

# Investor presentation

**Helvetia Group**

**November 2022**

**simple. clear. helvetia**   
Your Swiss Insurer

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### *Please note:*

Sums in this presentation are based on unrounded figures and may not add up due to rounding differences. Likewise, year-on-year changes are calculated on the basis of unrounded figures.

# Helvetia at a glance: A European financial services provider anchored in Switzerland with a strong international footprint

- **International** financial services provider
- Products across **life and non-life insurance and reinsurance**
- New **fee business** models
- **Private customers and SME** in Switzerland and Europe, corporate customers globally in **Specialty Markets**
- **Anchor shareholder** Patria Mutual (34.1%)

**Net income**  
(2021 in CHF million)

520

**Net combined ratio**  
(2021 in %)

94.4

10.4

**Return on equity<sup>1)</sup>**  
(2021 in %)

260

**SST ratio<sup>2)</sup>**  
(1 Jan 2022 in %)

<sup>1)</sup> Excl. unrealised gains and losses in equity

<sup>2)</sup> Swiss Solvency Test

# Investment story: Sustainable value creation through a strong core insurance business and attractive growth opportunities



**Sustainably growing dividends**

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**Resilience based on financial strength and diversification**

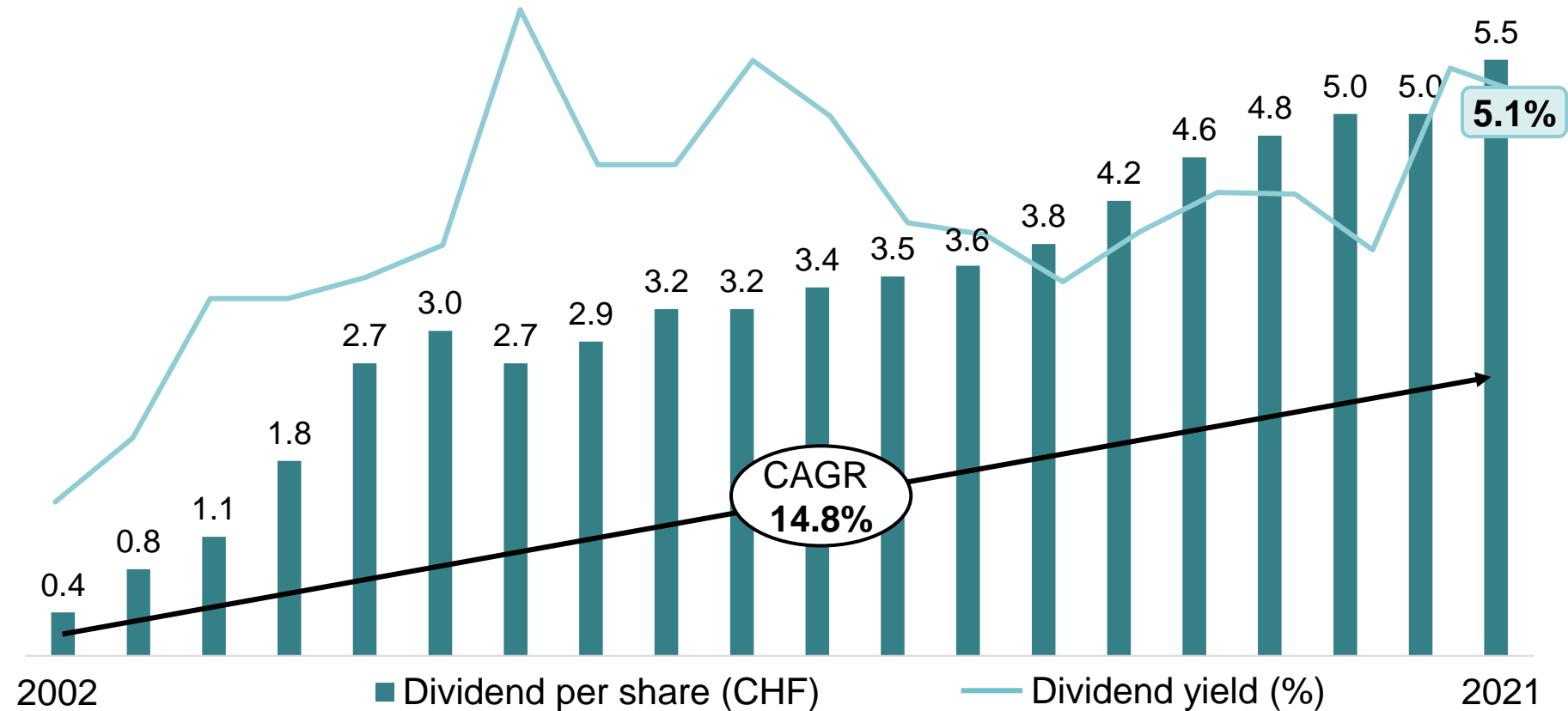
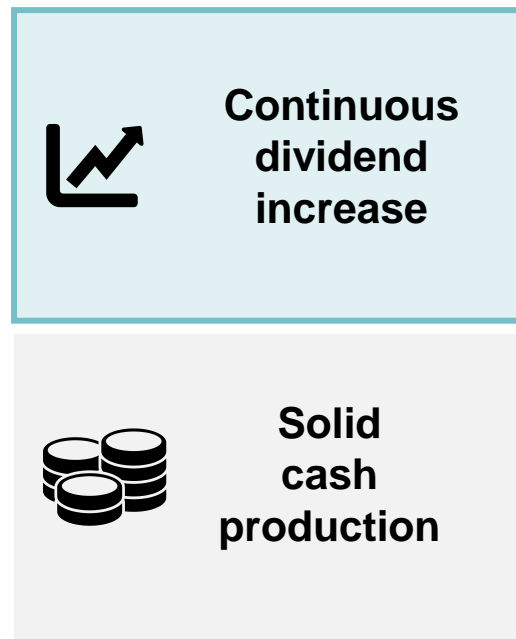
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**Proven ability to seize growth opportunities**

