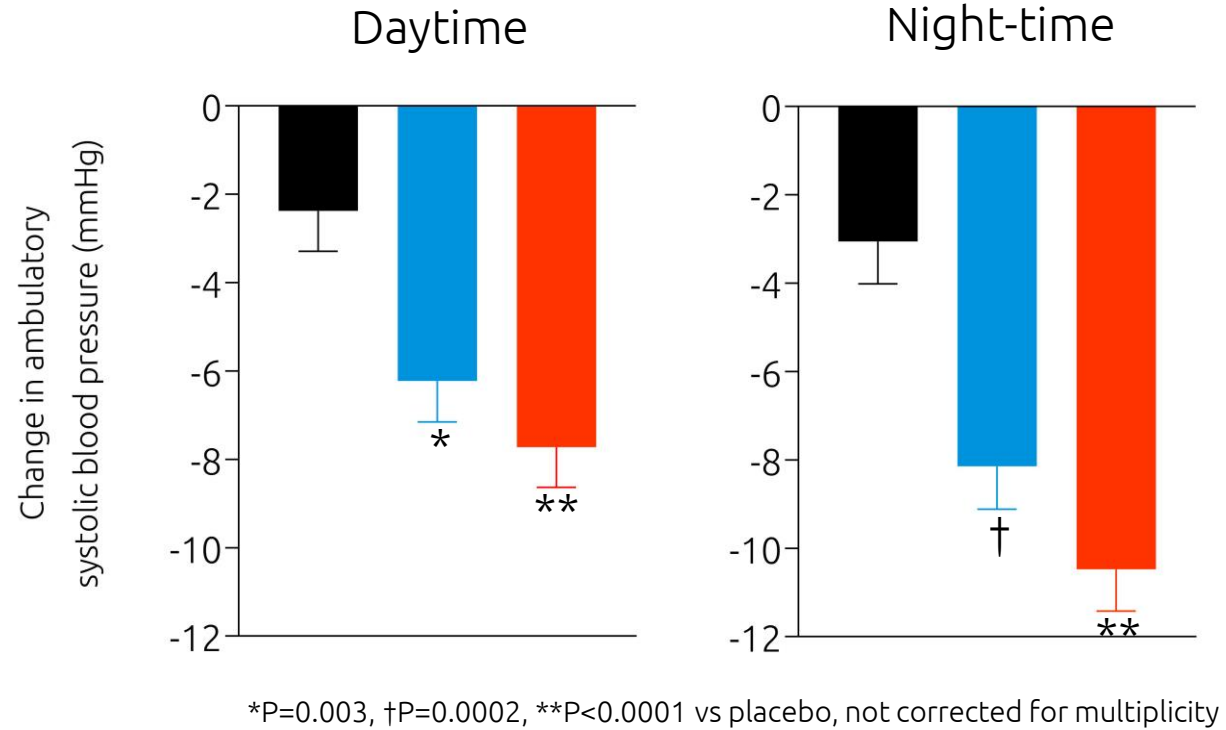
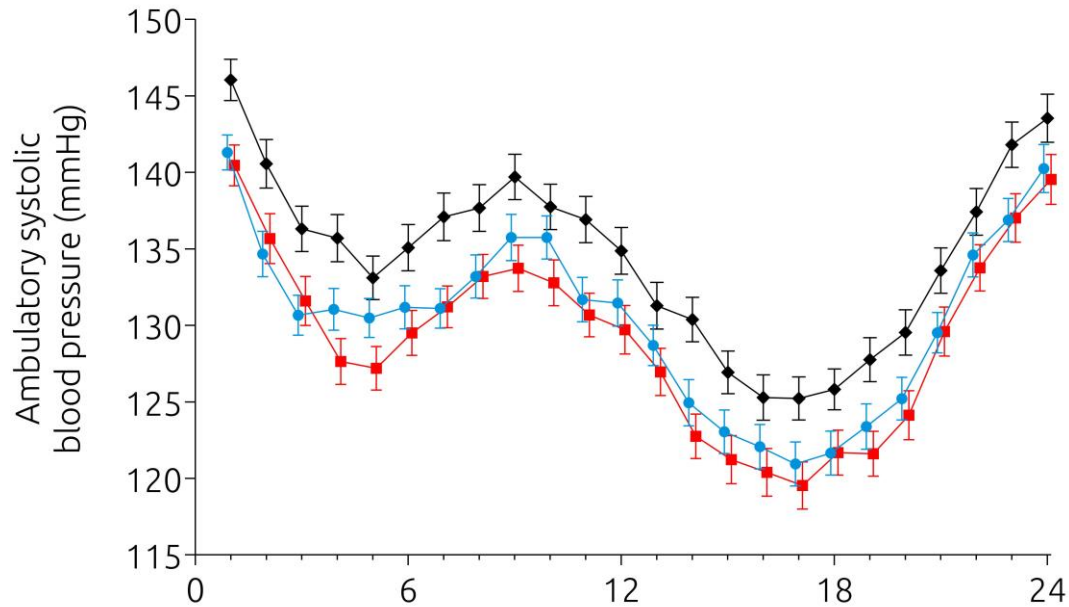


