A Look Into Smart Home Technology With Dave LaMere

Interview with **Dave LaMere**, President and CEO, Smart Homz:



Q: Dave, can you describe Smart Homz?

A: We are the premier provider of residential and commercial technology solutions. Our services range from home automation to app-controlled security systems which are tailored to fit a clients specific personal or business needs. We provide qualified, reputable, insured installers to transition your home or business into a smarter, safer and more convenient environment. We stay on the cutting edge in technology development, continuously testing

the latest products to make personalized recommendations.

Q: Can you give us insights into your services?

A: Smart Homz offers individualized solutions for our clients. Our services include proactive security and monitoring, smart energy control, lighting, and shades, full home automation, keyless entry, voice and sensor commands, home theater and A/V, water and hazard detection, access control as well as networking solutions for seniors aging in place. We get to know the client first and customize a solution to fit their needs.



Q: What are the three main principles that guide Smart Homz as a business?

A: We are founded on the principles of integrity, transparency and a passion for technology. We strive to earn the trust of others through consistency of actions with stated values and commitments. Our employees are honest, open, ethical and fair – both as a team and with our clients. The passion for technology is really the heart of our company. We are continuously moving forward, innovating and improving.

Q: What does the future of the smart home look like?

A: As technology evolves, so will the way people live in their homes. This means more connected devices and having your home fully customized to your needs. I think safety will remain at the forefront of the smart home revolution, especially for small children and seniors. The convenience of a smart home is nice, but the peace of mind of knowing your loved ones are safe is priceless.



Q: What are your plans and goals?

A: In addition to continuously growing the technology and innovation space, we are also focusing on senior care, which proves to be a rapidly growing market for Smart Homz. We are using cutting-edge technology to ensure the safety of our elderly customers, offering a smart alternative to assisted living. People are staying in their homes longer. We want to make sure they can maintain their independence while allowing their loved ones to be confident they are safe.