

INVESTMENT FOCUS

Aerospace & Defense
Government Contracts & Services
Dual-Use Technology & Products

INVESTMENT STAGE

Lower Middle-Market

GEOGRAPHY

United States

CHECK SIZE

\$2MM - \$60MM

LEADERSHIP TEAM

Claudio Ochoa, Esq.

- Founder of JCR & Co., Native State; Attorney at Morvillo Abramowitz, DLA Piper; Press Secretary, State of Colorado; Various roles at the White House, Central Intelligence Agency

Reynold Hoover, LTG (Ret.)

- Deputy Commander, U.S. Northern Command; Chief of Staff, FEMA; Special Asst. to the President, the White House; Various roles at the Central Intelligence Agency, Defense Intelligence Agency, National Guard

Mark Schelbert, MBA

- CEO, Gracelock Industries; Managing Partner, Shackleton Equity Partners; Chanin Capital Partners

Vincent Stewart, LtGen (Ret.)

- Partner, Pine Island Capital Partners; Director, Defense Intelligence Agency; Deputy Commander, U.S. Cyber Command; Commanding General, U.S. Marine Corps Forces Cyberspace

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Donovan Capital Group

Strengthening the National Security of the United States

Summary

DCG is a Washington, D.C.-based private investment firm that makes minority equity and debt investments in companies that work with the U.S. Department of Defense or Intelligence Community.

Strategic Investors

Value-Add Team: Our team consists of former senior leaders from the White House, Pentagon, Central Intelligence Agency, Defense Intelligence Agency, State Department (I&R), Department of Homeland Security, and National Reconnaissance Office.

Members hold TS/SCI security clearances, uniquely positioning DCG to invest in and strategically support businesses performing classified work for the U.S. Government.

Clean Capital: DCG capital is sourced from only vetted U.S.-citizens, which better positions our portfolio companies to compete for the most sensitive contracts.

Investment Structure

Flexible Capital: Vehicles include minority (structured) equity (including equity co-investment) and subordinated, mezzanine, and unitranche debt.

Multiple Structures: DCG invests in both sponsored and non-sponsored transactions, including capital raises, buyouts, acquisitions, refinancings, and majority/minority recapitalizations.

Syndication: DCG maintains a deep network of financial sponsors it can partner with to invest in larger deals or introduce to buyout opportunities.

Investment Criteria

- End Customer: Department of Defense, Intelligence Community, or related federal national security agencies such as Homeland Security and the State Department
- Annual Revenue of \$5MM - \$100MM+
- EBITDA of \$1MM - \$5MM+
- Industry Agnostic (incl. technology, manufacturing, services, and hardware)

Advisory Services

- Deal Origination
- Transaction Support
- Recruitment of Senior Government Officials for Board/Advisory Roles

A Trusted Capital Partner of the U.S. Department of Defense

