# Athlete brand CONSISTENT VISUAL ELEMENTS

Creating a consistent visual identity is crucial for building a strong athlete brand. This involves selecting a cohesive color palette, that reflect your personal style and values.

Start by choosing colors that resonate with your personality and the message you want to convey, then ensure these colors are consistently used across all platforms, from social media to merchandise.

Consistency in your visual elements helps establish recognition and trust, allowing fans and sponsors to easily identify and connect with your brand. Ensure you are aware of your responsibilities to your sponsors and any conflicts of interest.

Remember, your visual identity should evolve with you, reflecting your growth and achievements as an athlete while maintaining the core elements that define your brand.





## COLOUR

Make it count online and in person. Aim to be instantly recognisable!



## **RESPONSIBILITY**

Ensure you are aware of your commitment to sponsors as an ambassador for their brand.



## CONSISTENCY

Remember to be consistent across all your touch points. Maintain your visual identity.



# Athlete Branding ESTABLISH BRAND VOICE

Creating a clear and distinct tone of voice for your messaging involves a few key steps that ensure consistency and alignment with your values. First, identify the core values that define your brand or personal identity. These could include qualities like integrity, innovation, inclusivity, or sustainability. Once you have these values, think about how they translate into language.

Next, consider the emotions you want to evoke in your audience. Should your messaging be inspirational, comforting, or authoritative? This emotional foundation will guide your word choice and sentence structure. For example, using active voice and positive language can create an empowering tone, while a more conversational style might suit a friendly and accessible message.





## **TONE**

Tone of voice is important. Fans will come to expect and appreciate your tone.



## LANGUAGE

Establish words and language that will communicate your tone of voice where there may not be spoken word. i.e. Social Media



## CONSISTENCY

Maintain consistency through our brand. Align with your values and develop content to match.



## Athlete Branding LEAD WITH BRAND NARRATIVE

Creating content based on a brand narrative involves distilling the essence of your brand into engaging and cohesive storytelling elements. Your brand narrative serves as the backbone of all marketing materials, defining who you are, what you stand for, and why you matter to your audience. Here's a brief guide on how to use imagery and video to convey your brand story effectively.

### TIPS:

- Begin by clearly understanding your unique values and selling points. When speaking with the media, it is crucial to reinforce your brand's values.
- Monitor media coverage to ensure that your narrative is being accurately represented, and be ready to address any misrepresentations quickly and effectively.



## **Imagery**

Select images that embody your brand's core values and mission. Whether you're a tech company focused on innovation or a wellness brand promoting tranquility, choose visuals that resonate with these themes. For instance, a tech brand might use sleek, futuristic visuals, while a wellness brand might opt for serene landscapes or calming color palettes. Ensure consistency across all platforms to strengthen brand recognition.

## Video

Videos allow you to weave a rich narrative by combining visual, auditory, and emotional elements. Start with a compelling story arc that aligns with your brand values. Introduce characters or scenarios that your target audience can identify with, and showcase how your brand provides solutions or enhances their lives. Use a combination of live action, animation, and graphics to maintain viewer interest and effectively communicate your message.



# Athlete Branding MAINTAIN ALIGNMENT & FIT

When an athlete aligns with a brand that genuinely reflects their values, interests, or lifestyle, it resonates with their audience. Authenticity in sponsorships creates a stronger connection with fans and consumers, leading to higher engagement and trust. Having a meaningful partnership, rather than a superficial one, lays the foundation for long-term relationships with sponsors. When both the athlete and the brand are genuinely aligned in purpose, the collaboration can extend beyond a single campaign, creating lasting mutual benefits.

Purpose is key in crafting a meaningful and impactful partnership. Athletes who align with a brand because they believe in the brand's mission or products-rather than just for financial gain-bring a sense of purpose to the partnership that resonates with consumers.





## **ALIGN**

Align yourself with brands that match your values and interests.



## COLLABORATE

Aim for a partnership to deliver benefits for both sides.



## **PURPOSE**

Strive for purposeful sponsorships and collaborations.
Remember to have a long-term vision.

