

2024

# Financial Report

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Prepared On  
February 9, 2025



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# Executive Summary

## Revenue

Fiscal YTD

\$84,172



Up 8%  
vs. Prior Year

## Cost Of Goods Sold

Fiscal YTD

\$20,086



Up 10%  
vs. Prior Year

## Operating Expenses

Fiscal YTD

\$55,022



Up 5%  
vs. Prior Year

## Net Income

Fiscal YTD

\$9,070



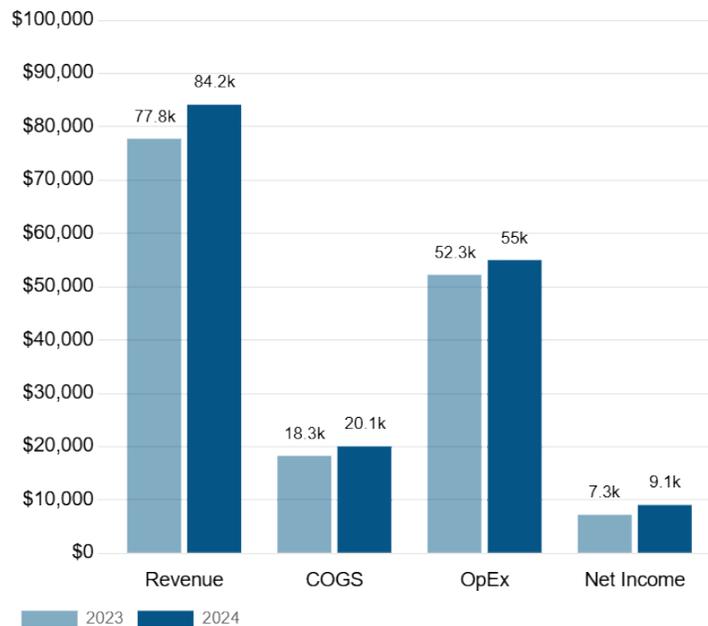
Up 25%  
vs. Prior Year

## Key Metrics

Bank Accounts

\$42.1k

## Profit and Loss: Fiscal YTD 2024 vs. 2023



# Profit and Loss (last 12 months)

January 2024 - December 2024

Name	Total	Jan '23 - Dec '23	\$ Change
<b>INCOME</b>	-	-	-
40000 Program Revenue	-	-	-
40026 Community Campfire	\$1,847.04	\$769.95	\$1,077.09
40027 Environmental Essentials	\$200.00	\$348.51	-\$148.51
40028 Summit Series	\$7,469.67	\$5,100.26	\$2,369.41
<b>Total 40000 Program Revenue</b>	<b>\$9,516.71</b>	<b>\$6,218.72</b>	<b>\$3,297.99</b>
40500 Special Events Revenue	-	\$5,257.51	-\$5,257.51
40032 Summer Kick-Off	\$2,286.22	-	\$2,286.22
40033 Bingo And Comedy Night Revenue	\$1,288.17	-	\$1,288.17
<b>Total 40500 Special Events Revenue</b>	<b>\$3,574.39</b>	<b>\$5,257.51</b>	<b>-\$1,683.12</b>
40600 Private Event Revenue	\$2,550.66	\$1,515.39	\$1,035.27
41000 Donations	-	-	-
41001 Gear Sales	-	\$922.65	-\$922.65
41002 Grants	\$15,564.30	\$9,000.00	\$6,564.30
41003 Direct Support/ Sponsorships	\$16,494.67	\$23,547.23	-\$7,052.56
41004 Folk and Flannel	\$12,063.70	\$10,624.69	\$1,439.01
41005 Bike Clinic Too	-	\$48.60	-\$48.60
41005.1 BCT Individual Donations	\$7,072.50	\$2,613.90	\$4,458.60
41005.2 BCT Grants	\$12,000.00	\$12,000.00	-
41005.3 BCT Direct Support/Sponsorships	\$657.77	\$1,061.40	-\$403.63
<b>Total 41005 Bike Clinic Too</b>	<b>\$19,730.27</b>	<b>\$15,723.90</b>	<b>\$4,006.37</b>
41006 Individual Donations	\$2,799.89	\$2,297.49	\$502.40
41007 Brewery Fund Raisers	\$215.00	\$1,282.00	-\$1,067.00
<b>Total 41000 Donations</b>	<b>\$66,867.83</b>	<b>\$63,397.96</b>	<b>\$3,469.87</b>

