

ADDENDUM TO COMMUNITY SHARE OFFER PROSPECTUS

UPDATE - 8th FEBRUARY 2025

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Community Benefit Society Registration Number: 9270

THIS UPDATE IS TO BE READ IN CONJUNCTION WITH THE ADDENDUM PUBLISHED ON 13 JANUARY 2025 AVAILABLE FROM THE WEBSITE

ROSE & CROWN



THE PURPOSE OF THIS UPDATE

On 13th January 2025, anticipating a shortfall in share offer funding, the Nympsfield Community Pub Limited (NCPL) Interim Management Committee (IMC) published an addendum to the share offer prospectus. That addendum outlined a phased reopening plan for the pub, starting with the bar area, then the restaurant, followed by the lettable rooms, and so on.

The addendum also detailed the part-purchase option as one potential solution to the funding gap. This option involved the Society purchasing 50% of the pub for £175,000, with the existing owner retaining the other 50%. Under this arrangement, the Society would pay rent on the owner's 50% share of the property. The agreement would include an option for the Society to purchase the remaining 50% at a future date.

The addendum mentioned two other potential options being explored: co-purchase with a third party and outright purchase financed in part with loans from private individuals. However, despite efforts to identify a suitable partner, the IMC has been unable to find a third party to co-purchase the pub, and this option is no longer being pursued.

This update to the addendum details the outright purchase option, outlining the key terms of the loan and comparing it to the part-purchase option detailed in the original addendum. This document also explains why the IMC has concluded that outright purchase, while requiring a loan, offers significant advantages, including full ownership and control, and a lower overall cost, which will allow the pub to better serve the community in the long term.

There are no changes to the phased renovation and reopening plan presented in the original addendum.

FUNDING POSITION AT 8TH FEBRUARY 2025

- The share offer closed on 31 January 2025 and raised ca. **£265,000**. We received over 450 applications for shares in the Society.
- We were recently informed by Stroud District Council that our application to the Rural England Prosperity Fund (REPF) was successful and they have approved a grant of **£20,000**. The grants panel were very supportive of our project and recognised the value of the Rose & Crown Inn to our local community.
- NCPL has ca. £300,000 funds available including the REPF grant.



OUTRIGHT PURCHASE OPTION

The IMC believes that membership loans can be used to help fund the outright purchase of the pub. These are unsecured fixed-term loans with rolled-up interest available exclusively to existing investors in the Society. A Membership Loans offer would seek to raise between £100,000 and £200,000 from investors ("members") and provide the balance of funds required to complete the outright purchase of the pub and begin renovation works.

Membership Loans - Key Terms

- The minimum loan sum will be $\pm 5,000$ per member. The maximum loan sum will be $\pm 50,000$ or five times the value of the member's shareholding in the Society, whichever is the lower.
- Interest (AER) will be 3% above the Bank of England base rate with a minimum of 3% and a maximum of 6% per annum paid annually.
- The first two years' interest will be "rolled-up" and added to the principal. Interest will accrue from year three and be paid in the first month of the next financial year.
- The loan has a fixed five year term.
- The loan is unsecured, however loan stock has preferential status over share capital but will be behind other creditors.



SWOT Analysis – Outright Purchase

INTERNAL FACTORS

STRENGTHS +	WEAKNESSES -
 NCPL owns the pub outright No charge on the property (unlike a commercial loan) No impact on cash flow in year 1 and 2 (interest is accrued not paid) No additional lease required - lower legal costs Lenders are also investors, hence vested in the long-term success of the Society 	 Minimum £70,000 loans needed to fund purchase of pub at £350,000 Financing cost: 6% AER (but still cheaper than the rent paid to the owner with part-purchase option or a commercial loan) Grants cannot be used to pay off loans

EXTERNAL FACTORS

OPPORTUNITIES +	THREATS –
 More grants are available (because NCPL owns the pub) Grants can still be used to renovate the pub Lenders may wish to roll-up interest payments for longer to assist with the Society's cash flow 	 Loan stock is superior to share capital when getting repaid on a winding-up Conflicts of interest will need to be carefully managed, e.g. lenders who are committee members



FINANCIAL PROJECTIONS - OUTRIGHT PURCHASE

The model used for the financial projections in the addendum has been adapted for the outright purchase option. The model forecasts monthly cash flow over a 10-year period covering the outright purchase, renovation, reopening and long-term operation.

