




NEXT APEX

LOCAL — PROVEN — SPECIALISTS

Next Apex drives **business and technology transformation**
by providing tailored and specialised services and teams.

 www.nextapex.com.au

 info@nextapex.com.au



100% AUSTRALIAN OWNED

Next Apex is a Canberra based company that provides advisory, delivery, assurance and capability uplift services.

We provide local, cleared and proven people and teams who specialise in:

- Advisory, program and service design
- Organisational change and engagement
- Business architecture and analysis
- Technology, architecture and cyber security
- PMO, project and program management
- Transition and capability uplift.

OUR FOUNDER AND OWNERSHIP



Patrick Winters
Managing Director

Pat is the founder and owner of Next Apex and is a long-time Canberra local.

With decades of experience across the public and private sectors in Australia and the UK, Pat is a trusted and respected leader and project and program management expert. He has a reputation for delivering complex business and technology transformation, projects and programs.

Pat brings a unique blend of on-the-ground delivery experience with clients, alongside years of experience managing recruitment and service delivery teams in the Canberra market. For our clients, Pat brings a comprehensive local network and easy access to the right teams and specialists. Drawing on his long proven ability, Pat brings clarity, confidence and success to our clients.

OUR PRINCIPALS: LEADING OUR TEAMS



Chris Wattam
Principal

With a career spanning 25 years leading teams in ICT and technology project delivery and operational excellence, Chris has extensive experience providing ICT/OT and project advisory, delivery and assurance services.



Lisa De Cure
Principal

Lisa brings over a decade of experience and is a proven specialist in the Canberra market. Lisa has led teams to successfully deliver multiple complex, challenging and high profile projects for Commonwealth clients.



Damien Gubler
Principal

With long experience in ICT project and program delivery implementing complex technology transformation. Damien is an expert at leading multi-disciplinary teams to overcome significant challenges to achieve success.



Danny Hansen
Principal

Danny has over 30 years of experience leading and providing expertise across complex technology and business transformation initiatives, portfolios, programs and projects.



OUR CAUSE

We make our world better by helping every person, team, and organisation to master the delivery of their projects, programs, and change initiatives.

OUR MISSION

HELP YOU TO CONQUER
YOUR **NEXT APEX**

Our mission is to help our clients, our people, and our communities to achieve their goals today, and realise their vision for a better tomorrow.



OUR SERVICES

Next Apex provides local, proven people and teams who specialise across the following capability areas:

- Strategic advisory
- Strategic assurance reviews and reporting
- Business case development
- Service design
- Program design
- Target-state operating model design
- Co-design and workshop facilitation

Advisory, Program and Service Design

Business Architecture and Analysis

- Business operations and capability design
- Business process management
- Business, system and data analysis
- Verification, validation and test management
- Problem/solution identification and definition
- User research, experience and interfaces
- Data strategy and management

- Change strategy and planning
- Change impact assessment and readiness
- Change management delivery
- Change adoption and benefits realisation
- Communication and engagement
- Industry engagement
- Internal communications

Organisational Change and Engagement

TAILORED TO EVERY CLIENT

We draw on decades of experience and best practice methodologies to tailor every client engagement and service delivery team to respond to their strategic objectives, organisational context and requirements.



PUBLIC SECTOR SPECIALISTS

We bring significant experience leading the delivery of public sector initiatives, reforms and programs with a dedicated focus on ensuring lasting capability uplift for BAU teams following our successful delivery.

PMO, Project and Program Management

- ICT and non-ICT project and program management, coordination and recovery
- EPMO/PMO, governance and controls
- Schedule, budget, risk and benefits
- Procurement advisory and management
- Independent assurance reviews
- Traditional/Waterfall and Agile specialists

- Technology architecture and advisory
- Solution architecture and design
- Digital solution delivery support
- Data and integration design services
- Cyber risk assessment and GRC
- Technology delivery specialists

Technology, Architecture and Cyber

Transition and Capability Uplift

- BAU operating model and process design
- Standard Operating Procedure development
- Change adoption
- Transition to operations
- Workforce and capability uplift
- Training and facilitated workshops
- Coaching and mentoring

ADDITIONAL SERVICES

Business and technology projects, programs, transformation and change initiatives are complex and varied, and Next Apex can supplement our multi-disciplinary teams with additional specialists.




OUR EXPERIENCE

A sample of the engagements Next Apex is currently delivering across multiple clients is set out below.



Working with a large Commonwealth Government client, Next Apex provides a team of **project management, PMO, change management** and **technology advisory** specialists to manage the design, delivery and industry engagement for ICT and operational capability projects including multiple international airport developments and technology for operational users across Australia.

Working with a large Commonwealth Government client, Next Apex provides a team of **project management, business analysis, organisational design** and **communications** specialists for the agile development, industry engagement and operational implementation of a Commonwealth digital service across multiple sectors and jurisdictions Australia-wide.



Working with a large Commonwealth Government client, Next Apex has multiple specialists providing **program management, PMO, business analysis, solution architecture, engagement** and **communications** services. These services are being delivered across agile delivery projects as part of a multi-year program driving digital transformation on an international scale.



Can Next Apex help you or your team?

Get in touch with us to discuss your goals.

 www.nextapex.com.au  info@nextapex.com.au



OUR TEAM

Every one of our people brings expertise, experience and culture fit. Every member of our team has been hired on the basis of being a known and proven local specialist.

Supporting our people to achieve their goals is critical to our Mission, and we provide proactive management, support and investment in our staff. We believe that our investment in our people provides greater value and retention of talent for both our clients and Next Apex. Every single member of staff at Next Apex brings:

- real-world experience delivering value in their specialisations
- industry best practice certifications
- proven local experience in the Canberra market
- AGSVA security clearances.

OUR CAPACITY

We can rapidly commence new engagements and adapt our team to meet new need. We draw on our existing team and activate the right people from our carefully curated list of commencement-ready specialists. We also enjoy strong industry connections with local talent sourcing partners.

OUR COMMUNITY

Next Apex is the proud sponsor and supporter of a range of local and Australian initiatives, including the Ramblers Basketball Club, the Cancer Council, the Starlight Children's Foundation, the Push-Up Challenge and Dress for Success.





OUR VALUE

Local experience – We are an Australian owned, locally operated and trusted business. Our people bring considerable experience with Commonwealth, ACT Government and local organisations.

A tailored service – We are focused on understanding your strategic priorities, operating environment and ways of working to provide an agreed upon service that is tailored to your needs.

Capacity and capability that cares – We bring talented, proven, qualified and cleared specialists that care about helping you to do great things. We have the experience and judgement to help you to achieve your most important priorities.



Value for money – We are genuinely committed to providing value for money and building lasting relationships with our client partners. Our local business ownership and our focus on our specialist capabilities enables us to bring excellent value for money, service and responsiveness to every one of our clients.

Accessing Next Apex as a service provider

Next Apex is an approved seller on the WoG Digital Marketplace 2 panel:

- Strategy, policy and governance services category
- Training, learning and development services category
- Business, systems and process analysis services category
- Marketing, advertising communications and engagement services category
- Program, project and change management services category
- Solutions implementation services category
- Architecture services category
- Cybersecurity services category
- Labour Hire services category.

Get in touch with us today

 www.nextapex.com.au
 info@nextapex.com.au