Name	Total	Jan '23 - Dec '23	\$ Change
43000 Sales of Product	-	-	-
43001 MER Sales Share	\$1,318.42	\$1,074.73	\$243.69
43003 Merchandise Sales	\$344.47	\$321.45	\$23.02
<b>Total 43000 Sales of Product</b>	<b>\$1,662.89</b>	<b>\$1,396.18</b>	<b>\$266.71</b>
<b>Total Income</b>	<b>\$84,172.48</b>	<b>\$77,785.76</b>	<b>\$6,386.72</b>
<b>COST OF GOODS SOLD</b>	-	-	-
50000 Cost of Goods Sold	-	-	-
50010 Folk and Flannel Expenditures	\$4,933.55	\$861.63	\$4,071.92
50015 Folk and Flannel Contractors	\$1,650.00	\$2,565.00	-\$915.00
<b>Total 50010 Folk and Flannel Expenditures</b>	<b>\$6,583.55</b>	<b>\$3,426.63</b>	<b>\$3,156.92</b>
50020 Program Expenditures	-	\$4,885.06	-\$4,885.06
50022 Norwood Contractors	\$1,710.00	\$1,255.00	\$455.00
50023 Diversifying Whitewater	\$86.30	-	\$86.30
50025 Program Contractors	-	\$177.00	-\$177.00
50026 Community Campfire	\$1,498.27	-	\$1,498.27
50027 Environmental Essentials	\$166.28	-	\$166.28
50028 Summit Series	\$4,260.01	-	\$4,260.01
<b>Total 50020 Program Expenditures</b>	<b>\$7,720.86</b>	<b>\$6,317.06</b>	<b>\$1,403.80</b>
50030 Special Events Expenditures	\$112.50	\$1,958.97	-\$1,846.47
50031 Community Outreach	\$474.35	-	\$474.35
50032 Summer Kick-Off	\$1,095.07	-	\$1,095.07
50033 Bingo & Comedy Night	\$42.43	-	\$42.43
<b>Total 50030 Special Events Expenditures</b>	<b>\$1,724.35</b>	<b>\$1,958.97</b>	<b>-\$234.62</b>
50040 Climb Fund Expenditures	\$1,891.00	\$4,274.95	-\$2,383.95
50050 BCT Supplies	\$827.68	\$1,679.31	-\$851.63
53003 Merchandise	\$1,338.66	\$582.80	\$755.86

Name	Total	Jan '23 - Dec '23	\$ Change
Expenditures			
<b>Total 50000 Cost of Goods Sold</b>	<b>\$20,086.10</b>	<b>\$18,239.72</b>	<b>\$1,846.38</b>
50600 Private Event Expenditures	-	\$48.06	-\$48.06
<b>Total Cost of Goods Sold</b>	<b>\$20,086.10</b>	<b>\$18,287.78</b>	<b>\$1,798.32</b>
<b>GROSS PROFIT</b>	\$64,086.38	\$59,497.98	\$4,588.40
<b>EXPENSES</b>	-	-	-
60000 Marketing/Advertising	\$192.09	\$432.97	-\$240.88
60001 Advertising & Marketing	\$281.00	\$338.65	-\$57.65
60100 Web Hosting	\$318.03	\$404.40	-\$86.37
60300 Vehicle Maintenance	\$301.30	-	\$301.30
60301 Car & Truck	-	\$19.47	-\$19.47
60302 Registration	\$86.07	\$75.82	\$10.25
<b>Total 60301 Car &amp; Truck</b>	<b>\$86.07</b>	<b>\$95.29</b>	<b>-\$9.22</b>
60310 Fuel	\$50.00	\$105.10	-\$55.10
60400 Parking	\$6.50	\$10.00	-\$3.50
60401 Bank Charges & Fees	-\$0.01	\$9.67	-\$9.68
60500 Park/Trail Cleanup Expenses	-	\$45.66	-\$45.66
61000 Permits	\$360.00	\$20.00	\$340.00
62000 Training/Certifications	\$661.00	\$152.75	\$508.25
62500 Books, Subscriptions etc	\$1,126.39	\$180.00	\$946.39
62600 Software	\$497.97	\$363.27	\$134.70
63300 Insurance	\$2,161.35	\$3,224.29	-\$1,062.94
64300 Meals & Entertainment	-	\$23.50	-\$23.50
64500 Employee Appreciation Expenses	\$634.33	\$384.14	\$250.19
64700 Printing	\$559.28	\$301.95	\$257.33
64800 Equipment	\$1,956.00	-	\$1,956.00
64910 Office Supplies & Software	\$1,260.60	\$363.45	\$897.15
65000 Contractors	-	-	-
65010 BCT Contractors	\$15,996.00	\$16,033.63	-\$37.63
<b>Total 65000 Contractors</b>	<b>\$15,996.00</b>	<b>\$16,033.63</b>	<b>-\$37.63</b>