Bars are standard error of the mean
Values are offset from each other for readability

Aprocitentan is investigational, in development and not approved or marketed in any country.

The most frequent adverse event was fluid retention which was reported more frequently with aprocitentan than with placebo in a dose-dependent fashion

Efficacy confirmed by Ambulatory BP monitoring at Week 4 (DB Part 1)



- ◆ Placebo
- Aprocitentan 12.5 mg
- Aprocitentan 25 mg

Number of patients	179	175	182	178	174	182
	Placebo	Aprocitentan 12.5 mg	Aprocitentan 25 mg	Placebo	Aprocitentan 12.5 mg	Aprocitentan 25 mg

Bars are standard error of the mean
 Values are offset from each other for readability

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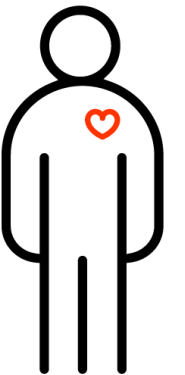
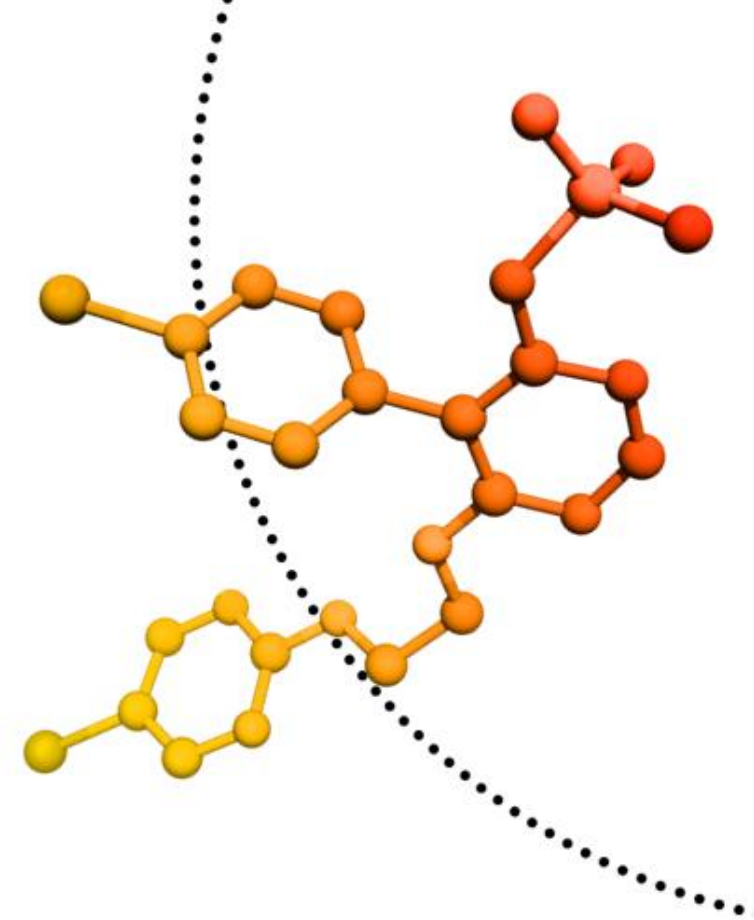
Aprocitentan for difficult-to-control hypertension