# Sustainably growing dividends per share with an exceptional track record

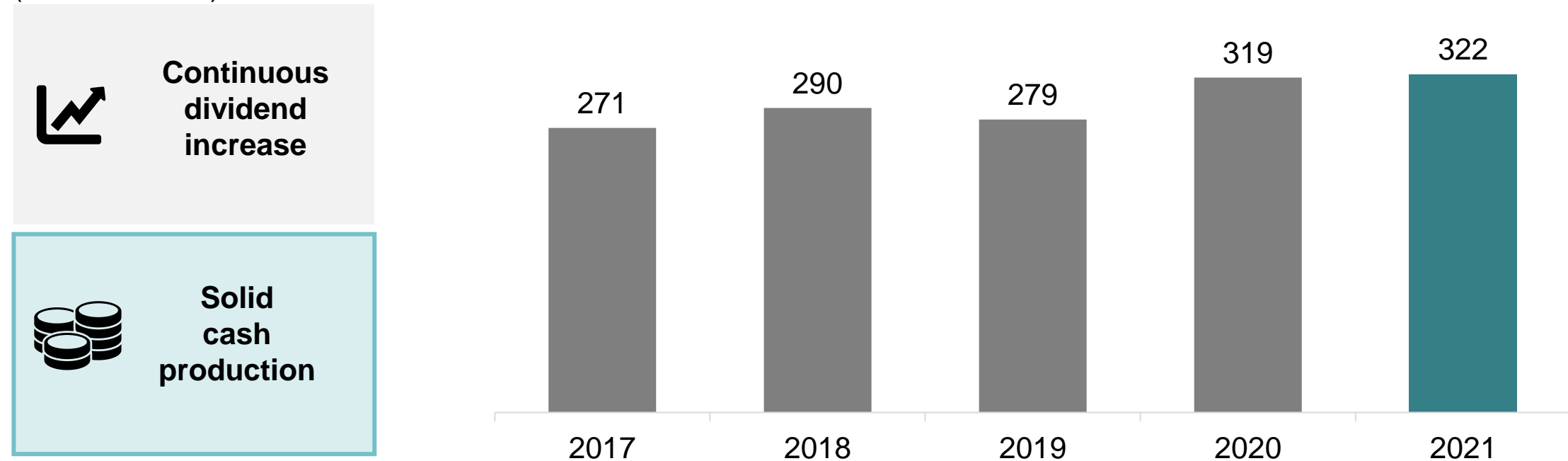
## Sustainable and reliable dividend policy



