

# Essential HR guide for StartUps and Small and Medium Enterprises (SMEs)

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## **About Us**

We are a *niche* HR Advisory and Consulting firm focused on solving critical HR challenges for Startups, Small and Medium Enterprises (SMEs).

Our **Unique VALUE Proposition** is in creating **VALUE** through **CUSTOMISED HR Solutions** taking into account the context of our Client's **LIC** (**Life stage**, **Industry and Culture**).

We work closely with the Founders, Executive Leadership and HR Heads of Startups and SMEs to craft Bespoke HR solutions that help achieve the Business and Organisational goals!



## First things First !!

- ❖ Setting up HR Function
- ❖ Key HR Areas and Deliverables
- ❖ HR Team Structure, Major Roles and Responsibilities
- Review and Road Ahead



## Setting up HR Function

- Important Questions to ASK ?
  - Nature of Company's business-Product, Service, Both?
  - Current Employee Head Count.
  - Proposed Head Count over next 6-12 months/12-24 months/24-36 months.
  - No: of employees to be hired and onboarded over the next 6 months.
  - Experience level and Roles of the proposed hires.
  - Location of business operations-1/more than 1
    - If more than 1 then is it multi city/state/country?
    - If yes, then current/proposed Head count in each location?



## Key HR Areas and Deliverables

## **Hygiene (Absolutely Necessary !!)**

#### 1. Recruitment and Offer

- 1. Ability to attract and source right profiles.
- 2. Complete selection process on time and release offers
- 3. Negotiate if required and get employees to join

## 2. Background checks, Joining and Onboarding

1. Complete Background checks, joining formalities and onboard

### 3. Attendance and Leave

1. Track Attendance, Leave, Holidays

### 4. Payroll

1. Process correct Salary on time and remit Statutory deductions on time to concerned Govt. Depts. Eg. PF

## 5. HR Policies, Databases, Employee Files

- 1. Essential HR policies
- 2. Accurate HR Databases and Complete Employee files

## 6. Exit and Separation

1. Conduct Exits and separation smoothly with correct Full and Final Settlement and Relieving, Experience letters



## Key HR Areas and Deliverables

## **Essential (Should have)**

## 1. Performance Management

- 1. Drive Timely Goal Setting
- 2. Ensure objective Evaluation parameters, metrics, fair discussions, regular feedback and timely completion and communication
- 3. Identify High performers, poor performers, High potentials.

### 2. Salary Revision

- Budget for Salary Revision
- 2. Complete Salary Revision in line with the Organisation's Compensation philosophy and on time communication to employees and payroll

### 3. Employee Engagement

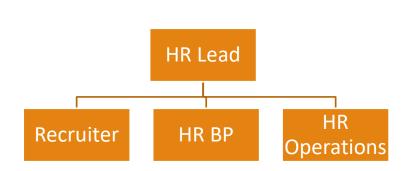
- 1. Forum/platform for employees to reach out with concerns and grievances
- 2. Opportunity for Senior Management to connect with employees across levels
- 3. Rewards and Recognition

### 4. Training

- 1. Training Need Analysis
- Ensure employees participate in relevant identified trainings (outsourced/inhouse)
- 3. Analyse Training effectiveness



## Initial HR Team Structure - Roles & Responsibilities



## HR Lead: 10 + years end to end HR work experience

- Guides and Supervises HR Team and Spoc for Top Management for all HR information and analysis
- Partners with Top and Senior Management to drive Organisation culture, Hiring Strategy, Performance management, Compensation & Benefits, HR policies, Employer Branding and Employee Satisfaction

### Recruiter: 4+ years Recruitment work experience

- Sources Relevant CVs, connects with recruitment consultants, candidates, selection panel, completes selection process, releases offer and ensures joining
- Relevant Company posts on Linked in, job sites for attracting candidates

### HR BP: 4+ years HR BP work experience

- Onboarding and induction
- Employee Engagement, grievances, communication
- Rewards and Recognition
- Exit and Separation formalities

## HR Operations: 4+ years HR Operations work experience

- Background verification checks
- HR Database
- Employee Files
- Payroll
- Attendance, Leave, Holidays
- Letters-Offer letters, Salary Revision, Relieving/Experience, Visa, adhoc letters, etc.



## Review and Road Ahead

- \* Ensure HR Head reports to CEO and this responsibility is not delegated to lower levels!!
- \* Recommended:
  - Fortnightly review with CEO
  - Weekly meeting with Business Unit and Function Heads
  - ❖ Identify Key HR Metrics and track the same
  - Review HR plans every quarter along with the Business plans
- Staff the HR team adequately with competent HR professionals
- Let's not cut corners while staffing HR team and end up being penny wise pound foolish ©



# Questions?

WRITE TO SHIVA@VALUECON.IN