

2023

Financial Report

Upadowna

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Prepared On
February 6, 2024



Contents

Executive Summary	3
Profit and Loss (last 12 months)	4
Balance Sheet (last 12 months)	8
Statement of Cash Flows (last 12 months)	9
Metrics	11

Executive Summary

Revenue

Fiscal YTD

\$77,785



Down **21%**
vs. Prior Year

Cost Of Goods Sold

Fiscal YTD

\$18,287



Up **16%**
vs. Prior Year

Operating Expenses

Fiscal YTD

\$52,250



Down **26%**
vs. Prior Year

Net Income

Fiscal YTD

\$7,253



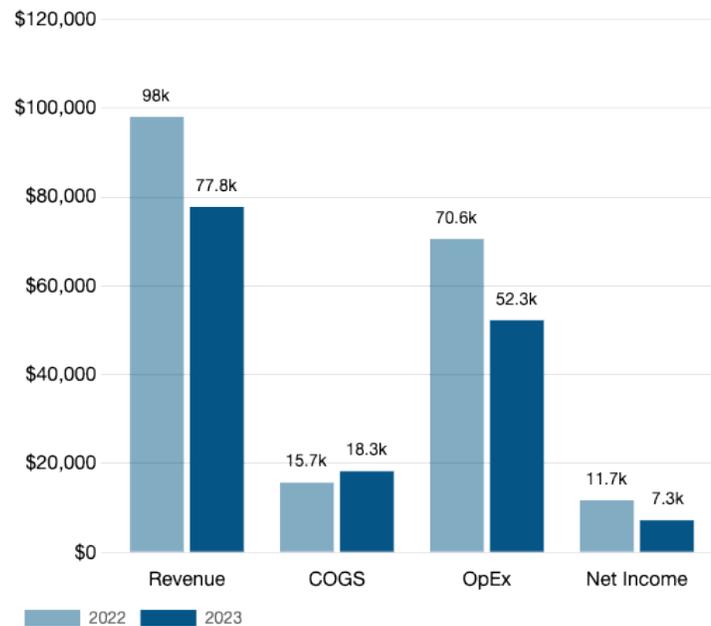
Down **38%**
vs. Prior Year

Key Metrics

Bank Accounts

\$33.9k

Profit and Loss: Fiscal YTD 2023 vs. 2022



Profit and Loss (last 12 months)

January 2023 - December 2023

Name	Total	Jan '22 - Dec '22	\$ Change
INCOME	-	-	-
40000 Program Revenue	-	\$27,528.67	-\$27,528.67
40026 Community Campfire	\$769.95	-	\$769.95
40027 Environmental Essentials	\$348.51	-	\$348.51
40028 Summit Series	\$5,100.26	-	\$5,100.26
Total 40000 Program Revenue	\$6,218.72	\$27,528.67	-\$21,309.95
40500 Special Events Revenue	\$5,257.51	\$409.67	\$4,847.84
40600 Private Event Revenue	\$1,515.39	-	\$1,515.39
41000 Donations	-	\$3,034.52	-\$3,034.52
41001 Gear Sales	\$922.65	\$2,966.84	-\$2,044.19
41002 Grants	\$9,000.00	\$18,559.75	-\$9,559.75
41003 Direct Support/ Sponsorships	\$23,547.23	\$29,722.05	-\$6,174.82
41004 Folk and Flannel	\$10,624.69	\$8,821.42	\$1,803.27
41005 Bike Clinic Too	\$48.60	\$4,500.00	-\$4,451.40
41005.1 BCT Individual Donations	\$2,613.90	-	\$2,613.90
41005.2 BCT Grants	\$12,000.00	-	\$12,000.00
41005.3 BCT Direct Support/Sponsorships	\$1,061.40	-	\$1,061.40
Total 41005 Bike Clinic Too	\$15,723.90	\$4,500.00	\$11,223.90
41006 Individual Donations	\$2,297.49	\$696.36	\$1,601.13
41007 Brewery Fund Raisers	\$1,282.00	\$177.00	\$1,105.00
Total 41000 Donations	\$63,397.96	\$68,477.94	-\$5,079.98
42000 Sponsorships	-	\$1,011.00	-\$1,011.00
43000 Sales of Product	-	-	-
43001 MER Sales Share	\$1,074.73	-	\$1,074.73
43003 Merchandise Sales	\$321.45	\$591.10	-\$269.65

Name	Total	Jan '22 - Dec '22	\$ Change
Total 43000 Sales of Product	\$1,396.18	\$591.10	\$805.08
Total Income	\$77,785.76	\$98,018.38	-\$20,232.62
COST OF GOODS SOLD	-	-	-
50000 Cost of Goods Sold	-	-	-
50010 Folk and Flannel Expenditures	\$861.63	\$6,893.38	-\$6,031.75
50015 Folk and Flannel Contractors	\$2,565.00	-	\$2,565.00
Total 50010 Folk and Flannel Expenditures	\$3,426.63	\$6,893.38	-\$3,466.75
50020 Program Expenditures	\$4,885.06	\$7,708.14	-\$2,823.08
50022 Norwood Contractors	\$1,255.00	-	\$1,255.00
50025 Program Contractors	\$177.00	-	\$177.00
Total 50020 Program Expenditures	\$6,317.06	\$7,708.14	-\$1,391.08
50030 Special Events Expenditures	\$1,958.97	\$1,118.03	\$840.94
50040 Climb Fund Expenditures	\$4,274.95	-	\$4,274.95
50050 BCT Supplies	\$1,679.31	-	\$1,679.31
53003 Merchandise Expenditures	\$582.80	-	\$582.80
Total 50000 Cost of Goods Sold	\$18,239.72	\$15,719.55	\$2,520.17
50600 Private Event Expenditures	\$48.06	-	\$48.06
Total Cost of Goods Sold	\$18,287.78	\$15,719.55	\$2,568.23
GROSS PROFIT	\$59,497.98	\$82,298.83	-\$22,800.85
EXPENSES	-	-	-
60000 Marketing/Advertising	\$432.97	\$2,117.39	-\$1,684.42
60001 Advertising & Marketing	\$338.65	\$5.00	\$333.65
60100 Web Hosting	\$404.40	\$351.79	\$52.61
60200 Web Maintenance	-	\$100.00	-\$100.00
60301 Car & Truck	\$19.47	\$167.66	-\$148.19
60302 Registration	\$75.82	\$78.45	-\$2.63
Total 60301 Car & Truck	\$95.29	\$246.11	-\$150.82