New mode of action in systemic hypertension

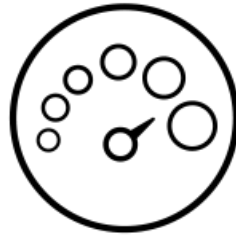
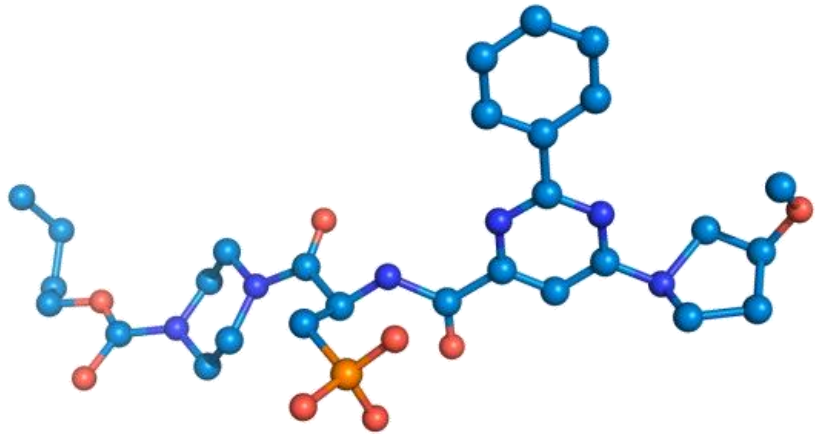
Aprocitentan demonstrated a sustained blood pressure reduction over 48 weeks and was well-tolerated

- New drug application (NDA) filed with the US FDA Dec 2022
- Applications to other health authorities anticipated in 2023
- Janssen to commercialize – Idorsia entitled to tiered royalties

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Selatogrel – Potential to change the way AMI is treated



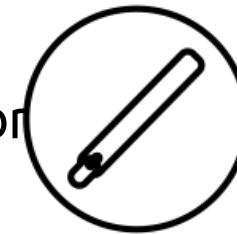
'Fast' onset of action



'Short' duration of action



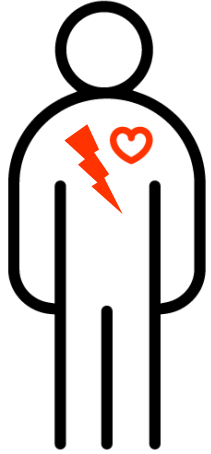
Potent and highly selective P2Y₁₂ inhibitor



Suitable for subcutaneous injection

Selatogrel is investigational, in development and not approved or marketed in any country.

Treatment approach in Phase 3 SOS-AMI



Onset of AMI symptoms



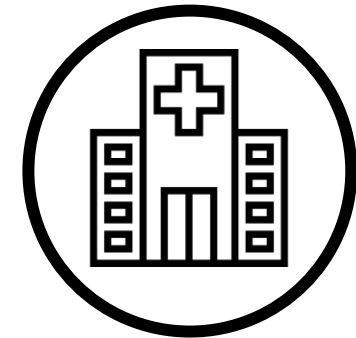
**Self-administer
selatogrel using
autoinjector at
symptom onset**



Patient calls for
emergency service or
travels to hospital



First medical
contact



Emergency medical
care follow-up at
hospital

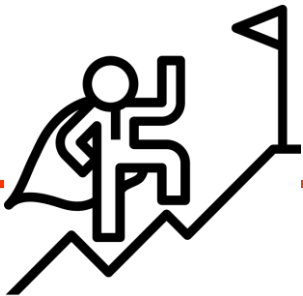
Slowing or stopping
of the heart attack

**Our hope: Early intervention leads to better
short-term and long-term outcome**

Selatogrel is investigational, in development and not approved or marketed in any country.

