

# 1 ROMANO CAPITAL

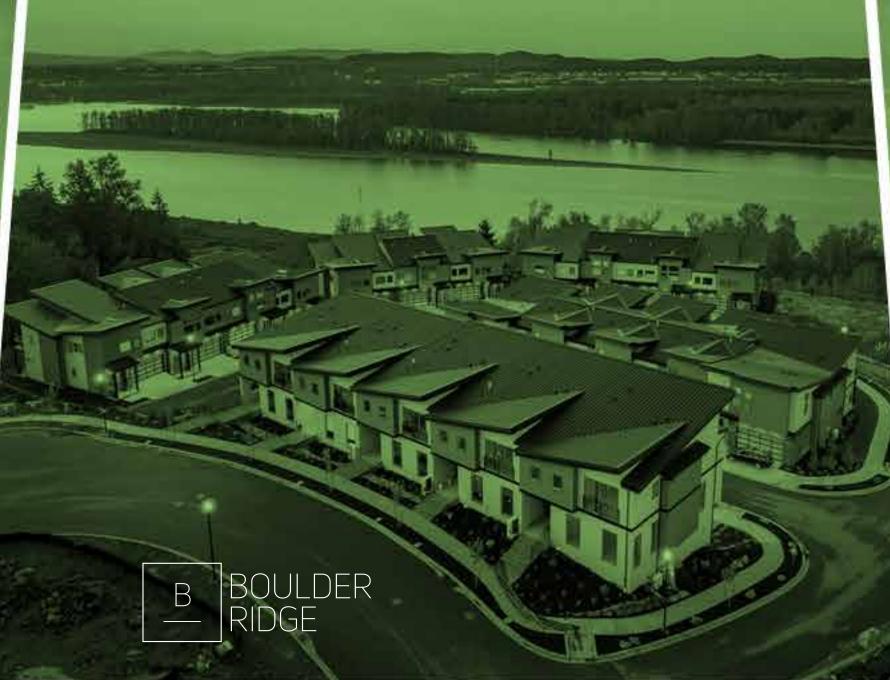
INVESTMENT FUND

WEBINAR

ROMANOCAPITAL.COM











TED CASSEL
VP Investments

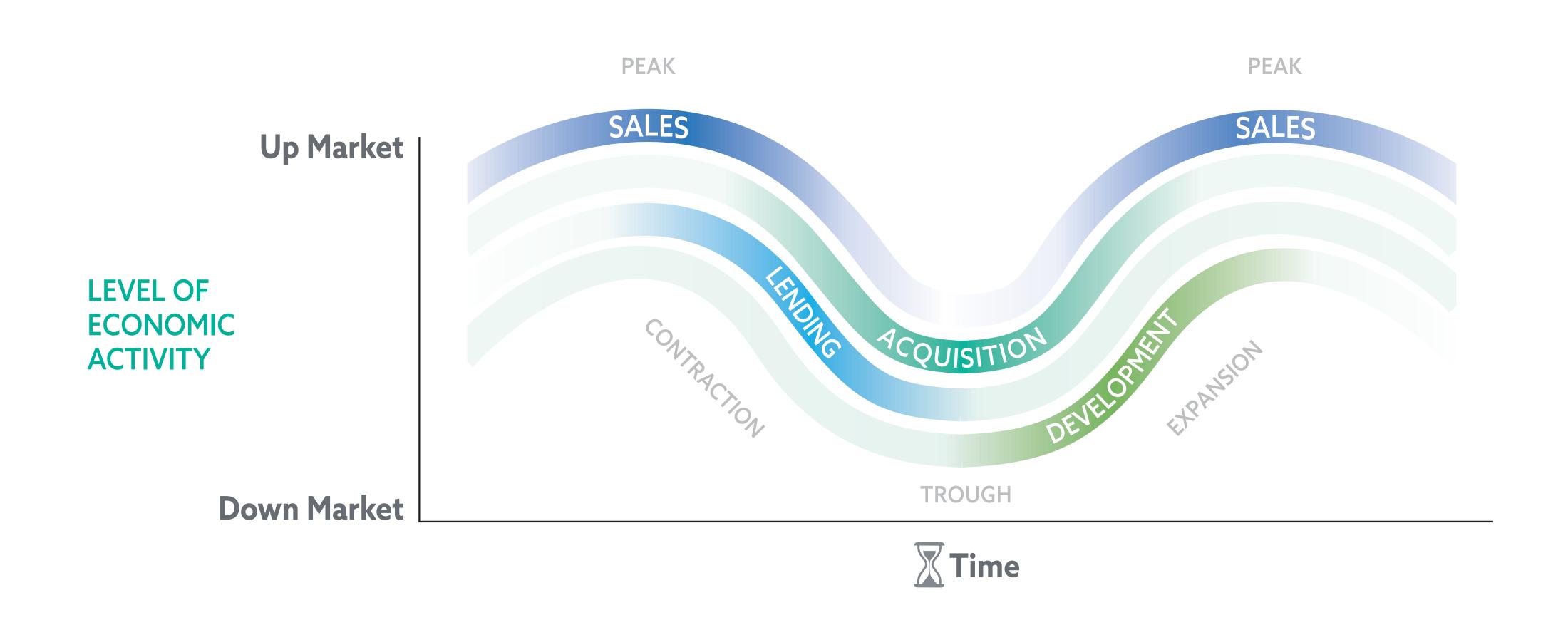


ERIC CHRISTENSEN
Chief Operating Officer



# We Aim To Deliver

- 1. Risk adjusted returns
- 2. Investments in Real Estate and Real Estate securities
- 3. Projects in and around Clark County
- 4. Alternatives to the traditional investment market



- 1. Borrowing costs remain high, impacting Real Estate markets
- 2. Depressed demand for residential Real Estate and constrained supply
- 3. Relatively few transactions
- 4. Underlying fundamentals of residential Real Estate in Clark County is strong
- 5. Expectation of increased demand once interest rates begin to fall
- 6. Maintaining liquidity is a high priority

# HISTORY OF THE ROMANO CAPITAL INVESTMENT FUND







Region Served
Clark County, WA
