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Proposal Summary

Current Energy Plan

Utility company:

Utility company provides _____ % of current energy usage. _____ kWh annually

- Cost is variable
- Frequent price changes without agreement required
- Expected future cost of utility energy: _____

Current estimated average usage: _____ monthly / annually

Current estimated average cost: _____ monthly / annually

Sunrun Proposed Plan

Sunrun solar system can provide _____ % of current energy use. _____ kWh annually

- Switching to solar will have the equivalent environmental impact of

- Cost is locked in for _____ years

- Additional contract features:

Cost of Sunrun system: _____

Remaining estimated energy need from utility: _____ kWh

Anticipated length of time in home: _____

Planned changes to energy usage: _____

Next Actions Checklist:

- ☐ Utility information confirmed
- ☐ Initial agreement signed
- ☐ Soft credit check
- ☐ Net metering agreement signed
- ☐ Verification call
 - Customer understands that home is still connected to the grid and if the grid was down, they would not have power unless backup power system was installed
 - Customer understands that they will still be billed by utility company for connection fees and any energy generated by utility company
 - Customer understands that rep is employee of Sunrun, not a government agency or representative of a utility company
 - Customer understands that agreement can be canceled within *** 10 days of final design of approval
 - Customer understands proposed system output and cost
- ☐ Site inspection scheduled
- ☐ Home meets all qualifications for solar system or scope of work needed included in final design changes
- ☐ Final design and agreement approved and signed ***
- ☐ Permits approved
- ☐ HOA request submitted
- ☐ System installed
- ☐ City / Utility inspections completed
- ☐ POWERED ON! Flip the switch