

**THE CLUB AT NEW SEABURY
BOARD OF MANAGERS MEETING**

**June 14, 2012
5:00 PM
Meeting Minutes**

Present: Bill Blaisdell, Darlene Furbush, Dan Goggin, Mike Richardson, and Paul Stenberg.

Board of Manager's minutes from the May 10, 2012 meeting required additions to reflect Mr. Blaisdell's comment that the Club did offer a backup venue to the Cabana for the Men's 3 Day Member Guest.

Nomination Committee: Dan Goggin has been added to this year's nominating committee.

The Board voted to add Patricia Hoar to serve the remaining one year term of Sy Yanoff.

Committee Reports:

Golf: Bill Blaisdell advised that the Club has always had a backup for the Men's Member Guest weekend. In the event of rain at the Cabana, the Club dining room is still available
Saturday July 28.

The recent Ryder Cup had 60 players and was quite a success. 41 Teams for the 2 Day Member Members have signed up.

The women's opening day event had 64 players participate.

The question rose as to why the yardage poles were eliminated?

The Board members in attendance spent time discussing the NSMGA 3 Day Member Guest event.
Two specific issues: Venues and Costs

NSMGA confirmed by email their understanding that the Club did not have a "backup" for the Saturday night couples cocktail/dinner traditional held at the Cabana/Pool. Mr. Blaisdell, who met with Aaron Brochur of catering earlier in the day, explained that, in the event of rain, the Club dining room was offered.

In fact, as of this meeting, the dining room for Saturday July 28 was still available. The Board tried to understand why there was such a break down in communications, which caused the NSMGA to search elsewhere? This subsequently required NSMGA to arrange for a rented tent with additional costs.

The Board was provided a Management summary of their associated loss of income over the three day period. of the Member Guest weekend: Items include: loss of a venue for a wedding, dinner, green and cart fees, soft and hard good profits. The total loss of revenue according to the Club exceeds \$29,000

The Board expressed a concern on two fronts:

Loss of revenue to the Club.

Additional expenses to the NSMGA, including use of residual funds, for tent rental and associated high costs.

The Board encourages improving communications going forward in future years.

Beach Club: The new Raw Bar is set to open up early July. All construction is on schedule. New restrooms, along with new furniture, TV's, bar and kitchen to serve a variety of sea food.
The operating hours will be open to the public, except for private functions, from 6-11PM.

Joint Meeting: Steve Brennan, Judy Horton along with:
Josh Zamira Executive Chef
Roy Chase Director Food and Beverage
Christophe Delavaut Director of Tennis
Bob Diliddo Director of Waterfront.

Josh Zamira: The forecast for this year looks promising. 90% summer employment is expected.
The 4th of July event will have 3 grill stations, all serving the same items.
New equipment, stove and grill have been installed at the Inn.

Roy Chase: Staffing for this year has a return rate of 90%. New Raw Bar offers a new and exciting venue.
There has been a 40% catering increase rate over 2011. This year, Bingo will be moving to Tuesday nights. Members ID's will be required as it will not be opened to the public.

Christophe Delavaut: He has just hired a new Pro from Florida. Bookings for lessons are going very well.

Bob Dilliddo: full staff will start soon including Deck and Beach personal. An additional 440 beach chairs have been added. Merchandising is moving very well.

Additional Comments:

The Club decking will be screened
There will be a FAN installed on the 15th green to keep air moving over the turf.

Next BOM meeting: Thursday July 12, 2012

Paul Stenberg