




NEXT APEX

LOCAL — PROVEN — SPECIALISTS

- Business and Technology Transformation
- Project and Program Management
- Transition and Capability Uplift

 www.nextapex.com.au

 info@nextapex.com.au



100% AUSTRALIAN OWNED

LOCAL — PROVEN — SPECIALISTS

Next Apex is a Canberra based company that provides advisory, delivery, assurance and capability uplift services.

We provide local, cleared and proven people and teams who specialise in:

- Business and Technology Transformation
- Project and Program Management
- Transition and Capability Uplift



NEXT APEX IS 100% AUSTRALIAN OWNED AND OPERATED

OUR FOUNDER AND OWNERSHIP



Patrick Winters

Managing Director

Pat is the founder and owner of Next Apex and is a long-time Canberra local.

With decades of experience across the public and private sectors in Australia and the UK, Pat is a trusted and respected leader and project and program management expert. He has a reputation for delivering complex business and technology transformation, projects and programs.

Pat brings a unique blend of on-the-ground delivery experience with clients, alongside years of experience managing recruitment and service delivery teams in the Canberra market. For our clients, Pat brings a comprehensive local network and easy access to the right teams and specialists. Drawing on his long proven ability, Pat brings clarity, confidence and success to our clients.



OUR PRINCIPALS: LEADING OUR TEAMS



Chris Wattam
Principal

With a career spanning 25 years leading teams in ICT and technology project delivery and operational excellence, Chris has extensive experience providing ICT/OT and project advisory, delivery and assurance services.



Lisa De Cure
Principal

Lisa brings over a decade of experience and is a proven specialist in the Canberra market. Lisa has led teams to successfully deliver multiple complex, challenging and high profile projects for Commonwealth clients.



OUR CAUSE

We make our world better by helping every person, team, and organisation to master the delivery of their projects, programs and transformation initiatives.

OUR MISSION

HELP YOU TO CONQUER
YOUR **NEXT APEX**

Our mission is to help our clients, our people, and our communities to achieve their goals today, and realise their vision for a better tomorrow.





OUR SERVICES

Next Apex provides local, proven people and teams who specialise across the following capability areas:

- Strategic advisory, business analysis and business improvement
- Business transformation, organisational design and change management
- Communications and engagement
- Technology architecture and advisory
- Strategic assurance reviews and reports

Business and Technology Transformation

Project and Program Management

- Project and program management, coordination and recovery
- PMO, governance and controls
- ICT and non-ICT delivery specialists
- Independent assurance and reviews
- Agile governance and delivery
- P3M3 maturity and capability uplift

- Future state operating model implementation
- Process design and documentation
- Adopting new ways of working
- Operational governance
- Standard operating procedures
- Transition to operations
- Workforce capability uplift

Transition and Capability Uplift

PUBLIC SECTOR SPECIALISTS

We bring significant experience leading the delivery of public sector initiatives, reforms and programs with a dedicated focus on ensuring lasting capability uplift for BAU teams following our successful delivery.



OUR EXPERIENCE

A sample of the engagements Next Apex is currently delivering across multiple clients is set out below.

Working with a large Commonwealth Government client, Next Apex provides a team of **project management** and **technology advisory** specialists to manage the design, delivery and industry engagement for ICT and operational capability projects including multiple international airport developments, and satellite communications for operational users across Australia.



Working with a large Commonwealth Government client, Next Apex provides a team of **project management**, **business analysis**, **organisational design** and **communications** specialists for the agile development, industry engagement and operational implementation of a Commonwealth digital service across multiple sectors and jurisdictions Australia-wide.



Working with a large Commonwealth Government client, Next Apex has multiple specialists providing **PMO**, **project management** and **business analysis** services in support of building maturity and driving delivery within a significantly large and complex portfolio of ICT services, projects and programs with an international scale.



Can Next Apex meet your need?



Yes.

Get in touch with us to discuss your goals.

📍 www.nextapex.com.au 🌐 info@nextapex.com.au



OUR TEAM

Every one of our people brings expertise, experience and culture fit. Every member of our team has been hired on the basis of being a known and proven local specialist.

Supporting our people to achieve their goals is critical to our Mission, and we provide proactive management, support and investment in our staff. We believe that our investment in our people provides greater value and retention of talent for both our clients and Next Apex.

Every single member of staff at Next Apex brings:

- real-world experience delivering value in their specialisations
- industry best practice certifications
- proven local experience in the Canberra market
- AGSVA security clearances.

OUR CAPACITY

We can rapidly commence new engagements and adapt our team to meet new need. We draw on our existing team and activate the right people from our carefully curated list of commencement-ready specialists. We also enjoy strong industry connections with local talent sourcing partners.

OUR COMMUNITY

Next Apex is the proud sponsor of the Belconnen Ramblers, a local and historic Basketball sports club that over 350 Canberra based members call home. We also regularly support other local businesses as part of our reward and recognition initiatives.





OUR VALUE

Local experience – We are an Australian owned, locally operated and trusted business. Our people bring considerable experience with Commonwealth, ACT Government and local organisations.

A tailored service – We are focused on understanding your strategic priorities, operating environment and ways of working to provide an agreed upon service that is tailored to your needs.

Capacity and capability that cares – We bring talented, proven, qualified and cleared specialists that care about helping you to do great things. We have the experience and judgement to help you to achieve your most important priorities.

Value for money – We are genuinely committed to providing value for money and building lasting relationships with our client partners. Our local business ownership and our focus on our specialist capabilities enables us to bring excellent value for money, service and responsiveness to every one of our clients.

Accessing Next Apex as a service provider

Next Apex is an approved seller on BuyICT (Digital Marketplace):

- Agile Governance and Delivery Category
- Change and Transformation Category
- Strategy and Policy Category
- ICT Labour Hire.

Next Apex can also be engaged via AusTender.

Unsure how to engage with Next Apex?

Please get in touch with us at info@nextapex.com.au

Can Next Apex help you or your team?

Let's talk about how.

Contact us today:

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