# Crisis Management

Making decisions in uncertainty

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### What is a crisis?

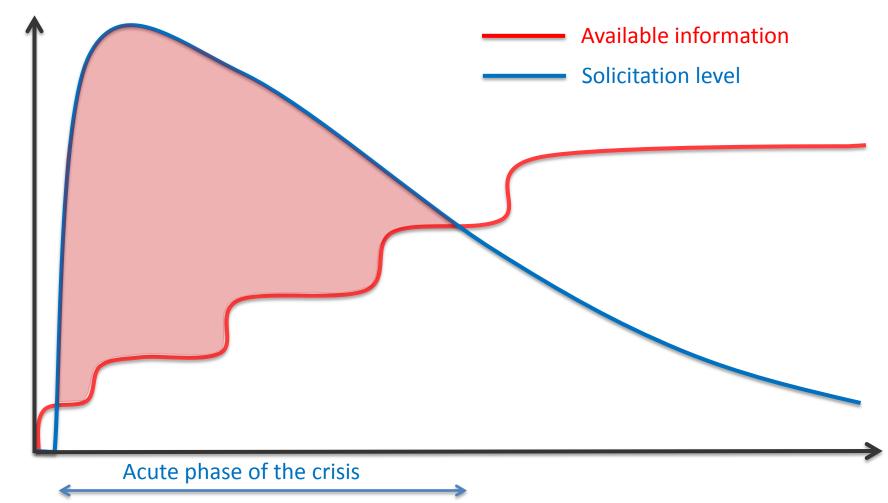
### What is a crisis?

- > Low probability
- High potential impact
- Uncertainty regarding causes and consequences

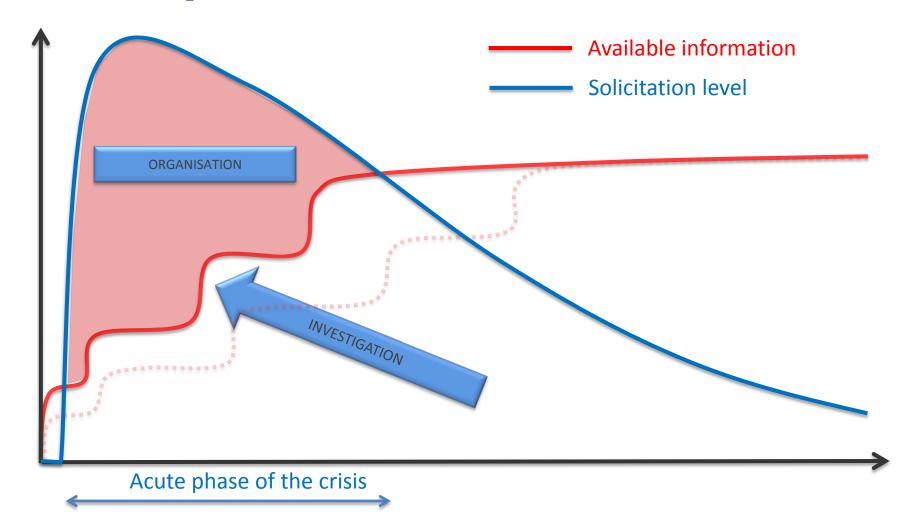


Inability of regular processes to cope with the situation

### Characteristics of a crisis



### How to compensate



### Evaluate the event

### Is the organisation dealing with a crisis? — Assess the situation

Rate the following questions on a scale of 1 to 5	0	1	2	3	4	5
Are the media involved or is there a chance they may be involved?						
Is the safety of the employees at risk?						
Is the integrity of the facilities at risk?						
Is there a risk for the environment?						
Is production likely to be stopped?						

If the addition of all ratings is equal or superior to 11, then summon the crisis team.