The financial model has been used to analyse different funding scenarios as follows:

- Scenario I funding led by further share offers and backed up with grants and a loan
- Scenario 2 funding led by grants and backed up with further share offers and a loan
- Scenario 3 no further funding (worst case scenario)

Cash flow graphs for scenarios 1, 2 and 3 are provided. The monthly cash-flow for the part-purchase option is also shown for comparison.

Statements of Profit & Loss, Balance Sheet and Cash Flow forecasts for Scenarios I and 2 are provided in Appendix II.

Key Assumptions

• Initial funds are £300,000

All other assumptions are carry-over from those in the addendum published 13th January 2025.



Scenario I

- Purchase price is £350,000.
- £175,000 memberships loan from the start, 5 year term, 6% AER.
- £150,000 commercial loan after year 5 to pay off memberships loan (25-year term, 7.5% interest rate).

All other scenario parameters are carry-over from those in the addendum published 13th January 2025



Scenario I cash flow forecast (YI-Y5)



Scenario I cash flow forecast (YI-YI0)



Commentary on scenario I

- Sustainable healthy cash position throughout provides resilience to funding delays, funding shortfalls and/or increased costs.
- Fully operational two years prior to taking commercial loan.
- Growing cash position when fully operational notwithstanding ongoing loan payments.



Scenario 2

Same as scenario I except:

- Two future share offers second offer of £50,000 after year I and a third and final offer of £50,000 after year 3.
- £250,000 of grants over 2.5 years £50,000 grant award every 6 months.



Scenario 2 cash flow forecast (YI-Y5)



Scenario 2 cash flow forecast (YI-YI0)



Commentary on scenario 2

- Sustainable healthy cash position throughout provides resilience to funding delays, funding shortfalls and/or increased costs.
- Fully operational two years prior to taking commercial loan.
- Growing cash position when fully operational notwithstanding ongoing loan payments.



Scenario 3

Same as scenario I except:

- No future share offers.
- No further grant funding.

Scenario 3 cash flow forecast (YI-Y5)



Commentary on scenario 3

• Unsustainable - negative cash position from month 21.

Summary

An outright purchase and phased renovation and reopening plan is financially viable but still requires <u>additional share capital and grant funding</u> during years 1, 2 and 3. After year 5, NCPL can use a commercial loan to pay off the membership loans whilst continuing to grow its cash position and meet its financing obligations.

It is clear from the cash flow graphs that an outright purchase option financed with membership loans (on the terms provided) is better value for money than the part-purchase option.



RECOMMENDATION

The IMC has carefully considered the pros and cons of the part-purchase option and the outright purchase option and firmly believes it is in the Society's best interest to pursue the outright purchase option.

We have discussed membership loans with Plunkett Foundation who informed us that a number of community pubs have taken this approach. We have also benefited from engaging with another community pub - registered as a Community Benefit Society, like ours - who has successfully raised funding with members loans as well as community shares.

WHAT HAPPENS NEXT?

The IMC has prepared a Membership Loans offer document which will shortly be sent to all existing investors in the Society. The offer document provides a comprehensive description of the terms of the offer, eligibility, risks, FAQs and the application form. The Membership Loans offer will be open following publication and we are requesting applicants to provide their loans to the Society by mid-March 2025 at the latest.

If you have any questions please contact the IMC at info@nympsfieldcommunitypub.co.uk



Appendix I: Renovation Works Schedule (used in financial model)





Appendix II: Financial Forecast

N.B. All figures exclude VAT, with the exception of the cash flow forecast which is VAT inclusive.

Profit & Loss Forecast - Scenario I

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Operating income										
Rental income	2,500	5,100	32,513	42,448	43,297	46,923	47,862	48,819	49,796	50,791
Fundraising events income	6,000	6,000	6,000	0	0	0	0	0	0	0
Total operating income	8,500	11,100	38,513	42,448	43,297	46,923	47,862	48,819	49,796	50,791
Operating costs										
Building maintenance	0	0	1,806	4,422	4,510	4,600	4,692	4,786	4,882	4,980
Business rates	2,919	5,955	3,037	0	0	0	0	0	0	0
Utilities	2,250	2,550	3,641	0	0	0	0	0	0	0
Legal and professional fees	2,500	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988
Accountancy fees	1,389	1,417	1,445	1,474	1,503	1,533	1,564	1,595	1,627	1,660
Plunkett subscription	200	204	208	212	216	221	225	230	234	239
Insurance	5,000	5,100	3,902	2,653	2,706	2,760	2,815	2,872	2,929	2,988
Other admin expenses	2,083	2,125	2,168	2,211	2,255	2,300	2,346	2,393	2,441	2,490
Rent payable to RCPL	0	0	0	0	0	0	0	0	0	0
Total operating costs	16,341	19,901	18,808	13,625	13,897	14,175	14,459	14,748	15,043	15,344