CARE Phase 2b delivered according to promise

4 mg cenerimod
selected for Phase 3
Potential to be the
first new generation
oral drug for SLE

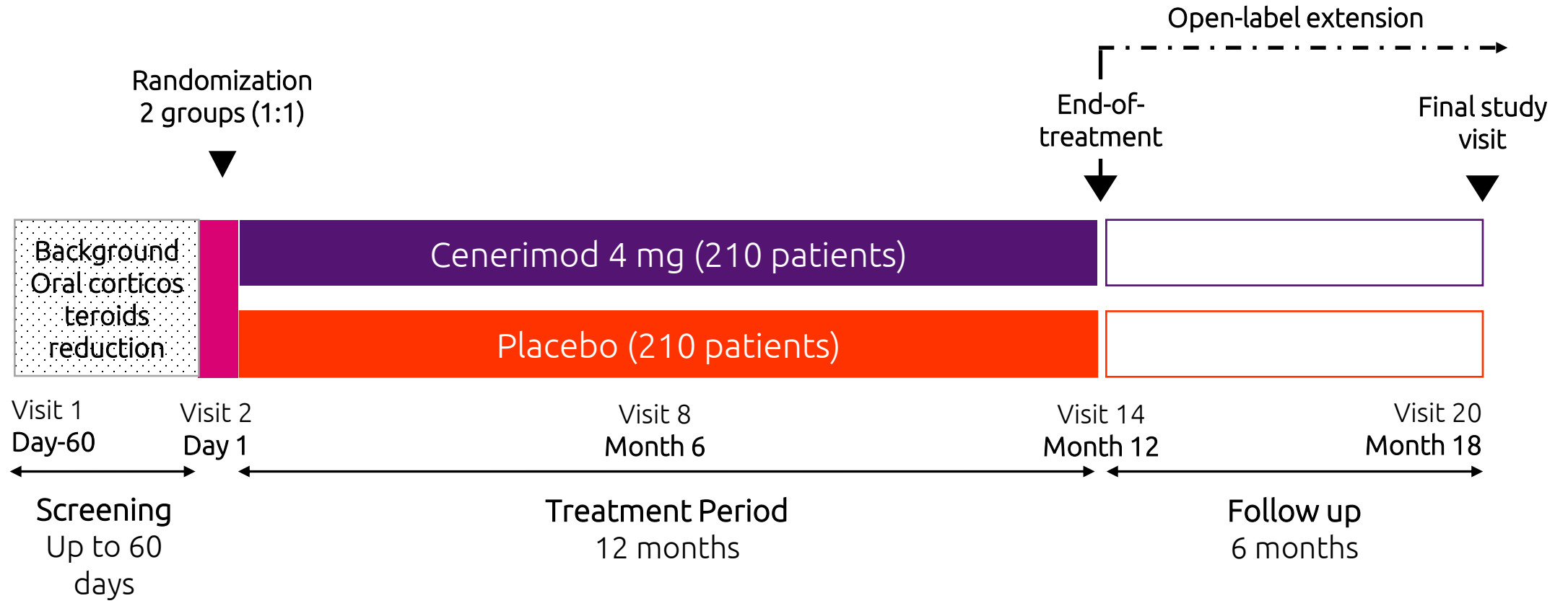


- Clinically meaningful improvement in disease activity
 - Treatment effect increases over time
 - Treatment effect is increased in patients with greater disease severity and high IFN-1 gene signature at baseline
- Favorable safety profile
 - Low rate of serious AEs and infections

Cenerimod is investigational, in development and not approved or marketed in any country.

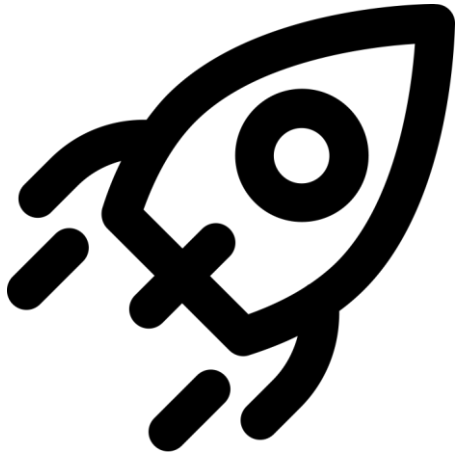
OPUS: Confirmatory program design

Two Phase 3 multicenter, randomized, double-blind, placebo-controlled, parallel-group studies to evaluate the **efficacy, safety, and tolerability** of cenerimod in adult patients with moderate-to-severe SLE on top of background therapy