# Attractive dividends based on steady operating cash production driven by a strategy focused on profitable growth

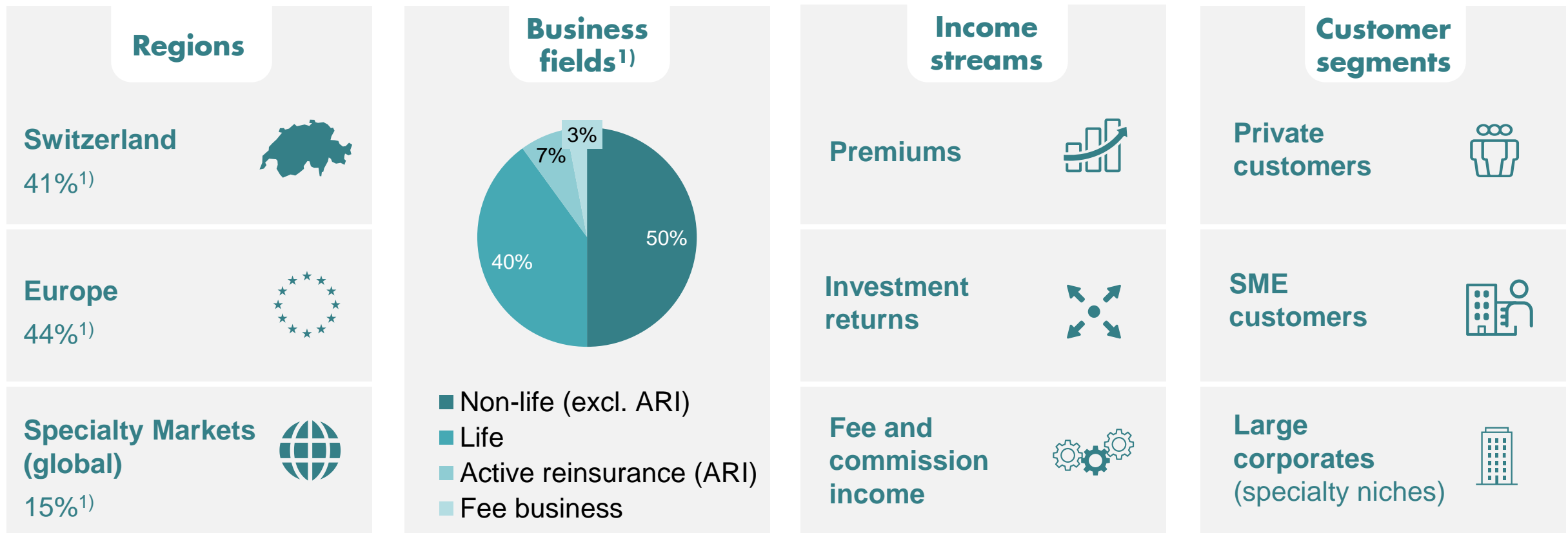
## Increasing operating cash production based on growing core business

(in CHF million)




- Consistent total growth of business volume driven by non-life (CAGR of ~11% between 2012 and 2021)
- Successful acquisitions and integrations e.g. Nationale Suisse (2014), Balaise Austria (2014) or Caser (2020)

# Helvetia is characterised by fourfold diversification in terms of regions, business fields, income streams and customer segments



<sup>1)</sup> Share on total revenue (gross written premiums, deposits and fee and commission income)

# Broad and flexible business setup with the ability to capitalise on growth and value potential

Region	Market growth trends		Main growth drivers and initiatives	
<b>Switzerland</b> 	Non-life		• Customer convenience	
	Life		• Distribution channels	
	Fee business		➤ Online insurer Smile	1
<b>Europe</b> 	Non-life		• Fee business	
	Life		➤ 'Health and care' ecosystem	2
	Fee business		• Specialty niches	
<b>Specialty Markets (global)</b> 	Specialty lines		➤ Specialty Lines CH / International	3
	Active reinsurance			

