LLB MARKETING UPDATE

August 2, 2023

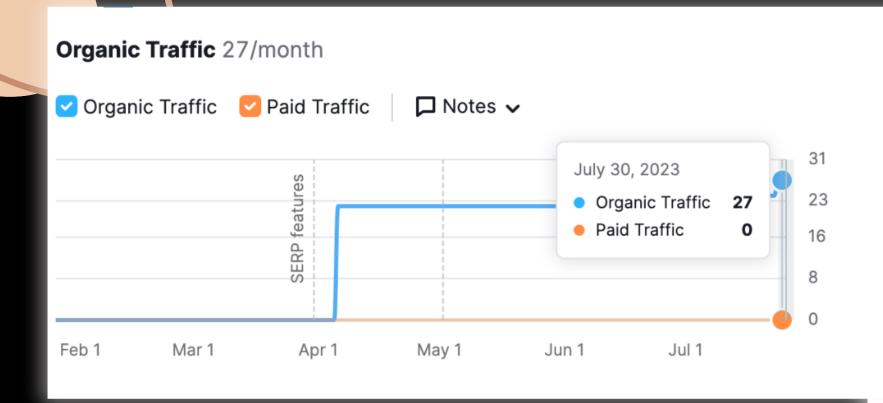


As of August 1: Luxury Lash Boutique is in map pack for keyword "lash extensions la jolla"

lash extensions la jolla		×	! • Q	
Maps Images Reviews Price Shopping	Microbla	ading	Videos News	
About 208,000 results (0.53 seconds)				
Results for La Jolla, San Diego, CA · Choose area				
Businesses : Rating - Hours -				
B Lash Studio 4.8 ★★★★★ (29) · Beauty salon 5+ years in business · La Jolla, CA · (619) Open · Closes 6 PM Schedule Provides: Lash Extensions	Website	Directions	La Jolla Tide Pools Rocky beach for sea life sightings	asa De La Playa
This Lash Life 5.0 ★★★★ (16) · Beauty salon 5+ years in business · La Jolla, CA · (619) 734-8890 Open · Closes 5 PM ⊘ Provides: Lash Extensions	Website	Directions	Whispering Sands Beach Wind 'n Sea Condos	#245-3-Penthou
Luxury Lash Boutique ✓ You manage this Business Profile 3.9 ★★★★ (22) · Eyelash salon La Jolla, CA · (858) 531-2545 Open · Closes 7 PM ② " definitely recommend coming here for lash extensions their prices"	Website	Directions	Walk	

Google Map Pack is the term used to describe the most prominent position in Google's local search results – where businesses are listed and their locations are identified on a map with place marker icons. Map Pack has become a critical factor in how consumers decide where and what to buy when they search online.

