



Development Partners

For 25 years **Development Partners** has worked with organisations of all shapes and sizes, providing strategic direction, advice and training as well as implementing fund-raising and income generating activities. Our expertise lies in:

Strategy and planning

- Advising on the role of fundraising in an organisation's business model and in relation to capital projects
- Researching and assessing the feasibility of potential fundraising campaigns/programmes
- Devising fundraising strategies for capital and revenue fundraising
- Developing operational business plans
- Developing fundraising plans
- Reviewing the 'fundraising fitness' of organisations and working with trustees and senior managers to improve the organisation's chance of fundraising success

Fundraising resources

- Undertaking audits of in-house fundraising teams and programmes
- Establishing fundraising committees
- Providing training and mentoring for trustees, staff and volunteers

Implementation of fundraising campaigns and programmes

- Directing capital fundraising campaigns and other fundraising activities
- Preparing applications to trusts and foundations
- Preparing or contributing to bids to the National Lottery Heritage Fund, Arts Council and other statutory funders
- Implementing High Net Worth Individual programmes
- Establishing acknowledgement and stewardship plans
- Developing and implementing membership programmes
- Providing advice and guidance on GDPR, fundraising regulation and gift acceptance policy



Development Partners' Clients

2000-2025

Education

Abingdon Specialist Schools
Centre for Socio-Legal Studies, Oxford
Commonwealth Education Trust
Foundation for Law, Justice and Society
Mansfield College, Oxford
Mountview Academy of Theatre Arts
Oxford University Law Faculty
St Catherine's College, Oxford
Swalcliffe Park School

Arts

Bookfeast
Everyman Theatre, Cheltenham
Falmouth Art Gallery
Hippodrome, Birmingham
Jacqueline du Pre Centre, Oxford
Leach Pottery
Leeds City Varieties
National Art Gallery, Singapore
Nuffield Theatre, Southampton
Out of Joint
Oxford Literary Festival
Pegasus Theatre
Penlee House Museum & Gallery
Poetry Archive
Serpentine Gallery
Shared Experience
Southampton Cultural Development Trust
Story Museum
Towner, Eastbourne
Warwick Arts Centre
Watermill Theatre
Women's Prize for Fiction

Heritage

20th Century Society
Acton Scott Historic Working Farm
Airborne Forces Museum
Arundells
Association of Independent Museums
Althorp
Banbury Museum
Bethlem Archives and Museum
Bevis Marks Synagogue
Blenheim Palace

Bridport Museum
British Motor Museum
British Postal Museum and Archive
Bronte Parsonage
Brooklands Museum
Brunel Museum
Cartoon Museum
Cheltenham Trust
Cogges Manor Farm
Cornwall's Regimental Museum
Cutty Sark
Dacorum Heritage
Dawlish Museum
Derby Museums
Devizes Assizes Court Trust
Dorset Museum
Dreamland
Dr Williams' Library
English Heritage
Falmouth Art Gallery
Harewood House
Haynes Motor Museum
Hestercombe Gardens Trust
Historic Houses Foundation
Hornsey Town Hall Creative Trust
Kiplin Hall
Lightbox
Lincoln Castle
London Transport Museum
Maharaja of Udaipur
Mary Rose Trust
Manx National Heritage
Moseley Road Baths
Mountain Heritage Trust
Museum of East Anglian Life
Museum of Mid-Devon Life
National Maritime Museum Cornwall
National Motor Museum, Beaulieu
National Railway Museum
National Trust
Newport Minster
Old Operating Theatre
Oxford Preservation Trust
Porthcurno Telegraph Museum
Rifles Museum
Roald Dahl Museum and Story Centre
Royal Armouries

Royal Cornwall Museum
Salisbury Museum
Scarborough Museums
Sidmouth Museum
Society for the Protection of Ancient Buildings
Soldiers of Oxfordshire
Southend Museums
SS Shieldhall
SS Great Britain
St Barbe Museum & Art Gallery
Strawberry Hill House
Victor Hugo Centre, Guernsey
Weald & Downland Open Air Museum
Wheal Martyn
William Morris Society
Yorkshire Air Museum

Science & Environment

@Bristol
British Association
Centre of the Cell
Chester Zoo
Manchester Museum of Science & Industry
Midlands Nature
Millennium Point
Science Museum, London
Thackray Museum
Thinktank
Woburn Safari Park
Wychwood Project

Society & Religion

Artists General Benevolent Fund
Art Room
Big Change
Coventry Cathedral
DASH – Disability Arts
Edgware & Hendon Reform Synagogue
Heart of Kent Hospice
Holy Trinity Monastery
Institute of Statecraft
Royal Anthropological Institute
Trelva
Wells Cathedral
Worshipful Company of Stationers