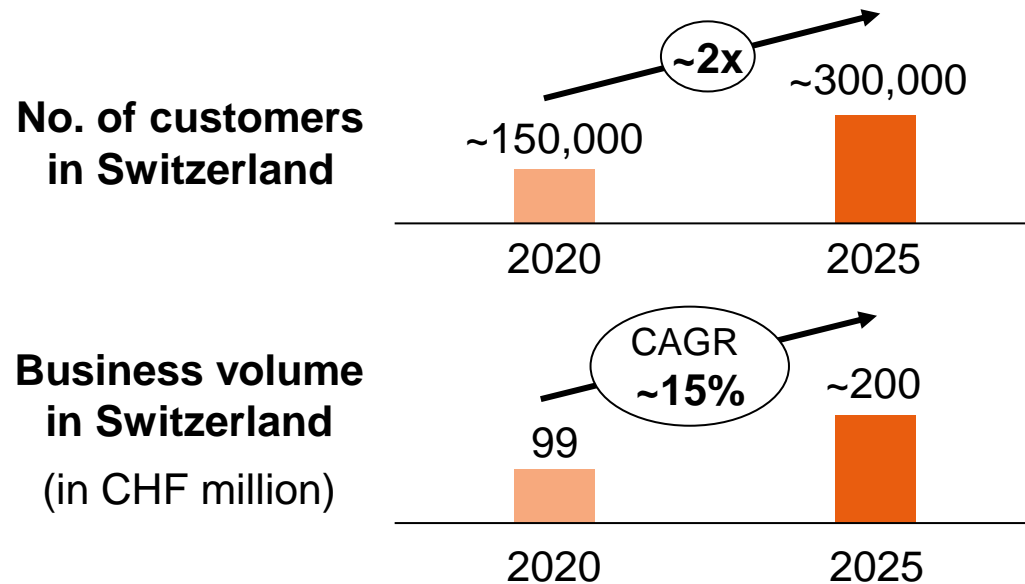
 Deep dive topics on following slides

1

# Scaling Smile brings new sources of profitable growth in the promising area of online insurance

smile

## Targeting strong growth in Switzerland...



The lifestyle brand in online insurance with a scalable business model

## ...and scaling a profitable asset internationally

- Internationalisation of Smile across Europe
- Complementary business model
- Establishing **leading** market position in online insurance

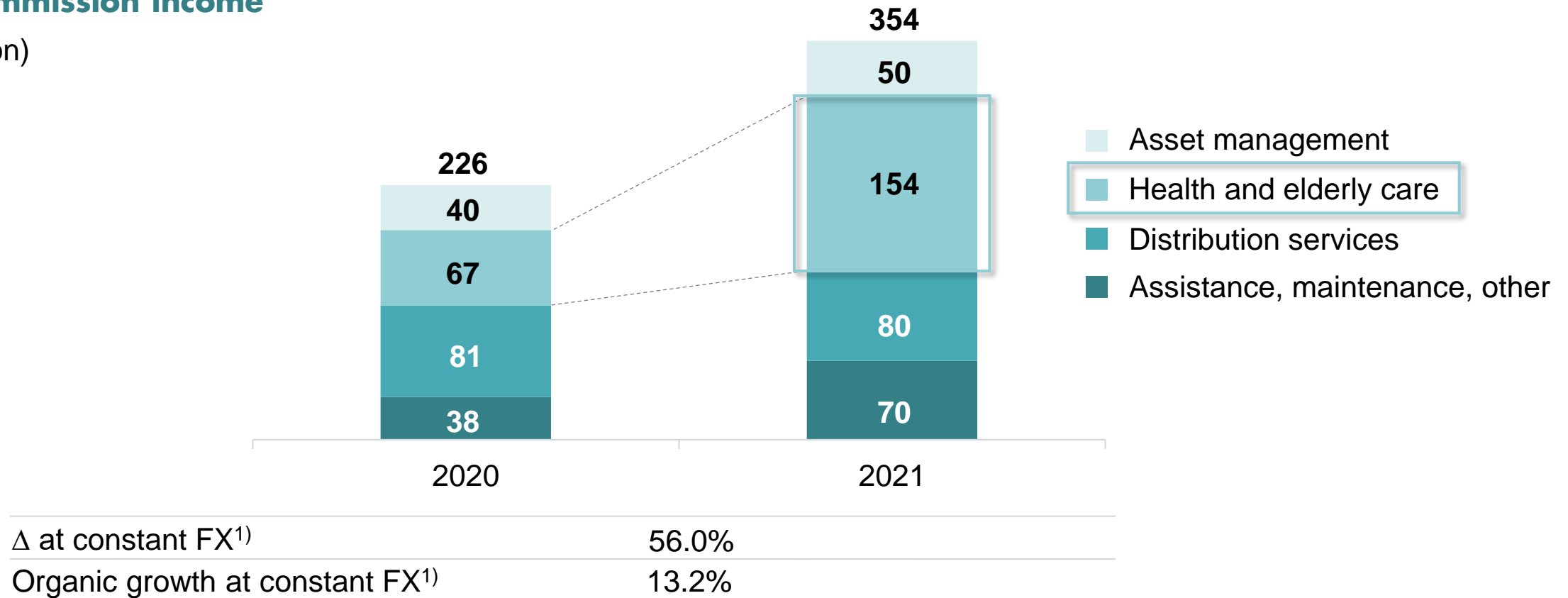


Ambition to become no. 1 online insurer in Austria by 2025

## 2 Increase in capital-light fee income streams driven by ecosystem 'Health and care' in Spain

### Fee and commission income

(in CHF million)