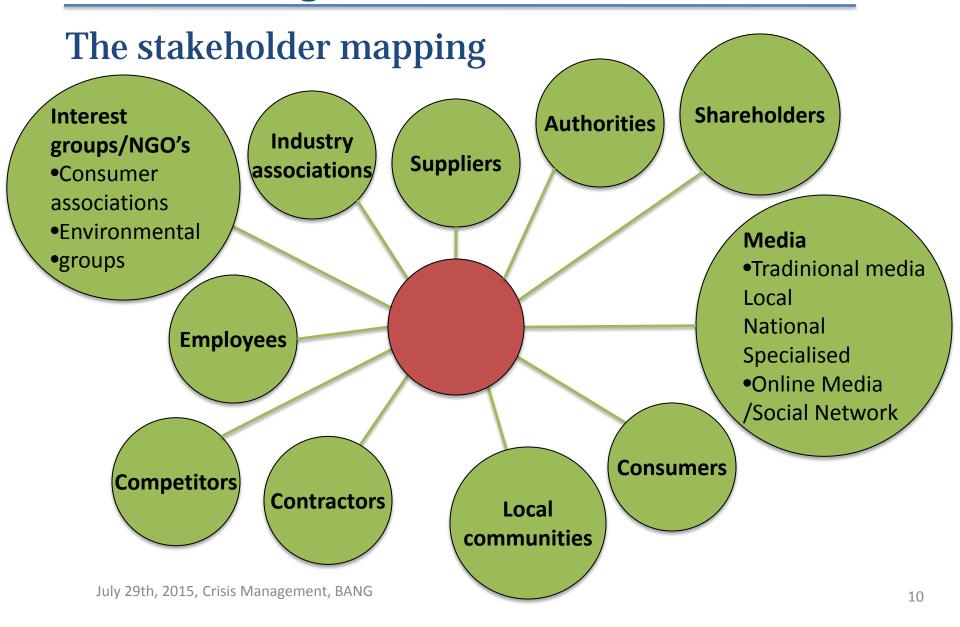
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### Is the organisation dealing with a crisis? — Assess the situation

Does the situation	Yes	No	Comments
cause or create the risk of a severe break in continuity?			
raise uncertainty as to the course of events?			
represent a threat to people and/or to the business and/or to the environment?			
represent a complex or critical or unusual difficulty?			
involve high stakes (impact on the business/reputation)?			
require a rapid response and an ad-hoc action plan?			
involve many stakeholders (consumers, authorities, media, etc.)?			

If the answer is YES to one or more of these questions, it is likely that the situation is a crisis. Therefore, the Crisis Team should be gathered.

## Determine the Scope



### Assign roles and tasks to the CMT members

- When it is clear which areas of the business are impacted:
  - **▶** Define objectives
  - Assign roles
  - **▶** Determine priorities
- Make sure everyone stick to their roles



### Leading a Crisis management team — a two men's job

#### **Coordinator**

- Assesses the situation and recommends the crisis team settingup
- Manages all aspects of the crisis under the Crisis Leader's oversight
  - ▶ Follow-up on ideas and action plan
  - Manage resources
- ▶ Updates all Crisis Team member when needed
- ▶ He/she should:
  - ▶ Know the organisation and the process very well
  - ▶ Have no expertise required for the management of this crisis
  - ▶ Have leadership

### Crisis Leader Decision-maker

- ▶ Confirms the assessment of the situation made by the coordinator
- Decides who should be part of the crisis team
  - **▶** Smallest possible number of people
  - ▶ Composition varies depending on the nature of the crisis
- Makes decisions
  - ▶ I line with the organisation's policy

## Define a strategy

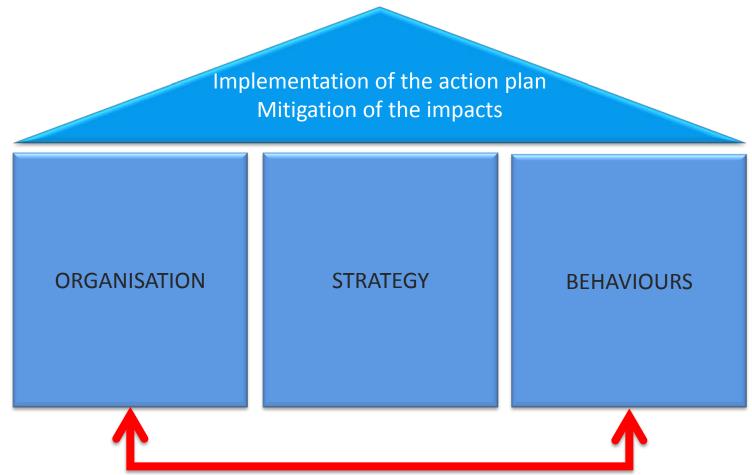
### Decision-making under pressure

Mid/long-Short-term term Exhaustive investigation Strategy **Immediate** responses Impacts on business Unnecessary proand reputation active communication

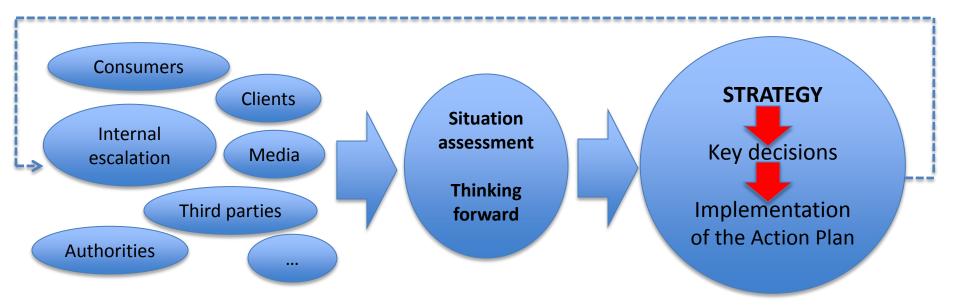


Must resist the temptation to put out the fire!

