

**THE CLUB AT NEW SEABURY
BOARD OF MANAGERS MEETING**

October 13, 2011

6:00 PM

Meeting Minutes

Present: Bill Blaisdell, Marybeth Crabtree, Darlene Furbush, Dan Goggin,
Mary Schwartz, Paul Stenberg and Sy Yanoff

Minutes of August 11, and the September 18 Annual Meeting and Board meetings were approved.

Treasurer's Report present by Marybeth Crabtree was presented and approved.

Committee Reports:

Food/Beverage: Sy Yanoff plans to meet with Roy Chase to discuss social events for 2012

Golf: Bill Blaisdell advised that a new joint Green's Committee has been selected including members of New Seabury Men and Women Golf Associations:
Chet Messer Chair, Bill Blaisdell, Darlene Furbush, Ted Grosso, and Mike Murphy.
A tour of the Ocean course is scheduled for Saturday Oct 22 with Scott Nickerson. Scott will provide a report with findings and solutions which will be sent to all members.
A question was asked if the reduction from 50 to 15 in maintenance staff, after labor day, presented any issues for Scott?

Tennis: Marybeth Crabtree will continue to follow up with Christophe Delavaut Tennis Director regarding issue brought up during the September Members annual meeting

Fitness: The question was asked about the use of the fitness facilities by non-members.

New Business:

The Board invited Joe Pedula to meet and discuss his interest and background to fill the last opening in the Board. Mr. Pedula provided his resume and answered several questions asked by the members. The Board, in a separate session, voted to have Mr. Pedula fill the opening.

Joint Meeting: Steve Brennan and Judy Horton

- * Question: Are there any changes anticipated in staff personnel? No
- * Question: Is the maintenance staff of 15 a sufficient quantity to properly maintain two courses?
- * The Board advised that the new Green's committee would be touring the Ocean course with Scott on Oct 22 and will follow up with a report on all 18 holes.
- * Fitness ..Only 2 non-members have used the facilities. It was recommended by the Board that access to the facilities by non-members be limited to non peak times.
- * Budgets: Steve will present the first pass of the 2012 on Nov. 7. The capital budget for 2011 was approved at \$780,000. Next year plans are to replace carpet on stairs, and address the (improperly designed) HVAC problems.

It is expected that 2012 dues would increase by 4 %. The Board strongly recommended no increase.

* Revenues: The banquets were down this year, as well as associated food and bar charges
The Poppy revenues were down by \$100,000. Advance Golf outing bookings show an increase for 2012. 2011 membership were down by 8. New memberships are projected to be flat for next year. Over a 60day period, New Seabury will offer new platinum memberships at \$60,000 (down from \$75,000)

* Expenses: Fuel costs increased over \$30,000, and food +9%

Paul Stenberg
Nov. 9 2011