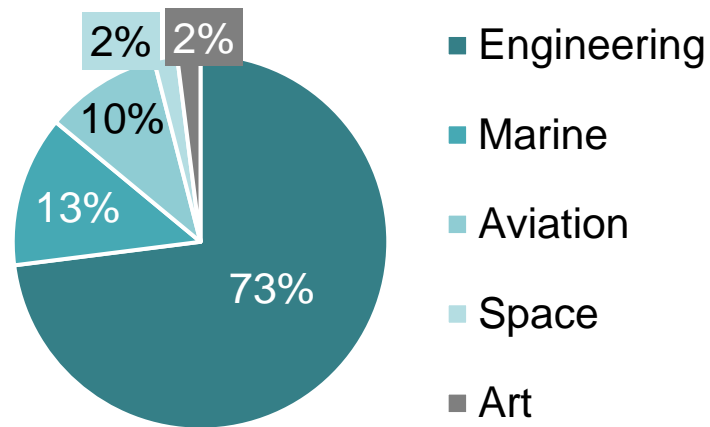


<sup>1)</sup> FX = foreign exchange rates

### 3 Specialty Lines CH / International: Continuously pursuing growth opportunities in attractive specialty niches

#### Increasingly diversified portfolio...

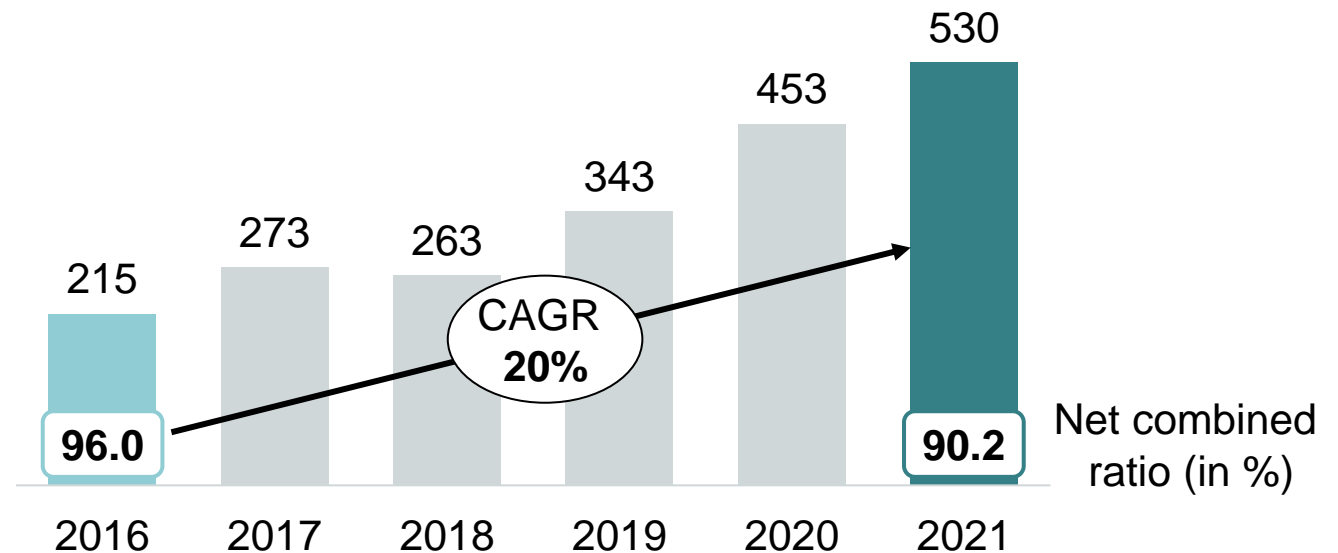
(in % of business volume)



Broad international setup and strict risk selection prioritising profitability over growth