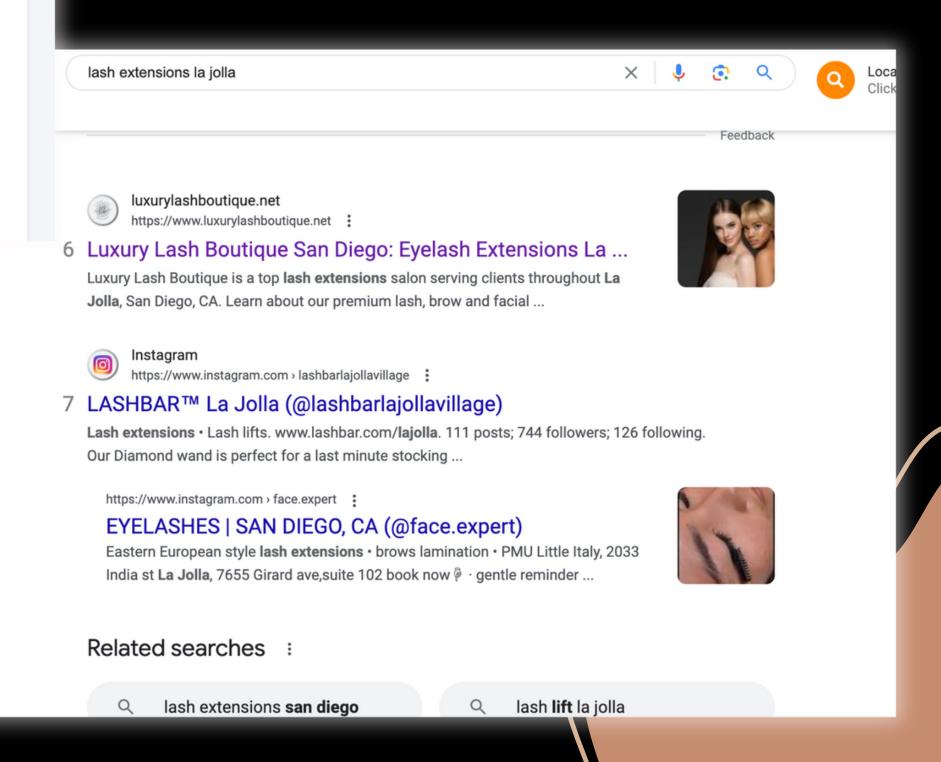




As of July 30th there has been an increase in organic traffic (visitors to the site from search results) 22.73% increase since June



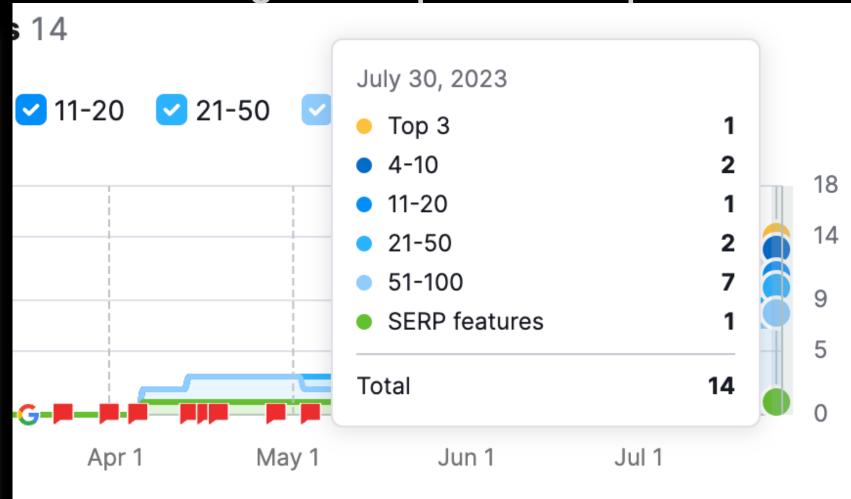
LLB is currently ranking #6 for Lash Extensions La Jolla / Eyelash Extensions La Jolla