Portland Metro



Current Fund Value \$75M



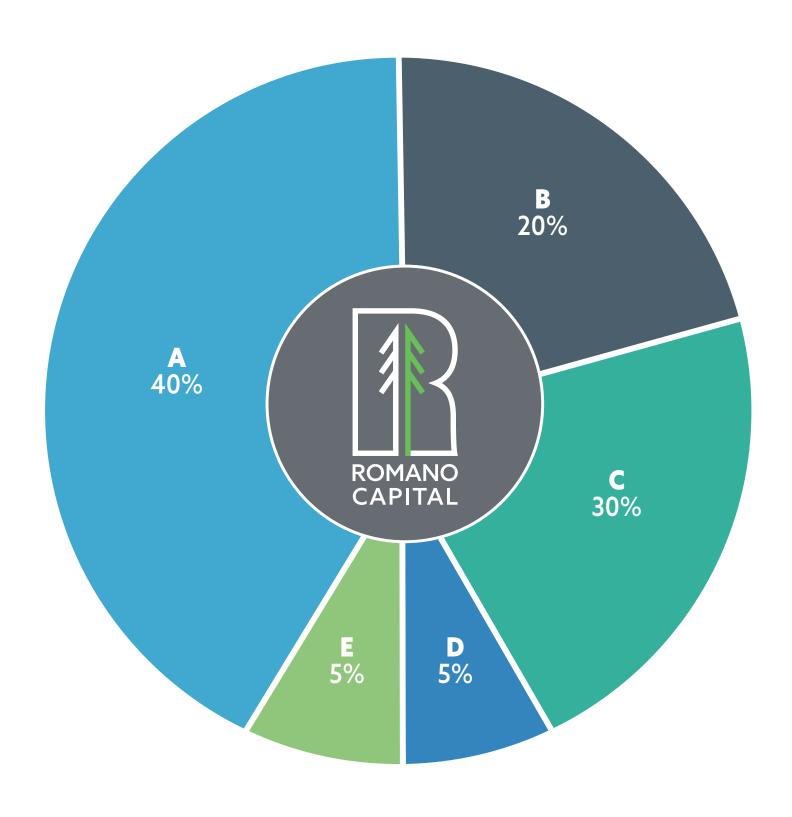
Capital Invested \$43M (members) \$15M (noteholders)

# RCIF addresses needs not met by SPO funds

- A. Diversification of risk
- B. Flexibility to respond to changing market conditions
- C. Economies of scale
- D. Liquidity management
- E. Reduced idle investment
- F. Perpetual timeline



### TARGET ASSET ALLOCATION



#### A - Short Term Lending

- 1. Typically 1-2 year terms
- 2. 1st position loans
- 3. Mezzanine Loans
- 4. Participation Loans

#### **B - Short Term Development**

- 1. Project specific income production
- 2. Shorter investment timelines
- 3. \$300,000 to \$12,000,000 asset value targets

#### **C - Long Term Investment**

- 1. Income producing commercial properties
- 2. Income producing residential properties
- 3. \$300,000 to \$12,000,000 asset value targets