Name	Total	Jan '22 - Dec '22	\$ Change
60310 Fuel	\$105.10	\$81.74	\$23.36
60400 Parking	\$10.00	\$82.20	-\$72.20
60401 Bank Charges & Fees	\$9.67	-\$0.68	\$10.35
60500 Park/Trail Cleanup Expenses	\$45.66	-	\$45.66
61000 Permits	\$20.00	-	\$20.00
62000 Training/Certifications	\$152.75	-	\$152.75
62500 Books, Subscriptions etc	\$180.00	-	\$180.00
62600 Software	\$363.27	\$338.60	\$24.67
63300 Insurance	\$3,224.29	\$4,984.36	-\$1,760.07
64300 Meals & Entertainment	\$23.50	\$50.00	-\$26.50
64500 Employee Appreciation Expenses	\$384.14	-	\$384.14
64700 Printing	\$301.95	-	\$301.95
64800 Equipment	-	\$454.68	-\$454.68
64900 Supplies	-	\$100.00	-\$100.00
64910 Office Supplies & Software	\$363.45	\$168.73	\$194.72
65000 Contractors	-	\$12,798.46	-\$12,798.46
65010 BCT Contractors	\$16,033.63	-	\$16,033.63
Total 65000 Contractors	\$16,033.63	\$12,798.46	\$3,235.17
66020 Payroll	-	-	-
66021 Salaries & Wages	\$17,027.13	\$29,052.88	-\$12,025.75
66030 Payroll Taxes	\$4,181.49	\$7,778.48	-\$3,596.99
66040 Payroll Fees	\$1,122.68	\$1,038.26	\$84.42
66050 Workers Compensation	\$822.00	\$1,278.00	-\$456.00
Total 66020 Payroll	\$23,153.30	\$39,147.62	-\$15,994.32
66500 Postage	\$365.90	-	\$365.90
66700 Professional and Legal	-	-	-
66701 Accounting/Bookkeeping	\$2,953.59	\$3,043.24	-\$89.65
Total 66700 Professional and Legal	\$2,953.59	\$3,043.24	-\$89.65
67000 Rent & Lease	\$3,110.00	\$5,880.00	-\$2,770.00

Name	Total	Jan '22 - Dec '22	\$ Change
68000 Taxes & Licenses	-	\$20.00	-\$20.00
68610 Utilities	\$179.31	\$591.81	-\$412.50
Total Expenses	\$52,250.82	\$70,561.05	-\$18,310.23
NET OPERATING INCOME	\$7,247.16	\$11,737.78	-\$4,490.62
OTHER INCOME	-	-	-
71000 Dividend Earned	\$6.52	\$4.57	\$1.95
Total Other Income	\$6.52	\$4.57	\$1.95
OTHER EXPENSES	-	-	-
82000 Reconciliation Discrepancies	-	\$15.00	-\$15.00
Total Other Expenses	-	\$15.00	-\$15.00
NET OTHER INCOME	\$6.52	-\$10.43	\$16.95
NET INCOME	\$7,253.68	\$11,727.35	-\$4,473.67

Balance Sheet (last 12 months)

January 2023 - December 2023

Name	Total
ASSETS	-
Current Assets	-
Bank Accounts	-
11010 ENT Checking 8610	\$22,153.42
11020 ENT Bike Clinic Too (00)	\$6,187.59
11040 Climb Fund ENT (01)	\$5,558.29
Total Bank Accounts	\$33,899.30
Total Current Assets	\$33,899.30
Other Assets	-
Rent Deposit	\$200.00
Total Other Assets	\$200.00
TOTAL ASSETS	\$34,099.30
LIABILITIES AND EQUITY	-
Equity	-
Retained Earnings	\$26,845.62
Net Income	\$7,253.68
Total Equity	\$34,099.30
TOTAL LIABILITIES AND EQUITY	\$34,099.30

Statement of Cash Flows (last 12 months)

January 2023 - December 2023

Name	Total	Info
OPERATING ACTIVITIES	-	
Net Income	\$7,253.68	
Net cash provided by operating activities	\$7,253.68	
INVESTING ACTIVITIES	-	
Rent Deposit	-\$200.00	We purchased an asset.
Net cash provided by investing activities	-\$200.00	
Net cash increase for period	\$7,053.68	
Cash at beginning of period	\$26,845.62	
Cash at end of period	\$33,899.30	

Metrics

Program Expenditures as a Percentage of COGS