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Profitability target



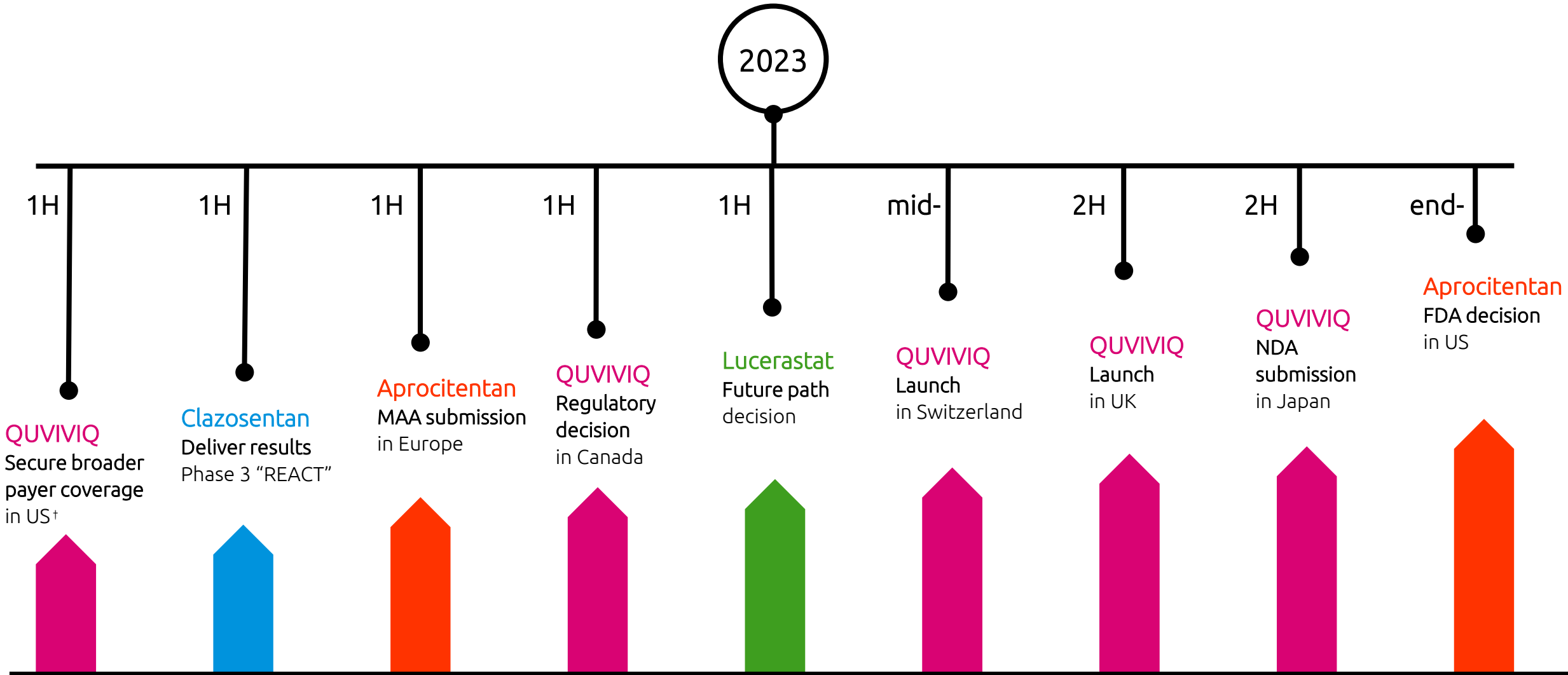
The company is committed to reach sustainable profitability in 2025 with global revenue above CHF 1 billion

Based on:

- Sales of QUVIVIQ
- Sales of PIVLAZ in Japan
- Tiered royalties on aprocitentan

Excluding unforeseen events

Momentum building catalysts in 2023



[†]Effective January 15, 2023, QUVIVIQ will be covered at parity to the other branded dual orexin receptor antagonist products for the Express Scripts National Preferred Formulary.