

Agenda

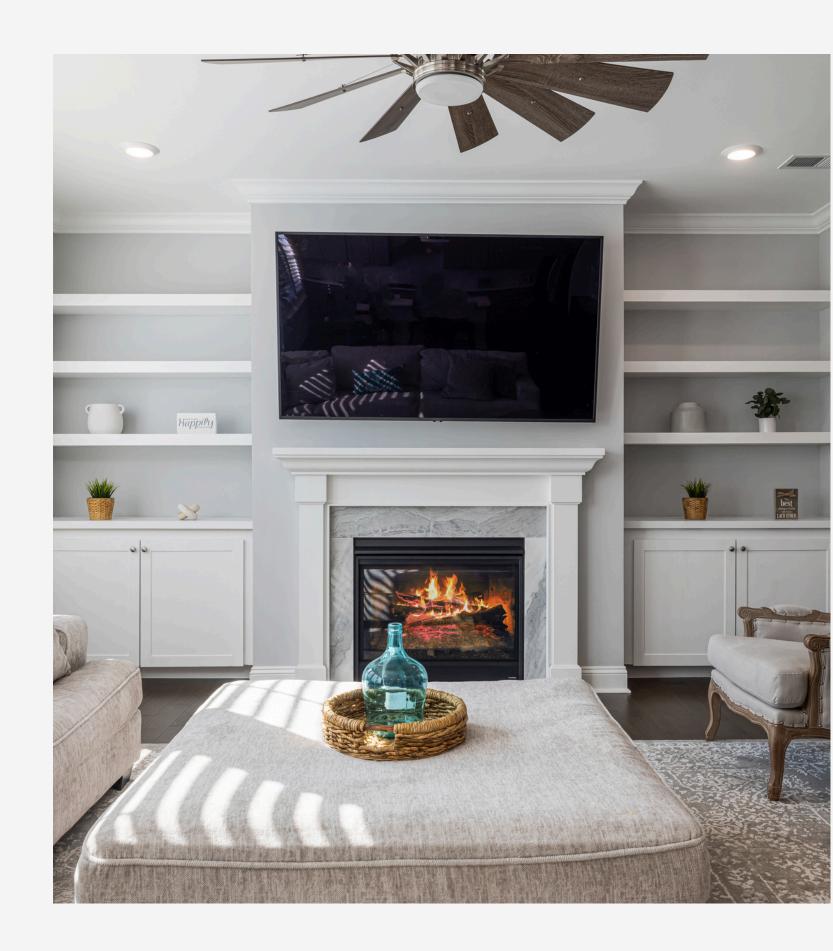
What's in store for us today

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About the Realtor

02

The Home Buying Process





About the Realtor

Hi! My name is
Tanajah Jones.
I am a licensed real
estate agent with EXP
Realty.

My clients remember me for my extensive market knowledge and commitment to find them the perfect home.



The Home Buying Process

Here are eight essential steps to buying your first home.





Check your credit score

Your credit score determines which lenders will work with you and how big of a loan or mortgage you can get.







Get pre-approved for a loan

Knowing exactly how much you'd be able to borrow sets your budget and shows sellers your seriousness as a buyer.

Shop around first and compare different lenders to ensure you get the best loan.

If you're mortgaging your home, it's better to get a mortgage preapproval, too.

Figure out how much you can actually spend

Don't max out your bank loan. Allot a budget for utilities, food and other monthly expenses, too.



Find the right real estate agent

Do your research and hire an agent with a proven positive record.

The ideal real estate agent should have up-to-date market knowledge and top-notch negotiation skills.

Go house hunting

After finding the right agent to represent you, discuss your needs, preferences and other house criteria.



It helps to figure out the type of home you want to narrow your search.



Don't forget to consider transportation and school districts when house hunting.

Make your offer

Once you find a fitting house, make an offer that is neither too low or too high.





Ask your agent to compare recently sold homes nearby to determine a fair price offer.

Talk with your agent about including possible contingency stipulations in your offer, as well.

Having a professional inspect your potential home can reveal serious issues a seller may be hiding from you.

If you have an inspection contingency, you might get the repair costs deducted from the asking price.

Set a date for inspection







Close the sale and move in

Remember to do a final walk-through before signing the final paperwork.



The Home Buying Process: Summary

Let's recap all the steps you should go through.

1 Check your credit score 05 Go house hunting

2 Get pre-approved for 06 Make a fair offer a loan

Figure out how much to spendTo spendTo spendTo spection

O4 Find the right real estate agent

O8 Close the sale and move in





Let me know if you have any questions

Call today and get a free consultation

Phone Number

919-633-8858

Email Address

Tanajah@HomesWithHuff.com

Website