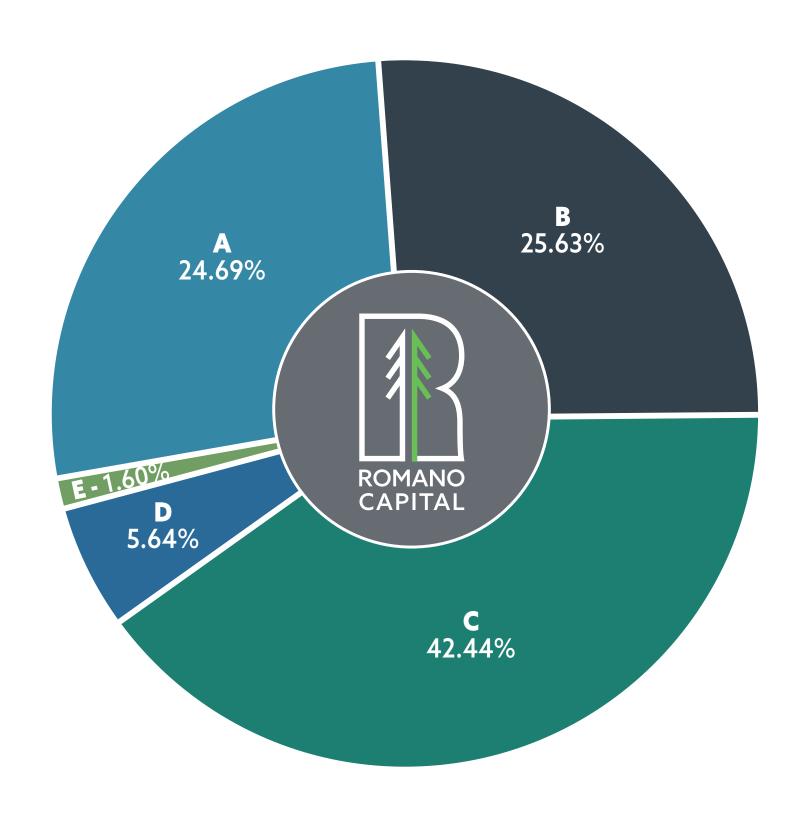
#### D - Raw Land

- 1. Targeted investment strategy
- 2. Focus on anticipated value add

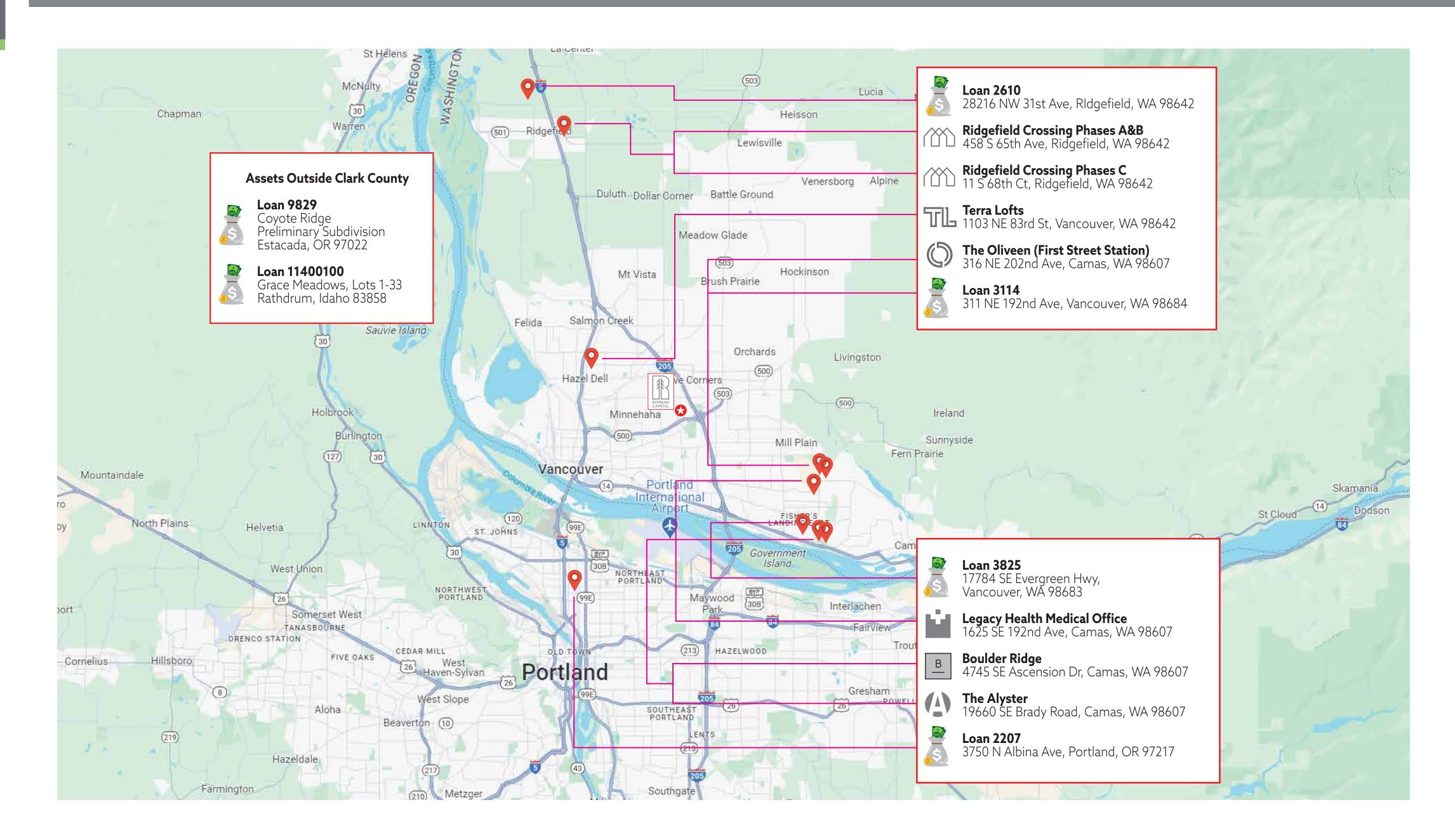
#### E - Cash

- 1. Liquidity for Investment Opportunities
- 2. Management of Investor Liquidity Needs

# **CURRENT** ASSET ALLOCATION

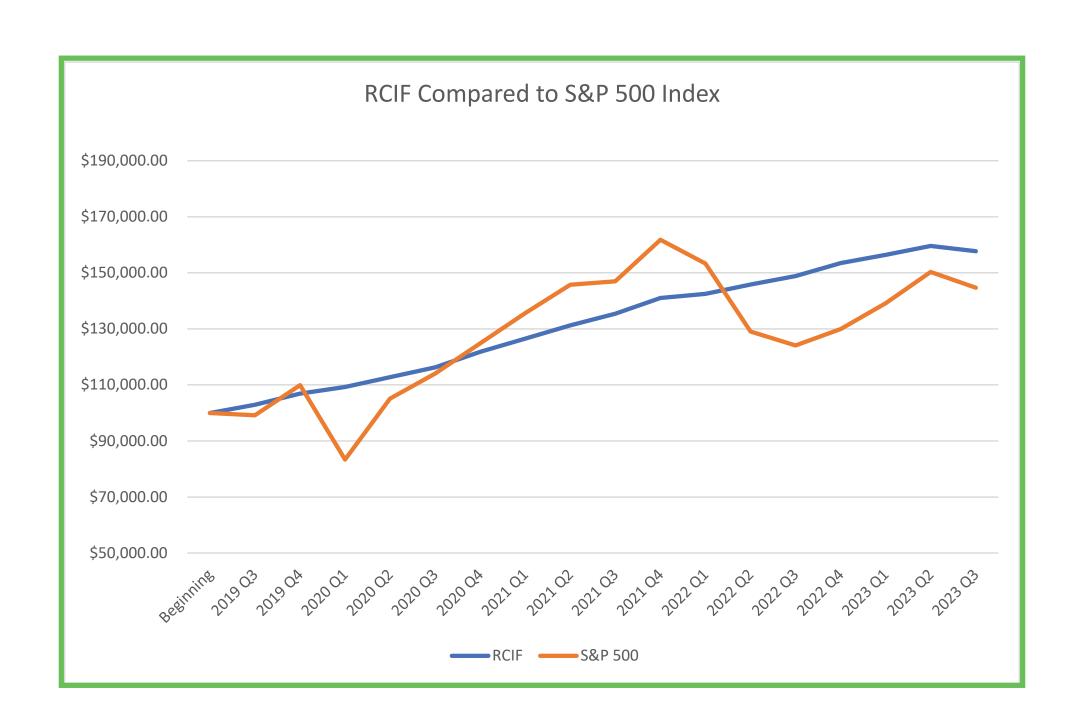


# RCIF'S CURRENT ASSET LOCATIONS





FUND SIZE	\$58 M Invested \$43M members, \$15M Notes
TARGET YIELD	Membership Interests Target 9-12%, Targeted 5% Annualized Distribution Investor Notes 6.25%-7.25%
SECURITIES OFFERED	Membership Interests Note Holders
INVESTMENT SCHEDULE	Lockout: 2.5 year minimum Note terms: 1 and 2 years
MINIMUM INVESTMENT	\$100,000



# THE FUTURE FOR RCIF (STRATEGY)

- 1. Maintain liquidity and hold assets in the short term
- 2. Prepare the Fund for asset sales once interest rates begin to fall
- 3. Reallocate cash toward new development as assets are sold
- 4. Increase Fund investment to full capacity



# Current and Future Fund Focus

- A. Single Family Residential Construction
- B. Eleva Apartments
- C. 120Up Apartments
- D. Alyster Apartments
- E. Palisades Commercial
- F. Distressed Opportunities



# TO LEARN MORE CONTACT US:

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