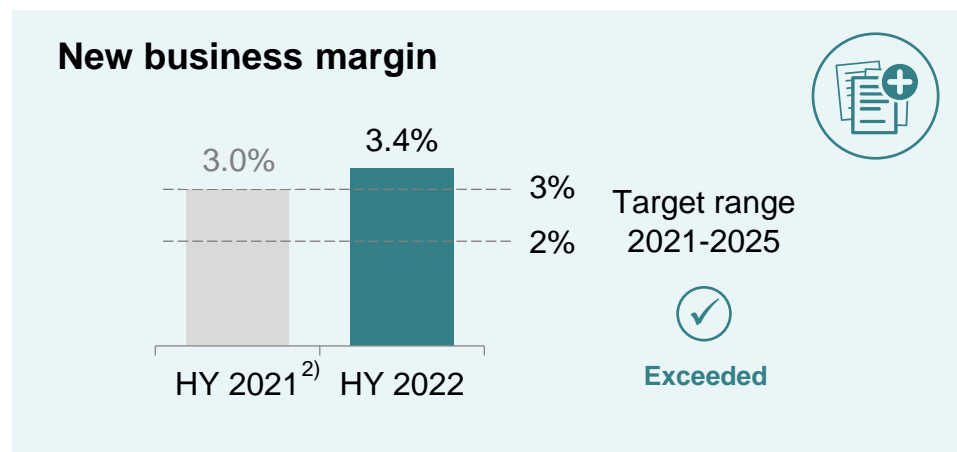
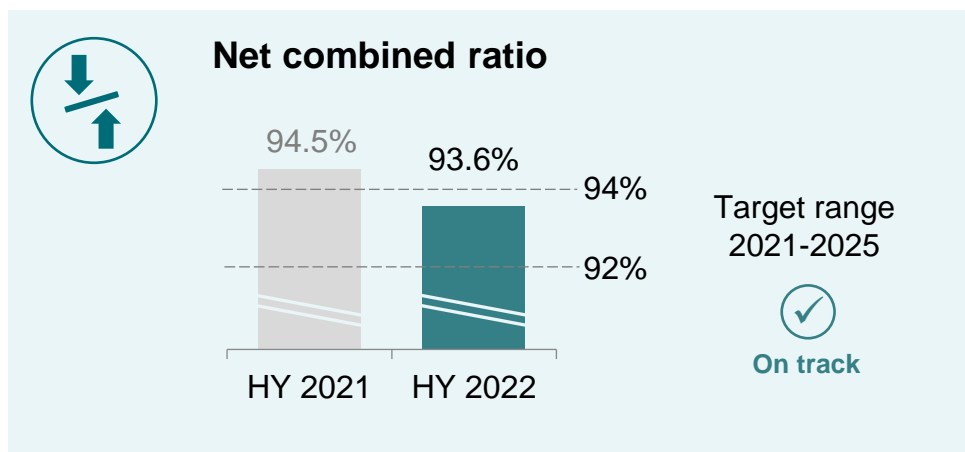
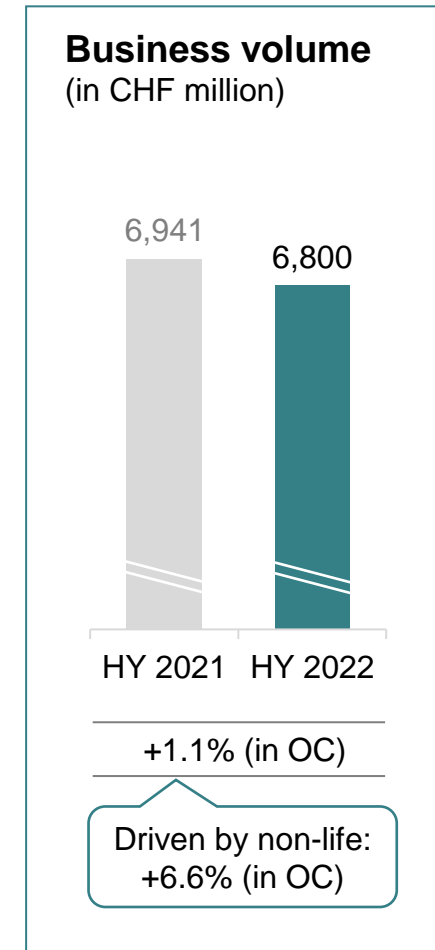
