





EDRA ANNUAL REVIEW

Working together to promote the services, attributes and tourism of our region

"My definition of success? The more you're actively and practically engaged, the more successful you will feel." Richard Branson



CHAIR REPORT

We are committed to supporting your business - Garry McGough

Elected 15/5/19, I had only been in the position of chair, for less than two months for this reporting period, hence this report, captures my time since then until this AGM. The term for the committee elected at the 2018 AGM, finishes on the 30th June 2020, and subsequently, there will be no voting for office bearers at this AGM apart from those wishing to stand as general committee members.

I was privileged to be appointed as Chair, and join the association at a time when Cardinia Shire confirmed they would provide a financial contribution to EDRA for the next three years. We received our first \$10,000 funding support in August 2019. Thanks again to David Nickell, the previous EDRA chair for the majority of this reporting period, for working tirelessly behind the scenes for many years to make this a reality. David, also made a submission/letter of support for the Ash Wednesday Bushfire Education Centre (AWBEC) to Creative Victoria on 15th August advocating AWBEC wold be an ideal centre and integral part of the development of the proposed bushfire education, science and reflection centre currently in consultation.

I am a peoples person, and hit the ground running visiting shops in Cockatoo, Emerald & Gembrook to introduce myself. A butcher for 55years and a business broker for 4years, I understand the challenges of small business and what it takes to be successful. I am passionate to share my experiences, learn from others, and use this knowledge to draw on inspiration, help build networks, advocate on behalf of members, and proudly promote and provide information about our region.

I reside in Gembrook, I am the volunteer booking officer for the Gembrook Community Centre, coordinator of small events for the Gembrook Community Group and a Gembrook market volunteer.

I regularly attend the village & township groups association meetings to report on EDRA and keep up to date with community news and issues, I also liaise with our local newspapers seeking promotional opportunities where possible.

EDRA met with Tim Cooper, Team Leader, Coordinator, Economic Development with Cardinia Shire on October 25th to start mapping out EDRA's partnership with Council, along with the challenges and opportunities our association faces. The content captured will be developed to form part of EDRA's 2020-25 Strategic Plan.

CHAIR REPORT

"The one person who can make your business succeed is not an investor or even a mentor, it is you." Quote by Richard Branson. - Garry McGough

I'd like to thank Ian Ash for chairing, and Lynne Trensky for coordinating the speakers and their presentations at our business breakfasts held at Bam Bam Italian in Avonsleigh and The Hairy Dog in Gembrook.

I'd also like to thank members John Wall, David Peck, Bec Breen, Jennifer Crossland and Lynne Trensky for taking on our promotional video project currently in production and look forward to seeing a teaser of some of the raw footage that has been taken so far at tonight's AGM.

Our townships are continuing to develop, which presents a number of issues including competition, more patronage from our local community, increase in visitation, amenities and transport required, local employment, new residents, more services and a stronger local economy. And tourism not only contributes towards more economic activities but also generates more employment, revenues and plays a significant role in future development.

I can't emphasise enough the importance as a business operator, the enormous value and learnings you'll experience and benefit from by being more involved. To quote Richard Branson, "The one person who can make your business succeed is not an investor or even a mentor, it is you."

We need more members on our committee and to have input. Without this, our long-term viability is questionable.

This is a great time and opportunity to join as a general committee member or sub-committee member and take part in developing EDRA's new 3-5 year strategic plan ready to present at the 2020 EDRA AGM to be held in July/August this year.

I close sharing a reminder of our vision: **"To be recognised as a destination and sense of place to live, work, enjoy, visit, stay and prosper."**

We need your involvement and support to help make this happen.

MEMBERSHIP REPORT

We are committed to supporting your business - Lynne Trensky

It's been a very busy nine months since our last AGM Membership Report providing business breakfasts, website listings, members evenings, marketing & training support, print and social promotions, auspicing, connecting and networking businesses and helping with events.

Business Breakfasts & Member's Networking Evening

July 5th at BAM BAM Italian in Avonsleigh. Cardinia Shire CEO, Carol Jeffs announces Council funding support for the next three years. Presentations by Bam Bam, Lakeside Paddleboats, My Property & Finance & Fernlea Community Care. Education segment on "Success vs Fulfilment." October 25th at The Hairy Dog in Gembrook. Training breakfast on "Networking and Learning how to improve Sales & Performance. Presentations by Springfern Farm, The Hairy Dog, The Local & Station House Pizzeria. Puffing Billy Railway Museum at Menzies Creek, Member's evening.





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Websites & Facebook

We continued to develop the emeraldvillage.com.au and gembrookvillage.com.au websites. We have the domain for cockatoovillage.com.au ready to implement when ready. The local websites are planned to include local business details, local events and free local community groups listings. The websites can allow up to 5 slideshow images for businesses. Both websites are linked to easterndandenongranges.com and have their own Facebook page.

We have had a Search Engine Marketing (SEM) report done for the easterndandenongranges.com website using a portion of Council funding and currently undertaking search engine optimisation (SEO) to improve our page ranking on Google. Our websites are our real estate, what we own and where we build our long-term customer base that you need to be on.



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Print Promotion - Casey Cardinia Family Magazine

We secured free editorial and discount advertising to run a feature on Gembrook in the Summer edition of the Casey Cardinia Family Magazine. The 30,000 free issues target people living in the Casey Cardinia region and in circulation for 3 months, providing good value for money. The magazine is also promoted online and we get to keep the files to use for ongoing marketing.

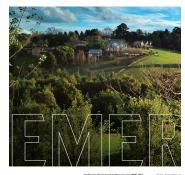


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Print Promotion - Casey Cardinia Family Magazine CCM

We have also secured free editorial and discount advertising to run a feature on Emerald in the upcoming Autumn edition of the Casey Cardinia Family Magazine and have the front cover exclusively to promote the Emerald Funfest & week long PAVE festival from March 28 to April. Here's a sneak peek.