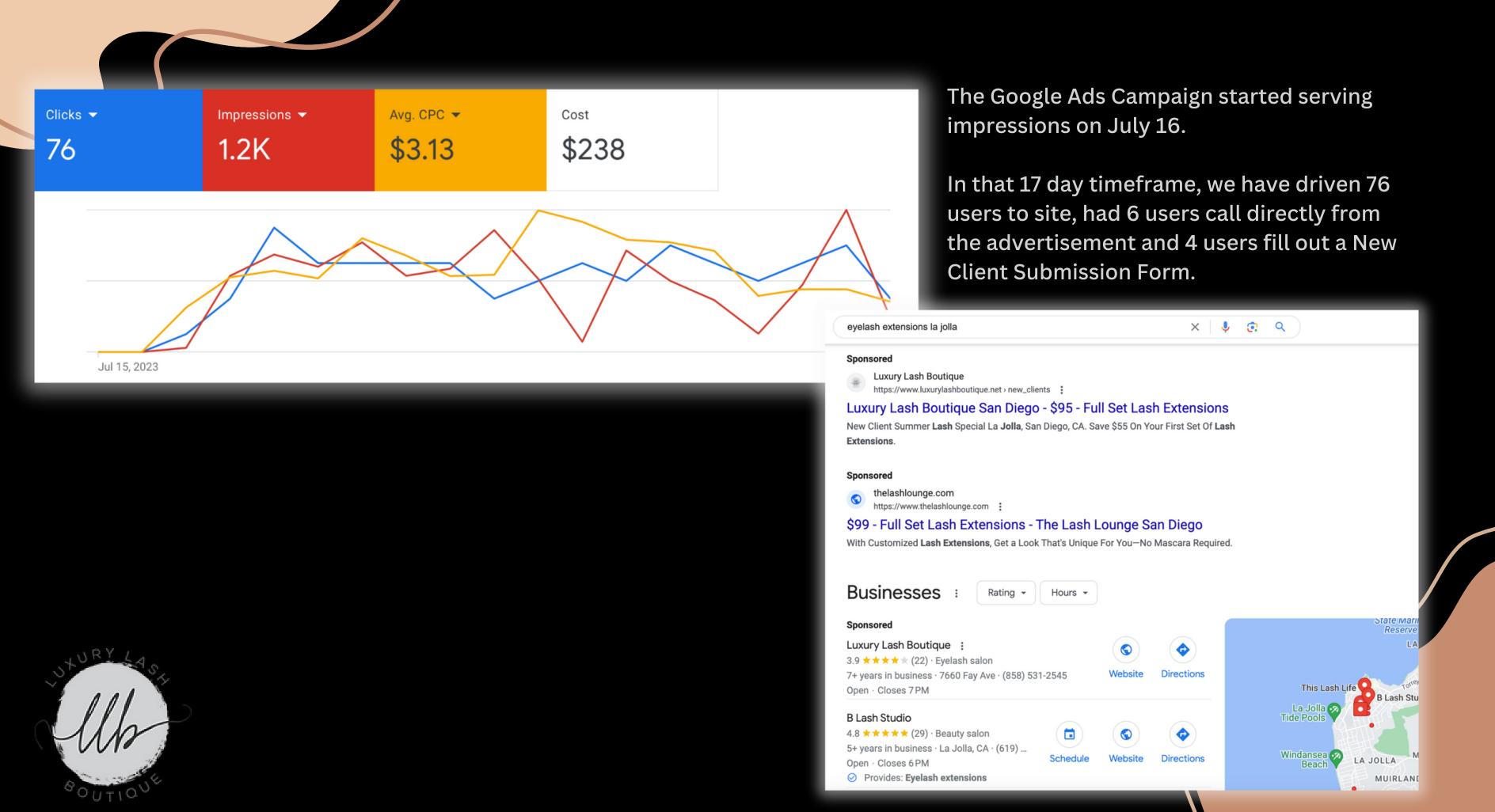
On June 4th - LLB had just 1 keyword ranking in positions 11-20 (on second page search results)

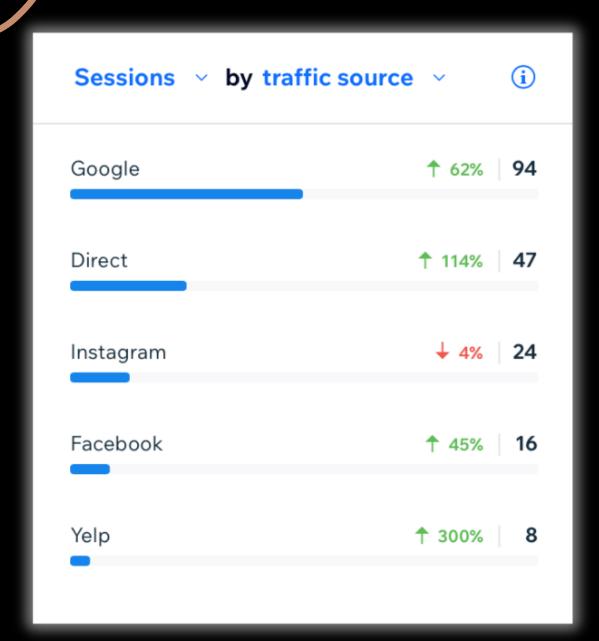


As of July 30th - LLB has 14 keywords ranking with 1 being in the top 3 and 2 in spots 4-10