Name	Total	Jan '23 - Dec '23	\$ Change
66020 Payroll	-	-	-
66021 Salaries & Wages	\$16,316.60	\$17,027.13	-\$710.53
66030 Payroll Taxes	\$4,146.80	\$4,181.49	-\$34.69
66040 Payroll Fees	\$1,060.65	\$1,122.68	-\$62.03
66050 Workers Compensation	\$794.00	\$822.00	-\$28.00
<b>Total 66020 Payroll</b>	<b>\$22,318.05</b>	<b>\$23,153.30</b>	<b>-\$835.25</b>
66500 Postage	\$268.32	\$365.90	-\$97.58
66700 Professional and Legal	-	-	-
66701 Accounting/Bookkeeping	\$3,269.64	\$2,953.59	\$316.05
<b>Total 66700 Professional and Legal</b>	<b>\$3,269.64</b>	<b>\$2,953.59</b>	<b>\$316.05</b>
67000 Rent & Lease	\$2,400.00	\$3,110.00	-\$710.00
68600 Cell Phone	\$82.17	-	\$82.17
68610 Utilities	\$165.54	\$179.31	-\$13.77
Food/Drink	\$70.95	-	\$70.95
<b>Total Expenses</b>	<b>\$55,022.57</b>	<b>\$52,250.82</b>	<b>\$2,771.75</b>
NET OPERATING INCOME	\$9,063.81	\$7,247.16	\$1,816.65
OTHER INCOME	-	-	-
71000 Dividend Earned	\$6.69	\$6.52	\$0.17
<b>Total Other Income</b>	<b>\$6.69</b>	<b>\$6.52</b>	<b>\$0.17</b>
NET OTHER INCOME	\$6.69	\$6.52	\$0.17
NET INCOME	\$9,070.50	\$7,253.68	\$1,816.82

# Balance Sheet (last 12 months)

January 2024 - December 2024

Name	Total	Jan '23 - Dec '23	\$ Change
<b>ASSETS</b>	-	-	-
Current Assets	-	-	-
Bank Accounts	-	-	-
11010 ENT Checking 8610	\$27,761.12	\$22,153.42	\$5,607.70
11020 ENT Bike Clinic Too (00)	\$10,434.49	\$6,187.59	\$4,246.90
11040 Climb Fund ENT (01)	\$3,895.87	\$5,558.29	-\$1,662.42
<b>Total Bank Accounts</b>	<b>\$42,091.48</b>	<b>\$33,899.30</b>	<b>\$8,192.18</b>
<b>Total Current Assets</b>	<b>\$42,091.48</b>	<b>\$33,899.30</b>	<b>\$8,192.18</b>
Fixed Assets	-	-	-
Furniture and Equipment	-	-	-
11503 SUP	\$878.32	-	\$878.32
<b>Total Furniture and Equipment</b>	<b>\$878.32</b>	-	<b>\$878.32</b>
<b>Total Fixed Assets</b>	<b>\$878.32</b>	-	<b>\$878.32</b>
Other Assets	-	-	-
Rent Deposit	\$200.00	\$200.00	-
<b>Total Other Assets</b>	<b>\$200.00</b>	<b>\$200.00</b>	-
<b>TOTAL ASSETS</b>	<b>\$43,169.80</b>	<b>\$34,099.30</b>	<b>\$9,070.50</b>
<b>LIABILITIES AND EQUITY</b>	-	-	-
Equity	-	-	-
Retained Earnings	\$34,099.30	\$26,845.62	\$7,253.68
Net Income	\$9,070.50	\$7,253.68	\$1,816.82
<b>Total Equity</b>	<b>\$43,169.80</b>	<b>\$34,099.30</b>	<b>\$9,070.50</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$43,169.80</b>	<b>\$34,099.30</b>	<b>\$9,070.50</b>

# Statement of Cash Flows (last 12 months)

January 2024 - December 2024

Name	Total	Info
<b>OPERATING ACTIVITIES</b>	-	
Net Income	\$9,070.50	
<b>Net cash provided by operating activities</b>	<b>\$9,070.50</b>	
<b>INVESTING ACTIVITIES</b>	-	
11503 Furniture and Equipment:SUP	-\$878.32	We purchased an asset.
<b>Net cash provided by investing activities</b>	<b>-\$878.32</b>	
Net cash increase for period	\$8,192.18	
Cash at beginning of period	\$33,899.30	
Cash at end of period	\$42,091.48	

# Metrics

## Program Expenditures as a Percentage of Total COGS

