

**THE CLUB AT NEW SEABURY
BOARD OF MANAGERS MEETING**

November 10, 2011
6:00 PM
Meeting Minutes

Present: Bill Blaisdell, Marybeth Crabtree, Darlene Furbush, Dan Goggin,
Mary Schwartz, Paul Stenberg Joe Pedula, and Sy Yanoff

Treasurer's Report: Presented by Darlene Furbush, expenditures were reviewed and approved.
Joe Pedula suggested that the Board could find a CPA firm to prepare the report more compressively.

Committee Reports:

Golf: Bill Blaisdell advised that there is one more Men's Golf event for the 2011 season.
Mr. Messer President of NSMGA was requested to share the results of their recent survey results with the BOM prior to sending out to their members. There is a enhanced open dialog, with the Board, on the use of the NSMGA funds. Mr. Blaisdell advised the Board that has resigned from the NS Men Golf Association.

Question: What are the local Cape Code courses that have golf reciprocals with New Seabury?
Do we or don't we have access?

Beach: There will be a locking device in the rest room area, that will have member ability to access.

Issues to discuss in joint meeting...Capital Expenditures, Energy, Cost increase, and SW Florida tournament.

JOINT Meeting Steve Brennan and Judy Horton

- * New Years Eve Club and Inn will be open. Fireworks are being considered
- * We learned that to maintain local permits, the Club must be opened by March 16, for a minimum of 20 hours per week
- * The NSMGA survey results were presented to Management
Ocean holes 10, 12 and 15? Purchased sod had issues. Hole #10: must control temperature.
Use of air moving fans are being considered for use on Hole #15
- * Still evaluating a Naples Florida golf event
- * Beach Club: Code boxes on bathroom doors have been installed. Renovations will continue
- * Golf Receptacles? There is no firm policy, most are at the discretion of each club. Some New Seabury members have been asked not to return,
- * A suggestion was made to have a direct phone link on the 9th tee box to the snack bar.
- * Judy Horton will work with the Board to obtain business cards.
- * Golf Rangers will be provided from existing staff.
- * Food Costs have significantly increased this year. Proper budgeting was planned, but actual costs have exceed in some cases by 33%. Banquet bookings, the most profitable for the Club, are down from 2010. The Hurricane (non) event did result in significant cancellations
- * The Club has a special 20% reduction for initial membership offer for a period of time.
General membership has gone down by 18 mostly due to attrition
- * Management is working with Cape Light on an energy audit. Solar opportunities are being investigated.

Paul Stenberg