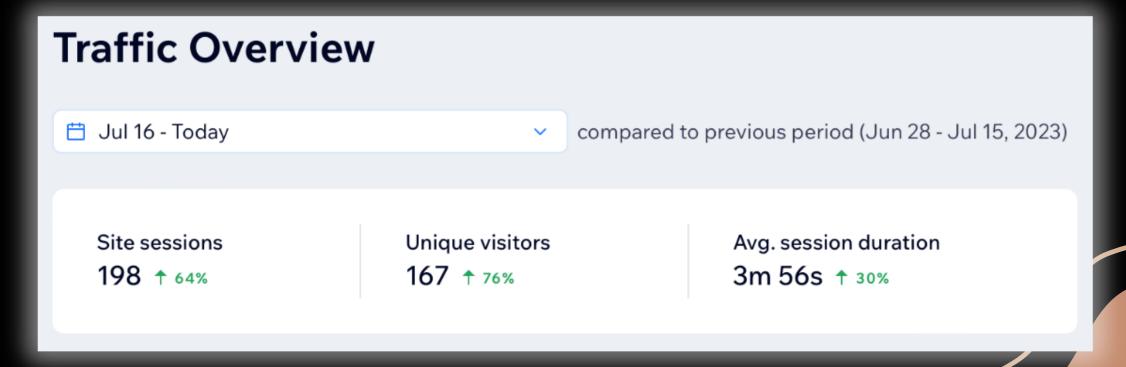




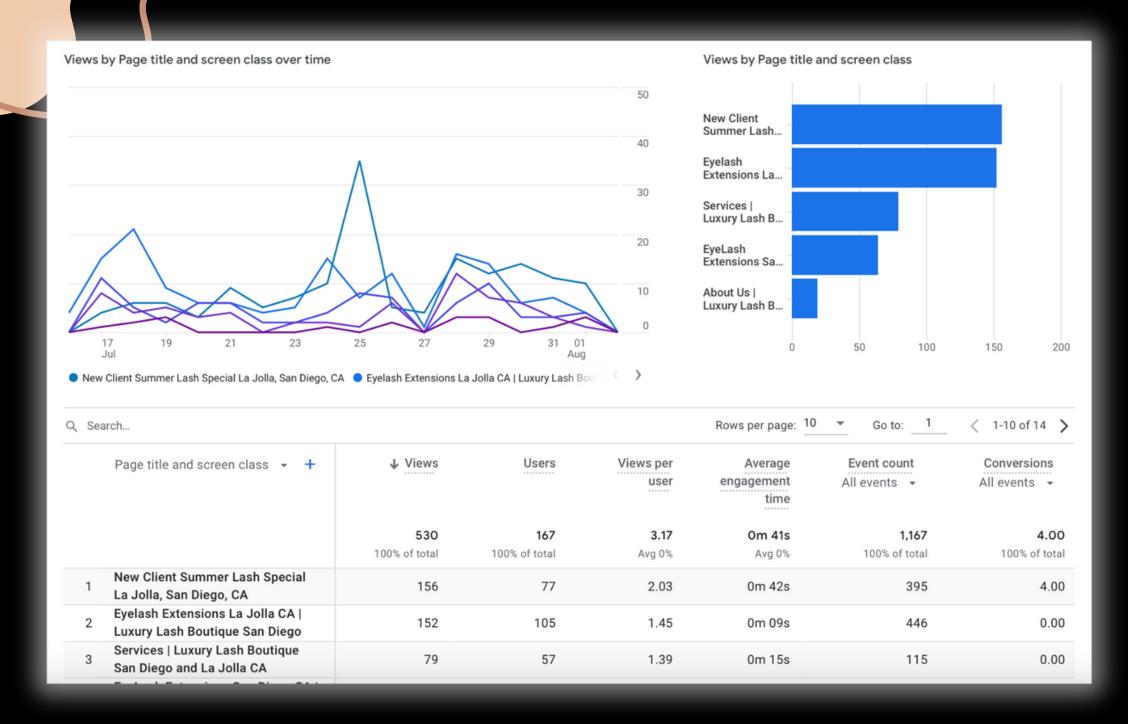




Goole sessions are up 62% since launching ads compared to the previous period. Most importantly, time on site is up 30% which means we are driving higher quality users to site.







The New Client Page we created has been a large factor driving engagement.

Now that the campaign has had some time to run, we have made optimizations that will bring down the cost per click and continue to drive high quality leads with the goal to increase form submissions and click to call.



Thank you!