Operating profit/loss (EBITDA)	(7,841)	(8,801)	19,705	28,824	29,400	32,748	33,403	34,071	34,753	35,448
Other income										
Capital grant	0	1,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Total other income	0	1,000	2,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Other costs										
Depreciation	0	9,604	11,006	12,671	13,967	15,124	15,124	15,124	15,124	15,124
Loan	10,500	11,130	11,798	11,798	11,798	11,813	11,831	11,401	10,897	10,393
Interest on shares	0	0	0	0	9,125	9,034	8,944	8,855	8,767	8,679
Charitable contributions	0	0	0	0	1,163	1,160	1,157	1,154	1,151	1,148
Total other costs	10,500	20,734	22,804	24,469	36,052	37,130	37,055	36,533	35,938	35,344
Profit before tax	(18,341)	(28,535)	(1,099)	7,355	(3,652)	(1,382)	(652)	538	1,815	3,104
Corporation tax	0	0	0	0	0	896	2,180	2,406	2,648	2,893
Profit after tax	(18,341)	(28,535)	(1,099)	7,355	(3,652)	(2,278)	(2,832)	(1,868)	(834)	211



Balance Sheet Forecast - Scenario I

	ΥI	¥2	¥3	¥4	¥5	¥6	¥7	Y8	¥9	Y10
Fixed Assets										
Land and buildings	396,861	459,021	532,933	586,734	632,272	618,815	605,358	591,901	578,444	564,987
Fixtures and fittings	16,667	15,000	13,333	11,667	10,000	8,333	6,667	5,000	3,333	1,667
Current assets										
Cash	101,407	171,758	156,773	204,725	149,563	109,582	110,445	109,762	110,173	111,675
VAT debtor	2,224	2,975	2,588	2,238	2,301	380	388	396	404	412
Total current assets	103,631	174,733	159,361	206,962	151,864	109,962	110,833	110,158	110,577	112,087
Deferred income (grant)	50,000	99,000	147,000	144,000	141,000	138,000	135,000	132,000	129,000	126,000
Current liabilities										
Corporation tax	0	0	0	0	0	896	2,180	2,406	2,648	2,893
Shareholder interest liability	0	0	0	0	0	0	0	0	0	0
Total current liabilities	0	0	0	0	0	896	2,180	2,406	2,648	2,893
Non-current liabilities										
Loan	185,500	196,630	208,428	208,428	208,428	160,313	155,091	148,372	141,654	134,935
Rent payable to RCPL	0	0	0	0	0	0	0	0	0	0
Total non-current liabilities	185,500	196,630	208,428	208,428	208,428	160,313	155,091	148,372	141,654	134,935



Net current assets/liabilities 103,631 174,733 159,361 206,962 151,864 109,066 108,653 107,752 107,929 109,194

Net assets	281,659	353,124	350,200	452,935	444,708	437,902	430,587	424,280	419,052	414,913
Share capital	265,000	365,000	365,000	465,000	465,000	465,000	465,000	465,000	465,000	465,000
Initial capital	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Reserves	(18,341)	(46,876)	(47,975)	(40,620)	(44,272)	(46,550)	(49,382)	(51,250)	(52,084)	(51,873)
Capital redemption reserve	0	0	(1,825)	(6,445)	(11,019)	(15,548)	(20,031)	(24,470)	(28,864)	(33,214)
Shareholders funds	281,659	353,124	350,200	452,935	444,708	437,902	430,587	424,280	419,052	414,913



