Enzo Sazio

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SEEKING: ICT TECHNOLOGY ROLE

- Self-motivated, ambitious **Economics graduate with a first-class master's degree in New Technologies and International Markets Economics** from Warwick University and practical research experience.
- Highly skilled in quantitative analysis, the creation of strategic direction from raw data.
- Possesses a strong worth ethic, a solid understanding of the ICT sector and its value chain, and a good knowledge of the US venture capital industry.

KEY SKILLS

- Data Mining
- Industry-Level Quantitative Analysis
- Applied Statistics and Econometrics
- Sophisticated Social Network Analysis
- Economics of Innovation
- Research
- Problem Solving
- Multi-tasking

EDUCATION & ACADEMIC ACHIEVEMENTS

MSc New Technologies & International Markets Economics, Warwick University, 1st Class   **2018 - 2020**

Core modules: Innovation Economics, Innovation Management, ICT Industry Analysis, Applied Statistics

- *Presented results of Master Thesis to EPO staff from European Patent Office Summer Course at University of Geneva*
- *Adapting Master Thesis for publication in a scientific journal*

Degree in New Technologies & International Markets Economics, Bologna University   **2015 - 2018**

110/110 cum laude

Core modules: Microeconomics, Statistics, Macroeconomics, Financial Mathematics

GMAT (Score 640/800)

INTERNATIONAL EXPERIENCE

Business Opportunities in ICT, Exchange Student Programme, Oslo School of Economics   **2019**

Core modules: Business Opportunities in ICT (Oxford course), Historical Economics, Venture Planning

- *Won the Deval Exchange Student scholarship in 2019 for the fall semester*

WORK EXPERIENCE

Research Centre at Warwick University: Researcher/Database Manager   **Jan 2020 - Date**

- Verified the existence of a link between the generators of popular publications and key inventions, a project commissioned by the EU known as 'Declared Patents'.
- Conducted sophisticated dynamic network analysis to establish whether and which links exist.
- Identified the most productive European researchers in terms of scientific publications within five key technological domains.
- Managed the data mining process from patents data with full responsibility for integrity of database.
- Implemented social network computation techniques.
- Wrote and delivered several interim reports for European Commission (EC).
- Sped up data retrieval; implemented custom designed software scripts to tight schedule imposed by EC.

Oxford Technology Programme: Business Case Writing   **Aug - Dec 2019**

- Assisted Oxford Professor Laura Morgan prepare a business case for an innovative Norwegian start up classified by Fortune magazine as one of the top breakout companies of 2019.
- Conducted market research to identify competitors, partners and potential customers of this start up.

ADDITIONAL INFORMATION

IT Skills: Proficient user of MS Office, SAS9, OpenOffice, Adobe Acrobat Writer, Adobe Photoshop, Adobe Premiere, Macromedia, Dreamweaver, Macromedia Fireworks, Macromedia Flash. Experienced with operating systems: Windows 9x/NT/XP; Linux workstation.

Technology enthusiast: interested in the Open Source movement, the software industry and mobile ICT technology.

Languages: Fluent Italian (native); advanced English; intermediate Spanish.

Hobbies: Enjoy playing the electric guitar.