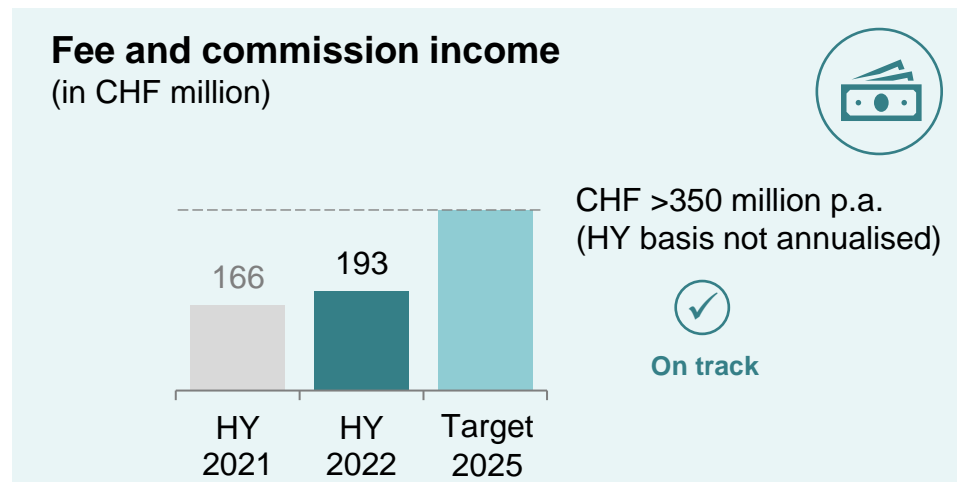
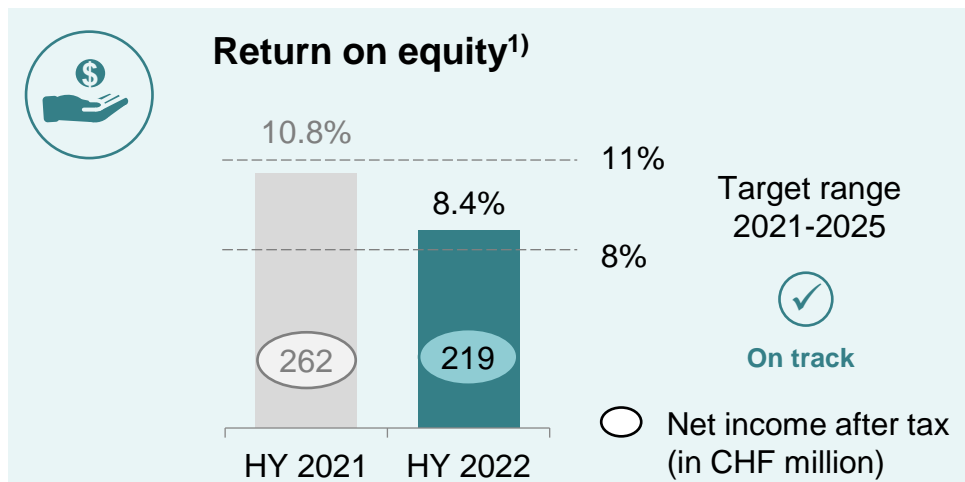
#### ...demonstrating strong profitable growth

