



ANDAU MEDICAL

Unlimited Earnings | Own & Grow an Exclusive Territory

This is a unique opportunity to build something of your own, backed by a proven brand, high-demand products, and a company built for growth.

Andau Medical is a fast-growing North American medical and dental device company known for innovative ergonomic solutions, exceptional clinician support, and best-in-class customer service. As we expand, we are selectively partnering with driven, entrepreneurial Territory Managers to own and grow key markets across the U.S. and Canada.

This is not a side hustle. It's a true territory-ownership opportunity for individuals who want full control of their income, schedule, and long-term success, while being supported by a respected brand with a strong reputation in the industry.

Why This Opportunity Is Unique:

- **100% Commission | No Cap** – Your income is directly tied to your effort
- **1099 Independent Contractor** – Operate your territory like your own business
- **Scalable Territory** – Build long-term relationships
- **Total Schedule Freedom** – You control your schedule
- **Proven Products & Brand** – High-demand solutions clinician's trust
- **Full Support** – Training, marketing assets, CRM, and product expertise provided
- **Team-Driven Culture** – Growth mindset, strong core values, and a collaborative support system

What You'll Do:

- Own and execute the sales strategy for your assigned territory
- Prospect, present, close, and expand new and existing accounts
- Build trusted, long-term relationships with customers
- Manage your pipeline with discipline and consistency
- Meet and exceed monthly sales goals—achievement of these goals is essential for success in this role
- Represent Andau Medical at industry events, trade shows, and conferences

Who Thrives Here:

- Experience in sales or customer-facing roles (any industry)

- Highly self-motivated, disciplined, detail-oriented, and results-driven
- Strong entrepreneurial mindset with excellent communication skills
- Organized, accountable, and comfortable being measured by performance
- Valid driver's license required; dental or clinical experience is a plus

If you're ambitious, resilient, and ready to take full ownership of your income and career, Andau Medical provides the platform—your success is up to you.

Please submit resume and cover letter to staicy.stephen@andaumedical.com

Andau Medical is committed to equitable, diverse, and inclusive initiatives in our recruitment processes as well as our corporate culture. We welcome applications from all qualified persons.

We thank all applicants for your submissions however, only candidates being considered for this role will be contacted