Cash Flow Forecast - Scenario I

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Opening balance	35,000	106,407	181,858	170,774	221,379	168,924	131,703	135,381	137,570	140,910
Inflows										
Shares issued	265,000	100,000	0	100,000	0	0	0	0	0	0
Grants	50,000	50,000	50,000	0	0	0	0	0	0	0
Fundraising	6,000	6,000	6,000	0	0	0	0	0	0	0
Loan	175,000	0	0	0	0	150,000	0	0	0	0
Rent (incl. VAT)	3,000	6,120	39,015	50,938	51,957	56,308	57,434	58,583	59,755	60,950
VAT reclaimed	10,766	15,038	19,410	15,506	13,742	4,203	2,321	2,367	2,415	2,463
Total inflows	509,766	177,158	114,425	166,444	65,699	210,512	59,755	60,950	62,169	63,413
Outflows										
Property purchase (incl. tax)	357,000	0	0	0	0	0	0	0	0	0
Legal fees on purchase	10,000	0	0	0	0	0	0	0	0	0
Refurbishment costs	57,833	84,117	99,901	77,766	69 <i>,</i> 406	0	0	0	0	0
Building maintenance	0	0	2,168	5,306	5,412	5,520	5,631	5,743	5 <i>,</i> 858	5,975
Overheads	10,107	10,615	12,076	7,860	8,017	8,178	8,341	8 <i>,</i> 508	8,678	8 <i>,</i> 852
Business rates	2,919	5 <i>,</i> 955	3,037	0	0	0	0	0	0	0
Rent paid to RCPL	0	0	0	0	0	0	0	0	0	0
VAT paid	500	1,020	6,503	8,490	8,659	9,385	9,572	9,764	9,959	10,158



Corporation tax	0	0	0	0	0	0	896	2,180	2,406	2,648
Loan repayments	0	0	0	11,798	11,798	209,928	17,052	18,120	17,616	17,112
Interest paid on shares	0	0	0	0	9,125	9,034	8,944	8,855	8,767	8,679
Share withdrawals paid	0	0	1,825	4,620	4,574	4,528	4,483	4,439	4,394	4,350
Charitable contributions	0	0	0	0	1,163	1,160	1,157	1,154	1,151	1,148
Total outflows	438,359	101,707	125,509	115,839	118,155	247,733	56,077	58,762	58,829	58,923
Closing balance	106,407	181,858	170,774	221,379	168,924	131,703	135,381	137,570	140,910	145,400



Profit & Loss Forecast - Scenario 2

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Operating income										
Rental income	2,500	5,100	32,513	42,448	43,297	46,923	47,862	48,819	49,796	50,791
Fundraising events income	6,000	6,000	6,000	0	0	0	0	0	0	0
Total operating income	8,500	11,100	38,513	42,448	43,297	46,923	47,862	48,819	49,796	50,791
Operating costs										
Building maintenance	0	0	1,806	4,422	4,510	4,600	4,692	4,786	4,882	4,980
Business rates	2,919	5,955	3,037	0	0	0	0	0	0	0
Utilities	2,250	2,550	3,641	0	0	0	0	0	0	0
Legal and professional fees	2,500	2,550	2,601	2,653	2,706	2,760	2,815	2,872	2,929	2,988
Accountancy fees	1,389	1,417	1,445	1,474	1,503	1,533	1,564	1,595	1,627	1,660
Plunkett subscription	200	204	208	212	216	221	225	230	234	239
Insurance	5,000	5,100	3,902	2,653	2,706	2,760	2,815	2,872	2,929	2,988
Other admin expenses	2,083	2,125	2,168	2,211	2,255	2,300	2,346	2,393	2,441	2,490
Rent payable to RCPL	0	0	0	0	0	0	0	0	0	0
Total operating costs	16,341	19,901	18,808	13,625	13,897	14,175	14,459	14,748	15,043	15,344
Operating profit/loss (EBITDA)	(7,841)	(8,801)	19,705	28,824	29,400	32,748	33,403	34,071	34,753	35,448

Other income



Capital grant	0	2,000	4,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Total other income	0	2,000	4,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Other costs										
Depreciation	0	9,604	11,006	12,671	13,967	15,124	15,124	15,124	15,124	15,124
Loan	10,500	11,130	11,798	11,798	11,798	11,813	11,831	11,401	10,897	10,393
Interest on shares	0	0	0	0	7,160	7,089	7,018	6,948	6,879	6,810
Charitable contributions	0	0	0	0	913	910	908	906	903	901
Total other costs	10,500	20,734	22,804	24,469	33,837	34,935	34,881	34,378	33,803	33,228
Profit before tax	(18,341)	(27,535)	901	9,355	563	2,813	3,523	4,693	5,950	7,220
Corporation tax	0	0	0	0	0	1,734	2,593	2,815	3,054	3,295
Profit after tax	(18,341)	(27,535)	901	9,355	563	1,079	930	1,878	2,896	3,925