(Business volume in CHF million)



Opportunities for profitable growth further improving the quality of Helvetia's risk portfolio

# Key figures HY 2022: well on track across financial targets based on a strong technical performance



<sup>1)</sup> Annualised: excluding unrealised gains and losses in equity

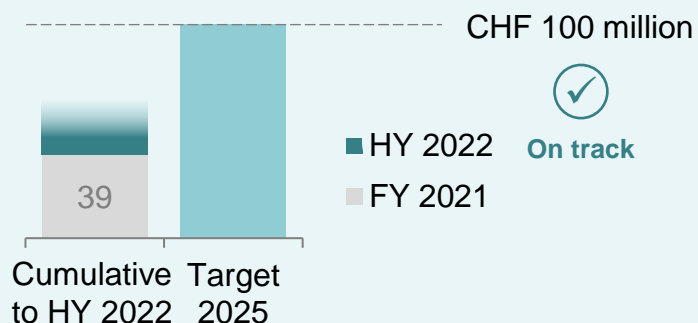
<sup>2)</sup> Excl. Caser

# Key figures HY 2022: good progress on cost efficiencies and ongoing outstanding capitalisation



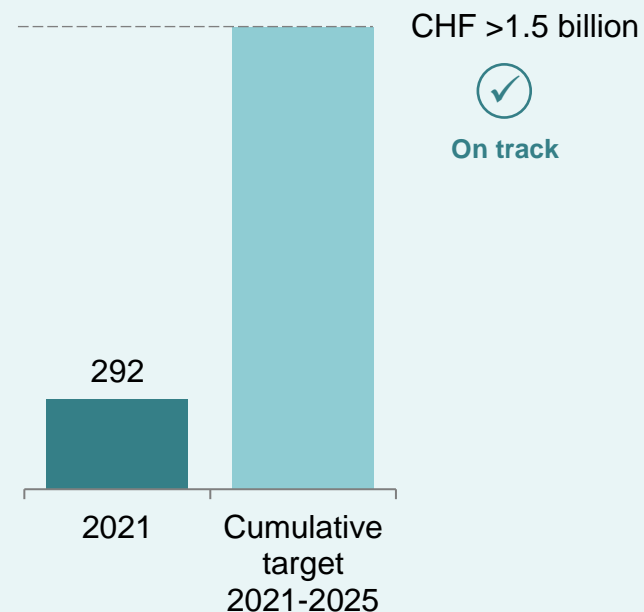
## Cost efficiencies

(in CHF million)



## Dividend distribution

(in CHF million)



## Net economic dividend capacity (NEDC)

(as of 31/12/2021)

**CHF 0.8 billion**

- Solid and stable NEDC supporting a **sustainable dividend policy**



## S&P rating

**A+**

Target: 'A'



Exceeded

## SST ratio

**>280%**

(estimate as of 30/06/2022)

# Financial strength and resilient insurance and asset portfolios provide a robust basis in an uncertain current environment

## Counterbalancing inflationary trends

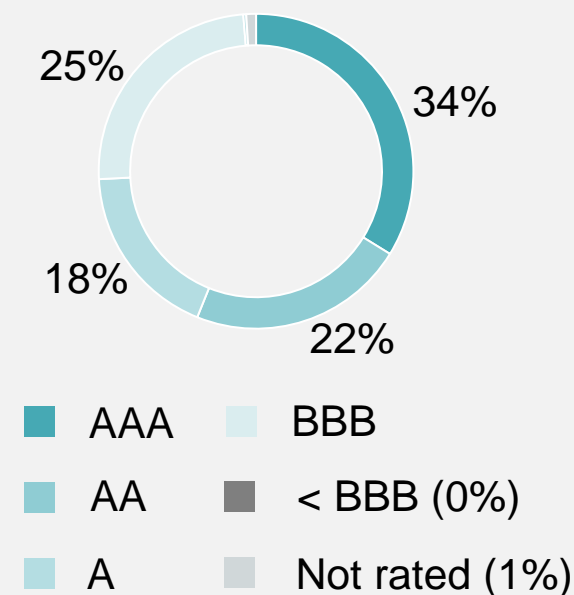
- Partly **embedded automatic indexation** of premiums
- **Limited direct correlation** of claims inflation drivers with CPI
- Relatively **low inflation in home market** Switzerland
- Significant **price increases** in Specialty Markets

Continuous inflation monitoring and price adjustments

## Resilient asset portfolio

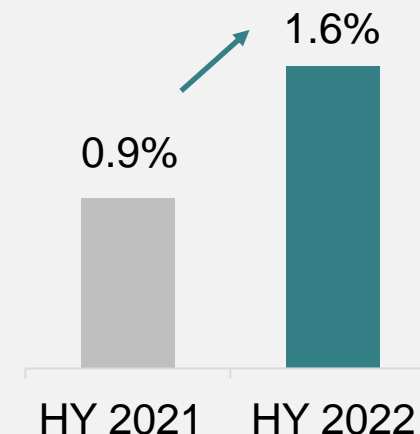
### High-quality bond portfolio

(as of 30/06/2022)



### Rising yields

New and reinvestment yield on bond investments (annualised)



# Wrap-up: Sustainable value creation through a strong core insurance business and attractive growth opportunities



**Sustainably growing dividends**

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**Resilience based on financial strength and diversification**

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**Proven ability to seize growth opportunities**

# Calendar and contact

## Important dates

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- 06/03/2023 Publication of full-year results 2022
- 28/04/2023 Ordinary Shareholders' Meeting 2023

## Contact details

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