**Crisis Team's mission:** to mitigate impacts whilst trying to maintain 'business as usual'



### Decision-making cycle – strong organisation



#### **Incoming information**

- Call management
- Media monitoring
- Investigation team

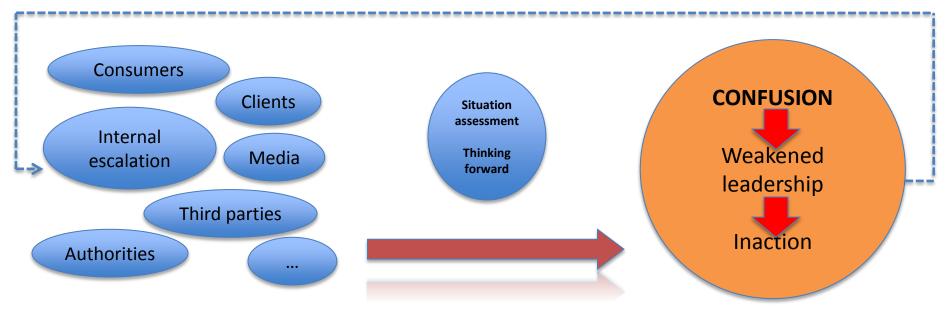
#### **Analysis**

- Coordinator
- CMT members

#### **Decision-making**

- Decision-maker
- Coordinator

### Decision-making cycle – weak organisation



#### **Incoming information**

- Refusal of uncertainty
- Exhaustiveness

#### **Analysis**

- Loss of empowerment
- Denial

#### **Decision-making**

- Saturation of the decisionmaker with raw information
- Impotence

### The decision-maker and his challenges

- Personal stakes
- ▶ Stress and self management: impact on his behaviour/posture
- Analysis (to understand, to plan) Vs Synthesis (to decide)
- ▶ Long-term (strategy) Vs Short-term (emergency responses)
  - → THE WHOLE TEAM SHOULD FOCUS ON BUILDING A "SAFE" ENVIRONMENT AROUND THE DECISION MAKER:
    - No solicitations without
      - → Response options
      - → Estimation of a timeframe
      - → Strategy orientation recommendations
      - → Items already discussed/challenged

## Maintain a good level of information

### Maintain a good level of information

- Consistency
  - ▶ Same message delivered by crisis management team members to ALL stakeholders
- Awareness
  - ▶ Current objectives and instructions known and understood by all crisis management team members
- ▶ Follow up
  - ▶ Verify all actions undertaken are being followed-up

### Maintain a good level of information – the tools

### Wall communication

- **▶** Communication
  - Updated holding message visible by all
- Action plan
  - ▶ Ensure all actions are carried out
- **▶** Consistency
- Awareness
- ▶ Follow up



Salament from Danone Bulgaria:

Bageding the recent inspanies from different parties Danone Bulgaria would like to inform the problem of people within the company had symptoms of stomach problems today and they were hospitalized.

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Danone Bulgaria would like to inform that and the measures to guarantee the full professional and leaded check of the employees and also keeps constant communication with the doctors.

Out perfumingly involution shows that the cause of the occurring medical problem is a base made choose pie (bantes) brought into the company by a Danone employee.

## Maintain a good level of information — the tools Log book/to do list

- ▶ Clean record
  - **▶** Investigation
  - **▶** Insurance

- **▶** Consistency
- **▶** Awareness
- ▶ Follow up

▶ Post crisis analysis

Date / Hour	Event/Item	Decision	Person in charge	- Done Yes /No - Time

### Maintain a good level of information – the tools



#### Call record sheets

- Keep track of all solicitations
- Retrace specific requests
- **▶** Consistency
- ▶ Awareness
- ▶ Follow up

### Behaviour – working well together

- Work on the listening skills of the team
- ▶ Double-check incoming information
- ▶ Reformulate to make sure you share a common understanding
- ▶ Monitor the way crisis team members handle pressure
  - Organise rotation with deputies
  - ▶ Include as many support functions as necessary

### Conclusion

- ▶ Time that was lost is never recovered
- ▶ It's difficult to correct a bad path
- ▶ The 'weapons' of the crisis management team:
  - **▶** Crisis management documentation
  - ▶ Preparation and training
  - Common sense

### Questions?

