

ENERGY PROCUREMENT, COMPLIANCE & EFFICIENCY

Executive Summary

Asset Solutions helps private owners and Tier-1 facility contractors cut utility spend and stay compliant—without disrupting mission. We deliver end-to-end energy procurement, benchmarking ENERGY STAR® verification, and ASHRAE I/II/III audits. We execute three-source competitive bidding for energy supply-collecting apples-tosupplier quotes and apples terms, normalizing load profiles, and recommending the award on total cost + risk, not just the headline rate.

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Compliance Without Chaos Savings Without Drama Certifications CEA · CEM · CPM® · PMP · LEED AP Professional Engineer (PE) · Qualified ThirdParty Verifier (DC/MD BEPS)

Core Competencies

- ENERGY STAR® Benchmarking & Third-Party Verification — Full-service data QA, submissions, and verification.
- Actionable Audits & Surveys (ASHRAE
 I/II/III) Utility surveys, ECMs with savings,
 cost, payback, and sequencing.
- BEPS Compliance & Pathway Planning (DC/MD) — Strategy, filings, and execution support—no guesswork.
- Energy Procurement & Utility Cost
 Optimization Competitive sourcing, bill audits, load analysis, and contract strategy to fund upgrades.
- Environmental Due Diligence Property condition & environmental assessments to surface risk and prioritize action.

 Full-Cycle Project / Facility Management (Optional) — Turnkey support across contract compliance, vendor coordination, and execution.

Differentiators

- Fast Deployment Mobilize within 24–48 hours of award.
- **Effective Delivery** O&M realities, and vendor coordination baked in.
- Integrated Services, One Invoice —
 Audit → procurement → BEPS filings
 → compliance tracking.
- Proven ROI \$300M+ energy savings delivered across public and private portfolios.
- Contractor-Friendly Docs ECM packages designed for immediate pricing and mobilization.



Past Performance





Museum of the Bible (Washington, DC; 450k SF) — BEPS readiness, electricity & gas procurement, ASHRAE audit, and RCx. \$629,581/year combined commodity + operational savings; clear pathway to BEPS compliance.



EMCOR / Institute for Defense Analyses (Alexandria, VA; 330k SF) —

Building utility survey & analysis; ENERGY STAR benchmarking; load-factor/schedule optimization roadmap. Identified 7 low-cost ECMs; launched a \$7,400 diagnostic program (~\$0.022/SF) and documented initial 1% energy reduction.



Raytheon — "In December 2012, Asset Solutions conducted an ASHRAE Level I energy audit for three of our buildings in Sterling, Virginia. The audits discovered a combined electricity savings of \$499,769 with a payback of 3 years or a sustainable energy company with which to do

Primary NAICS

541690, 541330, 541350, 541611, 541620, 561210, 236220

Relevant PSC: R425, F108, H149

Security: GSA HSPD-12; NIST; FDA

Certifications: VDOT DBE/SWaM/Micro **MDOT** (#817547); DBE/MBE/SBE (#22-317); NMSDC Capital Region (CR31491); MWAA LDBE (#20498380)





phoffman@assetsolutions.org

assetsolutions.org

(301) 642-9605