THE HUB OF THE HILLS	diggers who uncovered it were mainly irish, and named the goldfields for their homeland, fondly called "The Emerald Isle".	the Pi the an Heriti
DANDENONG RANGES, THE THRIVING TOWN OF EMERALD AND SURROUNDS OFFERS A RICH AND	When the township was founded, the name carried over: While Emeraild old not prove as gold laden as expected, the rich volcaric soliton promoted agricultural and horticultural activities. Carl Aeel Nobelius planted his orchard and nursery in 1886,	the E share trove and e Herit
ENCHANTING PLACE TO ESCAPE THE HUSTLE AND BUSTLE OF THE CITY	growing berries, fruit trees, ornamental and English trees. As the industry developed, both in Emeraid and the surrounding farm and timber communities of Cockatoo and Gembrook, the need for an effective mode of transport cut of the Nils became increasingly important – and so the Putfing Billy railwaw was hush	There weav more Rang to Ge For a the N

Networking with business & the Casey Cardinia Magazine We used local photographer Narelle O'Connor for our Summer feature ads and writer Rebekkah Wilde for both our Summer & Autumn editorials. Through our recommendation, you'll also read a feature on Sue Jarvis in the Autumn Issue. We will continue to recommend story ideas for future publications.



Auspicing

We were delighted to be able to auspice and distribute Yarra Ranges Grants for Community funding to artist Jamie Saxe for his project "Living Legacy Snapshots." Jamie's project tells the stories of four elderly female artists who live and work in the hills. The finished project, labelled "Senior Women in the Arts", will be screened during the PAVE festival on Monday March 30th at the Emerald Community House and also include a Q & A with the artists.

EDRA supports the Emerald Regional Beekeepers who meet monthly at the Emerald Community House. The group of more than 60 hobby beekeepers meet on the 2nd Tuesday of every month to share beekeeping news and invite an occasional guest speaker.

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PAVE Festival

It's great to see seven of our local businesses again supporting a sponsorship night at The Hive Bar, at this year's PAVE festival in 2020. Festivals and events like PAVE draw large crowds and bring revenue into our local economy. Markets and festivals take a lot of hard work and commitment to organise, manage and run, and we continue to offer promotional support and assistance where possible including promotion on Visit Victoria, Yarra Valley & Dandenong Ranges events.

Eastern Dandenong Ranges Promo Video

We allocated \$5,000 from Cardinia funding received in August 2019 and have engaged Brian Hughes from Vantage Multimedia to produce a video to promote our region. A small steering group has been working on the project. The group first met to scope out the project, what needed to be captured to tell our story, and the personality and style. Particular thanks goes to Jennifer Crossland & Lynne Trensky who have been assisting Brian on location, and also Adam and Eden and family and David Peck and friend for being our models. The video, due to be completed in March will be used across all our social and website platforms including Visit Victoria.

Emerald Christmas Decorations

Thanks to the Emerald Men's Shed for supplying new wooden scrolls to add to our Emerald Christmas decorations and to community volunteer Sylvia Blair for decorating these.





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Gembrook Flyers

We just produced a DL flyer promoting eight Gembrook retailers. Every passenger/family attending a "Day out with Thomas" event over the Autumn calendar will be given a flyer to promote visiting these businesses and spending more time in Gembrook.

Gembrook

The hills hidden gem - all yours to explore









77 Main Street, Gembrook **The Motorist Museum** is a small private collection of vintage and classic cars, commercial vehicles, motorcycles and memorabilia. Fun for all the family. Open 11am - 4pm Cost \$5 Family

77 Main Street, Gembrook Pandoras Box Antiques & Collectibles is a unique shop selling antiques, collectables and interesting books. Open 11am - 4pm

77 Main Street, Gembrook Kids in a Lolly Shop sells organic Iollies, chocolates, icecreams, milk shakes, smoothies, and toys. Save20% on all toys. Free lucky dip on all purchases. Open 11am - 4pm

70 Main Street, Gembrook CK Elements Come and see a unique and stunning range of local, Australian and International gemstones and jewellery, giftware and skincare. Open 10am - 5pm

Gembrook

The hills hidden gem - all yours to explore









81 Main Street, Gembrook **The Local Gembrook** is a small tavern in the heart of Gembrook serving pub food at great prices. Open Wednesday to Sunday 12pm till LATE.

66 Main Street, Gembrook. **The Station House Pizzeria** serves Italian fare. Known for our award winning pizza you can dine in our beautiful restaurant or in our open beer garden. Open Wednesday to Sunday 12pm till LATE.

2905 Gembrook-Launching Place Rd, Gembrook Forest Edge is the perfect place to enjoy wood-fire pizza and take-in magnificent views of the Warburton Ranges. "Enjoy a "SUNDAY ONLY" Special of 20% off food items" Open 12pm - 5pm

2405 Gembrook-Launching Place Rd, Gembrook. **Carinya Park.** Enjoy a special midweek deal at this award winning cottage. Get a 3 night relax for only \$350 including any 3 consecutive Monday, Tuesday, Wednesday or Thursday nights. www.carinyapark.com

FINANCE REPORT

By David Nickell

Business insurance remained our biggest expense for the 2018 - 19 reporting period. The figures reflect \$1795 funding we received from Cardinia Council for Emerald Christmas decorations and \$9000 received from Yarra Ranges Council for the Jamie Saxe project, which was also expended in the same period.

Memberships were held over with renewals going out in the next reporting period.

Opening balance \$ 2,163.81 CR

Total income \$12,493.86

Expenses \$12,968.59

Balance \$ 1,689.08 CR