Balance Sheet Forecast - Scenario 2

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Fixed Assets										
Land and buildings	396,861	459,021	532,933	586,734	632,272	618,815	605,358	591,901	578,444	564,987
Fixtures and fittings	16,667	15,000	13,333	11,667	10,000	8,333	6,667	5,000	3,333	1,667
Current assets										
Cash	151,407	221,758	207,023	205,970	154,008	117,197	120,363	122,378	125,462	129,611
VAT debtor	2,224	2,975	2,588	2,238	2,301	380	388	396	404	412
Total current assets	153,631	224,733	209,611	208,207	156,309	117,578	120,751	122,774	125,865	130,023
Deferred income (grant)	100,000	198,000	244,000	239,000	234,000	229,000	224,000	219,000	214,000	209,000
Current liabilities										
Corporation tax	0	0	0	0	0	1,734	2,593	2,815	3,054	3,295
Shareholder interest liability	0	0	0	0	0	0	0	0	0	0
Total current liabilities	0	0	0	0	0	1,734	2,593	2,815	3,054	3,295
Non-current liabilities										
Loan	185,500	196,630	208,428	208,428	208,428	160,313	155,091	148,372	141,654	134,935
Rent payable to RCPL	0	0	0	0	0	0	0	0	0	0
Total non-current liabilities	185,500	196,630	208,428	208,428	208,428	160,313	155,091	148,372	141,654	134,935



Net current assets/liabilities	153,631	224,733	209,611	208,207	156,309	115,844	118,158	119,958	122,811	126,727
Net assets	281,659	304,124	303,450	359,180	356,154	353,679	351,092	349,487	348,935	349,446
Share capital	265,000	315,000	315,000	365,000	365,000	365,000	365,000	365,000	365,000	365,000
Initial capital	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000	35,000
Reserves	(18,341)	(45,876)	(44,975)	(35,620)	(35,057)	(33,978)	(33,048)	(31,170)	(28,274)	(24,350)
Capital redemption reserve	0	0	(1,575)	(5,200)	(8,789)	(12,342)	(15,860)	(19,343)	(22,791)	(26,204)
Shareholders funds	281,659	304,124	303,450	359,180	356,154	353,679	351,092	349,487	348,935	349,446



Cash Flow Forecast - Scenario 2

	Y1	Y2	Y3	Y4	Y5	Y6	Y7	Y8	Y9	Y10
Opening balance	35,000	156,407	231,858	221,024	222,624	173,369	139,318	145,299	150,186	156,199
Inflows										
Shares issued	265,000	50,000	0	50,000	0	0	0	0	0	0
Grants	100,000	100,000	50,000	0	0	0	0	0	0	0
Fundraising	6,000	6,000	6,000	0	0	0	0	0	0	0
Loan	175,000	0	0	0	0	150,000	0	0	0	0
Rent (incl. VAT)	3,000	6,120	39,015	50,938	51,957	56,308	57,434	58,583	59,755	60,950
VAT reclaimed	10,766	15,038	19,410	15,506	13,742	4,203	2,321	2,367	2,415	2,463
Total inflows	559,766	177,158	114,425	116,444	65,699	210,512	59,755	60,950	62,169	63,413
Outflows										
Property purchase (incl. tax)	357,000	0	0	0	0	0	0	0	0	0
Legal fees on purchase	10,000	0	0	0	0	0	0	0	0	0
Refurbishment costs	57,833	84,117	99,901	77,766	69 <i>,</i> 406	0	0	0	0	0
Building maintenance	0	0	2,168	5,306	5,412	5,520	5,631	5,743	5,858	5,975
Overheads	10,107	10,615	12,076	7,860	8,017	8,178	8,341	8,508	8,678	8,852
Business rates	2,919	5 <i>,</i> 955	3,037	0	0	0	0	0	0	0
Rent paid to RCPL	0	0	0	0	0	0	0	0	0	0



VAT paid	500	1,020	6,503	8,490	8,659	9,385	9,572	9,764	9,959	10,158
Corporation tax	0	0	0	0	0	0	1,734	2,593	2,815	3,054
Loan repayments	0	0	0	11,798	11,798	209,928	17,052	18,120	17,616	17,112
Interest paid on shares	0	0	0	0	7,160	7,089	7,018	6,948	6,879	6,810
Share withdrawals paid	0	0	1,575	3,625	3,589	3,553	3,518	3,483	3,448	3,414
Charitable contributions	0	0	0	0	913	910	908	906	903	901
Total outflows	438,359	101,707	125,259	114,844	114,955	244,562	53,774	56,064	56,156	56,276
Closing balance	156,407	231,858	221,024	222,624	173,369	139,318	145,299	150,186	156,199	163,336