

Training | Internships | Projects | Product Development

# **Digital Marketing**

### Course Contents Proposed Hours - 40+ Hours

### **Digital Marketing Contents**

#### **Overview:**

We understand your business is not like any other. You're addressing specific marketing challenges and opportunities with a particular skill set, and that's where our bespoke, in-company digital and inbound training comes in.

#### Introduction of Digital Marketing

**Digital Marketing Concepts** Search Engines Basics How Search Engine Works Page rank Website Architecture Website Designing Basics Domain, Hosting Google Webmaster Tools Search Engine Submission Link Building Google Sandbox Image Optimization Introduction of PPC (Pay Per Click) How PPC Works PPC Campaign Design Keywords Research Traffic Estimator Tool Ad Groups Setup Budget, Billing, **Reporting Techniques** Google Analytics Setup

Analytics Tracking Code Setup Role of Analytics in PPC Conversion Tracking

#### Introduction of Affiliate Marketing

The role of merchant & affiliate Creating the affiliate network Promoting the affiliate program Local Search Optimization Latest Search Engine Algorithms Reputation Management Mobile Marketing Email Marketing Our pay per click training modules Includes Advanced Search Engine Marketing (SEM / PPC/ Google Ad words

### **Digital Marketing Contents**

#### Search Engine Optimization

Onpage SEO & Offpage SEO Meta Tags Creating Sitemaps Creating Robots file Optimize SEO Content Canonical Implementation Keyword Research Keyword Density Google Webmaster Tools Search Engine Submission Link Building | White Hat SEO Black Hat SEO | Grey Hat SEO

#### SEO (Webmaster Tools) Social Content Analysis

Overview Site content /Speed/Search Events Adsense Experiments | Inpage Analytics Conversion Tracking Goals Calculating the ROI

### Introduction of Social Media Marketing

(facebook, Twitter, LinkedIn, Pinterest) SMO with Search Engine Optimization Facebook Fan Page Creation Facebook Ads Segmentation Design fan page Image Size Dimensions **Creating Groups** Facebook Insights Tracking visitors Facebook Marketing Campaign Likes Generation | Viral Marketing Facebook Ad Creating Campaign Budget, Billing, CPC, CPM, CTA Google + Blog Setup | Blog Design **Blogging Article Methods** Blog Marketing Stumble Upon | Tumblr Pinterest **Blogging Article Methods** Blog Marketing Keyword optimization Twitter Account creation Twitter Design | How to tweet? Youtube Channel create **Channel Design** 

### **Digital Marketing Contents**

Video creation with slides Slide Video Creation & Optimization

#### Introduction to AdWords Google Adwords

How to set up account Targeting – Search, Contextual or placement Creation of Effective Campaigns and Ad groups Creation of Banners using Display Builders Writing Compelling Ad Copies—Do's and Dont's Keyword Grouping using Broad Match, Exact Match, Phrase Match, Negative Match Techniques Insertion of Google Conversion code and its importance in Effective Campaigning

Costs and Billing Tracking Ad Performance Optimizing Cost per Click Optimizing Ad Performance -Optimize Account & landing page The Ad Words Toolbox – Keyword Tool, Site Exclusion Tool, Ad Diagnostic Tool Etc. Google Analytics code study and Insertion Google Analytics Report Study and Comprehension Google Insights Study Google Trends Study Managing Client Accounts Mobile Marketing

Mobile ads

types of mobile ads

QR codes



## **Distance Education Programs**

#### BCOM | BA | BBA | BCA | MBA | MCA | MCOM | MA

We have tied with many UGC recognized university to serve our students who may have discontinued or looking to add wings of education to their career through distance education. We have selected a few universities which are strong in their education system and provide the best platforms to students for their further studies.

**Online Study Materials** 

Online Exams | Online Training

**Online Assignments** 

**Relationship Manager** 

Easy Exam Patterns

### **Our Branches:**

Banashankari 3rd Stage

Jalahalli Cross

Rajarajeshwari Nagar

Head Office:

🕐 #5, 3rd Floor, B. Nanjaiah Complex, Kathriguppe Ring Road, BSK 3rd Stage, Bengaluru - 560085

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